

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2026

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number 001-32205

CBRE
CBRE GROUP, INC.
(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

94-3391143

(I.R.S. Employer Identification No.)

2121 North Pearl Street, Suite 300, Dallas, Texas

(Address of principal executive offices)

75201

(Zip Code)

(214) 979-6100

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Class A Common Stock, \$0.01 par value per share	"CBRE"	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	☒	Accelerated filer	☐
Non-accelerated filer	☐	Smaller reporting company	☐
		Emerging growth company	☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares of Class A common stock outstanding at October 20, 2026 was 288,196,254.

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PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

CBRE GROUP, INC. CONSOLIDATED BALANCE SHEETS (Dollars in millions, except share data)

	(Unaudited)			
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	1,683	\$	1,864
Restricted cash		137		150
Receivables, less allowance for doubtful accounts of \$152 and \$125 at September 30, 2026 and December 31, 2025, respectively		9,048		8,284
Warehouse receivables		945		1,630
Contract assets		565		462
Prepaid expenses		422		372
Income taxes receivable		186		175
Other current assets		679		552
Total Current Assets		13,665		13,489
Property and equipment, net of accumulated depreciation and amortization of \$2,332 and \$2,137 at September 30, 2026 and December 31, 2025, respectively		1,075		1,049
Goodwill		6,992		7,051
Other intangible assets, net of accumulated amortization of \$3,015 and \$2,764 at September 30, 2026 and December 31, 2025, respectively		2,770		2,972
Operating lease assets		2,184		2,062

	September 30, 2026	December 31, 2025
Investments in unconsolidated subsidiaries (with \$480 and \$421 at fair value at September 30, 2026 and December 31, 2025, respectively)	913	870
Non-current contract assets	71	103
Real estate under development	1,048	646
Non-current income taxes receivable	122	106
Deferred tax assets, net	756	697
Other assets	1,733	1,832
Total Assets	\$ 31,329	\$ 30,877
LIABILITIES AND EQUITY		
Current Liabilities:		
Accounts payable and accrued expenses	\$ 5,006	\$ 4,838
Compensation and employee benefits payable	1,594	1,630
Accrued bonus and profit sharing	1,579	1,879
Operating lease liabilities	331	284
Contract liabilities	489	448
Income taxes payable	76	258
Warehouse lines of credit (which fund loans that U.S. Government Sponsored Enterprises have committed to purchase)	936	1,609
Other short-term borrowings	1,199	856
Current maturities of long-term debt	69	71
Other current liabilities	399	447
Total Current Liabilities	11,678	12,320
Long-term debt, net of current maturities	5,710	5,050
Non-current operating lease liabilities	2,222	2,121
Non-current tax liabilities	213	183
Deferred tax liabilities, net	229	238
Other liabilities	1,800	1,339
Total Liabilities	21,852	21,251
Mezzanine Equity:		
Redeemable non-controlling interests in consolidated entities	461	433
Equity:		
CBRE Group, Inc. Stockholders' Equity:		
Class A common stock; \$0.01 par value; 525,000,000 shares authorized; 288,369,766 and 295,731,478 shares issued and outstanding at September 30, 2026 and December 31, 2025, respectively	3	3
Additional paid-in capital	—	—
Accumulated earnings	9,783	9,916
Accumulated other comprehensive loss	(1,114)	(1,041)
Total CBRE Group, Inc. Stockholders' Equity	8,672	8,878
Non-controlling interests	344	315
Total Equity	9,016	9,193
Total Liabilities and Equity	\$ 31,329	\$ 30,877

The accompanying notes are an integral part of these consolidated financial statements.

CBRE GROUP, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)
(Dollars in millions, except share and per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2026	2025	2026	2025
Revenue	\$ 11,517	\$ 10,221	\$ 33,270	\$ 28,813
Costs and expenses:				
Cost of revenue	9,392	8,304	27,207	23,511
Operating, administrative and other	1,564	1,327	4,560	3,794
Depreciation and amortization	184	145	556	432
Total costs and expenses	11,140	9,776	32,323	27,737
Gain on disposition of real estate	184	36	490	55
Operating income	561	481	1,437	1,131
Equity income from unconsolidated subsidiaries	104	52	99	50
Other income	8	3	25	10
Interest expense, net of interest income	62	50	181	159
Write-off of financing costs on extinguished debt	—	—	—	2
Income before provision for income taxes	611	486	1,380	1,030
Provision for income taxes	131	90	311	203
Net income	480	396	1,069	827
Less: Net income attributable to non-controlling interests	37	33	104	86
Net income attributable to CBRE Group, Inc.	\$ 443	\$ 363	\$ 965	\$ 741
Basic income per share:				
Net income per share attributable to CBRE Group, Inc.	\$ 1.53	\$ 1.22	\$ 3.31	\$ 2.48
Weighted-average shares outstanding for basic income per share	289,273,856	297,557,891	291,788,599	298,589,340
Diluted income per share:				
Net income per share attributable to CBRE Group, Inc.	\$ 1.52	\$ 1.21	\$ 3.28	\$ 2.46
Weighted-average shares outstanding for diluted income per share	291,609,847	300,257,330	294,115,627	301,050,341

The accompanying notes are an integral part of these consolidated financial statements.

CBRE GROUP, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Unaudited)
(Dollars in millions)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2026	2025	2026	2025
Net income	\$ 480	\$ 396	\$ 1,069	\$ 827
Other comprehensive income (loss):				
Foreign currency translation gain (loss)	4	(153)	(75)	(134)
Other, net of tax	(1)	10	(2)	(4)
Total other comprehensive income (loss)	3	(143)	(77)	(138)
Comprehensive income	483	253	992	689
Less: Comprehensive income attributable to non-controlling interests	37	27	100	104
Comprehensive income attributable to CBRE Group, Inc.	<u>\$ 446</u>	<u>\$ 226</u>	<u>\$ 892</u>	<u>\$ 585</u>

The accompanying notes are an integral part of these consolidated financial statements.

CBRE GROUP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(Dollars in millions)

	Nine Months Ended September 30,	
	2026	2025
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 1,069	\$ 827
Reconciliation of net income to net cash provided by operating activities:		
Depreciation and amortization	556	432
Amortization of other assets	149	152
Net non-cash mortgage servicing rights and premiums on loan sales	12	(18)
Deferred income taxes	(36)	(69)
Stock-based compensation expense	158	110
Equity income from investments	(99)	(50)
Gain on sale of real estate assets	(490)	(55)
Other non-cash adjustments	120	43
Sale of mortgage loans	10,747	9,984
Origination of mortgage loans	(10,045)	(11,041)
Changes in:		
Warehouse lines of credit	(673)	1,072
Receivables, prepaid expenses and other assets	(1,039)	(419)
Accounts payable, accrued liabilities and other liabilities	285	5
Accrued compensation expenses	(312)	(431)
Income taxes, net	(220)	(204)
Net cash provided by operating activities	182	338
CASH FLOWS FROM INVESTING ACTIVITIES:		
Capital expenditures	(321)	(222)
Payments for business acquired, net of cash acquired	(6)	(331)
Capital contributions related to investments	(125)	(93)
Acquisition and development of real estate assets	(432)	(240)
Proceeds from disposition of real estate assets	436	104
Other investing activities, net	84	118
Net cash used in investing activities	(364)	(664)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayment of revolving credit facility	—	(132)
Proceeds from commercial paper, net	343	910
Proceeds from long-term debt	742	1,668
Repayment of long-term debt	(53)	(651)
Repurchase of common stock	(1,158)	(680)
Other financing activities, net	104	(283)
Net cash (used in) provided by financing activities	(22)	832
Effect of currency exchange rate changes on cash and cash equivalents and restricted cash	10	82
NET CHANGE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	(194)	588
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, AT BEGINNING OF PERIOD	2,014	1,221
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, AT END OF PERIOD	<u>\$ 1,820</u>	<u>\$ 1,809</u>
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
Cash paid during the period for:		
Interest	\$ 351	\$ 326
Income tax payments, net	\$ 549	\$ 457
Non-cash investing and financing activities:		
Deferred and/or contingent consideration	\$ (2)	\$ 37

The accompanying notes are an integral part of these consolidated financial statements.

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CBRE GROUP, INC.
CONSOLIDATED STATEMENTS OF EQUITY
(Unaudited)
(Dollars in millions)

CBRE Group, Inc. Stockholders'							
	Class A common stock	Additional paid-in capital	Accumulated earnings	Accumulated other comprehensive loss	Non- controlling interests	Total	Redeemable Non- controlling interests
Balance at June 30, 2026	\$ 3	\$ —	\$ 9,512	\$ (1,117)	\$ 322	\$ 8,720	\$ 454
Net income	—	—	443	—	31	474	6
Compensation expense for equity awards	—	51	—	—	—	51	—
Units repurchased for payment of taxes on equity awards	—	(5)	—	—	—	(5)	—
Repurchase of common stock	—	(47)	(172)	—	—	(219)	—
Foreign currency translation gain	—	—	—	4	—	4	—
Other	—	1	—	(1)	(9)	(9)	1
Balance at September 30, 2026	\$ 3	\$ —	\$ 9,783	\$ (1,114)	\$ 344	\$ 9,016	\$ 461

CBRE Group, Inc. Stockholders'							
	Class A common stock	Additional paid-in capital	Accumulated earnings	Accumulated other comprehensive loss	Non- controlling interests	Total	Redeemable Non- controlling interests
Balance at June 30, 2025	\$ 3	\$ —	\$ 9,393	\$ (1,143)	\$ 332	\$ 8,585	\$ 408
Net income	—	—	363	—	24	387	9
Compensation expense for equity awards	—	47	—	—	—	47	—
Units repurchased for payment of taxes on equity awards	—	(6)	—	—	—	(6)	—
Foreign currency translation loss	—	—	—	(147)	(6)	(153)	(10)
Other	—	3	12	10	(1)	24	2
Balance at September 30, 2025	\$ 3	\$ 44	\$ 9,768	\$ (1,280)	\$ 349	\$ 8,884	\$ 409

CBRE Group, Inc. Stockholders'							
	Class A common stock	Additional paid-in capital	Accumulated earnings	Accumulated other comprehensive loss	Non- controlling interests	Total	Redeemable Non- controlling interests
Balance at December 31, 2025	\$ 3	\$ —	\$ 9,916	\$ (1,041)	\$ 315	\$ 9,193	\$ 433
Net income	—	—	965	—	88	1,053	16
Compensation expense for equity awards	—	158	—	—	—	158	—
Units repurchased for payment of taxes on equity awards	—	(45)	—	—	—	(45)	—
Repurchase of common stock	—	(105)	(1,068)	—	—	(1,173)	—
Foreign currency translation loss	—	—	—	(71)	(4)	(75)	(9)
Distributions to non-controlling interests	—	—	—	—	(61)	(61)	—
Other	—	(8)	(30)	(2)	6	(34)	21
Balance at September 30, 2026	\$ 3	\$ —	\$ 9,783	\$ (1,114)	\$ 344	\$ 9,016	\$ 461

The accompanying notes are an integral part of these consolidated financial statements.

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CBRE GROUP, INC.
CONSOLIDATED STATEMENTS OF EQUITY (Continued)
(Unaudited)
(Dollars in millions)

	Class A common stock	Additional paid-in capital	Accumulated earnings	Accumulated other comprehensive loss	Non- controlling interests	Total	Redeemable Non- controlling interests
Balance at December 31, 2024	\$ 3	\$ —	\$ 9,567	\$ (1,159)	\$ 781	\$ 9,192	\$ —

Net income	—	741	—	68	809	18
Compensation expense for equity awards	—	110	—	—	110	—
Units repurchased for payment of taxes on equity awards	—	(34)	—	—	(34)	—
Repurchase of common stock	—	(124)	(545)	—	(669)	—
Foreign currency translation (loss) gain	—	—	—	(152)	18	27
Distributions to non-controlling interests	—	—	—	(36)	(36)	—
Acquisition of non-controlling interests	—	83	—	35	(480)	364
Other	—	9	5	(4)	8	—
Balance at September 30, 2025	\$ 3	\$ 44	\$ 9,768	\$ (1,280)	\$ 349	\$ 8,884
						\$ 409

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. Basis of Presentation

Readers of this Quarterly Report on Form 10-Q (Quarterly Report) should refer to the audited financial statements and notes to consolidated financial statements of CBRE Group, Inc., a Delaware corporation (which may be referred to in these financial statements as “CBRE,” “the company,” “we,” “us” and “our”), for the year ended December 31, 2025, which are included in our [2025 Annual Report on Form 10-K \(2025 Annual Report\)](#), filed with the United States Securities and Exchange Commission (SEC) and also available on our website (www.cbre.com), since we have omitted from this Quarterly Report certain footnote disclosures which would substantially duplicate those contained in such audited financial statements. You should also refer to Note 2 – Significant Accounting Policies, in the notes to consolidated financial statements in our [2025 Annual Report](#) for further discussion of our significant accounting policies and estimates.

Financial Statement Preparation

The accompanying consolidated financial statements have been prepared in accordance with the rules applicable to quarterly reports on Form 10-Q and include all information and footnotes required for interim financial statement presentation, but do not include all disclosures required under accounting principles generally accepted in the United States (U.S.), or Generally Accepted Accounting Principles (GAAP), for annual financial statements. Our consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the U.S., which require management to make estimates and assumptions about future events. These estimates and the underlying assumptions affect the amounts reported in

our consolidated financial statements and accompanying notes and are based on our best judgment. We evaluate our estimates and assumptions on an ongoing basis using historical experience and other factors, including consideration of the current economic environment, and adjust such estimates and assumptions when facts and circumstances dictate. Actual results may differ from these estimates and assumptions.

Beginning with first-quarter 2026 results, we have reclassified amortization associated with MSRs (mortgage servicing rights) to net against the related revenue (commercial mortgage origination). Historically, we have recognized the corresponding MSR intangible asset as an amortization expense over the estimated mortgage service period. Our reclassification aligns the amortization expense with the related revenue stream, reflecting the net amount earned by the business, and more closely follows standard industry practice. We recognized amortization expense related to MSRs of \$39 million and \$115 million for the three and nine months ended September 30, 2026 and \$36 million and \$108 million for the same periods in 2025. Prior year amounts have been reclassified to conform with the 2026 presentation.

2. New Accounting Pronouncements

Recently Adopted Accounting Pronouncements

In July 2025, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2025-05, *“Credit Losses (Topic 326): Financial Instruments.”* This ASU provides a practical expedient to assume current economic conditions will not change for the remaining life of an asset when preparing forecasts as part of estimating expected credit losses. This guidance is effective for fiscal years and interim periods beginning after December 15, 2025, with early adoption permitted and should be applied on a prospective basis if the practical expedient is elected. We adopted ASU 2025-05 in the first quarter of 2026. The adoption did not have a material impact on our consolidated financial statements and related disclosures.

Recent Accounting Pronouncements Pending Adoption

In November 2024, the FASB issued ASU 2024-03, *“Income Statement—Reporting Comprehensive Income—Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses.”* This ASU requires public business entities to disclose additional information about specific expense categories in the notes to financial statements at interim and annual reporting periods. This guidance is effective for fiscal years beginning after December 15, 2026, and interim periods within fiscal years beginning after December 15, 2027 with early adoption permitted. These requirements should be applied on a prospective basis with an option to apply them retrospectively. We anticipate ASU 2024-03 will result in expanded disclosures related to our income statement expenses.

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CBRE GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

In May 2025, the FASB issued ASU 2025-03, *“Business Combination (Topic 805) and Consolidation (Topic 810): Determining the Accounting Acquirer in the Acquisition of a Variable Interest Entity.”* This ASU requires public business entities to assess which entity is the accounting acquirer for a business combination that is effected primarily by exchanging equity interest in which a Variable Interest Entity (VIE) is acquired. This guidance is effective for fiscal years and interim periods beginning after December 15, 2026, with early adoption permitted. These requirements should be applied on a prospective basis to any transaction that occurs after the initial application date. We do not expect the adoption of ASU 2025-03 to have a material impact on our consolidated financial statements and related disclosures.

In September 2025, the FASB issued ASU 2025-06, *“Intangibles—Goodwill and Other (Topic 350): Internal-use Software.”* This ASU removes all references to prescriptive and sequential software development stages (referred to as “project stages”) throughout Subtopic 350-40 and requires the capitalization of software costs to begin when 1) management has authorized and committed to funding the software project and 2) it is probable that the project will be completed and the software will be used to perform the function intended. This guidance is effective for fiscal years and interim periods beginning after December 15, 2027, with early adoption permitted. These requirements should be applied using a prospective, modified transition, or retrospective approach. We do not expect the adoption of ASU 2025-06 to have a material impact on our consolidated financial statements and disclosures.

In September 2025, the FASB issued ASU 2025-07, *“Derivatives and Hedging (Topic 815) and Revenue from Contracts with Customers (Topic 606): Derivatives Scope Refinements and Scope Clarification for Share-Based Noncash Consideration from a Customer in a Revenue Contract.”* This ASU excludes from derivative accounting non-exchange-traded contracts with underlyings based on operations or activities specific to one of the parties to the contract. This guidance is effective for fiscal years and interim periods beginning after December 15, 2026, with early adoption permitted. These requirements may be applied prospectively or on a modified retrospective basis through a cumulative-effect adjustment to the opening balance of retained earnings. We do not expect the adoption of ASU 2025-07 to have a material impact on our consolidated financial statements and related disclosures.

In November 2025, the FASB issued ASU 2025-08, *“Financial Instruments—Credit Losses (Topic 326): Purchased Loans.”* This ASU introduces the concept of “purchased seasoned loans” through new seasoning guidance and expands the use of the gross-up approach for non-Purchased Credit Deteriorated loans. This guidance is effective for fiscal years and interim periods beginning after December 15, 2026, with early adoption permitted. The amendments must be applied prospectively to loans that are acquired on or after the date of initial application. We do not expect the adoption of ASU 2025-08 to have a material impact on our consolidated financial statements and related disclosures.

In November 2025, the FASB issued ASU 2025-09, *“Derivatives and Hedging (Topic 815): Hedge Accounting*

Improvements.” This ASU clarifies and increases flexibility in hedge accounting and further aligns hedge accounting with the economics of an entity’s risk management activities through clarification of five primary issues. This guidance is effective for fiscal years and interim periods beginning after December 15, 2026, with early adoption permitted and should be applied on a prospective basis. We do not expect the adoption of ASU 2025-09 to have a material impact on our consolidated financial statements and related disclosures.

In December 2025, the FASB issued ASU 2025-10, “*Government Grants (Topic 832): Accounting for Government Grants Received by Business Entities.*” This ASU provides authoritative guidance for the recognition, measurement, and presentation of government grants, aiming to reduce diversity in practice and improve consistency. This guidance is effective for fiscal years and interim periods beginning after December 15, 2028, with early adoption permitted. These requirements may be applied using a modified prospective, modified retrospective, or retrospective approach. We do not expect the adoption of ASU 2025-10 to have a material impact on our consolidated financial statements and related disclosures.

In May 2026, the FASB issued ASU 2026-02, “*Environmental Credits and Environmental Credit Obligations (Topic 818).*” This ASU establishes a new Codification topic that provides comprehensive accounting guidance for environmental credits and environmental credit obligations. This guidance is effective for fiscal years and interim periods beginning after December 15, 2027, with early adoption permitted. These requirements should be applied retrospectively through a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. We do not expect the adoption of ASU 2026-02 to have a material impact on our consolidated financial statements and related disclosures.

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

3. Acquisitions

Pearce

On November 4, 2025, we acquired 100% ownership interest in Pearce Services, LLC (Pearce), a leading provider of advanced technical services for digital and power infrastructure. Pearce forms part of our Building Operations & Experience (BOE) segment.

The Pearce acquisition was treated as a business combination under FASB Accounting Standards Codification (ASC) Topic 805, “*Business Combinations*,” and was accounted for using the acquisition method of accounting. We financed the acquisition with (i) cash on hand and (ii) borrowings under our existing commercial paper program, which were partially repaid with the net proceeds from the issuance of \$750 million in aggregate principal amount of 4.900% senior notes in November 2025. See Note 10 – Long-Term Debt and Short-Term Borrowings for more information on the above-mentioned debt instruments.

The following summarizes the consideration transferred at closing for the Pearce acquisition (dollars in millions):

Cash consideration	\$	763
Settlement of long-term debt		280
Deferred and contingent consideration		132
Other		11
Total consideration	\$	<u>1,186</u>

The purchase price includes a deferred consideration payment of \$115 million, due on November 3, 2026. The transaction also includes contingent consideration related to a potential earnout payment of up to \$115 million, which is subject to the achievement of certain performance thresholds through the calendar year 2027. In addition, certain Pearce performance-based stock compensation awards and certain transaction bonuses are payable to certain executives in the deferred and contingent consideration payouts, provided the holders of such awards or bonuses remain employed with the company, up to the relevant payment date. The amounts of both the performance-based stock compensation awards and transaction bonuses vary based on a sliding scale according to the same thresholds as the contingent consideration. The fair values of the non-compensatory portion of the deferred consideration and contingent consideration were \$101 million and \$31 million, respectively, as of the acquisition date.

The following represents the summary of the excess purchase price over the fair value of net assets acquired (dollars in millions):

Purchase price	\$	1,186
Less: Estimated fair value of net assets acquired		573
Excess purchase price over estimated fair value of net assets acquired	\$	<u>613</u>

The purchase accounting adjustments related to the Pearce acquisition have been recorded in the accompanying consolidated financial statements. The excess purchase price over the fair value of net assets acquired has been recorded to goodwill. The goodwill arising from the Pearce acquisition consists largely of the synergies and opportunities related to the digital and power infrastructure space. Of the goodwill generated, approximately \$154 million is deductible for tax purposes.

The acquired assets and assumed liabilities of Pearce were recorded at their estimated fair values. The purchase price allocation for the business combination is primarily for intangible assets acquired, and subject to change within the respective measurement period, which will not extend beyond one year from the acquisition date. Measurement period adjustments will be

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The following table summarizes the fair values assigned to the identified assets acquired and liabilities assumed at the acquisition date on November 4, 2025 (dollars in millions):

Assets Acquired:	
Current assets	\$ 194
Property, plant & equipment	15
Intangible assets	600
Goodwill	613
Right-of-use and other assets	46
Total assets acquired	1,468
Liabilities Assumed:	
Current liabilities	135
Deferred tax and other liabilities	147
Total liabilities assumed	282
Estimated Fair Value of Net Assets Acquired	\$ 1,186

In connection with the Pearce acquisition, below is a summary of the value allocated to the intangible assets acquired (dollars in millions):

Asset Class	Amortization Period	Amount Assigned at Acquisition Date
Customer relationships	8-13 years	\$ 551
Tradenames	11 years	48
Non-Compete agreements	9-13 years	1
Total identified intangible assets		\$ 600

The fair value of customer relationships was determined using the Multi-Period Excess Earnings Method (MPEEM), a form of the Income Approach. The MPEEM is a specific application of the Discounted Cash Flow Method. The principle behind the MPEEM is that the value of an intangible asset is equal to the present value of the incremental cash flows attributable only to the subject intangible asset. This estimation used certain unobservable key inputs such as timing of projected cash flows, growth rates, expected contract renewal probabilities, discount rates, and the asset's useful life.

The fair value of the tradenames was determined by using the Relief-from-Royalty Method, a form of the Income Approach, and relied on key unobservable inputs such as timing of the projected cash flows, growth rates, and royalty rates. The basic tenet of the Relief-from-Royalty Method is that without ownership of the subject intangible asset, the user of that intangible asset would have to make a stream of payments to the owner of the asset in return for the rights to use that asset. By acquiring the intangible asset, the user avoids these payments.

Supplemental pro forma information reflecting the impact of the Pearce acquisition is not provided as the acquisition did not have a material effect on the company's results of operations.

Industrious

On January 16, 2025, we acquired the remaining 60% ownership interest that we did not already own in Industrious National Management Company LLC (Industrious), a leading provider of flexible workplace solutions, increasing our ownership to 100%. Industrious forms part of our BOE segment.

The Industrious acquisition was treated as a business combination under FASB ASC Topic 805, "Business Combinations," and was accounted for using the acquisition method of accounting. We financed the acquisition with (i) borrowings under our existing commercial paper program and (ii) cash on hand.

CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The following summarizes the consideration transferred at closing for the Industrious acquisition (dollars in millions):

Cash consideration	\$ 369
Fair value of existing equity method investment in Industrious	373
Forgiveness of note receivable	50
Other	49
Total consideration	<u>\$ 841</u>

The following represents the summary of the excess purchase price over the fair value of net assets acquired (dollars in millions):

Purchase price	\$ 841
Less: Estimated fair value of net assets acquired	249
Excess purchase price over estimated fair value of net assets acquired	<u>\$ 592</u>

The purchase accounting adjustments related to the Industrious acquisition have been recorded in the accompanying consolidated financial statements. The excess purchase price over the fair value of net assets acquired has been recorded to goodwill. The goodwill arising from the Industrious acquisition consists largely of the synergies and opportunities related to the flexible workplace solutions space. Of the goodwill generated, approximately \$440 million is deductible for tax purposes.

The acquired assets and assumed liabilities of Industrious were recorded at their estimated fair values. The purchase price allocation for the business combination is primarily for intangible assets acquired. Measurement period adjustments did not extend beyond one year from the acquisition date, and were recognized in the reporting period in which the adjustment amounts were determined.

The following table summarizes the fair values assigned to the identified assets acquired and liabilities assumed at the acquisition date on January 16, 2025 (dollars in millions):

Assets Acquired:	
Current assets	\$ 98
Property, plant & equipment	42
Intangible assets	235
Goodwill	592
Right-of-use and other assets	694
Total assets acquired	<u>1,661</u>
Liabilities Assumed:	
Current liabilities	128
Operating lease and other liabilities	692
Total liabilities assumed	<u>820</u>
Estimated Fair Value of Net Assets Acquired	<u>\$ 841</u>

In connection with the Industrious acquisition, below is a summary of the value allocated to the intangible assets acquired (dollars in millions):

Asset Class	Amortization Period	Amount Assigned at Acquisition Date
Customer relationships	8 years	\$ 78
Tradenames	11-13 years	137
Management agreements	10 years	20
Total identified intangible assets		<u>\$ 235</u>

The fair value of customer relationships and management agreements was determined using the Multi-Period Excess Earnings Method (MPEEM), a form of the Income Approach. The MPEEM is a specific application of the Discounted Cash Flow Method. The principle behind the MPEEM is that the value of an intangible asset is equal to the present value of the incremental cash flows attributable only to the subject intangible asset. This estimation used certain unobservable key inputs such as timing of projected cash flows, growth rates, expected contract renewal probabilities, discount rates, and the assessment of useful life.

CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The fair value of the tradenames was determined by using the Relief-from-Royalty Method, a form of the Income Approach, and relied on key unobservable inputs such as timing of the projected cash flows, growth rates, and royalty rates. The basic tenet of the Relief-from-Royalty Method is that without ownership of the subject intangible asset, the user of that intangible asset would have to make a stream of payments to the owner of the asset in return for the rights to use that asset. By acquiring the intangible asset, the user avoids these payments.

Supplemental pro forma information reflecting the impact of the Industrious acquisition is not provided as the acquisition did not have a material effect on the company's results of operations.

Turner & Townsend

In early January 2025, we completed the combination of our project management business with our Turner & Townsend subsidiary, whereby we contributed CBRE's project management businesses in exchange for an additional 10% ownership interest in the combined project management business (the Combined Project Management Business). Upon completion of the transaction, CBRE holds a 70% controlling interest in the Combined Project Management Business. The transaction was accounted for as a transfer under common control.

As part of the combination agreement, CBRE granted to the Turner & Townsend partners an option to require CBRE to purchase additional shares in the Combined Project Management Business, which is exercisable during the period between January 1, 2027 and March 31, 2030 (the Put Option). The price payable to the Turner & Townsend partners will be the fair value of the shares at the date the Put Option is exercised. As exercise of the Put Option is not solely in the control of the company, the interest in the Combined Project Management Business related to the Put Option has been classified as Mezzanine Equity on our balance sheet per ASC 480-10-S99, "*Distinguishing liabilities from Equity – SEC Materials.*" The shares in the Combined Project Management Business subject to the Put Option were valued at \$461 million and \$433 million as of September 30, 2026 and December 31, 2025, respectively, and were estimated based on discounted forecasted cash flows for the business. We have elected to recognize changes in the redemption value as they occur by adjusting the amount of the redeemable shares to their redemption value at the end of each period.

4. Warehouse Receivables & Warehouse Lines of Credit

Our wholly-owned subsidiary CBRE Capital Markets, Inc. (CBRE Capital Markets) is a Federal Home Loan Mortgage Corporation (Freddie Mac) approved Multifamily Program Plus Seller/Servicer and an approved Federal National Mortgage Association (Fannie Mae) Aggregation and Negotiated Transaction Seller/Servicer. In addition, CBRE Capital Markets' wholly-owned subsidiary CBRE Multifamily Capital, Inc. (CBRE MCI) is an approved Fannie Mae Delegated Underwriting and Servicing (DUS) Seller/Servicer and CBRE Capital Markets' wholly-owned subsidiary CBRE HMF, Inc. (CBRE HMF) is a U.S. Department of Housing and Urban Development (HUD) approved Non-Supervised Federal Housing Authority (FHA) Title II Mortgagee, an approved Multifamily Accelerated Processing (MAP) lender and an approved Government National Mortgage Association (Ginnie Mae) issuer of mortgage-backed securities (MBS). Under these arrangements, before loans are originated through proceeds from warehouse lines of credit, we obtain either a contractual loan purchase commitment from either Freddie Mac or Fannie Mae or a confirmed forward trade commitment for the issuance and purchase of a Fannie Mae or Ginnie Mae MBS that will be secured by the loans. The warehouse lines of credit are generally repaid within a one-month period when Freddie Mac or Fannie Mae buys the loans or upon settlement of the Fannie Mae or Ginnie Mae MBS, while we retain the servicing rights. Loans are funded at the prevailing market rates. We elected the fair value option for all warehouse receivables. At September 30, 2026 and December 31, 2025, all of the Warehouse receivables included in the accompanying consolidated balance sheets were either under commitment to be purchased by Freddie Mac or had confirmed forward trade commitments for the issuance and purchase of Fannie Mae or Ginnie Mae MBS that will be secured by the underlying loans.

A rollforward of our warehouse receivables is as follows (dollars in millions):

Beginning balance at December 31, 2025	\$ 1,630
Origination of mortgage loans	10,045
Gains (premiums on loan sales)	24
Proceeds from sale of mortgage loans:	
Sale of mortgage loans	(10,723)
Cash collections of premiums on loan sales	(24)
Proceeds from sale of mortgage loans	(10,747)
Net decrease in mortgage servicing rights included in warehouse receivables	(7)
Ending balance at September 30, 2026	\$ 945

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CBRE GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

The following table is a summary of our warehouse lines of credit in place as of September 30, 2026 and December 31, 2025 (dollars in millions):

Lender	Current Maturity	Pricing	September 30, 2026		December 31, 2025	
			Maximum Facility Size	Carrying Value	Maximum Facility Size	Carrying Value
JP Morgan Chase Bank, N.A. (JP Morgan) ⁽¹⁾	2/9/2027	daily floating Secured Overnight Financing Rate (SOFR) plus 1.35%	\$ 1,325	\$ 52	\$ 1,325	\$ 804
JP Morgan (Bridge Loans) ⁽¹⁾	2/9/2027	daily floating SOFR plus 2.00%	25	—	25	—
Fannie Mae Multifamily As Soon As Pooled Plus Agreement and Multifamily As Soon As Pooled Sale Agreement (ASAP) Program ⁽²⁾	Cancelable anytime	1-month Chicago Mercantile Exchange (CME) term SOFR plus 1.35%, with a SOFR floor of 0.25%	650	52	1,200	221
TD Bank, N.A. (TD Bank) ⁽³⁾	10/13/2026	daily floating SOFR plus 1.25%, with a SOFR adjustment of 0.10%	300	—	600	131
Bank of America, N.A. (BoFA) ⁽⁴⁾	5/19/2027	daily floating SOFR plus 1.20%	350	77	350	335
BoFA ⁽⁴⁾	5/19/2027	daily floating SOFR plus 1.20%	250	—	250	—
Scotia Bank	12/4/2026	daily floating SOFR plus a spread not to exceed 1.30%	1,000	755	1,000	118
			<u>\$ 3,900</u>	<u>\$ 936</u>	<u>\$ 4,750</u>	<u>\$ 1,609</u>

- (1) This facility was renewed on February 10, 2026, and the \$15 million sublimit for Small Business Administration loans was removed.
- (2) On December 4, 2025, the Fannie Mae ASAP line capacity was temporarily increased from \$650 million to \$1.2 billion through January 30, 2026 and was not renewed upon expiration.
- (3) On July 15, 2026, this facility was renewed to September 13, 2026 with an uncommitted facility of \$300 million. On September 13, 2026, this facility was extended to October 13, 2026. On October 13, 2026, this facility was renewed through October 13, 2027 with a committed line of \$150 million and an accordion of \$150 million. The new line has a margin of 1.20% and the SOFR adjustment was removed.
- (4) This facility was renewed on May 20, 2026.

During the nine months ended September 30, 2026, we had a maximum of \$1.6 billion of warehouse lines of credit principal outstanding.

5. Variable Interest Entities (VIEs)

We hold variable interests in certain VIEs primarily in our Real Estate Investments (REI) segment which are not consolidated as it was determined that we are not the primary beneficiary. Our involvement with these entities is in the form of equity co-investments and fee arrangements. As of September 30, 2026 and December 31, 2025, our maximum exposure to loss related to the VIEs that are not consolidated was as follows (dollars in millions):

	September 30, 2026	December 31, 2025
Investments in unconsolidated subsidiaries	\$ 238	\$ 187
Other current assets	—	1
Co-investment commitments	37	35
Maximum exposure to loss	<u>\$ 275</u>	<u>\$ 223</u>

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CBRE GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

6. Goodwill

We test each of our reporting units for goodwill impairment annually at October 1st, or upon the occurrence of a triggering event, in accordance with ASC Topic 350, *"Intangibles – Goodwill and Other."* As of January 1, 2026, we transferred the data center project work that is integrated with our Data Center Services facilities management business from the Project Management segment to the BOE segment. This changed the composition of our reporting units which resulted in the reallocation of goodwill from the Project Management segment to the BOE segment as of January 1, 2026. Additionally, the change in composition of our reporting units was considered a triggering event requiring an interim goodwill impairment test as of January 1, 2026. We determined that no impairment existed as the estimated fair values of our reporting units were in excess of their respective carrying values, both before and after the transfer.

	Advisory Services	Building Operations & Experience	Project Management	Real Estate Investments	Total Consolidated
Balance as of December 31, 2025 ⁽¹⁾	\$ 2,401	\$ 2,850	\$ 1,378	\$ 422	\$ 7,051
Reallocation	—	27	(27)	—	—
Acquisitions	(4)	5	6	—	7
Foreign exchange movement	(11)	(29)	(21)	(5)	(66)
Balance as of September 30, 2026	<u>\$ 2,386</u>	<u>\$ 2,853</u>	<u>\$ 1,336</u>	<u>\$ 417</u>	<u>\$ 6,992</u>

- (1) Beginning goodwill balance is presented net of prior accumulated impairment losses of \$673 million, \$175 million, \$89 million, and \$183 million related to the Advisory Services, BOE, Project Management, and REI segments, respectively.

7. Fair Value Measurements

FASB ASC Topic 820, *"Fair Value Measurements and Disclosures,"* (Topic 820) defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Topic 820 also establishes a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

- Level 1 – Quoted prices in active markets for identical assets or liabilities.
- Level 2 – Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

- Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

There have been no significant changes to the valuation techniques and inputs used to develop the recurring fair value measurements from those disclosed in our [2025 Annual Report](#).

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The following tables present the fair value of assets and liabilities measured at fair value on a recurring basis as of September 30, 2026 and December 31, 2025 (dollars in millions):

	As of September 30, 2026			
	Fair Value Measured and Recorded Using			
	Level 1	Level 2	Level 3	Total
Assets				
Available for sale debt securities:				
U.S. treasury securities	\$ 6	\$ —	\$ —	\$ 6
Corporate debt securities	—	36	—	36
Asset-backed securities	—	6	—	6
Total available for sale debt securities	6	42	—	48
Equity securities	20	—	—	20
Investments in unconsolidated subsidiaries	—	—	19	19
Warehouse receivables	—	945	—	945
Derivative assets	—	95	—	95
Total assets at fair value	\$ 26	\$ 1,082	\$ 19	\$ 1,127
Liabilities				
Contingent consideration	—	—	24	24
Derivative liabilities	—	361	—	361
Total liabilities at fair value	\$ —	\$ 361	\$ 24	\$ 385

	As of December 31, 2025			
	Fair Value Measured and Recorded Using			
	Level 1	Level 2	Level 3	Total
Assets				
Available for sale debt securities:				
U.S. treasury securities	\$ 4	\$ —	\$ —	\$ 4
Corporate debt securities	—	36	—	36
Asset-backed securities	—	7	—	7
Total available for sale debt securities	4	43	—	47
Equity securities	19	—	—	19
Investments in unconsolidated subsidiaries	—	—	19	19
Warehouse receivables	—	1,630	—	1,630
Derivative assets	—	63	—	63
Total assets at fair value	\$ 23	\$ 1,736	\$ 19	\$ 1,778
Liabilities				
Contingent consideration	—	—	65	65
Derivative liabilities	—	292	—	292
Total liabilities at fair value	\$ —	\$ 292	\$ 65	\$ 357

Fair value measurements for our available for sale debt securities are obtained from independent pricing services which utilize observable market data that may include quoted market prices, dealer quotes, market spreads, cash flows, the U.S. treasury yield curve, trading levels, market consensus prepayment speeds, credit information and the instrument's terms and

conditions.

The equity securities are generally valued at the last reported sales price on the day of valuation or, if no sales occurred on the valuation date, at the mean of the bid and ask prices on such date. The above tables do not include \$130 million related to capital investments as of both September 30, 2026 and December 31, 2025, in certain non-public entities as they are non-marketable equity investments accounted for under the measurement alternative, which are measured at cost, with fair value adjustments for observable market transactions, minus impairment. These investments are included in Other assets in the accompanying consolidated balance sheets.

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The fair values of the warehouse receivables are primarily calculated based on locked-in purchase prices. At September 30, 2026 and December 31, 2025, all of the Warehouse receivables included in the accompanying consolidated balance sheets were either under commitment to be purchased by Freddie Mac or had confirmed forward trade commitments for the issuance and purchase of Fannie Mae or Ginnie Mae mortgage backed securities that will be secured by the underlying loans (see Note 4 – Warehouse Receivables & Warehouse Lines of Credit). These assets are classified as Level 2 in the fair value hierarchy as a substantial majority of inputs are readily observable.

As of September 30, 2026 and December 31, 2025, investments in unconsolidated subsidiaries at fair value using NAV were \$461 million and \$402 million, respectively, and investments at fair value using NAV which are not accounted for under the equity method were \$23 million for both September 30, 2026 and December 31, 2025. These investments fall under the practical expedient rules that do not require them to be included in the fair value hierarchy and as a result have been excluded from the tables above.

The tables below present a reconciliation for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) (dollars in millions):

	Investment in Unconsolidated Subsidiaries	Contingent Consideration ⁽¹⁾
Balance as of June 30, 2026	\$ 19	\$ 34
Net change in fair value	—	(4)
Sales / Payments	—	(6)
Balance as of September 30, 2026	<u>\$ 19</u>	<u>\$ 24</u>
Balance as of December 31, 2025	\$ 19	\$ 65
Net change in fair value	—	(23)
Sales / Payments	—	(18)
Balance as of September 30, 2026	<u>\$ 19</u>	<u>\$ 24</u>

⁽¹⁾ As of September 30, 2026, a Monte Carlo model was used to estimate the fair value of Contingent Consideration related to the Pearce acquisition. The unobservable inputs used for volatility and the discount rate were 17.6% and 4.9%, respectively.

Net change in fair value, included in the table above, is reported in Net income as follows:

Category of Assets/Liabilities using Unobservable Inputs	Consolidated Financial Statements
Investments in unconsolidated subsidiaries	Equity income from unconsolidated subsidiaries
Contingent consideration	Operating, administrative and other

FASB ASC Topic 825, “Financial Instruments,” requires disclosure of fair value information about financial instruments, whether or not recognized in the accompanying consolidated balance sheets. Our financial instruments are as follows:

- *Cash and Cash Equivalents and Restricted Cash* – These balances include cash and cash equivalents as well as restricted cash with maturities of less than three months. The carrying amount approximates fair value due to the short-term maturities of these instruments.
- *Receivables, less Allowance for Doubtful Accounts* – Due to their short-term nature, fair value approximates carrying value.
- *Warehouse Receivables* – These balances are carried at fair value. The primary source of value is either a contractual purchase commitment from Freddie Mac or a confirmed forward trade commitment for the issuance and purchase of a Fannie Mae or Ginnie Mae MBS (see Note 4 – Warehouse Receivables & Warehouse Lines of Credit).
- *Investments in Unconsolidated Subsidiaries* – A portion of these investments are carried at fair value as discussed above. It includes our equity investment and related interests in both public and non-public entities. Our previous ownership of common shares in Altus Power, Inc. (Altus) was considered Level 1 and was measured at fair value using a quoted price in an active market. On April 16, 2025, Altus was acquired by a third-party and as a result we no longer hold any shares in Altus. Certain non-controlling equity investments are considered Level 3.

CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

- *Available for Sale Debt Securities* – Primarily held by our wholly-owned captive insurance company, these investments are carried at their fair value.
- *Equity Securities* – Primarily held by our wholly-owned captive insurance company, these investments are carried at their fair value.
- *Derivative Assets and Liabilities* – The fair value of cross-currency swaps reflects the net present value of expected payments and receipts under the swap agreement based on the market's expectation of future spot foreign currency exchange rates. Additional inputs to the net present value calculation may include the contract terms, counterparty credit risk and discount rates. These financial instruments are designated as Level 2 under the fair value hierarchy (see Note 8 – Derivatives and Hedging Activities).
- *Contingent Consideration* – The fair values of contingent consideration related to business acquisitions are estimated using Monte Carlo simulations or the probability-weighted present value of estimated future payments based on the achievement of financial targets.
- *Short-Term Borrowings* – The majority of this balance represents outstanding amounts under our warehouse lines of credit of our wholly-owned subsidiary, CBRE Capital Markets, our commercial paper program, and our revolving credit facilities. Due to the short-term nature and/or variable interest rates of these instruments, fair value approximates carrying value (see Note 4 – Warehouse Receivables & Warehouse Lines of Credit and Note 10 – Long-Term Debt and Short-Term Borrowings).
- *Senior Term Loans and Senior Notes* – The table below presents the estimated fair value and actual carrying value of our long-term debt (net of unamortized discount and unamortized debt issuance costs) as of September 30, 2026 and December 31, 2025 (dollars in millions). The estimated fair value is determined based on dealers' quotes (which falls within Level 2 of the fair value hierarchy). The actual carrying value is presented net of unamortized debt issuance costs and discount (see Note 10 – Long-Term Debt and Short-Term Borrowings).

Financial instrument	Estimated Fair Value		Carrying Value	
	September 30, 2026	December 31, 2025	September 30, 2026	December 31, 2025
Senior term loans due 2028	\$ 1,197	\$ 1,239	\$ 1,240	\$ 1,322
5.500% senior notes due 2029	499	519	497	496
4.800% senior notes due 2030	582	608	592	591
2.500% senior notes due 2031	436	454	494	493
4.900% senior notes due 2033	702	755	743	742
5.950% senior notes due 2034	981	1,068	979	977
5.500% senior notes due 2035	473	516	494	494
5.250% senior notes due 2036	692	—	735	—

- *Notes Payable on Real Estate* – As of September 30, 2026 and December 31, 2025, the carrying value of our notes payable on real estate, net of unamortized debt issuance costs, was \$466 million and \$197 million, respectively. These borrowings have either fixed interest rates or floating interest rates at spreads added to a market index. Although it is possible that certain portions of our notes payable on real estate may have fair values that differ from their carrying values, based on the terms of such loans as compared to current market conditions, or other factors specific to the borrower entity, we do not believe that the fair value of our notes payable is significantly different than their carrying value.

CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

8. Derivatives and Hedging Activities

We use fixed to fixed and float to float cross-currency swaps to hedge our exposure to changes in foreign exchange rates on certain foreign investments as well as foreign currency denominated loans. These swaps are designated as either net investment or fair value hedges. We do not enter into derivative transactions for speculative or trading purposes. Derivative financial instruments that are not designated as hedges were immaterial as of September 30, 2026 and December 31, 2025.

The following table summarizes the fair value of outstanding cross-currency swaps as of September 30, 2026 and December 31, 2025 (dollars in millions):

		Derivative Assets			Derivative Liabilities		
		Fair Value			Fair Value		
	Balance Sheet Line Item	September 30, 2026	December 31, 2025		September 30, 2026	December 31, 2025	
Derivatives designated as hedging instruments ⁽¹⁾							
Fair Value Hedge	Other current assets	\$ 3	\$ 2	Other current liabilities	\$ —	\$ 1	
Fair Value Hedge	Other assets	1	—	Other liabilities	34	51	
Subtotal		4	2		34	52	
Net Investment Hedge	Other current assets	82	50	Other current liabilities	—	—	
Net Investment Hedge	Other assets	9	11	Other liabilities	327	240	
Subtotal		91	61		327	240	
Total Derivatives designated as Hedging		\$ 95	\$ 63		\$ 361	\$ 292	

⁽¹⁾ As of September 30, 2026 and December 31, 2025, the gross notional amount of currency swaps designated as fair value hedges was \$450 million and \$473 million, respectively; the gross notional amount of currency swaps designated as net investment hedges was \$6.0 billion and \$3.9 billion, respectively. The notional amounts of our cross-currency swaps have been translated to U.S. Dollars at the foreign currency rates in effect at September 30, 2026, and December 31, 2025.

Fair Value Hedges

On July 10, 2023 and March 14, 2025, we entered into cross-currency swaps, designated as fair value hedges, to manage foreign currency exposure from the Tranche A (USD) Term Loans and Incremental USD Term Loans entered into by Relam Amsterdam Holdings B.V., a Euro functional currency subsidiary (see Note 10 – Long-Term Debt and Short-Term Borrowings). As of September 30, 2026 and December 31, 2025, the total principal outstanding balance of the loans was \$429 million, \$24 million of which was current, and \$447 million, \$24 million of which was current, respectively. The swaps have an aggregate notional value of \$429 million and \$447 million as of September 30, 2026 and December 31, 2025, respectively, and will mature on July 10, 2028.

We also utilize additional cross-currency swaps designated as fair value hedges to manage foreign currency exposure related to intercompany loans. The total notional amount of this portfolio as of September 30, 2026 and December 31, 2025 was \$21 million and \$26 million, respectively.

The cross-currency swaps designated in these fair value hedging relationships are accounted for using the spot method, with changes in the fair value of the contract attributable to the changes in spot rates recorded within Operating, administrative, and other in the consolidated statements of operations. The company has elected to exclude the changes in the fair value attributable to the difference between the spot price and the forward price, as well as any cross-currency basis spread (the “Excluded Fair Value Hedge Components”) from the assessment of hedge effectiveness. The value of the Excluded Fair Value Hedge Components was not significant to the consolidated financial statements in either the current fiscal period or prior fiscal period. The changes in fair value attributable to the Excluded Fair Value Hedge Components are recorded in accumulated other comprehensive loss (AOCL) and are recognized in interest expense in the consolidated statements of operations on a systematic and rational basis through the swap accrual over the life of the hedging instrument.

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CBRE GROUP, INC. **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)** (Unaudited)

The gains and losses on outstanding fair value hedges resulting from the change in foreign currency rates for the three and nine months ended September 30, 2026 were gains of \$6 million and \$17 million, respectively, and recorded in Operating, administrative, and other on the consolidated statements of operations. These were offset by foreign currency transaction gains and losses on the related hedged loans resulting in no net loss for the three and nine months ended September 30, 2026. Related to these cross-currency swaps, we recognized net gains of \$1 million and \$4 million, respectively, in interest income on the consolidated statements of operations for the three and nine months ended September 30, 2026.

The gains and losses on outstanding fair value hedges resulting from the change in foreign currency rates for the three and nine months ended September 30, 2025 were gains of \$1 million and losses of \$49 million, respectively, and recorded in Operating, administrative, and other on the consolidated statements of operations. These losses were offset by foreign currency transaction gains on the hedged loans resulting in no net loss for the three and nine months ended September 30, 2025. Related to these cross-currency swaps, we recognized net gains of \$2 million and \$5 million in interest income on the consolidated statements of operations for the three and nine months ended September 30, 2025, respectively.

Net Investment Hedges

The company has entered into cross-currency swap contracts to manage our foreign currency exposures to net investments of subsidiaries with local functional currencies that differ from their parent subsidiaries. These contracts are designated as net investment hedges at the date of contract inception, in accordance with the appropriate accounting guidance. These contracts are accounted for using the spot method with changes in the fair value of the contracts attributable to changes in

spot rates recorded within foreign currency translation (loss) gain as a component of AOCL, where it will remain until the hedged net investments are sold or substantially liquidated. The company has elected to exclude the changes in the fair value attributable to time value and spot-forward rate differences (the “Excluded Net Investment Hedge Components”) from the assessment of the hedge effectiveness. The changes in fair value attributable to the Excluded Net Investment Hedge Components on Cross Currency Swap Contracts are recognized in interest expense, net of interest income in the consolidated statements of operations on a systematic and rational basis through the swap accrual over the life of the hedging instrument. As of September 30, 2026 and December 31, 2025, the total notional amount of these swaps was \$6.0 billion and \$3.9 billion, respectively. The swaps will mature between 2028 and 2045.

The following table summarizes the gains and losses recognized within AOCL and net income related to the cross-currency swap contracts designated as net investment hedges for the three and nine months ended September 30, 2026 and 2025 (dollars in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2026	2025	2026	2025
Derivative instruments designated as net investment hedges:				
Gains (losses) recognized in AOCL on cross-currency swaps related to changes included in the assessment of hedge effectiveness	\$ 37	\$ (36)	\$ 124	\$ (169)
Gains (losses) recognized in AOCL on cross-currency swaps related to changes excluded from the assessment of hedge effectiveness	(60)	(45)	(194)	(208)
Total gains (losses) recognized in AOCL on cross-currency swaps	\$ (23)	\$ (81)	\$ (70)	\$ (377)
Net gains recognized in income (amount excluded from effectiveness testing):				
Interest income	\$ 22	\$ 14	\$ 58	\$ 32

Concentrations of Credit Risk

The company is exposed to the risk of credit loss in the event of nonperformance by counterparties to derivative contracts. Counterparties to our derivative contracts are major financial institutions with whom we have negotiated derivatives agreements (International Swaps and Derivatives Association, Inc., or ISDA, master agreements) and credit support annex (CSA) agreements which provide rules for collateral exchange.

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CBRE GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

Certain of these CSA agreements contain date and exposure thresholds after which either we or our counterparties may be required to hold or post collateral based upon changes in outstanding positions. At both September 30, 2026 and December 31, 2025, we did not hold any collateral. At September 30, 2026, we posted \$100 million of collateral related to derivative contracts under collateral exchange agreements, which were recorded as Other current assets in our consolidated balance sheets, and as a cash outflow from investing activities in the Consolidated Statements of Cash Flows. At December 31, 2025, we did not post collateral. We do not offset fair value amounts recognized for derivative instruments and fair value amounts recognized for the right to reclaim cash collateral or the obligation to return cash collateral arising from derivative instruments recognized at fair value.

While we may be exposed to credit losses due to the nonperformance of our counterparties, we consider the risk remote and do not expect that any such nonperformance would result in a significant impact on our results of operations or financial condition due to our diversified pool of counterparties. In addition to the above, the ISDA master agreements contain master netting provisions providing certain legal rights and abilities to offset exposures across trades with each counterparty. Notwithstanding any such rights, the company presents derivative balances on a gross basis in the consolidated balance sheets.

9. Investments in Unconsolidated Subsidiaries

Investments in unconsolidated subsidiaries are accounted for under the equity method of accounting. Our investment ownership percentages in equity method investments vary, generally ranging from 1% to 50%. The following table represents the composition of investments in unconsolidated subsidiaries under the equity method of accounting and fair value option (dollars in millions):

Investment type	September 30, 2026	December 31, 2025
Real estate investments (in projects and funds)	\$ 809	\$ 772
Other	104	98
Total investment in unconsolidated subsidiaries	\$ 913	\$ 870

Combined condensed financial information for the entities accounted for using the equity method is as follows (dollars in millions):

Revenue	\$	1,016	\$	876	\$	2,654	\$	2,360
Operating income		Three Months Ended September 30,		366		Nine Months Ended September 30,		902
Net income ⁽¹⁾		228		184		256		492

⁽¹⁾ Included in Net income are realized and unrealized earnings and losses in investments in unconsolidated investment funds and realized earnings and losses from sales of real estate projects in investments in unconsolidated subsidiaries. These realized and unrealized earnings and losses are not included in Revenue and Operating income.

During the three and nine months ended September 30, 2026, we recognized other-than-temporary losses related to equity method investments of \$7 million and \$20 million, respectively. We also recognized non-cash asset impairment charges on real estate assets of \$57 million and \$62 million, respectively.

During the nine months ended September 30, 2025, we recorded other-than-temporary losses related to equity method investments of \$20 million. There were no asset impairment charges or other significant non-recurring fair value measurement adjustments recorded during the three months ended September 30, 2025.

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

10. Long-Term Debt and Short-Term Borrowings

Long-term debt and short-term borrowings consist of the following (dollars in millions):

	September 30, 2026	December 31, 2025
Long-Term Debt		
Senior term loans due 2028	\$ 1,242	\$ 1,325
5.500% senior notes due 2029	500	500
4.800% senior notes due 2030	600	600
2.500% senior notes due 2031	500	500
4.900% senior notes due 2033	750	750
5.950% senior notes due 2034	1,000	1,000
5.500% senior notes due 2035	500	500
5.250% senior notes due 2036	750	—
Other	5	6
Total long-term debt	5,847	5,181
Less: current maturities of long-term debt	69	71
Less: unamortized discount	55	47
Less: unamortized debt issuance costs	13	13
Total long-term debt, net of current maturities	\$ 5,710	\$ 5,050
Short-Term Borrowings		
Warehouse lines of credit	\$ 936	\$ 1,609
Commercial paper program	1,195	852
Other	4	4
Total short-term borrowings	\$ 2,135	\$ 2,465

We maintain credit facilities with third-party lenders, which we use for a variety of purposes. On July 10, 2023, CBRE Group, Inc. (CBRE Group), CBRE Services, Inc. (CBRE Services) and Relam Amsterdam Holdings B.V., a wholly owned subsidiary of CBRE Services (Relam Borrower), entered into a 5-year senior unsecured Credit Agreement (2023 Credit Agreement) maturing on July 10, 2028, which refinanced and replaced a prior credit agreement. The 2023 Credit Agreement provides for a senior unsecured term loan credit facility comprised of (i) tranche A Euro-denominated term loans in an aggregate principal amount of €367 million (Tranche A (Euro) Loans) and (ii) tranche A U.S. Dollar-denominated term loans in an aggregate principal amount of \$350 million (Tranche A (USD) Loans), both requiring quarterly principal payments beginning on December 31, 2024 and continuing through maturity on July 10, 2028. The proceeds of the term loans under the 2023 Credit Agreement were applied to the repayment of all remaining outstanding senior term loans under the prior 2022 credit agreement, the payment of related fees and expenses and other general corporate purposes.

On March 13, 2025, CBRE Group, CBRE Services and Relam Borrower entered into Amendment No. 1 to the 2023 Credit Agreement, which provided for, among other things, the ability of Relam Borrower to obtain incremental commitments and loans under the 2023 Credit Agreement in an aggregate principal amount of \$750 million (or the Euro equivalent). On March 14, 2025, CBRE Group, CBRE Services and Relam Borrower entered into Amendment No. 2 and Incremental Assumption Agreement to the 2023 Credit Agreement, pursuant to which Relam Borrower incurred incremental term loans (i) denominated in Euros in the aggregate principal amount of €425 million (Incremental Euro Term Loans) and (ii) denominated in U.S. Dollars in the aggregate principal amount of \$125 million (Incremental USD Term Loans). The Incremental Euro Term Loans have the same terms applicable to, and constitute the same class as, the Tranche A (Euro) Loans, and the Incremental

USD Term Loans have the same terms applicable to, and constitute the same class as, the Tranche A (USD) Loans under the 2023 Credit Agreement. The proceeds of the Incremental Euro Term Loans and the Incremental USD Term Loans were used for working capital and other general corporate purposes (including the partial repayment of borrowings under the commercial paper program), and to pay fees and expenses incurred in connection with entering into the amendments to the 2023 Credit Agreement. On June 24, 2025, CBRE Group, CBRE Services and Relam Borrower entered into Amendment No. 3 to the 2023 Credit Agreement, for the purpose of, among other things, amending the financial covenants to remove the interest coverage ratio covenant and to increase certain baskets and thresholds in the 2023 Credit Agreement in a manner consistent with the terms of the Revolving Credit Agreements described below.

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

We entered into a cross-currency swap to hedge the associated foreign currency exposure related to the Tranche A (USD) Loans and the Incremental USD Term Loans. See Note 8 – Derivatives and Hedging Activities.

Borrowings denominated in Euros under the 2023 Credit Agreement bear interest at a rate equal to (i) the applicable percentage plus (ii) at our option, either (1) the EURIBOR rate for the applicable interest period or (2) a rate determined by reference to Daily Simple Euro Short-Term Rate (ESTR). Borrowings denominated in U.S. Dollars under the 2023 Credit Agreement bear interest at a rate equal to (i) the applicable percentage, plus (ii) at our option, either (1) a Term SOFR rate published by CME Group Benchmark Administration Limited for the applicable interest period plus 10 basis points (Adjusted Term SOFR) or (2) a base rate determined by the reference to the greatest of (x) the prime rate, (y) the federal funds rate plus 1/2 of 1% and (z) the sum of (A) a Term SOFR rate published by CME Group Benchmark Administration Limited for an interest period of one month and (B) 1.00%. The applicable rate for borrowings under the 2023 Credit Agreement is determined by reference to our Credit Rating (as defined in the 2023 Credit Agreement). As of September 30, 2026, we had (i) \$812 million of Euro term loan borrowings outstanding under the 2023 Credit Agreement (at an interest rate of 1.25% plus EURIBOR) and (ii) \$428 million of U.S. Dollar term loan borrowings outstanding under the 2023 Credit Agreement (at an interest rate of 1.25% plus Adjusted Term SOFR), net of unamortized debt issuance costs, included in the accompanying consolidated balance sheets.

The term loan borrowings under the 2023 Credit Agreement are guaranteed on a senior basis by CBRE Group and CBRE Services.

The 2023 Credit Agreement also requires us to maintain a maximum leverage ratio of total debt less available cash to consolidated EBITDA (as defined in the 2023 Credit Agreement) of 4.25x (and in the case of the first four full fiscal quarters following consummation of a qualified acquisition (as defined in the 2023 Credit Agreement), 4.75x) as of the end of each fiscal quarter. In addition, the 2023 Credit Agreement also contains other customary affirmative and negative covenants and events of default. We were in compliance with the covenants under this agreement as of September 30, 2026.

On May 4, 2026, CBRE Services issued \$750 million in aggregate principal amount of 5.250% senior notes due June 1, 2036 (the 5.250% senior notes) at a price equal to 98.947% of their face value. The 5.250% senior notes are unsecured obligations of CBRE Services, senior to all of its current and future subordinated indebtedness. The 5.250% senior notes are guaranteed on a senior basis by CBRE Group. Interest accrues at a rate of 5.250% per year and is payable semi-annually in arrears on June 1 and December 1 of each year, beginning on December 1, 2026. The 5.250% senior notes are redeemable at our option, in whole or in part, on or after March 1, 2036 at a redemption price of 100% of the principal amount on that date, plus accrued and unpaid interest, if any, to, but excluding the date of redemption. At any time prior to March 1, 2036, we may redeem all or a portion of the notes at a redemption price equal to the greater of (1) 100% of the principal amount of the notes to be redeemed and (2) the sum of the present value at the date of redemption of the remaining scheduled payments of principal and interest thereon to March 1, 2036, assuming the notes matured on March 1, 2036, discounted to the date of redemption on a semi-annual basis at an adjusted rate equal to the treasury rate plus 20 basis points, minus accrued interest to the date of redemption, plus, in either case, accrued and unpaid interest, if any, to the redemption date.

On November 13, 2025, CBRE Services issued \$750 million in aggregate principal amount of 4.900% senior notes due January 15, 2033 (the 4.900% senior notes) at a price equal to 99.813% of their face value. The 4.900% senior notes are unsecured obligations of CBRE Services, senior to all of its current and future subordinated indebtedness. The 4.900% senior notes are guaranteed on a senior basis by CBRE Group. Interest accrues at a rate of 4.900% per year and is payable semi-annually in arrears on January 15 and July 15 of each year, beginning on July 15, 2026.

On May 12, 2025, CBRE Services issued \$600 million in aggregate principal amount of 4.800% senior notes due June 15, 2030 (the 4.800% senior notes) at a price equal to 99.065% of their face value. The 4.800% senior notes are unsecured obligations of CBRE Services, senior to all of its current and future subordinated indebtedness. The 4.800% senior notes are guaranteed on a senior basis by CBRE Group. Interest accrues at a rate of 4.800% per year and is payable semi-annually in arrears on June 15 and December 15 of each year, beginning on December 15, 2025.

On May 12, 2025, CBRE Services issued \$500 million in aggregate principal amount of 5.500% senior notes due June 15, 2035 (the 2035 5.500% senior notes) at a price equal to 99.549% of their face value. The 2035 5.500% senior notes are unsecured obligations of CBRE Services, senior to all of its current and future subordinated indebtedness. The 2035 5.500% senior notes are guaranteed on a senior basis by CBRE Group. Interest accrues at a rate of 5.500% per year and is payable semi-annually in arrears on June 15 and December 15 of each year, beginning on December 15, 2025.

CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

On February 23, 2024, CBRE Services issued \$500 million in aggregate principal amount of 5.500% senior notes due April 1, 2029 (the 2029 5.500% senior notes) at a price equal to 99.837% of their face value. The 2029 5.500% senior notes are unsecured obligations of CBRE Services, senior to all of its current and future subordinated indebtedness. The 2029 5.500% senior notes are guaranteed on a senior basis by CBRE Group. Interest accrues at a rate of 5.500% per year and is payable semi-annually in arrears on April 1 and October 1 of each year, beginning on October 1, 2024.

On June 23, 2023, CBRE Services issued \$1.0 billion in aggregate principal amount of 5.950% senior notes due August 15, 2034 (the 5.950% senior notes) at a price equal to 98.174% of their face value. The 5.950% senior notes are unsecured obligations of CBRE Services, senior to all of its current and future subordinated indebtedness. The 5.950% senior notes are guaranteed on a senior basis by CBRE Group. Interest accrues at a rate of 5.950% per year and is payable semi-annually in arrears on February 15 and August 15 of each year, beginning on February 15, 2024.

On March 18, 2021, CBRE Services issued \$500 million in aggregate principal amount of 2.500% senior notes due April 1, 2031 (the 2.500% senior notes) at a price equal to 98.451% of their face value. The 2.500% senior notes are unsecured obligations of CBRE Services, senior to all of its current and future subordinated indebtedness. The 2.500% senior notes are guaranteed on a senior basis by CBRE Group. Interest accrues at a rate of 2.500% per year and is payable semi-annually in arrears on April 1 and October 1 of each year.

The indentures governing our outstanding senior notes described above (1) contain restrictive covenants that, among other things, limit our ability to create or permit liens on assets securing indebtedness, enter into sale/leaseback transactions and enter into consolidations or mergers, and (2) require that the notes be jointly and severally guaranteed on a senior basis by CBRE Group and any domestic subsidiary that guarantees the 2023 Credit Agreement or the Revolving Credit Agreements (as defined below). The indentures also contain other customary affirmative and negative covenants and events of default. We were in compliance with the covenants under our debt instruments as of September 30, 2026.

Short-Term Borrowings

Revolving Credit Agreements

On June 24, 2025, we entered into a 5-year senior unsecured Revolving Credit Agreement (the 5-Year Revolving Credit Agreement) which replaced our prior revolving credit agreement dated August 5, 2022. The 5-Year Revolving Credit Agreement provides for a senior unsecured revolving credit facility available to CBRE Services with commitments in an aggregate principal amount of up to \$3.5 billion and a maturity date of June 24, 2030. Borrowings bear interest at (i) our option, either (a) a Term SOFR rate published by CME Group Benchmark Administration Limited for the applicable interest period or (b) a base rate determined by reference to the greatest of (1) the prime rate determined by Wells Fargo, (2) the federal funds rate plus 1/2 of 1% and (3) the sum of (x) a Term SOFR rate published by CME Group Benchmark Administration Limited for an interest period of one month and (y) 1.00% plus (ii) a rate equal to an applicable rate (in the case of borrowings based on the Term SOFR rate, 0.630% to 1.100% and in the case of borrowings based on the base rate, 0.0% to 0.100%, in each case, as determined by reference to our Debt Rating (as defined in the 5-Year Revolving Credit Agreement)).

The 5-Year Revolving Credit Agreement requires us to pay a fee based on the total amount of the revolving credit facility commitment (whether used or unused). In addition, the 5-Year Revolving Credit Agreement also includes capacity for letters of credit not to exceed \$300 million in the aggregate and capacity for swingline loans not to exceed \$300 million in the aggregate.

The 5-Year Revolving Credit Agreement also requires us to maintain a maximum leverage ratio of total debt less available cash to consolidated EBITDA (as defined in the 5-Year Revolving Credit Agreement) of 4.25x (and in the case of the first four full fiscal quarters following consummation of a qualified acquisition (as defined in the 5-Year Revolving Credit Agreement), 4.75x) as of the end of each fiscal quarter. In addition, the 5-Year Revolving Credit Agreement also contains other customary affirmative and negative covenants and events of default. We were in compliance with the covenants under this agreement as of September 30, 2026.

As of September 30, 2026 and December 31, 2025, no amount was outstanding under the revolving credit facility provided for by the 5-Year Revolving Credit Agreement. As of September 30, 2026 and December 31, 2025, \$23 million and \$17 million of letters of credit were outstanding, respectively. Letters of credit are issued in the ordinary course of business and reduce the amount we may borrow under this revolving credit facility.

CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

On June 23, 2026, we entered into a new 364-day senior unsecured Revolving Credit Agreement (the 364-Day Revolving Credit Agreement, and together with the 5-Year Revolving Credit Agreement, the Revolving Credit Agreements), which replaced our prior 364-day revolving credit agreement dated June 24, 2025. The 364-Day Revolving Credit Agreement provides for a senior unsecured revolving credit facility available to CBRE Services with commitments in an aggregate principal amount of up to \$1.0 billion and a maturity date of June 22, 2027. Borrowings bear interest at (i) our option, either (a) a Term SOFR rate published by CME Group Benchmark Administration Limited for the applicable interest period or (b) a base

rate determined by reference to the greatest of (1) the prime rate determined by Wells Fargo, (2) the federal funds rate plus 1/2 of 1% and (3) the sum of (x) a Term SOFR rate published by CME Group Benchmark Administration Limited for an interest period of one month and (y) 1.00%, plus (ii) a rate equal to an applicable rate (in the case of borrowings based on the Term SOFR rate, 0.645% to 1.125% and in the case of borrowings based on the base rate, 0.0% to 0.100%, in each case, as determined by reference to our Debt Rating (as defined in the 364-Day Revolving Credit Agreement)).

The 364-Day Revolving Credit Agreement requires us to pay a fee based on the total amount of the revolving credit facility commitment (whether used or unused).

The 364-Day Revolving Credit Agreement also requires us to maintain a maximum leverage ratio of total debt less available cash to consolidated EBITDA (as defined in the 364-Day Revolving Credit Agreement) of 4.25x (and in the case of the first four full fiscal quarters following consummation of a qualified acquisition (as defined in the 364-Day Revolving Credit Agreement), 4.75x) as of the end of each fiscal quarter. In addition, the 364-Day Revolving Credit Agreement also contains other customary affirmative and negative covenants and events of default. We were in compliance with the covenants under this agreement as of September 30, 2026.

As of September 30, 2026, no amount was outstanding under the revolving credit facility provided for by the 364-Day Revolving Credit Agreement. As of December 31, 2025, no amount was outstanding under the revolving credit facility provided for by the prior 364-day revolving credit agreement.

Commercial Paper Program

On December 2, 2024, CBRE Services established a commercial paper program pursuant to which we may issue and sell up to \$3.5 billion of short-term, unsecured and unsubordinated commercial paper notes with up to 397-day maturities, under the exemption from registration contained in Section 4(a)(2) of the Securities Act of 1933, as amended. Amounts available under the program may be borrowed, repaid and re-borrowed from time to time. Payment of the commercial paper notes is guaranteed on an unsecured and unsubordinated basis by CBRE Group. The commercial paper notes and the guarantee rank pari passu with all other unsecured and unsubordinated indebtedness. The proceeds from issuances under the program may be used for general corporate purposes. As of September 30, 2026, we had \$1.2 billion in borrowings outstanding under our commercial paper program with a weighted-average annual interest rate of 4.09%. As of December 31, 2025, we had \$852 million in borrowings outstanding under our commercial paper program. At any point in time, the company intends to maintain available commitments under the 5-Year Revolving Credit Agreement in an amount at least equal to the amount of the commercial paper notes outstanding.

Turner & Townsend Revolving Credit Facility

Turner & Townsend previously maintained a £120 million revolving credit facility pursuant to a credit agreement dated March 31, 2022, with an additional accordion option of £20 million, that was scheduled to mature on March 31, 2027. Effective June 30, 2026, the Turner & Townsend credit agreement for the revolving credit facility was terminated and the facility has not been subsequently replaced as of the date of this report. As of December 31, 2025, no amount was outstanding under the Turner & Townsend revolving credit facility.

Warehouse Lines of Credit

CBRE Capital Markets has warehouse lines of credit with third-party lenders for the purpose of funding mortgage loans that will be resold, and a funding arrangement with Fannie Mae for the purpose of selling a percentage of certain closed multifamily loans to Fannie Mae. These warehouse lines are recourse only to CBRE Capital Markets and related subsidiaries, based on the related deal type, which are secured by our related warehouse receivables. See Note 4 – Warehouse Receivables & Warehouse Lines of Credit for additional information.

For additional information regarding our long-term debt and short-term borrowings, see Note 12 – Long-Term Debt and Short-Term Borrowings to our Consolidated Financial Statements for fiscal year 2025, included in the [2025 Annual Report](#), and Management's Discussion and Analysis of Financial Condition and Results of Operations included in this quarterly report.

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CBRE GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

11. Leases

We are the lessee in contracts for office space tenancies, leased vehicles, office space in our flexible workplace solutions business, and leases of land in our development business. We evaluate contracts for embedded leases.

Supplemental balance sheet information related to our leases is as follows (dollars in millions):

Assets				
Operating	Operating lease assets	\$	2,184	\$ 2,062
Finance	Other assets		314	334
Total leased assets		\$	2,498	\$ 2,396
Liabilities				
Current:				
Operating	Operating lease liabilities	\$	331	\$ 284
Finance	Other current liabilities		77	69
Non-current:				
Operating	Non-current operating lease liabilities		2,222	2,121
Finance	Other liabilities		139	167

Total lease liabilities		\$ September 30, 2026	\$ December 31, 2025
Category	Classification		
Supplemental cash flow information and non-cash activity related to our operating and finance leases are as follows (dollars in millions):			
		Nine Months Ended September 30,	
		2026	2025
Right-of-use assets obtained in exchange for new operating lease liabilities ⁽¹⁾		\$ 342	\$ 872
Right-of-use assets obtained in exchange for new finance lease liabilities		69	63
Other non-cash increases in operating lease right-of-use assets ⁽²⁾		12	78
Other non-cash decreases in finance lease right-of-use assets ⁽²⁾		(26)	(8)
⁽¹⁾ Right-of-use assets obtained in exchange for new operating lease liabilities for the nine months ended September 30, 2026 decreased compared to the nine months ended September 30, 2025, primarily due to leases acquired in conjunction with the Industrious acquisition in January 2025.			
⁽²⁾ The non-cash activity in the right-of-use assets resulted from lease modifications/remeasurements and terminations.			

12. Commitments and Contingencies

We are a party to a number of pending or threatened lawsuits arising out of, or incident to, our ordinary course of business. We believe that any losses in excess of the amounts accrued as liabilities on our consolidated financial statements are unlikely to be significant, but litigation is inherently uncertain and there is the potential for a material adverse effect on our consolidated financial statements if one or more matters are resolved in a particular period in an amount materially in excess of what we anticipated.

In January 2008, CBRE MCI, a wholly-owned subsidiary of CBRE Capital Markets, entered into an agreement with Fannie Mae under Fannie Mae's Delegated Underwriting and Servicing Lender Program (DUS Program) to provide financing for multifamily housing with five or more units. Under the DUS Program, CBRE MCI originates, underwrites, closes and services loans without prior approval by Fannie Mae, and typically, is subject to sharing up to one-third of any losses on loans originated under the DUS Program. CBRE MCI has funded loans with unpaid principal balances of \$51.5 billion at September 30, 2026, of which \$49.0 billion is subject to such loss sharing arrangements. CBRE MCI, under its agreement with Fannie Mae, must post cash reserves or other acceptable collateral under formulas established by Fannie Mae to provide for sufficient capital in the event losses occur. As of September 30, 2026 and December 31, 2025, CBRE MCI had \$185 million and \$165 million, respectively, of letters of credit under this reserve arrangement and had recorded a liability of approximately \$95 million and \$79 million as of September 30, 2026 and December 31, 2025, respectively, for its loan loss guarantee obligation under such arrangement. Fannie Mae's recourse under the DUS Program is limited to the assets of CBRE MCI, which assets totaled approximately \$969 million (including \$358 million of warehouse receivables, which are pledged against warehouse lines of credit and are therefore not available to Fannie Mae) at September 30, 2026.

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CBRE GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

CBRE Capital Markets participates in Freddie Mac's Multifamily Small Balance Loan (SBL) Program. Under the SBL Program, CBRE Capital Markets has certain repurchase and loss reimbursement obligations. We could potentially be obligated to repurchase any SBL loan originated by CBRE Capital Markets that remains in default for 120 days following the forbearance period, if the default occurred during the first 12 months after origination and such loan had not been earlier securitized. In addition, CBRE Capital Markets may be responsible for a loss not to exceed 10% of the original principal amount of any SBL loan that is not securitized and goes into default after the 12-month repurchase period. CBRE Capital Markets must post a cash reserve or other acceptable collateral to provide for sufficient capital in the event the obligations are triggered. As of both September 30, 2026 and December 31, 2025, CBRE Capital Markets had posted a \$5 million letter of credit under this reserve arrangement.

Letters of Credit

We had outstanding letters of credit totaling \$395 million as of September 30, 2026, excluding letters of credit for which we have outstanding liabilities already accrued on our consolidated balance sheets related to our subsidiaries' outstanding reserves for claims under certain insurance programs as well as letters of credit related to operating leases. The CBRE Capital Markets letters of credit totaling \$190 million as of September 30, 2026 referred to in the preceding paragraphs are included in the \$395 million outstanding letters of credit as of such date. The remaining letters of credit are primarily executed by us in the ordinary course of business and expire at the end of each of the respective agreements.

Guarantees

We had guarantees totaling \$307 million as of September 30, 2026, excluding guarantees related to pension liabilities, operating leases, consolidated indebtedness and other obligations for which we have outstanding liabilities already accrued on our consolidated balance sheets. The \$307 million primarily represents guarantees executed by us in the ordinary course of business, including various guarantees of management and vendor contracts in our operations overseas, which expire at the end of each of the respective agreements.

In addition, as of September 30, 2026, we had issued numerous non-recourse carveout, completion and budget guarantees relating to development projects for the benefit of third parties. These guarantees are commonplace in our industry and are made by us in the ordinary course of our REI business. Non-recourse carveout guarantees generally require that our project-entity borrower not commit specified improper acts, with us potentially liable for all or a portion of such entity's indebtedness or other damages suffered by the lender if those acts occur. Completion and budget guarantees generally require us to complete construction of the relevant project within a specified timeframe and/or within a specified budget, with us

potentially being liable for costs to complete in excess of such timeframe or budget. While there can be no assurance, we do not expect to incur any material losses under these guarantees.

Performance and Payment Bonds

In the ordinary course of business, we are required by certain customers to provide performance and payment bonds for contractual commitments related to our projects. These bonds provide a guarantee to the customer that the company will perform under the terms of a contract and that we will pay our subcontractors and vendors. If we fail to perform under a contract or to pay our subcontractors and vendors, the customer may demand that the surety make payments or provide services under the bond. We must reimburse the surety for expenses or outlays it incurs. As of both September 30, 2026 and December 31, 2025, outstanding performance and payment bonds were \$1.0 billion.

Deferred and Contingent Consideration

The purchase price for our business acquisitions often includes deferred and contingent consideration. Contingent consideration is measured at fair value each reporting period using significant unobservable inputs (see Note 7 – Fair Value Measurements). As of September 30, 2026 and December 31, 2025, we had short-term deferred and contingent consideration of \$122 million and \$149 million, respectively, which was included within Accounts payable and accrued expenses, and long-term deferred and contingent consideration of \$107 million and \$130 million, respectively, which was included within Other liabilities in the accompanying consolidated balance sheets.

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CBRE GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

Indirect Taxes

The company is subject to indirect taxes, including sales and use tax in the United States and value-add tax in certain foreign jurisdictions in which it conducts business. The company had indirect tax liabilities primarily related to sales and use tax of \$114 million and \$90 million for September 30, 2026 and December 31, 2025, respectively. Indirect tax liabilities are adjusted considering changing facts and circumstances, such as the closing of a tax examination, further interpretation of existing or new tax laws and acquisitions or divestitures. We are currently under audit in several jurisdictions. In accordance with FASB ASC Topic 450, “Contingencies,” the company establishes accruals for contingencies, including uncertainties related to taxes not based on income, when the company believes it is probable that a loss has been incurred, and the amount of the loss can be reasonably estimated.

Other

An important part of the strategy for our REI segment involves co-investing our capital in certain real estate investments with our clients. For our investment funds, we generally co-invest a minority interest of the equity in a particular fund. As of September 30, 2026, we had aggregate future commitments of \$172 million related to co-investment funds. Additionally, we make selective investments in real estate development projects on our consolidated account or co-invest with our clients with up to 50% of the project’s equity as a principal in unconsolidated real estate projects. We had unfunded capital commitments of \$16 million and \$68 million to consolidated and unconsolidated projects, respectively, as of September 30, 2026.

Refer to Note 17 – Telford Fire Safety Remediation for the details relating to the provision associated with fire safety remediation efforts by our subsidiary, Telford Homes.

13. Income Taxes

Our provision for income taxes on a consolidated basis was \$131 million for the three months ended September 30, 2026 as compared to a provision for income taxes of \$90 million for the three months ended September 30, 2025. The increase of \$41 million is primarily related to an increase in earnings and a reduction of favorable permanent book tax differences. Our effective tax rate increased to 21.4% for the three months ended September 30, 2026 from 18.5% for the three months ended September 30, 2025.

Our provision for income taxes on a consolidated basis was \$311 million for the nine months ended September 30, 2026 as compared to a provision for income taxes of \$203 million for the nine months ended September 30, 2025. The increase of \$108 million is primarily related to an increase in earnings and a reduction of favorable permanent book tax differences. Our effective tax rate increased to 22.5% for the nine months ended September 30, 2026 from 19.7% for the nine months ended September 30, 2025.

Our effective tax rates for the three and nine months ended September 30, 2026 were different than the U.S. federal statutory tax rate of 21.0% primarily due to the U.S. state taxes and permanent book tax differences.

On July 4, 2025, the U.S. federal government enacted H.R.1, the One Big Beautiful Bill Act (OBBBA), a budget reconciliation package that changes the U.S. federal income tax laws, including extensions of various expiring provisions from the Tax Cuts and Jobs Act of 2017. The 2026 impacts of the OBBBA are insignificant based on our current operations.

As of September 30, 2026 and December 31, 2025, the company had gross unrecognized tax benefits of \$394 million and \$364 million, respectively.

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

14. Income Per Share and Stockholders' Equity

The calculations of basic and diluted income per share attributable to CBRE Group, Inc. stockholders are as follows (dollars in millions, except share and per share data):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2026	2025	2026	2025
Basic Income Per Share				
Net income attributable to CBRE Group, Inc. stockholders	\$ 443	\$ 363	\$ 965	\$ 741
Weighted-average shares outstanding for basic income per share	289,273,856	297,557,891	291,788,599	298,589,340
Basic income per share attributable to CBRE Group, Inc. stockholders	<u>\$ 1.53</u>	<u>\$ 1.22</u>	<u>\$ 3.31</u>	<u>\$ 2.48</u>
Diluted Income Per Share				
Net income attributable to CBRE Group, Inc. stockholders	\$ 443	\$ 363	\$ 965	\$ 741
Weighted-average shares outstanding for basic income per share	289,273,856	297,557,891	291,788,599	298,589,340
Dilutive effect of contingently issuable shares	2,335,991	2,699,439	2,327,028	2,461,001
Weighted-average shares outstanding for diluted income per share	291,609,847	300,257,330	294,115,627	301,050,341
Diluted income per share attributable to CBRE Group, Inc. stockholders	<u>\$ 1.52</u>	<u>\$ 1.21</u>	<u>\$ 3.28</u>	<u>\$ 2.46</u>

For the three and nine months ended September 30, 2026, 520,253 and 434,264, respectively, of contingently issuable shares were excluded from the computation of diluted income per share because their inclusion would have had an anti-dilutive effect.

No shares were excluded from the computation of diluted income per share for the three months ended September 30, 2025. For the nine months ended September 30, 2025, 331,034 of contingently issuable shares were excluded from the computation of diluted income per share because their inclusion would have had an anti-dilutive effect.

Stock Repurchase Program

On November 21, 2024, our board of directors authorized an additional \$5.0 billion to our existing \$4.0 billion share repurchase program (as amended, the 2024 program) bringing the total authorized amount under the 2024 program to a total of \$9.0 billion as of September 30, 2026. The board also extended the term of the 2024 program through December 31, 2029.

During the three months ended September 30, 2026, we repurchased 1,521,085 shares of our common stock with an average price of \$142.74 per share for an aggregate of \$217 million under the 2024 program. During the nine months ended September 30, 2026, we repurchased 8,199,713 shares of our common stock with an average price of \$141.77 per share for an aggregate of \$1.2 billion under the 2024 program. As of September 30, 2026, we had approximately \$3.7 billion of capacity remaining under the 2024 program.

We did not repurchase any shares of our common stock during the three months ended September 30, 2025 under the 2024 program. During the nine months ended September 30, 2025, we repurchased 5,185,163 shares of our common stock with an average price of \$127.82 per share for an aggregate of \$663 million under the 2024 program.

CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

15. Revenue from Contracts with Customers

We account for revenue with customers in accordance with FASB ASC Topic 606, “Revenue from Contracts with Customers” (Topic 606). Revenue is recognized when, or as control of, the promised services is transferred to our customers, in an amount that reflects the consideration we expect to be entitled to receive in exchange for those services.

Disaggregated Revenue

The following tables represent a disaggregation of revenue from contracts with customers by type of service and/or segment (dollars in millions):

Three Months Ended September 30, 2026						
	Advisory Services	Building Operations & Experience	Project Management	Real Estate Investments	Corporate, other and eliminations	Consolidated
Topic 606 Revenue:						
Facilities management	\$ —	\$ 5,401	\$ —	\$ —	\$ —	\$ 5,401
Property management	—	711	—	—	(18)	693
Critical infrastructure	—	744	—	—	—	744
Project management	—	—	2,035	—	—	2,035
Advisory leasing	1,213	—	—	—	—	1,213
Advisory sales	697	—	—	—	—	697
Valuation	206	—	—	—	—	206
Other portfolio services	98	—	—	—	—	98
Commercial mortgage origination ⁽¹⁾⁽⁴⁾	78	—	—	—	—	78
Loan servicing ⁽²⁾	41	—	—	—	—	41
Investment management	—	—	—	154	—	154
Development services	—	—	—	47	—	47
Topic 606 Revenue	2,333	6,856	2,035	201	(18)	11,407
Out of Scope of Topic 606 Revenue:						
Commercial mortgage origination ⁽⁴⁾	23	—	—	—	—	23
Loan servicing	85	—	—	—	—	85
Development services ⁽³⁾	—	—	—	2	—	2
Total Out of Scope of Topic 606 Revenue	108	—	—	2	—	110
Total Revenue	\$ 2,441	\$ 6,856	\$ 2,035	\$ 203	\$ (18)	\$ 11,517

Three Months Ended September 30, 2025						
	Advisory Services	Building Operations & Experience	Project Management	Real Estate Investments	Corporate, other and eliminations	Consolidated
Topic 606 Revenue:						
Facilities management	\$ —	\$ 4,771	\$ —	\$ —	\$ —	\$ 4,771
Property management	—	657	—	—	(9)	648
Critical infrastructure	—	414	—	—	—	414
Project management	—	—	1,978	—	—	1,978
Advisory leasing	1,144	—	—	—	—	1,144
Advisory sales	545	—	—	—	—	545
Valuation	194	—	—	—	—	194
Other portfolio services	89	—	—	—	—	89
Commercial mortgage origination ⁽¹⁾⁽⁴⁾	58	—	—	—	—	58
Loan servicing ⁽²⁾	40	—	—	—	—	40
Investment management	—	—	—	148	—	148
Development services	—	—	—	61	—	61
Topic 606 Revenue	2,070	5,842	1,978	209	(9)	10,090
Out of Scope of Topic 606 Revenue:						
Commercial mortgage origination ⁽⁴⁾	42	—	—	—	—	42
Loan servicing	87	—	—	—	—	87
Development services ⁽³⁾	—	—	—	2	—	2
Total Out of Scope of Topic 606 Revenue	129	—	—	2	—	131
Total Revenue	\$ 2,199	\$ 5,842	\$ 1,978	\$ 211	\$ (9)	\$ 10,221

CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Advisory Services	Building Operations & Experience	Project Management	Real Estate Investments	Corporate, other and eliminations	Consolidated
Topic 606 Revenue:						

Facilities management	\$	—	\$	15,941	\$	—	\$	—	\$	—	\$	15,941
Property management	—	—	—	2,047	—	—	—	—	—	—	—	2,047
Nine Months Ended September 30, 2026												
Critical infrastructure	—	—	—	1,998	—	—	—	—	—	—	—	1,998
Project management	—	—	—	—	5,918	—	—	—	—	—	—	5,918
Advisory leasing	3,477	—	—	—	—	—	—	—	—	—	—	3,477
Advisory sales	1,761	—	—	—	—	—	—	—	—	—	—	1,761
Valuation	626	—	—	—	—	—	—	—	—	—	—	626
Other portfolio services	261	—	—	—	—	—	—	—	—	—	—	261
Commercial mortgage origination ⁽¹⁾⁽⁴⁾	206	—	—	—	—	—	—	—	—	—	—	206
Loan servicing ⁽²⁾	117	—	—	—	—	—	—	—	—	—	—	117
Investment management	—	—	—	—	—	457	—	—	—	—	—	457
Development services	—	—	—	—	—	136	—	—	—	—	—	136
Topic 606 Revenue	6,448	—	20,033	—	5,918	—	593	—	(47)	—	—	32,945
Out of Scope of Topic 606 Revenue:												
Commercial mortgage origination ⁽⁴⁾	73	—	—	—	—	—	—	—	—	—	—	73
Loan servicing	250	—	—	—	—	—	—	—	—	—	—	250
Development services ⁽³⁾	—	—	—	—	—	2	—	—	—	—	—	2
Total Out of Scope of Topic 606 Revenue	323	—	—	—	—	2	—	—	—	—	—	325
Total Revenue	\$	6,771	\$	20,033	\$	5,918	\$	595	\$	(47)	\$	33,270

Nine Months Ended September 30, 2025								
	Advisory Services	Building Operations & Experience	Project Management	Real Estate Investments	Corporate, other and eliminations	Consolidated		
Topic 606 Revenue:								
Facilities management	\$ —	\$ 14,024	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 14,024
Property management	—	1,889	—	—	—	(20)	—	1,869
Critical infrastructure	—	1,155	—	—	—	—	—	1,155
Project management	—	—	5,289	—	—	—	—	5,289
Advisory leasing	3,001	—	—	—	—	—	—	3,001
Advisory sales	1,364	—	—	—	—	—	—	1,364
Valuation	573	—	—	—	—	—	—	573
Other portfolio services	267	—	—	—	—	—	—	267
Commercial mortgage origination ⁽¹⁾⁽⁴⁾	154	—	—	—	—	—	—	154
Loan servicing ⁽²⁾	116	—	—	—	—	—	—	116
Investment management	—	—	—	447	—	—	—	447
Development services	—	—	—	204	—	—	—	204
Topic 606 Revenue	5,475	17,068	5,289	651	(20)	—	—	28,463
Out of Scope of Topic 606 Revenue:								
Commercial mortgage origination ⁽⁴⁾	89	—	—	—	—	—	—	89
Loan servicing	253	—	—	—	—	—	—	253
Development services ⁽³⁾	—	—	—	8	—	—	—	8
Total Out of Scope of Topic 606 Revenue	342	—	—	8	—	—	—	350
Total Revenue	\$ 5,817	\$ 17,068	\$ 5,289	\$ 659	\$ (20)	\$ —	\$ —	\$ 28,813

(1) We earn fees for arranging financing for borrowers with third-party lender contacts. Such fees are in scope of Topic 606.

(2) Loan servicing fees earned from servicing contracts for which we do not hold mortgage servicing rights are in scope of Topic 606.

(3) Out of scope revenue consists of selling profit from transfers of sales-type leases accounted for in accordance with ASC 842, "Leases."

(4) As described in Note 1 – Basis of Presentation, in the first quarter of 2026, we began reclassifying amortization associated with MSRs to net against revenue from commercial mortgage origination.

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CBRE GROUP, INC. **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)** (Unaudited)

Contract Assets and Liabilities

We had contract assets totaling \$636 million (\$565 million of which was current) and \$565 million (\$462 million of which was current) as of September 30, 2026 and December 31, 2025, respectively.

We had contract liabilities totaling \$554 million (\$489 million of which was current) and \$448 million (all of which was current) as of September 30, 2026 and December 31, 2025, respectively. During the nine months ended September 30, 2026, we recognized revenue of \$282 million, that was included in the contract liability balance at December 31, 2025.

16. Segments

We organize our operations around and publicly report our financial results on four reportable segments – Advisory Services, BOE, Project Management and REI. We also have a "Corporate, other and eliminations" segment. Our Corporate segment primarily consists of corporate costs for leadership and certain other central functions. We track our strategic non-core equity investments in "other" which is considered an operating segment and reported together with Corporate as it does not meet the aggregation criteria for presentation as a separate reportable segment. These activities are not allocated to the other business segments. Corporate and other also includes eliminations related to inter-segment revenue.

On January 1, 2026, we transferred the data center project work that is integrated with our Data Center Services

facilities management business from the Project Management segment to the BOE segment. We have recast prior period segment results to conform with the current presentation.

Segment operating profit (SOP) is the measure reported to Robert Sulentic, CBRE's Chair and Chief Executive Officer (CEO), who is our chief operating decision maker (CODM) for purposes of assessing performance and allocating resources to each segment. The CODM uses SOP results compared to prior periods and previously forecasted amounts to assess performance and identify trends of ongoing operations within each segment. SOP excludes the impact of certain costs and charges that may obscure the underlying performance of our businesses and related trends, including restructuring charges and other costs incurred, which are outside the ordinary course of business. SOP represents earnings, inclusive of amounts attributable to non-controlling interests, before net interest expense, write-off of financing costs on extinguished debt, income taxes, depreciation and amortization, and asset impairments. In addition, management excludes the following costs from SOP (Other segment adjustments):

- net non-cash mortgage servicing rights,
- integration and other costs related to acquisitions,
- carried interest incentive compensation expense to align with the timing of associated revenue,
- charges related to indirect tax audits and settlements,
- net results related to the wind-down of certain businesses,
- impact of fair value non-cash adjustments related to unconsolidated equity investments,
- costs associated with business and finance transformation,
- costs associated with efficiency and cost-reduction initiatives, and
- provision associated with Telford's fire safety remediation efforts.

There have been no significant changes to the measurement methods of expenses or methods of allocating expenses to segments during 2026.

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Summarized financial information by segment is as follows (dollars in millions):

Three Months Ended September 30, 2026	Advisory Services	Building Operations & Experience	Project Management	Real Estate Investments	Corporate, other and eliminations ⁽³⁾	Consolidated
Revenue	\$ 2,441	\$ 6,856	\$ 2,035	\$ 203	\$ (18)	\$ 11,517
Pass-through costs ⁽¹⁾	16	3,641	1,034	—	—	4,691
Cost of revenue, excluding pass-through costs	1,482	2,507	710	3	(1)	4,701
Operating expenses and allocations	486	407	132	331	208	1,564
Other adjustments to segment operating profit (loss):						
Equity income (loss) from unconsolidated subsidiaries	1	3	—	101	(1)	104
Other income (loss)	2	4	1	2	(1)	8
Gain on disposition of real estate	—	—	—	172	12	184
Other segment adjustments ⁽²⁾	7	41	2	22	63	135
Segment operating profit (loss)	<u>\$ 467</u>	<u>\$ 349</u>	<u>\$ 162</u>	<u>\$ 166</u>	<u>\$ (152)</u>	<u>\$ 992</u>

Three Months Ended September 30, 2025	Advisory Services	Building Operations & Experience	Project Management	Real Estate Investments	Corporate, other and eliminations ⁽³⁾	Consolidated
Revenue	\$ 2,199	\$ 5,842	\$ 1,978	\$ 211	\$ (9)	\$ 10,221
Pass-through costs ⁽¹⁾	14	3,118	1,080	—	—	4,212
Cost of revenue, excluding pass-through costs	1,297	2,125	632	39	(1)	4,092
Operating expenses and allocations	481	352	120	192	182	1,327
Other adjustments to segment operating profit (loss):						
Equity income from unconsolidated subsidiaries	—	2	—	49	1	52
Other income	1	2	—	—	—	3
Gain on disposition of real estate	—	—	—	33	3	36
Other segment adjustments ⁽²⁾	(5)	38	2	11	52	98
Segment operating profit (loss)	<u>\$ 403</u>	<u>\$ 289</u>	<u>\$ 148</u>	<u>\$ 73</u>	<u>\$ (134)</u>	<u>\$ 779</u>

Revenue \$ 6,771 \$ 20,033 \$ 5,918 \$ 595 \$ (47) \$ 33,270

Pass-through costs ⁽¹⁾	32	Building Operations & Experience	3,041	—	Corporate, other and eliminations ⁽⁵⁾	13,761
Cost of revenue, excluding pass-through costs	Advisory Services	Operations & Experience	Project Management	Real Estate Investments	Corporate, other and eliminations ⁽⁵⁾	Consolidated
Nine Months Ended September 30, 2026	1,459	1,165	395	929	614	4,560
Operating expenses and allocations						
Other adjustments to segment operating profit (loss):						
Equity (loss) income from unconsolidated subsidiaries	(2)	3	—	102	(4)	99
Other income (loss)	3	20	2	2	(2)	25
Gain on disposition of real estate	—	—	—	458	32	490
Other segment adjustments ⁽²⁾	31	100	5	204	196	536
Segment operating profit (loss)	\$ 1,291	\$ 964	\$ 444	\$ 388	\$ (434)	\$ 2,653

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Nine Months Ended September 30, 2025	Advisory Services	Building Operations & Experience	Project Management	Real Estate Investments	Corporate, other and eliminations ⁽³⁾	Consolidated
Revenue	\$ 5,817	\$ 17,068	\$ 5,289	\$ 659	\$ (20)	\$ 28,813
Pass-through costs ⁽¹⁾	39	9,265	2,791	—	—	12,095
Cost of revenue, excluding pass-through costs	3,403	6,110	1,782	121	—	11,416
Operating expenses and allocations	1,364	995	353	540	542	3,794
Other adjustments to segment operating profit (loss):						
Equity (loss) income from unconsolidated subsidiaries	—	(14)	—	40	24	50
Other income (loss)	4	6	1	—	(1)	10
Gain on disposition of real estate	—	—	—	52	3	55
Other segment adjustments ⁽²⁾	14	84	11	33	180	322
Segment operating profit (loss)	\$ 1,029	\$ 774	\$ 375	\$ 123	\$ (356)	\$ 1,945

⁽¹⁾ Pass-through costs represent certain costs incurred associated with subcontracted third-party vendor work performed for clients. These costs are reimbursable by clients and the corresponding amounts owed are reflected within Revenue.

⁽²⁾ Other segment adjustments, as defined above.

⁽³⁾ Eliminations represent revenue from transactions between operating segments.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2026	2025	2026	2025
Depreciation and Amortization				
Advisory Services	\$ 30	\$ 33	\$ 96	\$ 95
Building Operations & Experience	110	65	325	196
Project Management	26	27	78	78
Real Estate Investments	5	2	18	8
Corporate, other and eliminations	13	18	39	55
Total depreciation and amortization	\$ 184	\$ 145	\$ 556	\$ 432
Equity income from unconsolidated subsidiaries				
Advisory Services	\$ 1	\$ —	\$ (2)	\$ —
Building Operations & Experience	3	2	3	(14)
Project Management	—	—	—	—
Real Estate Investments	101	49	102	40
Corporate, other and eliminations	(1)	1	(4)	24
Equity income from unconsolidated subsidiaries	\$ 104	\$ 52	\$ 99	\$ 50

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Reconciliation of total segment operating profit to net income is as follows (dollars in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2026	2025	2026	2025
Net income attributable to CBRE Group, Inc.	\$ 443	\$ 363	\$ 965	\$ 741
Net income attributable to non-controlling interests	37	33	104	86
Net income	480	396	1,069	827
Adjustments to increase (decrease) net income:				
Depreciation and amortization	184	145	556	432
Interest expense, net of interest income	62	50	181	159
Write-off of financing costs on extinguished debt	—	—	—	2
Provision for income taxes	131	90	311	203
Net non-cash mortgage servicing rights	6	(5)	29	12
Integration and other costs related to acquisitions	76	60	190	204
Carried interest incentive compensation expense to align with the timing of associated revenue	12	3	2	10
Charges related to indirect tax audits and settlements	—	—	—	(1)
Net results related to the wind-down of certain businesses ⁽¹⁾	6	30	36	44
Impact of fair value non-cash adjustments related to unconsolidated equity investments	—	—	—	2
Business and finance transformation	35	10	105	38
Costs associated with efficiency and cost-reduction initiatives	—	—	6	13
Provision associated with Telford's fire safety remediation efforts	—	—	168	—
Total segment operating profit	<u>\$ 992</u>	<u>\$ 779</u>	<u>\$ 2,653</u>	<u>\$ 1,945</u>

⁽¹⁾ Management made the decision to wind down the legacy Telford Homes' construction self-delivery business and certain businesses within the BOE Segment.

Our CODM is not provided with total asset information by segment and accordingly, does not measure or allocate total assets on a segment basis. As a result, we have not disclosed any asset information by segment.

Geographic Information

Revenue in the table below is allocated based upon the country in which services are performed (dollars in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2026	2025	2026	2025
Revenue				
United States	\$ 6,565	\$ 5,700	\$ 18,946	\$ 16,323
United Kingdom	1,621	1,452	4,592	4,071
All other countries	3,331	3,069	9,732	8,419
Total revenue	<u>\$ 11,517</u>	<u>\$ 10,221</u>	<u>\$ 33,270</u>	<u>\$ 28,813</u>

17. Telford Fire Safety Remediation

The accompanying consolidated balance sheets include an estimated liability of approximately \$442 million and \$321 million as of September 30, 2026 and December 31, 2025, respectively, related to fire safety remediation efforts for buildings historically developed by our subsidiary, Telford Homes. The \$121 million net increase compared to year end 2025 reflects an expansion in the estimated scope and cost of remediation works of \$168 million, net of the amount spent during the period. The primary drivers of the increase are fire engineer assessments, updated surveys, design evolution, regulatory feedback, the addition of internal fire containment work and incremental direct program costs.

The estimated cost of remediation is based on the best information available at the reporting date and reflects the subjective, complex, and variable nature of these remediation activities. Significant assumptions include building-specific remediation requirements, expected timing of completion, construction and remediation costs, availability of materials and

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CBRE GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

qualified fire safety professionals, potential discoveries during remediation, and changes in regulatory requirements and approvals.

We continue to actively monitor regulatory developments and remediation progress and will update our estimates as additional information becomes available.

18. Subsequent Events

On October 20, 2026, CBRE announced a definitive agreement to acquire Onnec Group Limited (Onnec), a leading provider of data center infrastructure services across Europe and Asia Pacific. The initial purchase price is £460 million (approximately \$610 million) in cash plus a potential earnout of up to £300 million (approximately \$400 million), subject to Onnec achieving certain growth thresholds. Following the completion of the acquisition, Onnec will operate as part of CBRE's Critical Infrastructure Services line of business within the BOE segment.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) provides the reader with management's perspective on our financial condition, results of operations, liquidity and certain other factors that may affect future results. The MD&A in this Quarterly Report on Form 10-Q (Quarterly Report) for CBRE Group, Inc. for the

three and nine months ended September 30, 2026 should be read in conjunction with our consolidated financial statements and related notes included in our 2025 Annual Report on Form 10-K (2025 Annual Report) as well as the unaudited financial statements included elsewhere in this Quarterly Report.

In addition, the statements and assumptions in this Quarterly Report that are not statements of historical fact are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 or Section 21E of the Securities Exchange Act of 1934, each as amended, including, in particular, statements about our plans, strategies and prospects as well as estimates of industry growth for the next quarter and beyond. For important information regarding these forward-looking statements, please see the discussion below under the caption “Cautionary Note on Forward-Looking Statements.”

Beginning with first-quarter 2026 results, we reclassified amortization associated with MSRs (mortgage servicing rights) to net against the related revenue (commercial mortgage origination). Historically, we have recognized the corresponding MSR intangible asset as an amortization expense over the estimated mortgage service period. Prior year amounts have been reclassified to conform with the 2026 presentation.

Business Environment

Outsized investments in artificial intelligence and data center buildouts have fueled continued strong demand for critical infrastructure services, while large occupiers’ growing appetite for outsourcing services continued to underpin demand for facilities management and project management activities. The commercial real estate market recovery continued. In the third quarter, leasing volumes were notably strong in the U.K., while growth in the U.S. was muted given a tougher year-ago comparison. Global investment sales activity remained strong, most notably in the U.S.; however, transaction activity slowed late in the period as the 10-year Treasury rate rose rapidly to well above 5%. Through the first nine months of 2026, the ongoing Middle East conflict has had limited direct impact on CBRE’s business except for a slowdown in fundraising from capital sources based in the region.

Capital Allocation

We deployed \$1.2 billion in 2026 to repurchase 8,398,578 shares as of October 20, 2026.

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Results of Operations

The following table sets forth items derived from our consolidated statements of operations for the three and nine months ended September 30, 2026 and 2025 (dollars in millions):

	2026		2025		2026		2025	
Revenue:								
Facilities management	\$ 5,401	46.9 %	\$ 4,771	46.7 %	\$ 15,941	47.9 %	\$ 14,024	48.7 %
Property management	711	6.2 %	657	6.4 %	2,094	6.3 %	1,889	6.6 %
Critical infrastructure	744	6.5 %	414	4.1 %	1,998	6.0 %	1,155	4.0 %
Project management	2,035	17.7 %	1,978	19.4 %	5,918	17.8 %	5,289	18.4 %
Advisory leasing	1,213	10.5 %	1,144	11.2 %	3,477	10.5 %	3,001	10.4 %
Valuation	206	1.8 %	194	1.9 %	626	1.9 %	573	2.0 %
Loan servicing	126	1.1 %	127	1.2 %	367	1.1 %	369	1.3 %
Other portfolio services	98	0.9 %	89	0.9 %	261	0.8 %	267	0.9 %
Capital markets:								
Advisory sales	697	6.1 %	545	5.3 %	1,761	5.3 %	1,364	4.7 %

	Three Months Ended September 30, 2026		Three Months Ended September 30, 2025		Nine Months Ended September 30, 2026		Nine Months Ended September 30, 2025	
Commercial mortgage origination	101	0.9 %	100	1.0 %	279	0.8 %	243	0.8 %
Investment management	—	—	—	—	—	—	—	—
Development services	49	0.4 %	63	0.6 %	138	0.4 %	212	0.7 %
Corporate, other and eliminations	(18)	(0.2)%	(9)	(0.1)%	(47)	(0.1)%	(20)	(0.1)%
Total revenue	11,517	100.0 %	10,221	100.0 %	33,270	100.0 %	28,813	100.0 %
Costs and expenses:								
Pass-through costs ⁽²⁾	4,691	40.7 %	4,212	41.2 %	13,761	41.4 %	12,095	42.0 %
Cost of revenue, excluding pass-through costs	4,701	40.8 %	4,092	40.0 %	13,446	40.4 %	11,416	39.6 %
Operating, administrative and other	1,564	13.6 %	1,327	13.0 %	4,560	13.7 %	3,794	13.2 %
Depreciation and amortization	184	1.6 %	145	1.4 %	556	1.7 %	432	1.5 %
Total costs and expenses	11,140	96.7 %	9,776	95.6 %	32,323	97.2 %	27,737	96.3 %
Gain on disposition of real estate	184	1.6 %	36	0.4 %	490	1.5 %	55	0.2 %
Operating income	561	4.9 %	481	4.7 %	1,437	4.3 %	1,131	3.9 %
Equity income from unconsolidated subsidiaries	104	0.9 %	52	0.5 %	99	0.3 %	50	0.2 %
Other income	8	0.1 %	3	0.0 %	25	0.1 %	10	0.0 %
Interest expense, net of interest income	62	0.5 %	50	0.5 %	181	0.5 %	159	0.6 %
Write-off of financing costs on extinguished debt	—	0.0 %	—	0.0 %	—	0.0 %	2	0.0 %
Income before provision for income taxes	611	5.3 %	486	4.8 %	1,380	4.1 %	1,030	3.6 %
Provision for income taxes	131	1.1 %	90	0.9 %	311	0.9 %	203	0.7 %
Net income	480	4.2 %	396	3.9 %	1,069	3.2 %	827	2.9 %
Less: Net income attributable to non-controlling interests	37	0.3 %	33	0.3 %	104	0.3 %	86	0.3 %
Net income attributable to CBRE Group, Inc.	\$ 443	3.8 %	\$ 363	3.6 %	\$ 965	2.9 %	\$ 741	2.6 %
Core EBITDA	\$ 1,001	8.7 %	\$ 779	7.6 %	\$ 2,668	8.0 %	\$ 1,923	6.7 %

⁽¹⁾ Calculated as a percentage of total revenue.

⁽²⁾ Pass-through costs represent certain costs incurred associated with subcontracted third-party vendor work performed for clients. These costs are reimbursable by clients and the corresponding amounts owed are reflected within Revenue.

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Three Months Ended September 30, 2026 Compared to the Three Months Ended September 30, 2025

We reported net income attributable to CBRE Group, Inc. of \$443 million for the quarter, on revenue of \$11.5 billion as compared to \$363 million on revenue of \$10.2 billion in the prior year.

Revenue increased 12.7% reflecting double-digit growth across the Advisory Services and Building Operations & Experience (BOE) segments and single-digit growth in the Project Management segment, partially offset by a decrease in revenue in the Real Estate Investments (REI) segment.

Foreign currency translation had a 0.2% negative impact on revenue, reflecting weakness in the Indian rupee, Japanese yen and euro partially offset by strength in the Australian dollar.

Pass-through costs increased 11.4% during the quarter as compared to the same period in prior year primarily due to growth in the BOE segment. Foreign currency translation had a 0.4% positive impact on pass-through costs.

Cost of revenue, excluding pass-through costs increased 14.9% during the quarter as compared to the same period in prior year primarily driven by business growth and higher employee compensation and commission expenses. Foreign currency translation had a 0.1% negative impact on total cost of revenue, excluding pass-through costs. Cost of revenue, excluding pass-through costs increased to 40.8% of total revenue from 40.0% resulting from higher costs to support growth in revenues.

Operating, administrative and other expenses increased 17.9% during the quarter as compared to the same period in prior year due to higher employee compensation expense, attributable to business growth. Foreign currency translation had a 0.1% positive impact on total operating expenses during the quarter. Operating, administrative and other expenses as a percentage of revenue increased to 13.6% in the third quarter 2026 from 13.0% in the third quarter 2025, as operating expenses grew higher than revenue.

Depreciation and amortization expense increased by 26.9% during the quarter, as compared to the same period in prior year, reflecting higher amortization expense related to intangible assets from recent acquisitions, such as Pearce.

Gain on disposition of real estate increased by \$148 million during the quarter, due to higher sales of real estate development assets in the REI segment.

We recorded equity income from unconsolidated subsidiaries of approximately \$104 million, compared to equity income of \$52 million in the third quarter 2025 primarily due monetization of real estate development assets in the current

period.

Interest expense, net of interest income, increased by 24.0%, compared with the third quarter 2025. This increase was primarily attributable to the issuance of \$1.5 billion in senior notes, offset by the impact of net investment hedging activity.

Our provision for income taxes on a consolidated basis was \$131 million for the three months ended September 30, 2026 as compared to a provision for income taxes of \$90 million for the three months ended September 30, 2025. The increase of \$41 million is primarily related to an increase in earnings and a reduction of favorable permanent book tax differences. Our effective tax rate increased to 21.4% for the three months ended September 30, 2026 from 18.5% for the three months ended September 30, 2025. Our effective tax rate for the three months ended September 30, 2026 is different than the U.S. federal statutory tax rate of 21.0% primarily due to the U.S. state taxes and permanent book tax differences.

Legislative Developments

The Organization for Economic Co-operation & Development (OECD) Pillar Two Model Rules established a minimum global effective tax rate of 15% on country-by-country profits of large multinational companies. European Union member states along with many other countries adopted or expect to adopt the OECD Pillar Two Model effective January 1, 2024 or thereafter. In January 2026, the OECD issued a comprehensive Side by Side Package, which introduces additional administrative guidance intended to enhance coordination and simplify aspects of the global minimum tax framework. The package includes several new safe harbors including the new Side by Side and Ultimate Parent Entity safe harbors that may deem certain top-up taxes to be zero in jurisdictions with qualifying minimum tax regimes, such as the United States. We will continue to monitor additional administrative guidance and legislative action to incorporate the guidance into local law to assess the global impact of the Pillar Two Model Rules. The impact of Pillar Two top-up taxes is expected to be insignificant for 2026.

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On July 4, 2025, the U.S. federal government enacted, H.R.1, the One Big Beautiful Bill Act (OBBBA), a budget reconciliation package that changes the U.S. federal income tax laws, including extensions of various expiring provisions from the Tax Cuts and Jobs Act of 2017. The 2026 impacts of the OBBBA are insignificant based on our current operations.

Nine Months Ended September 30, 2026 Compared to the Nine Months Ended September 30, 2025

We reported net income attributable to CBRE Group, Inc. of \$965 million for the nine months ended September 30, 2026 on revenue of \$33.3 billion as compared to \$741 million on revenue of \$28.8 billion for the nine months ended September 30, 2025.

Revenue increased 15.5%, reflecting double-digit growth across the Advisory Services, BOE and Project Management segments, partially offset by a decrease in revenue in the REI segment.

Foreign currency translation had a 1.6% positive impact on total revenue during the nine months ended September 30, 2026, primarily driven by strength in the euro and British pound sterling, partially offset by weakness in the Indian rupee and Japanese yen.

Pass-through costs increased 13.8% during the nine months ended September 30, 2026 as compared to the same period in 2025 primarily due to revenue growth in the BOE and Project Management segments. Foreign currency translation had a 1.6% negative impact on pass-through costs.

Cost of revenue, excluding pass-through costs increased 17.8% during the nine months ended September 30, 2026 as compared to the same period in 2025 due to business growth and higher employee compensation and commission expenses. Foreign currency translation had a 1.7% negative impact on total cost of revenue, excluding pass-through costs. Cost of revenue, excluding pass-through costs increased to 40.4% of total revenue from 39.6%.

Operating, administrative and other expenses increased 20.2% during the nine months ended September 30, 2026 as compared to the same period last year primarily due to an increase in the provision related to fire safety remediation efforts for buildings historically developed by our subsidiary, Telford Homes (see Note 17 – Telford Fire Safety Remediation). In addition, operating, administrative and other expenses increased due to higher employee compensation expense, as a result of business growth. Foreign currency translation had a 1.6% negative impact on total operating expenses during the nine months ended September 30, 2026. Operating, administrative and other expenses as a percentage of revenue increased to 13.7% from 13.2%, as operating expenses grew faster than revenue.

Depreciation and amortization expense increased by 28.7% during the nine months ended September 30, 2026 as compared to the same period in 2025, reflecting higher depreciation and amortization expense related to assets acquired from recent acquisitions, such as Pearce.

Gain on disposition of real estate increased by \$435 million during the nine months ended September 30, 2026, driven by monetization of real estate development assets in the REI segment.

We reported equity income from unconsolidated subsidiaries of approximately \$99 million during the nine months ended September 30, 2026 versus equity income of \$50 million in the same period in 2025 primarily due to higher monetization of real estate development assets in the current period.

Interest expense, net of interest income, increased by 13.8% for the nine months ended September 30, 2026, compared to the same period in 2025. This increase was primarily attributable to the issuance of \$1.5 billion in senior notes, offset by the impact of net investment hedging activity.

Our provision for income taxes on a consolidated basis was \$311 million for the nine months ended September 30, 2026 as compared to a provision for income taxes of \$203 million in 2025. The increase of \$108 million is primarily related to an increase in current year earnings and a reduction of favorable permanent book tax differences. Our effective tax rate increased to 22.5% in the nine months ended September 30, 2026 as compared to 19.7% in 2025. Our effective tax rate for the nine months ended September 30, 2026 is different than the U.S. federal statutory tax rate of 21.0% primarily due to the U.S. state taxes and permanent book tax differences.

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Segment Operations

We organize our operations around, and publicly report our financial results for, four reportable business segments: (1) Advisory Services; (2) BOE; (3) Project Management; and (4) REI.

Advisory Services provides a comprehensive range of services globally, including leasing, capital markets (property sales and mortgage origination), loan servicing, and valuation. BOE provides a broad suite of integrated, contractually based outsourcing services to occupiers and owners of real estate, including facilities management, property management and critical infrastructure. Our Project Management business delivers program management and cost consultancy services across commercial real estate, infrastructure and natural resources sectors. REI is a major real assets developer, investor and operator and is comprised of two businesses: investment management and development services.

We also have a Corporate and other segment. Corporate primarily consists of corporate overhead costs, and costs associated with our platform that are not allocated to segments, including corporate leadership costs. Other consists of activities from strategic non-core, non-controlling equity investments and is considered an operating segment but does not meet the aggregation criteria for presentation as a separate reportable segment and is, therefore, combined with Corporate and reported within Corporate and other. It also includes eliminations related to inter-segment revenue. For additional information on our segments, see Note 16 – Segments of the Notes to Consolidated Financial Statements (Unaudited) set forth in Item 1 of this Quarterly Report.

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Advisory Services

The following table summarizes our results of operations for our Advisory Services operating segment for the three and nine months ended September 30, 2026 and 2025 (dollars in millions):

	Three Months Ended September 30, ⁽¹⁾				Nine Months Ended September 30, ⁽¹⁾			
	2026		2025		2026		2025	
Revenue:								
Advisory leasing	\$ 1,213	49.7 %	\$ 1,144	52.0 %	\$ 3,477	51.4 %	\$ 3,001	51.6 %
Valuation	206	8.4 %	194	8.8 %	626	9.2 %	573	9.9 %
Loan servicing	126	5.2 %	127	5.8 %	367	5.4 %	369	6.3 %
Other portfolio services	98	4.0 %	89	4.0 %	261	3.9 %	267	4.6 %
Capital markets:								
Advisory sales	697	28.6 %	545	24.8 %	1,761	26.0 %	1,364	23.4 %
Commercial mortgage origination	101	4.1 %	100	4.5 %	279	4.1 %	243	4.2 %
Total segment revenue	2,441	100.0 %	2,199	100.0 %	6,771	100.0 %	5,817	100.0 %
Costs and expenses:								
Pass-through costs ⁽²⁾	16	0.7 %	14	0.6 %	32	0.5 %	39	0.7 %
Cost of revenue, excluding pass-through costs	1,482	60.7 %	1,297	59.0 %	4,021	59.4 %	3,403	58.5 %
Operating, administrative and other	486	19.9 %	481	21.9 %	1,459	21.5 %	1,364	23.4 %
Depreciation and amortization	30	1.2 %	33	1.5 %	96	1.4 %	95	1.6 %
Total costs and expenses	2,014	82.5 %	1,825	83.0 %	5,608	82.8 %	4,901	84.3 %
Operating income	427	17.5 %	374	17.0 %	1,163	17.2 %	916	15.7 %
Equity income (loss) from unconsolidated subsidiaries	1	0.0 %	—	0.0 %	(2)	0.0 %	—	0.0 %
Other income	2	0.1 %	1	0.0 %	3	0.0 %	4	0.1 %
Add-back: Depreciation and amortization	30	1.2 %	33	1.5 %	96	1.4 %	95	1.6 %
Adjustments:								
Net non-cash mortgage servicing rights	6	0.2 %	(5)	(0.2)%	29	0.4 %	12	0.2 %
Impact of fair value non-cash adjustments related to unconsolidated equity investments	—	0.0 %	—	0.0 %	—	0.0 %	2	0.0 %
Business and finance transformation	1	0.0 %	—	0.0 %	7	0.1 %	—	0.0 %
Costs associated with efficiency and cost-reduction initiatives	—	0.0 %	—	0.0 %	(5)	(0.1)%	—	0.0 %
Segment operating profit	<u>\$ 467</u>		<u>\$ 403</u>		<u>\$ 1,291</u>		<u>\$ 1,029</u>	

⁽¹⁾ Calculated as a percentage of total segment revenue.

⁽²⁾ Pass-through costs represent certain costs incurred associated with subcontracted third-party vendor work performed for clients. These costs are reimbursable by clients and the corresponding amounts owed are reflected within Revenue.

Three Months Ended September 30, 2026 Compared to the Three Months Ended September 30, 2025

Revenue increased 11.0% during the quarter compared to the same period in 2025. Global leasing revenue rose 6.0%, led by industrial and data centers sectors. Europe, Middle East and Africa (EMEA) grew 21.2%, while the Americas grew with the United States up 3.9%. Property sales revenue grew 27.9%, driven primarily by growth in the U.S. across industrial, retail, hotels and data centers, with Asia Pacific and EMEA also contributing to growth in the period.

Foreign currency translation had a 0.2% negative impact on total revenue during the quarter, primarily driven by weakness in the Japanese yen partially offset by strength in the Australian dollar.

Cost of revenue, excluding pass-through costs increased 14.3%, primarily reflecting business growth and higher commission expense, salaries and bonus. Foreign currency translation had a 0.1% positive impact on total cost of revenue, excluding pass-through costs.

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Operating, administrative and other expenses increased by 1.0%, as compared to the same period in 2025. Foreign currency translation had a 0.2% positive impact on total operating expenses.

For the three months ended September 30, 2026, gross income from mortgage servicing rights (MSRs) was \$33 million, offset by \$39 million of amortization of related intangible assets, resulting in a net reduction to commercial

mortgage origination revenue of \$6 million. For the three months ended September 30, 2025, the comparable amounts were \$41 million and \$36 million, respectively, resulting in a net increase of \$5 million. The shift from a net increase to a net reduction reflects lower origination gains, as recent originations have shifted to shorter loan terms in a higher rate environment, with amortization remaining elevated on the servicing book established during the prior low-rate period.

In connection with the origination and sale of mortgage loans with servicing rights retained, we record servicing assets or liabilities based on the fair value of the MSR on the date the loans are sold. Upon origination of a mortgage loan held for sale, the fair value of the MSR to be retained is included in the proceeds from the anticipated loan sale and results in a net gain (which is reflected in revenue). Our MSRs are initially recorded at fair value. Subsequent to the initial recording, MSRs are amortized in proportion to and over the period that the servicing income is expected to be received based on projections and timing of estimated future net cash flows and assessed for impairment based on the fair value each reporting period. During the first quarter of 2026, we began reclassifying amortization associated with MSRs to net against the related revenue (commercial mortgage origination). Historically, the corresponding MSR intangible assets were amortized through amortization expense over the estimated mortgage service period. Prior year amounts have been reclassified to conform with the fiscal 2026 presentation.

Nine Months Ended September 30, 2026 Compared to the Nine Months Ended September 30, 2025

Revenue increased 16.4% for the nine months ended September 30, 2026 as compared to the same period in 2025. Property sales revenue increased 29.1%, due to growth in the U.S. across industrial, multifamily, retail and office centers; with EMEA and APAC also contributing to growth. Global leasing revenue rose 15.9%, led by office, industrial and data centers leasing driven by EMEA which grew 21.6%, Americas including 15.2% in the United States, and APAC which grew 13.4%.

Foreign currency translation had a 1.0% positive impact on total revenue during the nine months ended September 30, 2026, primarily driven by strength in the Australian dollar and euro, partially offset by weakness in the Japanese yen and Indian rupee.

Cost of revenue, excluding pass-through costs increased 18.2%, primarily reflecting business growth and higher commission expense, salaries and bonus. Foreign currency translation had a 1.1% negative impact on total cost of revenue, excluding pass-through costs.

Operating, administrative and other expenses increased by 7.0% for the nine months ended September 30, 2026 as compared to the same period in 2025, primarily due to higher employee compensation and bonus and higher business promotion and advertising expense, due to growth in the business. Foreign currency translation had a 1.7% negative impact on total operating expenses.

For the nine months ended September 30, 2026, gross income from MSRs was \$86 million, offset by \$115 million of amortization of related MSR intangible assets, resulting in a net reduction to commercial mortgage origination revenue of \$29 million. For the nine months ended September 30, 2025, the comparable amounts were \$96 million and \$108 million, respectively, resulting in a net reduction of \$12 million. The increase in the net reduction reflects both lower origination gains, as recent originations have shifted to shorter loan terms in a higher rate environment, and higher amortization on the servicing book established during the prior low-rate period.

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Building Operations & Experience

The following table summarizes our results of operations for our BOE operating segment for the three and nine months ended September 30, 2026 and 2025 (dollars in millions):

	2026			2025			2026			2025		
Revenue:												
Facilities management	\$	5,401	78.8 %	\$	4,771	81.7 %	\$	15,941	79.6 %	\$	14,024	82.2 %
Property management		711	10.4 %		657	11.2 %		2,094	10.5 %		1,889	11.1 %
Critical infrastructure		744	10.9 %		414	7.1 %		1,998	10.0 %		1,155	6.8 %
Total segment revenue		6,856	100.0 %		5,842	100.0 %		20,033	100.0 %		17,068	100.0 %
Costs and expenses:												
Pass-through costs ⁽²⁾		3,641	53.1 %		3,118	53.4 %		10,688	53.4 %		9,265	54.3 %
Cost of revenue, excluding pass-through costs		2,507	36.6 %		2,125	36.4 %		7,339	36.6 %		6,110	35.8 %
Operating, administrative and other		407	5.9 %		352	6.0 %		1,165	5.8 %		995	5.8 %
Depreciation and amortization		110	1.6 %		65	1.1 %		325	1.6 %		196	1.1 %
Total costs and expenses		6,665	97.2 %		5,660	96.9 %		19,517	97.4 %		16,566	97.1 %
Operating income		191	2.8 %		182	3.1 %		516	2.6 %		502	2.9 %

	Three Months Ended September 30, 2026		2025		Nine Months Ended September 30, 2026		(14) 2025	
Equity income (loss) from unconsolidated subsidiaries	4	0.1 %	2	0.0 %	20	0.1 %	6	0.0 %
Other income								
Add-back: Depreciation and amortization	110	1.6 %	65	1.1 %	325	1.6 %	196	1.1 %
Adjustments:								
Integration and other costs related to acquisitions	29	0.4 %	16	0.3 %	58	0.3 %	62	0.4 %
Net results related to the wind-down of certain businesses ⁽³⁾	1	0.0 %	22	0.4 %	7	0.0 %	22	0.1 %
Business and finance transformation	11	0.2 %	—	0.0 %	35	0.2 %	—	0.0 %
Segment operating profit	\$ 349		\$ 289		\$ 964		\$ 774	

(1) Calculated as a percentage of total segment revenue.

(2) Pass-through costs represent certain costs incurred associated with subcontracted third-party vendor work performed for clients. These costs are reimbursable by clients and the corresponding amounts owed are reflected within Revenue.

(3) Management made the decision to wind down certain businesses within the BOE Segment.

Three Months Ended September 30, 2026 Compared to the Three Months Ended September 30, 2025

Revenue increased 17.4%, primarily due to strong growth in critical infrastructure and facilities management. Critical infrastructure reflected expansion of CBRE's work for data centers, as well as contribution from the recent Pearce acquisition. Facilities management was once again driven by strong growth in our local facilities management business, notably in the Americas. Enterprise facilities management revenue growth was led by strong activity across the technology, financial services and energy sectors. Foreign currency translation had a 0.1% negative impact on total revenue during the quarter, primarily driven by weakness in the Indian rupee partially offset by strength in the Australian dollar.

Pass-through costs increased 16.8% during the quarter as compared to the same period in 2025 primarily due to revenue growth. Foreign currency translation had a 0.3% positive impact on pass-through costs.

Cost of revenue, excluding pass-through costs increased 18.0%, driven primarily by professional compensation costs associated with revenue growth. Foreign currency translation had a 0.1% negative impact on total cost of revenue, excluding pass-through costs. Cost of revenue, excluding pass-through costs was 36.6% of total revenue, compared to 36.4% in the third quarter 2025.

Operating, administrative and other expenses increased 15.6%, primarily due to higher employee compensation. Foreign currency translation had a 0.3% negative impact on total operating expenses during the quarter.

Depreciation and amortization expense increased 69.2%, reflecting higher amortization expense related to intangible assets from recent acquisitions, such as Pearce.

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Nine Months Ended September 30, 2026 Compared to the Nine Months Ended September 30, 2025

Revenue increased 17.4% for the nine months ended September 30, 2026 as compared to the same period in 2025, reflecting double-digit growth in critical infrastructure, facilities management and property management, primarily due to growth from new client wins driving increased management fees and reimbursements as well as the impact from recent acquisitions. Foreign currency translation had a 1.8% positive impact on total revenue, primarily driven by strength in the euro and British pound sterling, and partially offset by weakness in the Indian rupee.

Pass-through costs increased 15.4% during the nine months ended September 30, 2026 as compared to the same period in 2025 primarily due to revenue growth. Foreign currency translation had a 1.8% negative impact on pass-through costs.

Cost of revenue, excluding pass-through costs increased 20.1%, driven primarily by professional compensation costs associated with revenue growth. Foreign currency translation had a 1.8% negative impact on total cost of revenue, excluding pass-through costs. Cost of revenue, excluding pass-through costs was 36.6% of total revenue, an increase from 35.8% for the nine months ended September 30, 2025.

Operating, administrative and other expenses increased 17.1%, primarily due to higher employee compensation. Foreign currency translation had a 1.9% negative impact on total operating expenses during the nine months ended September 30, 2026.

Depreciation and amortization expense increased 65.8%, reflecting higher amortization expense related to intangible assets from recent acquisitions, such as Pearce.

Project Management

The following table summarizes our results of operations for our Project Management operating segment for the three and nine months ended September 30, 2026 and 2025 (dollars in millions):

	2026		2025		2026		2025	
Segment revenue	\$ 2,035	100.0 %	\$ 1,978	100.0 %	\$ 5,918	100.0 %	\$ 5,289	100.0 %
Costs and expenses:								
Pass-through costs ⁽²⁾	1,034	50.8 %	1,080	54.6 %	3,041	51.4 %	2,791	52.8 %

Cost of revenue, excluding pass-through costs	710	34.9 %	632	32.0 %	2,047	34.6 %	1,782	33.7 %
Operating, administrative and other	26	1.3 %	27	1.4 %	78	1.3 %	78	1.5 %
Depreciation and amortization	1,902	93.5 %	1,859	94.0 %	5,559	93.9 %	5,004	94.6 %
Total costs and expenses	133	6.5 %	119	6.0 %	359	6.1 %	285	5.4 %
Operating income	1	0.0 %	—	0.0 %	2	0.0 %	1	0.0 %
Other income	26	1.3 %	27	1.4 %	78	1.3 %	78	1.5 %
Add-back: Depreciation and amortization	Adjustments:							
Integration and other costs related to acquisitions	2	0.1 %	2	0.1 %	5	0.1 %	11	0.2 %
Segment operating profit	\$ 162		\$ 148		\$ 444		\$ 375	

(1) Calculated as a percentage of total segment revenue.

(2) Pass-through costs represent certain costs incurred associated with subcontracted third-party vendor work performed for clients. These costs are reimbursable by clients and the corresponding amounts owed are reflected within Revenue.

Three Months Ended September 30, 2026 Compared to the Three Months Ended September 30, 2025

Revenue increased 2.9% due to strong gains in real estate projects in North America and strong infrastructure activity in the United Kingdom, partially offset by headwinds in the Middle East and Europe. Foreign currency translation had a 0.3% negative impact on total revenue during the quarter, primarily driven by weakness in the Indian rupee partially offset by strength in the Australian dollar.

Pass-through costs decreased 4.3% during the quarter as compared to the same period in 2025 primarily due to lower spend on client-funded programs. Foreign currency translation had a 0.5% positive impact on pass-through costs.

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Cost of revenue, excluding pass-through costs increased 12.3%, due to increased professional compensation and third party spend. Foreign currency translation had a negligible impact on total cost of revenue, excluding pass-through costs. Cost of revenue, excluding pass-through costs was 34.9% of total revenue, compared to 32.0% in the third quarter 2025.

Operating, administrative and other expenses increased 10.0%, primarily due to higher employee compensation related expenses. Foreign currency translation had a 0.8% positive impact on total operating expenses during the quarter.

Nine Months Ended September 30, 2026 Compared to the Nine Months Ended September 30, 2025

Revenue increased 11.9% for the nine months ended September 30, 2026, led by strong business activity in the United Kingdom, Europe, North America and the Middle East supported by strong growth in real estate and energy. Foreign currency translation had a 1.5% positive impact on total revenue, primarily driven by strength in the British pound sterling and euro, and partially offset by weakness in the Indian rupee.

Pass-through costs increased 9.0% during the nine months ended September 30, 2026 as compared to the same period in 2025 primarily due to higher spend on client-funded programs. Foreign currency translation had a 0.9% negative impact on pass-through costs.

Cost of revenue, excluding pass-through costs increased 14.9%, attributable to increased professional compensation and third party spend. Foreign currency translation had a 2.3% negative impact on total cost of revenue, excluding pass-through costs. Cost of revenue, excluding pass-through costs was 34.6% of total revenue and up from 33.7% during the nine months ended September 30, 2025.

Operating, administrative and other expenses increased 11.3%, primarily due to higher employee compensation related expenses and higher office management and administrative salaries. Foreign currency translation had a 2.0% negative impact on total operating expenses during the nine months ended September 30, 2026.

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Real Estate Investments

The following table summarizes our results of operations for our REI operating segment for the three and nine months ended September 30, 2026 and 2025 (dollars in millions):

	Three Months Ended September 30, ⁽¹⁾				Nine Months Ended September 30, ⁽¹⁾			
	2026		2025		2026		2025	
Revenue:								
Investment management	\$ 154	75.9 %	\$ 148	70.1 %	\$ 457	76.8 %	\$ 447	67.8 %
Development services	49	24.1 %	63	29.9 %	138	23.2 %	212	32.2 %
Total segment revenue	203	100.0 %	211	100.0 %	595	100.0 %	659	100.0 %
Costs and expenses:								
Cost of revenue	3	1.5 %	39	18.5 %	44	7.4 %	121	18.4 %
Operating, administrative and other	331	163.1 %	192	91.0 %	929	156.1 %	540	81.9 %
Depreciation and amortization	5	2.5 %	2	0.9 %	18	3.0 %	8	1.2 %
Total costs and expenses	339	167.0 %	233	110.4 %	991	166.6 %	669	101.5 %
Gain on disposition of real estate	172	84.7 %	33	15.6 %	458	77.0 %	52	7.9 %
Operating income	36	17.7 %	11	5.2 %	62	10.4 %	42	6.4 %
Equity income from unconsolidated subsidiaries	101	49.8 %	49	23.2 %	102	17.1 %	40	6.1 %
Other income	2	1.0 %	—	0.0 %	2	0.3 %	—	0.0 %
Add-back: Depreciation and amortization	5	2.5 %	2	0.9 %	18	3.0 %	8	1.2 %
Adjustments:								
Carried interest incentive compensation expense to align with the timing of associated revenue	12	5.9 %	3	1.4 %	2	0.3 %	10	1.5 %
Net results related to the wind-down of certain businesses ⁽²⁾	5	2.5 %	8	3.8 %	29	4.9 %	22	3.3 %
Costs associated with efficiency and cost-reduction initiatives	—	0.0 %	—	0.0 %	—	0.0 %	1	0.2 %
Integration and other costs related to acquisitions	5	2.5 %	—	0.0 %	5	0.8 %	—	0.0 %
Provision associated with Telford's fire safety remediation efforts	—	0.0 %	—	0.0 %	168	28.2 %	—	0.0 %
Segment operating profit	<u>\$ 166</u>		<u>\$ 73</u>		<u>\$ 388</u>		<u>\$ 123</u>	

⁽¹⁾ Calculated as a percentage of total segment revenue.

⁽²⁾ Management made the decision to wind down the legacy Telford Homes' construction self-delivery business.

Three Months Ended September 30, 2026 Compared to the Three Months Ended September 30, 2025

Revenue decreased 3.8% for the current quarter primarily due to lower fees from development services, partially offset by increased investment management revenue. Foreign currency translation had a 1.0% negative impact on total revenue during the quarter primarily driven by weakness in the Japanese yen.

Cost of revenue decreased 92.3% in the quarter as compared to the same period in 2025 due to lower construction management costs incurred on our real estate development projects. Foreign currency translation had a negligible impact on total cost of revenue during the quarter.

Operating, administrative and other expenses increased 72.4% primarily due to higher total compensation expense in the development services line of business, an increase in total compensation in our investment management line of business, and higher impairment losses. Foreign currency translation had a 0.5% positive impact on total operating expenses.

Gain on disposition of real estate increased by \$139 million compared with third quarter 2025, due to higher monetization of real estate development assets in the current period versus lower sales in the prior year quarter.

We recorded equity income from unconsolidated subsidiaries of approximately \$101 million versus equity income of \$49 million during the same period in 2025 primarily due to monetization of real estate development assets in the current period.

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Below is a rollforward of our assets under management (AUM) by product type for the three months ended September 30, 2026 (dollars in billions):

	Funds	Separate Accounts	Securities	Total
Balance at June 30, 2026	\$ 69.6	\$ 73.9	\$ 11.3	\$ 154.8
Inflows	1.3	2.5	0.2	4.0
Outflows	(2.0)	(1.9)	(0.3)	(4.2)
Market appreciation (depreciation)	1.4	0.3	(0.8)	0.9
Balance at September 30, 2026	\$ 70.3	\$ 74.8	\$ 10.4	\$ 155.5

AUM generally refers to the properties and other assets to which we provide (or participate in) oversight, investment management services and other advice, and which generally consist of real estate properties or loans, securities portfolios and investments in operating companies and joint ventures. Our AUM is intended principally to reflect the extent of our presence in the real estate market, not to be the basis for determining our management fees. Our assets under management consist of:

- the total fair market value of the real estate properties and other assets either wholly-owned or held by joint ventures and other entities in which our sponsored funds or investment vehicles and client accounts have invested or to which they have provided financing. Committed (but unfunded) capital from investors in our sponsored funds is not included in this component of our AUM. The value of development properties is included at estimated completion cost. In the case of real estate operating companies, the total value of real properties controlled by the companies, generally through joint ventures, is included in AUM; and
- the net asset value of our managed securities portfolios, including investments (which may be comprised of committed but uncalled capital) in private real estate funds under our fund of funds investments.

Our calculation of AUM may differ from the calculations of other asset managers, and as a result, this measure may not be comparable to similar measures presented by other asset managers.

Nine Months Ended September 30, 2026 Compared to the Nine Months Ended September 30, 2025

Revenue decreased 9.7% for the nine months ended September 30, 2026 primarily due to lower management fees from development services partially offset by increased investment management revenue. Foreign currency translation had a 1.8% positive impact on total revenue during the nine months ended September 30, 2026, primarily driven by strength in the euro and British pound sterling partially offset by weakness in the Japanese yen.

Cost of revenue decreased 63.6% for the nine months ended September 30, 2026 as compared to the same period in 2025 due to lower construction management costs incurred on our real estate development projects. Foreign currency translation had a 1.7% negative impact on total cost of revenue during the nine months ended September 30, 2026.

Operating, administrative and other expenses increased 72.0%, primarily due to an increase in the provision related to fire safety remediation efforts for buildings historically developed by our subsidiary, Telford Homes (see Note 17 – Telford Fire Safety Remediation), an increase in total compensation in our development services lines of business resulting from an increase in development sales, and higher impairment losses during the nine months ended September 30, 2026. Foreign currency translation had a 1.6% negative impact on total operating expenses.

Gain on disposition of real estate increased by \$406 million compared to the same period in 2025 due to higher monetization of real estate development assets in 2026.

We recorded equity income from unconsolidated subsidiaries of approximately \$102 million versus equity income of \$40 million during the same period in 2025 due to higher monetization of real estate development assets in the current period.

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Below is a rollforward of our assets under management (AUM) by product type for the nine months ended September 30, 2026 (dollars in billions):

Balance at December 31, 2025	\$	68.9	\$	75.8	\$	10.8	\$	155.5
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Inflows				
Outflows				
	Funds	3.5	Separate Accounts	5.0
		(3.3)		(4.8)
			Securities	0.9
				(4.4)
				Total
				(10.9)
Market appreciation		1.2		0.2
				0.1
				1.5
Balance at September 30, 2026	\$	70.3	\$	74.8
			\$	10.4
			\$	155.5

We describe above how we calculate AUM. As noted above, our calculation of AUM may differ from the calculations of other asset managers, and as a result, this measure may not be comparable to similar measures presented by other asset managers.

Corporate and Other

Our Corporate segment primarily consists of corporate overhead costs. Other consists of activities from strategic non-core non-controlling equity investments and is considered an operating segment but does not meet the aggregation criteria for presentation as a separate reportable segment and is, therefore, combined with our core Corporate function and reported as Corporate and other. The following table summarizes our results of operations for our Corporate and other segment for the three and nine months ended September 30, 2026 and 2025 (dollars in millions):

	Three Months Ended September 30, ⁽¹⁾		Nine Months Ended September 30, ⁽¹⁾	
	2026	2025	2026	2025
Elimination of inter-segment revenue	\$ (18)	\$ (9)	\$ (47)	\$ (20)
Costs and expenses:				
Cost of revenue ⁽²⁾	(1)	(1)	(5)	—
Operating, administrative and other	208	182	614	542
Depreciation and amortization	13	18	39	55
Total costs and expenses	220	199	648	597
Gain on disposition of real estate ⁽²⁾	12	3	32	3
Operating loss	(226)	(205)	(663)	(614)
Equity (loss) income from unconsolidated subsidiaries	(1)	1	(4)	24
Other loss	(1)	—	(2)	(1)
Add-back: Depreciation and amortization	13	18	39	55
Adjustments:				
Integration and other costs related to acquisitions	40	42	122	131
Charges related to indirect tax audits and settlements	—	—	—	(1)
Business and finance transformation	23	10	63	38
Costs associated with efficiency and cost-reduction initiatives	—	—	11	12
Segment operating loss	<u>\$ (152)</u>	<u>\$ (134)</u>	<u>\$ (434)</u>	<u>\$ (356)</u>

⁽¹⁾ Percentage of revenue calculations are not meaningful and therefore not included.

⁽²⁾ Primarily relates to inter-segment eliminations.

Three Months Ended September 30, 2026 Compared to the Three Months Ended September 30, 2025

Core Corporate

Operating, administrative and other expenses for our core corporate functions rose 10.4% to \$201 million for the third quarter of 2026, mainly due to higher management incentive compensation related to our strong performance.

Other (Non-core)

We recorded equity loss of \$1 million in the third quarter of 2026. This compares with \$1 million of equity income in the third quarter of 2025.

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Nine Months Ended September 30, 2026 Compared to the Nine Months Ended September 30, 2025

Core Corporate

Operating, administrative and other expenses for our core corporate functions rose 12.0% to \$607 million for the nine months ended September 30, 2026, mainly due to higher management incentive compensation related to our strong performance.

Other (Non-core)

We recorded equity loss of \$4 million in the nine months ended September 30, 2026, due to a fair value adjustment related to our equity investments. This compares with equity income of \$24 million recognized during the same period in 2025, primarily reflecting the higher value of our investment in Altus, which was sold in the second quarter of 2025.

[Table of contents](#)**Liquidity and Capital Resources**

We believe that we can satisfy our working capital and funding requirements with internally generated cash flow and, as necessary, borrowings under our revolving credit facilities and commercial paper program. Our expected capital requirements for 2026 include approximately \$500 million of anticipated capital expenditures, net of tenant concessions. During the nine months ended September 30, 2026, we incurred \$321 million of capital expenditures. As of September 30, 2026, we had aggregate future commitments of \$172 million related to co-investment funds in our REI segment, approximately \$13 million of which is expected to be funded in 2026. Additionally, as of September 30, 2026, we are committed to fund additional capital of \$16 million and \$68 million to consolidated and unconsolidated projects, respectively, within our REI segment. As of September 30, 2026, we had \$3.3 billion of borrowings available under our revolving credit facilities (under both the 5-Year Revolving Credit Agreement and 364-Day Revolving Credit Agreement, as described below) and \$1.7 billion of cash and cash equivalents. At any point in time, we intend to maintain available commitments under the 5-Year Revolving Credit Agreement in an amount at least equal to the amount of commercial paper notes outstanding. As of September 30, 2026 and December 31, 2025, we had \$1.2 billion and \$852 million, respectively, in outstanding borrowings under the commercial paper program.

We have historically relied on our internally generated cash flow, our revolving credit facilities and commercial paper program to fund our working capital, capital expenditures, share repurchases, and general investment requirements (including in-fill acquisitions) and have not sought other external sources of financing to help fund these requirements. In the absence of extraordinary events, large strategic acquisitions or large returns of capital to shareholders, we anticipate that our cash flow from operations, our revolving credit facilities and commercial paper program will be sufficient to meet our anticipated cash requirements for the foreseeable future, and at a minimum for the next 12 months. Given compensation is our largest expense and our sales and leasing professionals are generally paid on a commission and/or bonus basis that correlates with their revenue production, the negative effect of difficult market conditions is partially mitigated by the inherent variability of our compensation structure. We may seek to take advantage of market opportunities to refinance existing debt instruments, as we have done in the past, with new debt instruments at interest rates, maturities and terms we deem attractive. We may also, from time to time in our sole discretion, purchase, redeem, or retire our existing senior notes through tender offers, in privately negotiated or open market transactions, or otherwise.

On May 4, 2026, we issued \$750 million in aggregate principal amount of 5.250% senior notes due 2036, generating aggregate net proceeds of approximately \$735 million, after offering expenses. We used the net proceeds from this offering to repay borrowings under our commercial paper program.

As noted above, we believe that any future significant acquisitions we may make could require us to obtain additional debt or equity financing. In the past, we have been able to obtain such financing for material transactions on terms that we believed to be reasonable. However, it is possible that we may not be able to obtain acquisition financing on favorable terms, or at all, in the future.

Our long-term liquidity needs, other than those related to ordinary course obligations and commitments such as operating leases, generally consist of the following: the first is the repayment of the outstanding and anticipated principal amounts of our long-term indebtedness. If our cash flow is insufficient to repay our long-term debt when it comes due, then we expect that we would need to refinance such indebtedness or otherwise amend its terms to extend the maturity dates. We cannot make any assurances that such refinancing or amendments would be available on attractive terms, if at all.

The second long-term liquidity need is the payment of obligations related to acquisitions. Our acquisition structures often include deferred and/or contingent purchase consideration in future periods that are subject to the passage of time or achievement of certain performance metrics and other conditions. As of September 30, 2026 and December 31, 2025, we had accrued deferred purchase consideration totaling \$229 million (\$122 million of which was a current liability) and \$279 million (\$149 million of which was a current liability), respectively, which was included in Accounts payable and accrued expenses and in Other liabilities in the accompanying consolidated balance sheets set forth in Item 1 of this Quarterly Report.

Lastly, as described in Note 14 – Income Per Share and Stockholders' Equity of the Notes to Consolidated Financial Statements (Unaudited) set forth in Item 1 of this Quarterly Report, in November 2024, our Board of Directors (Board) authorized an additional \$5.0 billion to our existing \$4.0 billion share repurchase program (as amended, the 2024 program) bringing the total authorized amount under the 2024 program to \$9.0 billion as of September 30, 2026. The Board also extended the term of the 2024 program through December 31, 2029.

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During the three months ended September 30, 2026, we repurchased 1,521,085 shares of our common stock with an average price of \$142.74 per share for an aggregate of \$217 million under the 2024 program. During the nine months ended September 30, 2026, we repurchased 8,199,713 shares of our common stock with an average price of \$141.77 per share for an aggregate of \$1.2 billion under the 2024 program. During the period from October 1, 2026 through October 20, 2026, we repurchased 198,865 shares of our common stock with an average price of \$130.12 per share for an aggregate of \$26 million. As of both September 30, 2026 and October 20, 2026, we had \$3.7 billion of capacity remaining under the 2024 program. These stock repurchases were funded with cash on hand and proceeds from our commercial paper program.

We may utilize our stock repurchase programs to continue offsetting the impact of our stock-based compensation program and on a more opportunistic basis if we believe our stock presents a compelling investment compared to other discretionary uses. The timing of any future repurchases and the actual amounts repurchased will depend on a variety of factors, including the market price of our common stock, general market and economic conditions and other factors.

Historical Cash Flows

Operating Activities

Net cash provided by operating activities totaled \$182 million for the nine months ended September 30, 2026 as compared to net cash provided by operating activities of \$338 million during the nine months ended September 30, 2025. The decrease in net cash provided by operating activities was driven by net outflows associated with working capital movements, largely from higher accounts receivable due to revenue growth and the timing of cash collections.

Investing Activities

Net cash used in investing activities totaled \$364 million for the nine months ended September 30, 2026 as compared to net cash used in investing activities of \$664 million during the nine months ended September 30, 2025. The decrease in net cash used in investing activities for the nine months ended September 30, 2026 was driven by proceeds from the disposition of real estate assets, offset by cash paid for the acquisition and development of real estate and capital expenditures. In addition, net cash used in investing activities was higher in the prior year, due to the acquisition of Industrious in the first quarter 2025.

Financing Activities

Net cash used in financing activities totaled \$22 million for the nine months ended September 30, 2026 as compared to net cash provided by financing activities of \$832 million for the nine months ended September 30, 2025. The change was due to lower net proceeds from the issuance of commercial paper and long-term debt, and higher cash outflows to repurchase common stock.

Indebtedness

We use a variety of financing arrangements, both long-term and short-term, to fund our operations in addition to cash generated from operating activities. We also use several funding sources to avoid becoming overly dependent on one financing source, and to lower funding costs.

Long-Term Debt

On July 10, 2023, CBRE Group, Inc. (CBRE Group), CBRE Services, Inc. (CBRE Services) and Relam Amsterdam

Holdings B.V., a wholly-owned subsidiary of CBRE Services (Relam Borrower), entered into a 5-year senior unsecured Credit Agreement (2023 Credit Agreement) maturing on July 10, 2028. The 2023 Credit Agreement provides for a senior unsecured term loan credit facility comprised of (i) tranche A Euro-denominated term loans in an aggregate principal amount of €367 million (Tranche A (Euro) Loans) and (ii) tranche A U.S. Dollar-denominated term loans in an aggregate principal amount of \$350 million (Tranche A (USD) Loans) with a weighted-average interest rate of 4.1% as of September 30, 2026, both requiring quarterly principal payments through maturity on July 10, 2028.

On March 13, 2025, CBRE Group, CBRE Services and Relam Borrower entered into Amendment No. 1 to the 2023 Credit Agreement, which provided for, among other things, the ability of Relam Borrower to obtain incremental commitments and loans under the 2023 Credit Agreement in an aggregate principal amount of \$750 million (or the Euro equivalent). On March 14, 2025, CBRE Group, CBRE Services and Relam Borrower entered into Amendment No. 2 and Incremental Assumption Agreement to the 2023 Credit Agreement, pursuant to which Relam Borrower incurred incremental term loans (i)

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denominated in Euros in the aggregate principal amount of €425 million (Incremental Euro Term Loans) and (ii) denominated in U.S. Dollars in the aggregate principal amount of \$125 million (Incremental USD Term Loans).

The term loan borrowings under the 2023 Credit Agreement are fully and unconditionally guaranteed on a senior basis by CBRE Group and CBRE Services. The 2023 Credit Agreement, including the amendments thereto, is described in Note 10 – Long-Term Debt and Short-Term Borrowings of the Notes to Consolidated Financial Statements (Unaudited) set forth in Item 1 of this Quarterly Report, and such description is incorporated by reference herein.

CBRE Services has issued and outstanding the following notes (dollars in millions):

Series	Aggregate Principal Amount
5.500% senior notes due April 1, 2029	\$ 500
4.800% senior notes due June 15, 2030	600
2.500% senior notes due April 1, 2031	500
4.900% senior notes due January 15, 2033	750
5.950% senior notes due August 15, 2034	1,000
5.500% senior notes due June 15, 2035	500
5.250% senior notes due June 1, 2036	750

Each series of our outstanding senior notes described above are unsecured obligations of CBRE Services with semi-annual interest payable through maturity and are fully and unconditionally guaranteed on a senior basis by CBRE Group. The indentures governing such notes contain restrictive covenants that, among other things, limit our ability to create or permit liens on assets securing indebtedness, enter into sale/leaseback transactions and enter into consolidations or mergers. The descriptions of our outstanding senior notes in Note 10 – Long-Term Debt and Short-Term Borrowings of the Notes to Consolidated Financial Statements (Unaudited) are set forth in Item 1 of this Quarterly Report and are incorporated by reference herein.

Combined summarized financial information for CBRE Group (parent) and CBRE Services (subsidiary issuer) is as follows (dollars in millions):

	September 30, 2026	December 31, 2025
Balance Sheet Data:		
Current assets	\$ 212	\$ 61
Non-current assets	1,751	1,755
Total assets	<u>\$ 1,963</u>	<u>\$ 1,816</u>
Current liabilities	\$ 1,284	\$ 908
Non-current liabilities ⁽¹⁾	12,322	12,364
Total liabilities ⁽¹⁾	<u>\$ 13,606</u>	<u>\$ 13,272</u>
	Nine Months Ended September 30,	
	2026	2025
Statement of Operations Data:		
Revenue	\$ —	\$ —
Operating loss	(2)	(4)
Net loss	(368)	(305)

⁽¹⁾ Includes \$7.5 billion and \$8.3 billion of intercompany loan payables to non-guarantor subsidiaries as of September 30, 2026 and December 31, 2025, respectively. All intercompany balances and transactions between CBRE Group and CBRE Services have been eliminated.

For additional information on all of our long-term debt, see Note 12 – Long-Term Debt and Short-Term Borrowings of the Notes to Consolidated Financial Statements set forth in Item 8 included in our [2025 Annual Report](#) and Note 10 – Long-Term Debt and Short-Term Borrowings of the Notes to Consolidated Financial Statements (Unaudited) set forth in Item 1 of this Quarterly Report.

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Short-Term Borrowings

On June 24, 2025, we entered into a 5-year senior unsecured Revolving Credit Agreement (the 5-Year Revolving Credit Agreement). The 5-Year Revolving Credit Agreement provides for a senior unsecured revolving credit facility available to CBRE Services with commitments in an aggregate principal amount of up to \$3.5 billion and a maturity date of June 24, 2030.

In addition, the 5-Year Revolving Credit Agreement also includes capacity for letters of credit not to exceed \$300 million in the aggregate and capacity for swingline loans not to exceed \$300 million in the aggregate. The 5-Year Revolving Credit Agreement is fully and unconditionally guaranteed by CBRE Group.

As of September 30, 2026, no amount was outstanding under the revolving credit facility provided for by the 5-Year Revolving Credit Agreement. \$23 million of letters of credit were outstanding as of September 30, 2026. Letters of credit are issued in the ordinary course of business and would reduce the amount we may borrow under this revolving credit facility. As of December 31, 2025, no amount was outstanding under this revolving credit facility. \$17 million of letters of credit were outstanding as of December 31, 2025.

On June 23, 2026, we entered into a new 364-day senior unsecured Revolving Credit Agreement (the 364-Day Revolving Credit Agreement, and together with the 5-Year Revolving Credit Agreement, the Revolving Credit Agreements), which replaced our prior 364-day revolving credit agreement dated June 24, 2025. The 364-Day Revolving Credit Agreement provides for a senior unsecured revolving credit facility available to CBRE Services with commitments in an aggregate principal amount of up to \$1.0 billion and a maturity date of June 22, 2027.

The 364-Day Revolving Credit Agreement requires us to pay a fee based on the total amount of the revolving credit facility commitment (whether used or unused). The 364-Day Revolving Credit Agreement is fully and unconditionally guaranteed by CBRE Group.

As of both September 30, 2026 and December 31, 2025, no amount was outstanding under the revolving credit facility provided for by the 364-Day Revolving Credit Agreement.

On December 2, 2024, CBRE Services established a commercial paper program pursuant to which we may issue and sell up to \$3.5 billion of short-term, unsecured and unsubordinated commercial paper notes with up to 397-day maturities. Amounts available under the program may be borrowed, repaid and re-borrowed from time to time. Payment of the commercial paper notes is guaranteed on an unsecured and unsubordinated basis by CBRE Group. The proceeds from issuances under the program may be used for general corporate purposes. The company intends to maintain available commitments under the 5-Year Revolving Credit Agreement in an amount at least equal to the amount of commercial paper notes outstanding from time to time. As of September 30, 2026, we had \$1.2 billion in outstanding borrowings under the commercial paper program with a weighted-average annual interest rate of 4.09%. As of October 20, 2026 and December 31, 2025, we had \$910 million and \$852 million, respectively, in outstanding borrowings under the commercial paper program.

We also maintain warehouse lines of credit with certain third-party lenders. See Note 4 – Warehouse Receivables & Warehouse Lines of Credit of the Notes to Consolidated Financial Statements (Unaudited) set forth in Item 1 of this Quarterly Report.

For additional information on all of our short-term borrowings, see Note 5 – Warehouse Receivables & Warehouse Lines of Credit and Note 12 – Long-Term Debt and Short-Term Borrowings of the Notes to Consolidated Financial Statements set forth in Item 8 included in our [2025 Annual Report](#) and Note 4 – Warehouse Receivables & Warehouse Lines of Credit and Note 10 – Long-Term Debt and Short-Term Borrowings of the Notes to Consolidated Financial Statements (Unaudited) set forth in Item 1 of this Quarterly Report.

Off-Balance Sheet Arrangements

We do not have off-balance sheet arrangements that we believe could have a material current or future impact on our financial condition, liquidity or results of operations. Our off-balance sheet arrangements are described in Note 12 – Commitments and Contingencies of the Notes to Consolidated Financial Statements (Unaudited) set forth in Item 1 of this Quarterly Report and are incorporated by reference herein.

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Critical Accounting Policies and Estimates

Our consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States, or GAAP, which require us to make estimates and assumptions that affect reported amounts. The estimates and assumptions are based on historical experience and on other factors that we believe to be reasonable. Actual results may

differ from those estimates. We believe that the following critical accounting policies represent the areas where more significant judgments and estimates are used in the preparation of our consolidated financial statements. A discussion of such critical accounting policies, which include revenue recognition, business combinations, goodwill and other intangible assets, income taxes, and contingencies can be found in our [2025 Annual Report](#). There have been no material changes to these policies and estimates as of September 30, 2026.

New Accounting Pronouncements

See Note 2 – New Accounting Pronouncements of the Notes to Consolidated Financial Statements (Unaudited) set forth in Item 1 of this Quarterly Report.

Non-GAAP Financial Measures

Core EBITDA is not a recognized measurement under accounting principles generally accepted in the United States, or U.S. GAAP. When analyzing our operating performance, investors should use this measure in addition to, and not as an alternative for, their most directly comparable financial measure calculated and presented in accordance with U.S. GAAP. We generally use this non-GAAP financial measure to evaluate operating performance and for other discretionary purposes. We believe this measure provides a more complete understanding of ongoing operations, enhances comparability of current results to prior periods and may be useful for investors to analyze our financial performance because they eliminate the impact of selected costs and charges that may obscure the underlying performance of our business and related trends. Because not all companies use identical calculations, our presentation of core EBITDA may not be comparable to similarly titled measures of other companies.

We use core EBITDA as an indicator of the company's operating financial performance. Core EBITDA represents earnings before the portion attributable to non-controlling interests, depreciation and amortization, asset impairments, net interest expense, write-off of financing costs on extinguished debt, income taxes, further adjusted for the following items (Other adjustments):

- net non-cash mortgage servicing rights,
- integration and other costs related to acquisitions,
- carried interest incentive compensation expense to align with the timing of associated revenue,
- charges related to indirect tax audits and settlements,
- net results related to the wind-down of certain businesses,
- impact of fair value non-cash adjustments related to unconsolidated equity investments,
- costs associated with business and finance transformation,
- costs associated with efficiency and cost-reduction initiatives,
- provision associated with Telford's fire safety remediation efforts, and
- net fair value adjustments on strategic non-core investments.

We believe that investors may find this measure useful in evaluating our operating performance compared to that of other companies in our industry because their calculations generally eliminate the effects of acquisitions, which would include impairment charges of goodwill and intangibles created from acquisitions, the effects of financings, income taxes and the accounting effects of capital spending.

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Core EBITDA is not intended to be a measure of free cash flow for our discretionary use because they do not consider certain cash requirements such as tax and debt service payments. This measure may also differ from the amounts calculated under similarly titled definitions in our credit facilities and debt instruments, which are further adjusted to reflect certain other cash and non-cash charges and are used by us to determine compliance with financial covenants therein and our ability to engage in certain activities, such as incurring additional debt. We also use core EBITDA as a significant component when measuring our operating performance under our employee incentive compensation programs.

Core EBITDA is calculated as follows (dollars in millions):

	2026	2025	2026	2025
Net income attributable to CBRE Group, Inc.	\$ 443	\$ 363	\$ 965	\$ 741
Net income attributable to non-controlling interests	37	33	104	86
Net income	480	396	1,069	827
Adjustments:				
Depreciation and amortization	184	145	556	432
Interest expense, net of interest income	62	50	181	159
Write-off of financing costs on extinguished debt	—	—	—	2
Provision for income taxes	131	90	311	203

	Three Months Ended September 30, ⁽⁵⁾		Nine Months Ended September 30, ⁽⁵⁾	
	76	60	190	204
Net non-cash mortgage servicing rights				
Integration and other costs related to acquisitions				
Carried interest incentive compensation expense to align with the timing of associated revenue	12	3	2	10
Charges related to indirect tax audits and settlements				(1)
Net results related to the wind-down of certain businesses ⁽¹⁾	6	30	36	44
Impact of fair value non-cash adjustments related to unconsolidated equity investments	—	—	—	2
Business and finance transformation	35	10	105	38
Costs associated with efficiency and cost-reduction initiatives	—	—	6	13
Provision associated with Telford's fire safety remediation efforts	—	—	168	—
Net fair value adjustments on strategic non-core investments	9	—	15	(22)
Core EBITDA	\$ 1,001	\$ 779	\$ 2,668	\$ 1,923

⁽¹⁾ Management made the decision to wind down the legacy Telford Homes' construction self-delivery business and certain businesses within the BOE segment.

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Cautionary Note on Forward-Looking Statements

This Quarterly Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. The words “anticipate,” “believe,” “could,” “should,” “propose,” “continue,” “estimate,” “expect,” “intend,” “may,” “plan,” “predict,” “project,” “will,” “forecast,” “target,” and similar terms and phrases are used in this Quarterly Report to identify forward-looking statements. Except for historical information contained herein, the matters addressed in this Quarterly Report are forward-looking statements. These statements relate to analyses and other information based on forecasts of future results and estimates of amounts not yet determinable. These statements also relate to our future prospects, developments and business strategies.

These forward-looking statements are made based on our management's expectations and beliefs concerning future events affecting us and are subject to uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control. These uncertainties and factors could cause our actual results to differ materially from those matters expressed in or implied by these forward-looking statements.

The following factors are among those, but are not only those, that may cause actual results to differ materially from the forward-looking statements:

- disruptions in general economic, political and regulatory conditions and significant public health events, particularly in geographies or industry sectors where our business may be concentrated;
- volatility or adverse developments in the securities, capital or credit markets, interest rate increases and conditions affecting the value of real estate assets, inside and outside the U.S.;
- poor performance of real estate investments or other conditions that negatively impact clients' willingness to make real estate or long-term contractual commitments;
- cost and availability of capital for investment in real estate;
- foreign currency fluctuations and changes in currency restrictions, trade sanctions and import/export and transfer pricing rules;
- our ability to compete globally, or in specific geographic markets or business segments that are material to us;

- our ability to identify, acquire and integrate accretive businesses;
- costs and potential future capital requirements relating to businesses we may acquire;
- integration challenges arising out of companies we may acquire;
- increases in unemployment and general slowdowns in economic or commercial activity;
- trends in pricing and risk assumption for commercial real estate services;
- the effect of significant changes in supply/demand and capitalization rates across different property types;
- a reduction by companies in their reliance on outsourcing for their commercial real estate needs, which would affect our revenues and operating performance;
- client actions to restrain project spending and reduce outsourced staffing levels;
- our ability to further diversify our revenue model to offset cyclical economic trends in the commercial real estate industry;
- our ability to attract new occupier and investor clients;
- our ability to retain major clients and renew related contracts;
- our ability to leverage our global services platform to maximize and sustain long-term cash flow;
- our ability to continue investing in our platform and client service offerings;
- our ability to maintain expense discipline;
- the emergence of disruptive business models and technologies;
- negative publicity or harm to our brand and reputation;

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- the failure by third parties to comply with service level agreements or regulatory or legal requirements;
- the ability of our investment management business to maintain and grow assets under management and achieve desired investment returns for our investors, and any potential related litigation, liabilities or reputational harm possible if we fail to do so;
- our ability to manage fluctuations in net earnings and cash flow, which could result from poor performance in our investment programs, including our participation as a principal in real estate investments;
- the ability of our indirect wholly owned subsidiary CBRE Capital Markets, Inc. (CBRE Capital Markets) to periodically amend, or replace, on satisfactory terms, the agreements for its warehouse lines of credit;
- declines in lending activity of U.S. Government Sponsored Enterprises, regulatory oversight of such activity and our loan servicing revenue from the commercial real estate mortgage market;
- changes in U.S. and international law and regulatory environments (including relating to anti-corruption, anti-money laundering, trade sanctions, tariffs, currency controls and other trade control laws), particularly in Asia, Africa, Russia, Eastern Europe and the Middle East, due to the level of political instability in those regions;
- litigation and its financial and reputational risks to us;
- our exposure to liabilities in connection with real estate advisory and property management activities and our ability to procure sufficient insurance coverage on acceptable terms;
- our ability to retain, attract and incentivize key personnel;
- our ability to manage organizational challenges associated with our size;
- liabilities under guarantees, or for construction defects, that we incur in our development services business;
- our leverage under our debt instruments as well as the limited restrictions therein on our ability to incur additional debt, and the potential increased borrowing costs to us from a credit-rating downgrade;
- our and our employees' ability to execute on, and adapt to, information technology strategies and trends;
- cybersecurity threats or other threats to our information technology networks, including the potential misappropriation of assets or sensitive information, corruption of data or operational disruption;
- our ability to comply with laws and regulations related to our global operations, including real estate licensure, tax, labor and employment laws and regulations, fire and safety building requirements and regulations, as well as data privacy and protection regulations, sustainability matters, and the anti-corruption laws and trade sanctions of the U.S. and other countries;
- changes in applicable tax or accounting requirements;
- any inability for us to implement and maintain effective internal controls over financial reporting;
- the effect of implementation of new accounting rules and standards or the impairment of our goodwill and intangible assets;
- the performance of our equity investments in companies we do not control; and
- the other factors described elsewhere in this Quarterly Report on Form 10-Q, included under the headings "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting

Policies and Estimates,” “Quantitative and Qualitative Disclosures About Market Risk” and Part II, Item 1A, “Risk Factors” or as described in our [2025 Annual Report](#), in particular in Part I, Item 1A “Risk Factors”, or as described in the other documents and reports we file with the Securities and Exchange Commission (SEC).

Forward-looking statements speak only as of the date the statements are made. You should not put undue reliance on any forward-looking statements. We assume no obligation to update forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information, except to the extent required by applicable securities laws. If we do update one or more forward-looking statements, no inference should be drawn that we will make additional updates with respect to those or other forward-looking statements. Additional information concerning these and other risks and uncertainties is contained in our other periodic filings with the SEC.

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Investors and others should note that we routinely announce financial and other material information using our Investor Relations website (<https://ir.cbre.com>), SEC filings, press releases, public conference calls and webcasts. We use these channels of distribution to communicate with our investors and members of the public about our company, our services and other items of interest. Information contained on our website is not part of this Quarterly Report or our other filings with the SEC.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

The information in this section should be read in connection with the information on market risk related to changes in interest rates and non-U.S. currency exchange rates in Part II, Item 7A, “Quantitative and Qualitative Disclosures About Market Risk” in our [2025 Annual Report](#) and Note 8 – Derivatives and Hedging Activities to the Consolidated Financial Statements (Unaudited) set forth in Item 1 of this Quarterly Report.

Our exposure to market risk primarily consists of foreign currency exchange rate fluctuations related to our international operations and changes in interest rates on debt obligations. We manage such risks primarily by managing the amount, sources, and duration of our debt funding and by using derivative financial instruments. See Note 7 – Fair Value Measurements and Note 8 – Derivatives and Hedging Activities of the Notes to Consolidated Financial Statements set forth in Item 1 of this Quarterly Report for additional information on fair value methodology used to value the swaps at September 30, 2026. We apply Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 815, “*Derivatives and Hedging*,” when accounting for derivative financial instruments. In all cases, we view derivative financial instruments as a risk management tool and, accordingly, do not use derivatives for trading or speculative purposes.

International Operations

We conduct a significant portion of our business and employ a substantial number of people outside the U.S. As a result, we are subject to risks associated with doing business globally. Our Investment Management business has significant euro and British pound denominated assets under management (AUM), as well as associated revenue and earnings in Europe. In addition, our BOE, Advisory and Project Management segments derive significant revenue and earnings in foreign currencies, particularly the euro and British pound sterling. Fluctuations in foreign currency exchange rates may produce corresponding changes in our AUM, revenue and earnings.

Our foreign operations expose us to fluctuations in foreign exchange rates. These fluctuations may impact the value of our cash receipts and payments in terms of our functional (reporting) currency, which is the U.S. dollar. We use fixed to fixed and float to float cross-currency swaps to hedge our exposure to changes in foreign exchange rates on certain foreign investments as well as foreign currency denominated loans. As of September 30, 2026, we had outstanding cross-currency swaps with a total fair value of \$95 million included in current and other assets and \$361 million included in Other liabilities.

Our businesses could be adversely affected by rapid and unpredictable changes to U.S. trade policy, disputes with U.S. trading partners, increased tariffs, high interest rates, limited access to debt capital or liquidity constraints, downturns in general macroeconomic conditions, regulatory or financial market uncertainty, public health crises and geopolitical conflicts (or the perception that any such events may occur).

During the three and nine months ended September 30, 2026, approximately 43.0% of our revenue was transacted in foreign currencies. The following table sets forth our revenue derived from our most significant currencies (dollars in millions):

	Three Months Ended September 30,				Nine Months Ended September 30,							
	2026		2025		2026		2025					
United States dollar	\$	6,568	57.0 %	\$	5,700	55.8 %	\$	18,951	57.0 %	\$	16,328	56.7 %
British pound sterling		1,621	14.1 %		1,446	14.1 %		4,590	13.8 %		4,066	14.1 %
Euro		1,051	9.1 %		992	9.7 %		3,184	9.6 %		2,667	9.3 %
Canadian dollar		351	3.0 %		293	2.9 %		1,039	3.1 %		822	2.9 %
Australian dollar		278	2.4 %		247	2.4 %		769	2.3 %		657	2.3 %
Indian rupee		246	2.1 %		229	2.2 %		713	2.1 %		665	2.3 %
Japanese yen		180	1.6 %		162	1.6 %		474	1.4 %		423	1.5 %
Singapore dollar		134	1.2 %		110	1.1 %		372	1.1 %		316	1.1 %
Chinese yuan		114	1.0 %		123	1.2 %		332	1.0 %		342	1.2 %
Swiss franc		104	0.9 %		119	1.2 %		326	1.0 %		343	1.2 %
Other currencies ⁽¹⁾		870	7.6 %		800	7.8 %		2,520	7.6 %		2,184	7.4 %
Total revenue	\$	11,517	100.0 %	\$	10,221	100.0 %	\$	33,270	100.0 %	\$	28,813	100.0 %

⁽¹⁾ Approximately 48 and 47 currencies comprise 7.6% and 7.8% of our revenues for the three months ended September 30, 2026 and 2025, respectively. Approximately 49 and 47 currencies comprise 7.6% and 7.4% of our revenues for the nine months ended September 30, 2026 and 2025, respectively.

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Although we operate globally, we report our results in U.S. dollars. As a result, the strengthening or weakening of the U.S. dollar will negatively or positively impact our reported results. A hypothetical 10% increase in the value of the U.S. dollar relative to the British pound sterling during the nine months ended September 30, 2026, would have decreased pre-tax loss by \$3 million¹. A hypothetical 10% increase in the value of the U.S. dollar relative to the euro would have decreased pre-tax

income by \$13 million. These hypothetical calculations estimate the impact of translating results into U.S. dollars and do not include an estimate of the impact that a 10% change in the U.S. dollar against other currencies would have had on our foreign operations.

Foreign currency exchange rate changes may have a materially adverse effect on our financial condition and operating results. Due to our exposure to constantly changing currency rates, we cannot predict how currency exchange rate changes may affect future operating results. In addition, currency exchange volatility may make it more difficult to perform period-to-period comparisons of our reported results of operations. Our international operations are also subject to political instability and changes in tax, trade and regulatory policies, among other things, which may adversely affect our future financial performance. We monitor these risks and may add more oversight of our business activities in foreign countries where such risks and costs are particularly significant.

Interest Rates

We manage our interest expense by using a combination of fixed and variable rate debt. We may also enter into interest rate swap agreements to attempt to hedge the variability of future interest payments due to changes in interest rates. No interest rate swap agreements were outstanding as of September 30, 2026 or December 31, 2025.

We utilize sensitivity analyses to assess the potential effect on our variable rate debt. If interest rates were to increase 100 basis points on our outstanding variable rate debt as of September 30, 2026, the net impact of the additional interest cost would be a decrease of \$18 million on pre-tax income for the nine months ended September 30, 2026.

For additional information on the estimated fair value and carrying value of our long-term debt, see Note 12 – Long-Term Debt and Short-Term Borrowings of the Notes to Consolidated Financial Statements set forth in Item 8 included in our [2025 Annual Report](#) and Note 10 – Long-Term Debt and Short-Term Borrowings of the Notes to Consolidated Financial Statements (Unaudited) set forth in Item 1 of this Quarterly Report.

⁽¹⁾ The GBP pre-tax loss during the nine months ended September 30, 2026 is driven by the \$168 million provision associated with Telford's fire safety remediation efforts.

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Item 4. Controls and Procedures

Disclosure Controls and Procedures

Rule 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended, requires that we conduct an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report, and we have a disclosure policy in furtherance of the same. This evaluation is designed to ensure that all corporate disclosure is complete and accurate in all material respects. The evaluation is further designed to ensure that all information required to be disclosed in our SEC reports is accumulated and communicated to management to allow timely decisions regarding required disclosures and that information is recorded, processed, summarized and reported within the time periods and in the manner specified in the SEC's rules and forms. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Our Chief Executive Officer and Chief Financial Officer supervise and participate in this evaluation, and they are assisted by members of our Disclosure Committee. Our Disclosure Committee consists of our Chief Legal & Administrative Officer, our Deputy Chief Financial Officer, our senior officers of significant business lines and other select employees.

We conducted the required evaluation, and our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (as defined by Securities Exchange Act Rule 13a-15(e)) were effective as of

September 30, 2026 to accomplish their objectives at the reasonable assurance level.

Changes in Internal Control Over Financial Reporting

There have been no changes in our internal control over financial reporting during the fiscal quarter ended September 30, 2026 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II – OTHER INFORMATION

Item 1. Legal Proceedings

There have been no material changes to our legal proceedings as previously disclosed in our [2025 Annual Report](#).

Item 1A. Risk Factors

There have been no material changes to our risk factors as previously disclosed in our [2025 Annual Report](#).

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Open market share repurchase activity during the three months ended September 30, 2026 was as follows (dollars in millions, except per share amounts):

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs ⁽¹⁾
July 1, 2026 - July 31, 2026	363,978	\$ 141.86	363,978	
August 1, 2026 - August 31, 2026	609,862	149.81	609,862	
September 1, 2026 - September 30, 2026	547,245	135.45	547,245	
	<u>1,521,085</u>	<u>\$ 142.74</u>	<u>1,521,085</u>	<u>\$ 3,704</u>

⁽¹⁾ In November 2024, our Board authorized an additional \$5.0 billion to our existing \$4.0 billion share repurchase program (as amended, the 2024 program) bringing the total authorized amount under the 2024 program to a total of \$9.0 billion as of September 30, 2026. The Board also extended the term of the 2024 program through December 31, 2029. During the third quarter of 2026, we repurchased an aggregate of \$217 million of our common stock under the 2024 program. The remaining \$3.7 billion in the table represents the amount available to repurchase shares under the 2024 program as of September 30, 2026.

Our stock repurchase program does not obligate us to acquire any specific number of shares. Under this program,

shares may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Exchange Act. We may utilize our stock repurchase programs to continue offsetting the impact of our stock-based compensation program and on a more opportunistic basis if we believe our stock presents a compelling investment compared to other discretionary uses. The timing of any future repurchases and the actual amounts repurchased will depend on a variety of factors, including the market price of our common stock, general market and economic conditions and other factors.

Item 5. Other Information

During the three months ended September 30, 2026, one of our independent directors, Gerardo I. Lopez, terminated his previously adopted Rule 10b5-1 Trading Plan (the Trading Plan) to purchase shares of the company's Class A common stock. Mr. Lopez terminated the Trading Plan on August 11, 2026. The Trading Plan was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) and was adopted on April 24, 2026. The Trading Plan provided for the purchase of 500 shares of the company's Class A common stock and was originally scheduled to terminate on the earlier of August 12, 2027 and the date on which all shares under the plan were purchased. The adoption of the Trading Plan, and its subsequent termination, each occurred during an authorized trading period and when Mr. Lopez was not in possession of material non-public information. As of the date of the termination, Mr. Lopez had not purchased any shares under the Trading Plan.

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Item 6. Exhibits

Exhibit No.	Exhibit Description	Incorporated by Reference				
		Form	SEC File No.	Exhibit	Filing Date	Filed Herewith
3.1	Amended and Restated Certificate of Incorporation of CBRE Group, Inc.	8-K	001-32205	3.1	05/23/2018	
3.2	Amended and Restated By-Laws of CBRE Group, Inc.	8-K	001-32205	3.1	03/07/2025	
10.1	CBRE Deferred Compensation Plan Adoption Agreement⁺					X
19	CBRE Group, Inc. Insider Trading Policy					X
22.1	Subsidiary Issuers and Guarantors of CBRE Group, Inc.'s Registered Debt					X
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to §302 of the Sarbanes-Oxley Act of 2002					X
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to §302 of the Sarbanes-Oxley Act of 2002					X
32	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002					X
101.INS	Inline XBRL Instance Document (the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document)					X
101.SCH	Inline XBRL Taxonomy Extension Schema Document					X
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document					X
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document					X
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document					X
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document					X
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)					X

⁺ Denotes a management contract or compensatory arrangement.

[Table of contents](#)**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CBRE GROUP, INC.

Date: October 22, 2026

/s/ EMMA E. GIAMARTINO

Emma E. Giamartino
Chief Financial Officer and Chief Investment Officer
(Principal Financial Officer)

Date: October 22, 2026

/s/ ANDREW S. HORN

Andrew S. Horn
Deputy Chief Financial Officer (Principal Accounting Officer)

**SUBSIDIARY ISSUERS AND GUARANTORS OF CBRE GROUP, INC.'S
REGISTERED DEBT**

AT SEPTEMBER 30, 2026

CBRE Services, Inc., a subsidiary of CBRE Group, Inc., is the issuer of the 5.500% (due 2035), 5.500% (due 2029), 5.950%, 4.800%, 4.900%, 2.500% and 5.250% senior notes (as defined in CBRE Group, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2026), which are guaranteed by CBRE Group, Inc.

**Certification of Chief Executive Officer Pursuant to
Rule 13a-14(a) Under the Securities Exchange Act of 1934, as Amended**

I, Robert E. Sulentic, certify that:

- 1) I have reviewed this Quarterly Report on Form 10-Q of CBRE Group, Inc.;
- 2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3) Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 22, 2026

/s/ ROBERT E. SULENTIC

Robert E. Sulentic

*Chair of the Board, President and
Chief Executive Officer (Principal Executive Officer)*

**Certification of Chief Financial Officer Pursuant to
Rule 13a-14(a) Under the Securities Exchange Act of 1934, as Amended**

I, Emma E. Giamartino, certify that:

- 1) I have reviewed this Quarterly Report on Form 10-Q of CBRE Group, Inc.;
- 2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3) Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 22, 2026

/s/ EMMA E. GIAMARTINO

Emma E. Giamartino

Chief Financial Officer and Chief Investment Officer (Principal Financial Officer)

**Certifications of Chief Executive Officer and Chief Financial Officer
Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to
Section 906 of the Sarbanes-Oxley Act Of 2002**

The undersigned, Robert E. Sulentic, Chief Executive Officer, and Emma E. Giamartino, Chief Financial Officer of CBRE Group, Inc. (the “Company”), hereby certify as of the date hereof, solely for the purposes of 18 U.S.C. §1350, that:

- (i) the Quarterly Report on Form 10-Q for the period ended September 30, 2026, of the Company (the “Report”) fully complies with the requirements of Section 13(a) and 15(d), as applicable, of the Securities Exchange Act of 1934; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

Date: October 22, 2026

/s/ ROBERT E. SULENTIC

Robert E. Sulentic

*Chair of the Board, President and
Chief Executive Officer (Principal Executive Officer)*

Date: October 22, 2026

/s/ EMMA E. GIAMARTINO

Emma E. Giamartino

Chief Financial Officer and Chief Investment Officer (Principal Financial Officer)

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.

EXHIBIT A

ADOPTION AGREEMENT

Terms used but not defined herein shall have the meaning set forth in the CBRE Deferred Compensation Plan.

1.01 **PREAMBLE**

By the execution of this Adoption Agreement the Plan Sponsor hereby [complete (a) or (b)]

- (a) ☐ adopts a new plan as of _____[month, day, year]
- (b) ☒ amends and restates its existing plan as of January 1, 2026 [month, day, year] which is the Amendment Restatement Date. Except as otherwise provided in Appendix A, all amounts deferred under the Plan prior to the Amendment Restatement Date shall be governed by the terms of the Plan as in effect on the day before the Amendment Restatement Date.

Original Effective Date: April 15, 2012 [month, day, year]

Pre-409A Grandfathering: ☐ Yes ☒ No

1.02 **PLAN**

Plan Name: CBRE Deferred Compensation Plan

Plan Year: January 1 – December 31

1.03 **PLAN SPONSOR**

Name: CBRE Services, Inc.

Address: 2121 N. Pearl St., Suite 300, Dallas, TX 75201

Phone # : _____

EIN: 52-1616016

Fiscal Yr: _____

Is stock of the Plan Sponsor, any Employer or any Related Employer publicly traded on an established securities market?

☒ Yes ☐ No

1.04 **EMPLOYER**

The following entities have been authorized by the Plan Sponsor to participate in and have adopted the Plan (insert "Not Applicable" if none have been authorized):

<u>Entity</u>	<u>Publicly Traded on Est. Securities Market</u>	
	<u>Yes</u>	<u>No</u>
CBRE Group, Inc.	☒	☐
All direct and indirect subsidiaries of CBRE Group, Inc.	☐	☒
_____	☐	☐
_____	☐	☐
_____	☐	☐
_____	☐	☐
_____	☐	☐

1.05 **ADMINISTRATOR**

The Plan Sponsor has designated the following party or parties to be responsible for the administration of the Plan:

Chief Executive Officer of CBRE Services, Inc. or a committee consisting of
three or more individuals selected by the Chief Executive Officer of CBRE
Name: Services, Inc.
Address: _____

Note: The Administrator is the person or persons designated by the Plan Sponsor to be responsible for the administration of the Plan. Neither Fidelity Employer Services Company nor any other Fidelity affiliate can be the Administrator.

1.06 **KEY EMPLOYEE DETERMINATION DATES**

The Employer has designated _____ as the Identification Date for purposes of determining Key Employees.

In the absence of a designation, the Identification Date is December 31.

The Employer has designated _____ as the effective date for purposes of applying the six month delay in distributions to Key Employees.

In the absence of a designation, the effective date is the first day of the fourth month following the Identification Date.

2.01 **PARTICIPATION**

(a) ☒ Employees [complete (i), (ii) or (iii)]

(i) ☐ Eligible Employees are selected by the Employer.

(ii) ☒ Eligible Employees are those employees of the Employer who satisfy the following criteria:

A select group of management or highly compensated employees as
determined each year by the Administrator

(iii) ☐ Employees are not eligible to participate.

(b) ☒ Directors [complete (i),(ii),or (iii)]

(i) ☐ All Directors are eligible to participate.

(ii) ☒ Only Directors selected by the Administrator each year are eligible to participate.

(iii) ☐ Directors are not eligible to participate.

(c) Effective as of January 1, 2019, Qualified Real Estate Agents as selected by the Administrator each year are eligible to participate

3.01 **COMPENSATION**

For purposes of determining Participant contributions under Article 4 and Employer contributions under Article 5, Compensation shall be defined in the following manner [complete (a) or (b) and select (c) and/or (d), if applicable]:

- (a) ☒ Compensation is defined as:

Base Compensation

Bonuses (excluding: (1) a Bonus that relates to services performed in or before the year in which the applicable deferral election is made, and (2) any production or retention Bonus that is associated with the repayment of a loan previously made to a Participant by the Employer)

Commissions

- (b) ☐ Compensation as defined in _____ [insert name of qualified plan] without regard to the limitation in Section 401(a)(17) of the Code for such Plan Year.

- (c) ☒ Director Compensation is defined as:

Annual Retainer

Committee Chair Fees (including Lead Independent Director Fee, as applicable)

- (d) ☐ Compensation shall, for all Plan purposes, be limited to \$_____.
- (e) ☐ Not Applicable.

3.02 **BONUSES**

Compensation, as defined in Section 3.01 of the Adoption Agreement, includes the following type of bonuses that will be the subject of a separate deferral election:

<u>Type</u>	<u>Will be treated as Performance Based Compensation</u>	
	Yes	No
Bonuses	☐	☒
	☐	☐
	☐	☐
	☐	☐
	☐	☐

☐ Not Applicable.

4.01 **PARTICIPANT CONTRIBUTIONS**

If Participant contributions are permitted, complete (a), (b), and (c). Otherwise complete (d).

(a) Amount of Deferrals

A Participant may elect within the period specified in Section 4.01(b) of the Adoption Agreement to defer the following amounts of remuneration. For each type of remuneration listed, complete "dollar amount" and / or "percentage amount".

(i) Compensation Other than Bonuses [do not complete if you complete (iii)]

Type of Remuneration	Dollar Amount		% Amount		Increment
	Min	Max	Min	Max	
(a) Base Compensation			1%	50%	1%
(b) Commissions			1%	50%	1%
(c)					

Note: The increment is required to determine the permissible deferral amounts. For example, a minimum of 0% and maximum of 20% with a 5% increment would allow an individual to defer 0%, 5%, 10%, 15% or 20%.

(ii) Bonuses [do not complete if you complete (iii)]

Type of Bonus	Dollar Amount		% Amount		Increment
	Min	Max	Min	Max	
(a) Bonuses			1	100%	1%
(b)					
(c)					

(iii) Compensation [do not complete if you completed (i) and (ii)]

Dollar Amount		% Amount		Increment
Min	Max	Min	Max	

(iv) Director Compensation

Type of Compensation	Dollar Amount		% Amount		Increment
	Min	Max	Min	Max	
Annual Retainer			1%	100%	1%
Committee Chair Fees (if applicable)			1%	100%	1%
Other:					

(b) Election Period

(i) Performance Based Compensation

A special election period

☐ Does ☒ Does Not

apply to each eligible type of performance based compensation referenced in Section 3.02 of the Adoption Agreement.

The special election period, if applicable, will be determined by the Employer.

(ii) Newly Eligible Participants

An employee who is classified or designated as an Eligible Employee during a Plan Year

☒ May ☐ May Not

elect to defer Compensation earned during the remainder of the Plan Year by completing a deferral agreement within the 30 day period beginning on the date he is eligible to participate in the Plan.

(c) Revocation of Deferral Agreement

A Participant's deferral agreement

☐ Will
☒ Will Not

be cancelled for the remainder of any Plan Year during which he receives a hardship distribution of elective deferrals from a qualified cash or deferred arrangement maintained by the Employer to the extent necessary to satisfy the requirements of Reg. Sec. 1.401(k)-1(d)(3). If cancellation occurs, the Participant may resume participation in accordance with Article 4 of the Plan.

(d) No Participant Contributions

☐ Participant contributions are not permitted under the Plan.

5.01 **EMPLOYER CONTRIBUTIONS**

If Employer contributions are permitted, complete (a) and/or (b). Otherwise complete (c).

(a) Matching Contributions

(i) Amount

For each Plan Year, the Employer shall make a Matching Contribution on behalf of each Participant who defers Compensation for the Plan Year and satisfies the requirements of Section 5.01(a)(ii) of the Adoption Agreement equal to [complete the ones that are applicable]:

(A) ☐ _____ [insert percentage] of the Compensation the Participant has elected to defer for the Plan Year

(B) ☐ An amount determined by the Employer in its sole discretion

(C) ☐ Matching Contributions for each Participant shall be limited to \$_____ and/or _____% of Compensation.

(D) ☐ Other:

(E) ☐ Not Applicable [Proceed to Section 5.01(b)]

(ii) Eligibility for Matching Contribution

A Participant who defers Compensation for the Plan Year shall receive an allocation of Matching Contributions determined in accordance with Section 5.01(a)(i) provided he satisfies the following requirements [complete the ones that are applicable]:

(A) ☐ Describe requirements:

(B) ☐ Is selected by the Employer in its sole discretion to receive an allocation of Matching Contributions

(C) ☐ No requirements

(iii) Time of Allocation

Matching Contributions, if made, shall be treated as allocated [select one]:

- (A) ☐ As of the last day of the Plan Year
- (B) ☐ At such times as the Employer shall determine in its sole discretion
- (C) ☐ At the time the Compensation on account of which the Matching Contribution is being made would otherwise have been paid to the Participant
- (D) ☐ Other:

(b) Other Contributions

(i) Amount

The Employer shall make a contribution on behalf of each Participant who satisfies the requirements of Section 5.01(b)(ii) equal to [complete the ones that are applicable]:

- (A) ☐ An amount equal to _____ [insert number] % of the Participant's Compensation
- (B) ☐ An amount determined by the Employer in its sole discretion
- (C) ☐ Contributions for each Participant shall be limited to \$_____
- (D) ☐ Other:

- (E) ☐ Not Applicable [Proceed to Section 6.01]

(ii) Eligibility for Other Contributions

A Participant shall receive an allocation of other Employer contributions determined in accordance with Section 5.01(b)(i) for the Plan Year if he satisfies the following requirements [complete the one that is applicable]:

- (A) ☐ Describe requirements:

- (B) ☐ Is selected by the Employer in its sole discretion to receive an allocation of other Employer contributions
- (C) ☐ No requirements

(iii) Time of Allocation

Employer contributions, if made, shall be treated as allocated [select one]:

- (A) ☐ As of the last day of the Plan Year
- (B) ☐ At such time or times as the Employer shall determine in its sole discretion
- (C) ☐ Other:

(c) **No Employer Contributions**

- ☒ Employer contributions are not permitted under the Plan.

6.01 DISTRIBUTIONS

The timing and form of payment of distributions made from the Participant's vested Account shall be made in accordance with the elections made in this Section 6.01 of the Adoption Agreement except when Section 9.6 of the Plan requires a six month delay for certain distributions to Key Employees of publicly traded companies.

(a) Timing of Distributions

- (i) All distributions shall commence in accordance with the following [choose one]:
- (A) ☒ As soon as administratively feasible following the distribution event but in no event later than the time prescribed by Treas. Reg. Sec. 1.409A-3(d).
 - (B) ☐ Monthly on specified day ____ [insert day]
 - (C) ☐ Annually on specified month and day ____ [insert month and day]
 - (D) ☐ Calendar quarter on specified month and day [____ month of quarter (insert 1,2 or 3); ____ day (insert day)]
- (ii) The timing of distributions as determined in Section 6.01(a)(i) shall be modified by the adoption of:
- (A) ☒ Event Delay – Distribution events other than those based on Specified Date or Specified Age will be treated as not having occurred for 6 months [insert number of months].
 - (B) ☐ Hold Until Next Year – Distribution events other than those based on Specified Date or Specified Age will be treated as not having occurred for twelve months from the date of the event if payment pursuant to Section 6.01(a)(i) will thereby occur in the next calendar year or on the first payment date in the next calendar year in all other cases.
 - (C) ☐ Immediate Processing – The timing method selected by the Plan Sponsor under Section 6.01(a)(i) shall be overridden for the following distribution events [insert events]:

 - (D) ☐ Not applicable.

(b) Distribution Events

Participants may elect one of the following payment events and the associated form or forms of payment. For installments, insert the range of available periods (e.g., 5-15) or insert the periods available (e.g., 5,7,9).

	<u>Lump Sum</u>	<u>Installments</u>
(i) ☒ Specified Date	<u>x</u>	<u>2-5</u> years
(ii) ☐ Specified Age	_____	_____ years
(iii) ☐ Separation from Service	_____	_____ years
(iv) ☒ Separation from Service plus 6 months	<u>x</u>	<u>2-5</u> years
(v) ☐ Separation from Service plus _____ months [not to exceed _____ months]	_____	_____ years
(vi) ☐ Retirement	_____	_____ years
(vii) ☐ Retirement plus 6 months	_____	_____ years
(viii) ☐ Retirement plus _____ months [not to exceed _____ months]	_____	_____ years
(ix) ☐ Disability	_____	_____ years
(x) ☐ Death	_____	_____ years
(xi) ☐ Change in Control	_____	_____ years

The minimum deferral period for Specified Date or Specified Age event shall be two (2) years.

Installments may be paid [select each that applies]

- ☐ Monthly
☐ Quarterly
☒ Annually

- (c) Specified Date and Specified Age elections may not extend beyond age Not
Applicable [insert age or "Not Applicable" if no maximum age applies].

(d) Payment Election Override

Payment of the remaining vested balance of the Participant's Account will automatically occur at the time specified in Section 6.01(a) of the Adoption Agreement in the form indicated upon the earliest to occur of the following events [check each event that applies and for each event include only a single form of payment]:

<u>EVENTS</u>		<u>FORM OF PAYMENT</u>	
☐	Separation from Service plus six months	_____	_____
☒	Separation from Service before Retirement plus six (6) months	<u> x </u>	<u> </u>
☐	Death	_____	_____
☐	Disability	_____	_____
☐	Not Applicable	_____	_____

The provisions of this Section 6.01(d) shall not apply to Participants who are non-employee Directors.

(e) Involuntary Cashouts

- ☐ If the Participant's vested Account at the time of his Separation from Service does not exceed \$_____ distribution of the vested Account shall automatically be made in the form of a single lump sum in accordance with Section 9.5 of the Plan.
- ☒ There are no involuntary cashouts.

(f) Retirement

- ☒ Retirement shall be defined as a Separation from Service that occurs on or after the Participant [insert description of requirements]:
- Attainment of age 62 and completion of ten (10) years of service (using the elapsed time method from date of hire)
- ☐ No special definition of Retirement applies.

(g) Distribution Election Change

A Participant

- ☐ Shall
☒ Shall Not

be permitted to modify a scheduled distribution date and/or payment option in accordance with Section 9.2 of the Plan.

A Participant shall generally be permitted to elect such modification _____ number of times.

Administratively, allowable distribution events will be modified to reflect all options necessary to fulfill the distribution change election provision.

(h) Frequency of Elections

The Plan Sponsor

- ☒ Has
☐ Has Not

Elected to permit annual elections of a time and form of payment for amounts deferred under the Plan. If a single election of a time and/or form of payment is required, the Participant will make such election at the time he first completes a deferral agreement which, in all cases, will be no later than the time required by Reg. Sec. 1.409A-2.

7.01 **VESTING**

(a) Matching Contributions

The Participant's vested interest in the amount credited to his Account attributable to Matching Contributions shall be based on the following schedule:

☐	Years of Service	Vesting %	
	0	_____	(insert '100' if there is immediate vesting)
	1	_____	
	2	_____	
	3	_____	
	4	_____	
	5	_____	
	6	_____	
	7	_____	
	8	_____	
	9	_____	

☐ Other: _____

☐ Class year vesting applies.

☒ Not applicable.

(b) Other Employer Contributions

The Participant's vested interest in the amount credited to his Account attributable to Employer contributions other than Matching Contributions shall be based on the following schedule:

☐	Years of Service	Vesting %	
	0	_____	(insert '100' if there is immediate vesting)
	1	_____	
	2	_____	
	3	_____	
	4	_____	
	5	_____	
	6	_____	
	7	_____	
	8	_____	
	9	_____	

☐ Other: _____

☐ Class year vesting applies.

☒ Not applicable.

(c) Acceleration of Vesting

A Participant's vested interest in his Account will automatically be 100% upon the occurrence of the following events: [select the ones that are applicable]:

- (i) ☐ Death
- (ii) ☐ Disability
- (iii) ☐ Change in Control
- (iv) ☐ Eligibility for Retirement
- (v) ☐ Other: _____

- (vi) ☒ Not applicable.

(d) Years of Service

- (i) A Participant's Years of Service shall include all service performed for the Employer and

- ☐ Shall
- ☐ Shall Not

include service performed for the Related Employer.

- (ii) Years of Service shall also include service performed for the following entities:

- (iii) Years of Service shall be determined in accordance with (select one)

- (A) ☐ The elapsed time method in Treas. Reg. Sec. 1.410(a)-7
- (B) ☐ The general method in DOL Reg. Sec. 2530.200b-1 through b-4
- (C) ☐ The Participant's Years of Service credited under [insert name of plan] _____

- (D) ☐ Other: _____

- (iv) ☒ Not applicable.

8.01 UNFORESEEABLE EMERGENCY

- (a) A withdrawal due to an Unforeseeable Emergency as defined in Section 2.24:

☐ Will
☒ Will Not [if Unforeseeable Emergency withdrawals are not permitted, proceed to Section 9.01]

be allowed.

- (b) Upon a withdrawal due to an Unforeseeable Emergency, a Participant's deferral election for the remainder of the Plan Year:

☐ Will
☐ Will Not

be cancelled. If cancellation occurs, the Participant may resume participation in accordance with Article 4 of the Plan.

9.01 INVESTMENT DECISIONS

Investment decisions regarding the hypothetical amounts credited to a Participant's Account shall be made by [select one]:

- (a) ☒ The Participant or his Beneficiary
(b) ☐ The Employer

10.01 TRUST

The Employer [select one]:

☒ Does
☐ Does Not

intend to establish a rabbi trust as provided in Article 11 of the Plan.

11.01 TERMINATION UPON CHANGE IN CONTROL

The Plan Sponsor

- ☒ Reserves
☐ Does Not Reserve

the right to terminate the Plan and distribute all vested amounts credited to Participant Accounts upon a Change in Control as described in Section 9.7.

11.02 AUTOMATIC DISTRIBUTION UPON CHANGE IN CONTROL

Distribution of the remaining vested balance of each Participant's Account

- ☐ Shall
☒ Shall Not

automatically be paid as a lump sum payment upon the occurrence of a Change in Control as provided in Section 9.7.

11.03 CHANGE IN CONTROL

A Change in Control for Plan purposes includes the following [select each definition that applies]:

- (a) ☒ A change in the ownership of the Employer as described in Section 9.7(c) of the Plan.
- (b) ☒ A change in the effective control of the Employer as described in Section 9.7(d) of the Plan.
- (c) ☒ A change in the ownership of a substantial portion of the assets of the Employer as described in Section 9.7(e) of the Plan.
- (d) ☐ Not Applicable.

12.01 GOVERNING STATE LAW

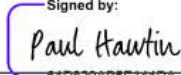
The laws of Delaware shall apply in the administration of the Plan to the extent not preempted by ERISA.

EXECUTION PAGE

The Plan Sponsor has caused this Adoption Agreement to be executed on

Date: 7/23/2026

PLAN SPONSOR: CBRE Services, INC.

By:  Signed by:
04D629AB5E144DA...

Name: Paul Hawtin

Title: Chief People Officer

APPENDIX A

SPECIAL EFFECTIVE DATES

The plan document effective April 15, 2012, as amended prior to January 1, 2019, is hereby incorporated by reference as if fully rewritten herein.



LEGAL

GLOBAL POLICY 6.15 INSIDER TRADING Effective June 1, 2000 • Revised July 24, 2026

I. Introduction

Set forth below is the policy of CBRE Group, Inc. and its direct and indirect subsidiaries (collectively, “**CBRE**” or the “**Company**”) regarding trading of CBRE securities and the securities of other companies. CBRE has adopted this policy to promote compliance with federal securities laws, to protect the Company’s reputation for integrity and ethical conduct, and to avoid the appearance of impropriety in connection with transactions involving the Company’s securities and of the securities of other companies about which covered persons (defined below) may have material non-public information due to their service to the Company. This policy is subject to change without prior notification.

Any violation of this insider trading policy may result in immediate dismissal and may subject the individual involved to both civil and criminal penalties. This is an extremely important matter, and we urge you to read the following with care.

II. Who Is Covered by This Policy?

This policy applies to all CBRE directors, officers, employees, independent contractors, and consultants (collectively, “**covered persons**”). It also extends to:

- **Family members:** Your spouse or domestic partner, minor children, and other family members who share your household or are financially dependent on you.
- **Controlled entities:** Any trust, partnership, foundation, or other entity whose transactions in securities you direct, influence, or control—including family investment accounts and similar vehicles.

You are responsible for ensuring that anyone or any entity whose trading activity you directly or indirectly influence or control—or whose trading would reasonably be perceived by others as being under your influence—complies with this policy. If you are uncertain whether someone or something falls within the scope of this policy, contact the Corporate Legal Team before acting.

III. What Transactions Are Covered?

For purposes of this policy, “securities” includes stocks, bonds, debentures, options, warrants, convertible instruments, restricted stock units, performance stock units, exchange-traded funds, and any other financial instrument whose value is derived from or related to CBRE’s equity or debt. This policy applies broadly to any transaction in CBRE securities or related instruments (“**covered transactions**”), including, but not limited to:

- Purchases, sales, and gifts of CBRE common stock.
- Changes to CBRE stock fund investments in the CBRE 401(k) Plan or Deferred Compensation Plan.
- Sales to satisfy tax withholding obligations on equity awards.

What is NOT covered?

The following transactions are exempt:

- Investments in broadly diversified mutual funds or ETFs that happen to hold CBRE stock.
- Company withholding of shares to satisfy tax obligations at vesting.
- Transfers that do not change your beneficial ownership.

IV. What Is Insider Trading?

Insider trading means buying or selling securities, or encouraging someone else to do so, while aware of material non-public information.

What is “material non-public information”?

Information is “material” if a reasonable investor would consider it important in deciding whether to buy, sell, or hold a security. It can be positive or negative. Information is “non-public” if it has not been widely shared with the investing public. After information is publicly announced, it is recommended that you wait until at least the next trading day before trading so the market has time to absorb the information. Examples of material non-public information include, but are not limited to:

- Financial results, earnings estimates, or significant changes in business performance.
- Mergers, acquisitions, divestitures, or other major strategic transactions.
- Significant changes to CBRE’s capital structure, including securities offerings, debt transactions, changes in debt ratings, dividend changes, or stock repurchase plans.
- Government or internal investigations, major litigation, or significant cybersecurity incidents.
- Major leadership changes or other developments likely to significantly affect CBRE’s business.

Material information does not have to come directly from CBRE. For example, information about a major shareholder’s activities or an upcoming financial press report may be material if it is expected to affect the market price of a security.

V. Insider Trading Prohibitions

No Trading While Aware of Material Non-public Information

Do not trade in CBRE securities when aware of information that has not been publicly announced and that could have a material effect on the value of those securities.

No Tipping

Do not disclose material non-public information to any other person, including family members, or make any recommendation about whether to buy or sell CBRE securities while aware of material non-public information.

No Third-Party Trading or Tipping

Do not trade in another company’s securities while aware of material non-public information about that company that you learned through your service to CBRE, including information about a CBRE client, counterparty, acquisition target, business partner, or an economically-linked company such as a competitor of CBRE. You also may not share or “tip” material non-public information about another company. This prohibition extends to participation in prediction markets and similar event-contract platforms—you may not establish, adjust, or close a position on any such platform while in

possession of material non-public information relevant to the predicted outcome that you learned through your service to CBRE.

No Trading During Blackout Periods

If you are subject to a trading window under this policy, you must not trade in CBRE securities while the trading window is closed (a “**blackout period**”).

Standing and Limit Orders Discouraged

Standing or limit orders involving CBRE securities are strongly discouraged because they may execute automatically when you are aware of material non-public information or during a blackout period. You are responsible for canceling any open standing or limit order promptly if you become aware of material non-public information and before any blackout period that applies to you begins.

No Short Sales, Hedging, or Trading in Derivatives

Short sales, transactions that hedge or offset any decrease in the value of CBRE securities, transactions in derivatives of CBRE securities, and positions in prediction markets or event-contract platforms whose outcomes are tied to CBRE's business, performance, or securities are prohibited at all times. This includes prepaid variable forward contracts, equity swaps, collars, options, warrants, puts, calls, and similar instruments related to CBRE securities.

No Margin Accounts and Pledges

Directors and Section 16 Officers may not purchase CBRE securities on margin, borrow against accounts holding CBRE securities, or pledge CBRE securities as loan collateral. Margin or foreclosure sales may occur without your consent at a time when trading is prohibited, and may still be treated as sales for your benefit under insider trading rules.

Termination of Employment or Relationship with the Company

In the event your employment or relationship with the Company terminates while you are in possession of material non-public information about the Company or another company, you may not trade in CBRE securities or the securities of such other company until that information has become public or is no longer material.

VI. Additional Requirements for Directors, Section 16 Officers, and Specified Employees

If you are a Director, Section 16 Officer, or designated by the Company as a Specified Employee, you have further requirements in addition to the Insider Trading Prohibitions specified in Section V. These requirements also apply to your family members and controlled entities.

Note that all transactions by Directors, Section 16 Officers, and Specified Employees must be completed during an open trading window—see Section VII.

Role	Purchases	Sales and Other Covered Transactions	Rule 10b5-1 Trading Plan Requirement
Directors	Permitted during an open trading window after self-certifying that you are not aware of material non-public information. Prior preclearance approval from the Corporate Legal Team is not required.	Permitted only through a pre-approved Rule 10b5-1 Trading Plan, except for the limited exceptions noted below.	Required for sales and other covered transactions, except for the limited exceptions noted below. Prior written approval is required before adopting a plan during an open trading window.
Section 16 Officers	Permitted only through a pre-approved Rule 10b5-1 Trading Plan.	Permitted only through a pre-approved Rule 10b5-1 Trading Plan, except for the limited exceptions noted below.	Required for all covered transactions, except for the limited exceptions noted below. Prior written approval is required before adopting a plan during an open trading window.
Specified Employees	Permitted during an open trading window with prior preclearance approval from the Corporate Legal Team.	Permitted during an open trading window with preclearance approval from the Corporate Legal Team.	Optional; prior written approval is required before adopting a plan during an open trading window.

Limited exceptions. The Rule 10b5-1 Trading Plan requirement for Directors and Section 16 Officers does not apply to the following transactions: transactions directly with CBRE; sales solely to cover taxes due upon the vesting, settlement, or exercise of equity awards; and bona fide gifts. These transactions still require prior written approval from the Corporate Legal Team and may be completed only during an open trading window.

Preclearance Procedures. Preclearance requirements (if applicable) are set forth in Policy 6.15.1 - Preclearance and Certification Procedures for Securities Trading. The Corporate Legal Team generally processes preclearance requests within 2 business days after receiving all required documentation and certifications, although review may take longer depending on the facts and circumstances. The Corporate Legal Team's determinations and interpretations are final. **If preclearance is approved, you must complete the transaction within 5 business days, during an open trading window, and only while you are not aware of material non-public information.**

VII. Trading Windows

This section applies to Directors, Section 16 Officers, and Specified Employees (and their family members and controlled entities).

CBRE maintains four trading windows per year during which these covered persons may trade. Outside these windows, trading is only permitted pursuant to an approved Rule 10b5-1 Trading Plan or in extraordinary circumstances approved by the Chief Legal Officer.

Trading Window	Details
When it opens	First NYSE trading day after CBRE's quarterly earnings release
When it closes	Last day of the second month of the current fiscal quarter (or the preceding trading day if not an NYSE trading day)
Minimum length	At least 10 business days, regardless of earnings timing
Suspensions	The Company may suspend a window at any time (e.g., pending undisclosed acquisitions or other material developments)

If a Director, Section 16 Officer, or Specified Employee leaves CBRE while the trading window is closed, that person may not trade CBRE securities until the next trading window opens. However, the Chief Legal Officer may permit trading earlier, in his or her sole discretion, beginning on the first trading day after CBRE publicly announces the last material non-public information known to that person.

VIII. Rule 10b5-1 Trading Plans

A Rule 10b5-1 Trading Plan is a pre-set, written agreement with your broker that specifies in advance when and how CBRE securities will be bought or sold on your behalf. Once established, trades execute automatically without further input from you. Trading under an approved plan provides an affirmative defense against insider trading liability—but it is not an absolute guarantee. The rules are complex and it is recommended that you consult your legal advisor and be sure that you fully understand the limitations and conditions of the rules before proceeding.

CBRE may preclear or reject any plan, in its sole discretion, to protect Company interests or ensure compliance with Rule 10b5-1. Submit trading plans to the Corporate Legal Team at least one week before proposed adoption. CBRE assumes no liability for transactions made under any approved plan.

Requirements for all plans.

- Must be approved in writing by the Corporate Legal Team before adoption.
- Must be adopted during an open window when you are not aware of any material non-public information.
- Must be programmatic and long-term in nature, structured to execute over multiple trades.
- Must have a minimum duration of nine months from adoption.

- Must include certifications that you are acting in good faith and agree not to evade insider trading rules.
- You may not exercise any influence over how, when, or whether trades execute once the plan is in effect.
- You may not hedge the securities covered by the plan.

Cooling-off periods: how long before trading can begin.

After adopting a plan, no trades may execute until the applicable cooling-off period has passed:

Who you are	Cooling-off period
Director or Section 16 Officer	The LATER of: (a) 90 days after plan adoption, OR (b) 2 business days after the 10-K or 10-Q for the quarter in which the plan was adopted is filed—up to a maximum of 120 days.
All other covered persons	30 days after plan adoption.

Modifying or terminating a plan.

Changing the amount, price, or timing of trades is a material modification—it is treated as terminating the old plan and adopting a new one, with all associated requirements, including a new cooling-off period. To terminate a plan early, you must have good cause unrelated to the current stock price or trade status, and obtain prior written approval from the Corporate Legal Team. After termination, you must wait 30 calendar days before any discretionary trading—or longer if required by the Company.

Other important plan rules.

- **One plan at a time:** You may have only one Rule 10b5-1 Trading Plan in effect at any time, subject to limited exceptions. For example, you may also have an eligible “sell-to-cover” plan or agreement that allows an agent to sell only the shares needed to cover taxes when a Company equity award vests, provided you do not control the timing of those sales.
- **Back-to-back plans:** You may set up a successor plan while an active plan is running, but trading under the new plan cannot begin until the prior plan is completed or expired. If, however, you terminate the earlier trading plan early, then the cooling-off period referred to above will be deemed to begin to run for the new plan on the termination date of the earlier-commencing trading plan.
- **No parallel sales:** Do not sell securities covered by your plan outside the plan—doing so can invalidate the safe harbor for your entire plan.
- **Rule 144:** Directors and Section 16 Officers must stay within Rule 144 volume limits and file Form 144 as required.
- **Form 4 filing:** Directors and Section 16 Officers must file Form 4 within two business days of each trade. Immediately notify the Corporate Legal Team (or cause your broker to notify them) after any trade executes.
- **SEC disclosure:** CBRE is required to disclose the adoption, modification, or termination of plans by Directors and Section 16 Officers in its periodic SEC filings.

IX. Company Securities Transactions

From time to time, CBRE may engage in transactions involving CBRE securities. It is our policy to comply with all applicable securities and state laws (including appropriate approvals by the Board of Directors or appropriate committee, if required) when engaging in transactions in CBRE securities.

X. Policy Violations

We expect all covered persons to abide by the foregoing trading restrictions and policies. Any violation may result in immediate dismissal and may subject you to both civil and criminal penalties.

XI. Questions?

Any questions concerning the trading restrictions and policies set forth above should be directed to the Corporate Legal Team at CorporateLegal@cbre.com. You should not try to resolve any uncertainties on your own.

