

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 OR 15(d) of the
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **April 29, 2015**

CBRE GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other
jurisdiction of
incorporation)

001-32205
(Commission File Number)

94-3391143
(IRS Employer
Identification No.)

400 South Hope Street, 25th Floor, Los Angeles, California
(Address of Principal Executive Offices)

90071
(Zip Code)

(213) 613-3333
Registrant's Telephone Number, Including Area Code

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12(b))
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

This Current Report on Form 8-K is filed by CBRE Group, Inc., a Delaware corporation (the "Company"), in connection with the matters described herein.

Item 2.02 Results of Operations and Financial Condition

On April 29, 2015, the Company issued a press release reporting its financial results for the three months ended March 31, 2015. A copy of this release is furnished as Exhibit 99.1 to this report. The information contained in this report, including the Exhibits attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On April 29, 2015, the Company will conduct a properly noticed conference call to discuss its results of operations for the first quarter of 2015 and to answer any questions raised by the call's audience. A copy of the presentation to be used in connection with this conference call is furnished as Exhibit 99.2 to this Current Report on Form 8-K.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The exhibits listed below are being furnished with this Form 8-K:

Exhibit No.

- 99.1 Press Release of Financial Results for the First Quarter of 2015
99.2 Conference Call Presentation for the First Quarter of 2015

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 29, 2015

CBRE GROUP, INC.

By: /s/ GIL BOROK
Gil Borok

Deputy Chief Financial Officer and Chief Accounting Officer



Corporate Headquarters
400 South Hope Street
25th Floor
Los Angeles, CA 90071
www.cbre.com

PRESS RELEASE

FOR IMMEDIATE RELEASE

For further information:

Steve Iaco
Senior Managing Director
Investor Relations & Corporate Communications
212.984.6535

CBRE GROUP, INC. REPORTS RECORD FIRST QUARTER NORMALIZED EBITDA OF \$247 MILLION, UP 24%

ADJUSTED EARNINGS PER SHARE RISES 28% TO \$0.32

Los Angeles, CA – April 29, 2015 — CBRE Group, Inc. (NYSE:CBG) today reported strong revenue and earnings growth for the first quarter ended March 31, 2015.

First-Quarter 2015 Results

- Revenue for the quarter totaled \$2.1 billion, an increase of 10% (15% in local currency) from \$1.9 billion in the first quarter of 2014. Fee revenue¹ increased 10% (15% in local currency) to \$1.5 billion.
- Adjusted net income² rose 29% to \$106.0 million from \$82.4 million in the first quarter of 2014, while adjusted earnings per diluted share² improved 28% to \$0.32 from \$0.25 in the prior-year period. Adjusted net income and adjusted earnings per share excludes from U.S. GAAP net income and earnings per share the effect of selected charges³. For the first quarter of 2015, selected charges (net of income taxes) totaled \$13.1 million versus \$14.7 million for the same period in 2014.
- On a GAAP basis, net income rose 37% to \$92.9 million, compared with \$67.7 million for the first quarter of 2014. GAAP earnings per diluted share rose 40% to \$0.28, compared with \$0.20 in last year's first quarter.
- Normalized EBITDA⁴, which excludes selected charges, increased 24% to \$246.7 million from \$198.8 million in the first quarter of 2014. EBITDA⁴ (including selected charges) rose 25% to \$246.3 million for the first quarter of 2015, from \$197.2 million for the same period a year earlier.
- These results include a net gain of approximately \$13 million (approximately \$8 million or \$0.02 per share, net of tax) over the prior-year first quarter, from foreign currency movement, after the impact of currency hedging activities for the year.

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Management Commentary

“Our strong results in the first quarter reflect the success of our people in executing our strategy and creating real advantages for our clients,” said Bob Sulentic, CBRE’s president and chief executive officer. “We are especially pleased with the double-digit top and bottom line growth we achieved while continuing to make strategic investments in our people and platform that will enhance our client offering and boost future growth.”

CBRE’s performance in the quarter was driven by the Americas, the company’s largest business segment. Americas revenue improved 20% (21% in local currency), as all of the region’s major business lines achieved double-digit revenue growth. The strong dollar tempered revenue growth in overseas markets. In Asia Pacific, revenue rose 7% (15% in local currency), driven by robust growth in Australia and China. In Europe, the Middle East and Africa (EMEA), revenue increased 6% in local currency but declined 5% when converted to U.S. dollars. The growth in EMEA followed an exceptionally strong first quarter in 2014.

CBRE’s Capital Markets businesses were particularly strong performers during the quarter, as investor appetite for commercial real estate

remained robust. Global property sales revenue improved 16% (21% in local currency), while commercial mortgage services revenue surged 40% (41% in local currency), reflecting significantly increased origination and servicing activity with the U.S. Government-Sponsored Enterprises.

Global leasing revenue rose 9% (13% in local currency). The Americas was the primary catalyst with revenue up 18% (19% in local currency) as CBRE's investments in producer recruiting and in-fill M&A -- along with increased productivity from existing producers -- continued to enhance performance.

CBRE's occupier outsourcing business maintained strong growth in the first quarter, despite negative foreign currency effects. More corporations and other major space occupiers are purchasing integrated real estate and facilities services on an account basis. Globally, revenue from occupier outsourcing, excluding related transaction revenue, improved 8% (13% in local currency). Fee revenue (excluding related transaction revenue) from this business line rose 5% (12% in local currency).

Compared with the first quarter of 2014, CBRE's net debt declined by approximately \$275 million to 1.2 times trailing 12-month normalized EBITDA from 1.7 times. Reflecting the company's increasingly strong financial position, Moody's Investors Services raised its rating on CBRE's senior secured and senior unsecured debt to Investment Grade. This upgrade followed Standard & Poor's decision to increase CBRE's corporate issuer rating to Investment Grade in late 2014.

On March 31, 2015, CBRE entered into a definitive agreement to acquire the Global WorkPlace Solutions (GWS) business of Johnson Controls, Inc. The GWS acquisition, which we expect to close in late third quarter or early fourth quarter of this year, will significantly enhance CBRE's ability to self-perform facilities management services in more than 50 countries and deepen its relationships with large multi-national corporations. In addition, CBRE has completed two in-fill acquisitions thus far in 2015: United Commercial Realty, a leading retail real estate services specialist based in Dallas (which closed in the first quarter); and Environmental Systems, Inc., an energy management specialist based in Brookfield, Wisconsin (which closed in the second quarter).

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First-Quarter 2015 Segment Results

Americas Region (U.S., Canada and Latin America)

- Revenue rose 20% (21% in local currency) to \$1.2 billion, compared with \$1.0 billion for the first quarter of 2014.
- Normalized EBITDA increased 52% to \$190.5 million from \$125.8 million in the prior-year first quarter. EBITDA (including selected charges) increased 49% to \$187.3 million compared with \$125.8 million in last year's first quarter.
- Operating income rose 61% to \$139.4 million, compared with \$86.6 million for the prior-year first quarter.
- EBITDA and operating income include net gains from foreign currency movement, including full-year currency hedging activities.

EMEA Region (primarily Europe)

- Revenue totaled \$494.0 million, compared with \$518.7 million for the first quarter of 2014, reflecting the depreciation of the Euro and British pound sterling. Before negative foreign currency effects, revenue rose 6%.
- Revenue growth in EMEA followed an exceptionally strong first quarter of 2014, when revenue rose 32% (27% in local currency) over the first quarter of 2013, excluding the contributions from Norland Managed Services (which CBRE acquired at the end of 2013).
- EBITDA totaled \$7.6 million compared with \$23.4 million in the prior-year first quarter.
- Operating loss totaled \$8.2 million compared with operating income of \$5.1 million for the same period in 2014.

Asia Pacific Region (Asia, Australia and New Zealand)

- Revenue increased 7% (15% in local currency) to \$208.4 million from \$195.6 million for the first quarter of 2014. Performance improved in several countries, particularly Australia and China, but growth was tempered by negative foreign currency effects.
- EBITDA increased 28% to \$10.6 million compared with \$8.2 million for the prior-year first quarter.
- Operating income totaled \$6.7 million, an increase of 29% from \$5.2 million for the first quarter of 2014.

Global Investment Management (investment management operations in the U.S., Europe and Asia Pacific)

- Revenue totaled \$110.2 million compared with \$112.5 million in the first quarter of 2014, reflecting the depreciation of the Euro and British pound sterling. Before negative foreign currency effects, revenue rose 5%.
- Normalized EBITDA increased 8% to \$32.1 million (including \$3.4 million from carried interest) from \$29.8 million in the prior-year first quarter. EBITDA (including selected charges) increased 23% to \$34.9 million, compared with \$28.3 million in the first quarter of 2014.
- Operating income totaled \$28.7 million, an increase of 59% from \$18.1 million for the first quarter of 2014.

In local currency, Assets Under Management (AUM) was unchanged compared with year-end 2014, and up more than \$5 billion from the first quarter of 2014. However, the weakening of the Euro and British pound sterling caused AUM to decrease to \$87.1 billion from year-end 2014 when converted into U.S. dollars.

Development Services (real estate development and investment activities primarily in the U.S.)

- Revenue totaled \$12.3 million compared with \$12.4 million for the first quarter of 2014.
- EBITDA totaled \$6.0 million compared with \$11.6 million reported in the prior-year first quarter. The decrease was largely driven by fewer property sales in the first quarter of 2015 than in the prior-year quarter.
- Operating loss totaled \$6.5 million compared with \$2.5 million for the same period in 2014.
- Development projects in process totaled \$5.5 billion, up approximately \$100 million from year-end 2014, and the inventory of pipeline deals totaled \$3.6 billion, down approximately \$400 million from year-end 2014.

Business Outlook

“We are pleased with our strong start to 2015. However, it is important to bear in mind that the first quarter comprises a relatively small portion of our annual revenue and earnings, and as such, may not be an effective barometer of full-year performance,” Mr. Sulentic said. “There is good underlying momentum in our business and the advantages we enjoy as the global market leader are becoming more pronounced as we continue to invest in our people, platform and service offering. Increasingly, investors and occupiers are gravitating to CBRE due to our ability to deliver high-quality, globally integrated solutions that leverage the industry’s top talent to create real competitive advantages for our clients around the world.”

CBRE re-affirms its expectations of achieving adjusted earnings-per-share in the range of \$1.90 to \$1.95 for full-year 2015.

Conference Call Details

The Company’s first-quarter earnings conference call will be held today (Wednesday, April 29, 2015) at 9:00 a.m. Eastern Time. A webcast, along with an associated slide presentation, will be accessible through the Investor Relations section of the Company’s website at www.cbre.com/investorrelations.

The direct dial-in number for the conference call is 877-407-8037 for U.S. callers and 201-689-8037 for international callers. A replay of the call will be available starting at 2 p.m. Eastern Time on April 29, 2015, and ending at midnight Eastern Time on May 6, 2015. The dial-in number for the replay is 877-660-6853 for U.S. callers and 201-612-7415 for international callers. The access code for the replay is 13603644. A transcript of the call will be available on the Company’s Investor Relations website at www.cbre.com/investorrelations.

About CBRE Group, Inc.

CBRE Group, Inc. (NYSE:CBG), a Fortune 500 and S&P 500 company headquartered in Los Angeles, is the world’s largest commercial real estate services and investment firm (in terms of 2014 revenue). The Company has more than 52,000 employees (excluding affiliates), and serves real estate owners, investors and occupiers through more than 370 offices (excluding affiliates) worldwide. CBRE offers strategic advice and execution for property sales and leasing; corporate services; property, facilities and project management; mortgage banking; appraisal and valuation; development services; investment management; and research and consulting. Please visit our website at www.cbre.com.

Note: This release contains forward-looking statements within the meaning of the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995, including statements regarding our future growth momentum, operations (including the expected closing date of the GWS acquisition), financial performance (including adjusted earnings per share), business outlook and use of capital. Any forward-looking statements speak only as of the date of this release and, except to the extent required by applicable securities laws, the Company expressly disclaims any obligation to update or revise any of them to reflect actual results, any changes in expectations or any change in events. If the Company does update one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those or other forward-looking statements. Factors that could cause results to differ materially include, but are

not limited to: disruptions in general economic and business conditions, particularly in geographies where our business may be concentrated; volatility and disruption of the securities, capital and credit markets; interest rate increases; the cost and availability of capital for investment in real estate; clients’ willingness to make real estate or long-term contractual commitments and other factors affecting the value of real estate assets, inside and outside the United States; our ability to control costs relative to revenue growth; our ability to retain and incentivize producers; our ability to identify, acquire and integrate synergistic and accretive businesses; costs and potential future capital requirements relating to businesses we may acquire; integration challenges arising out of our pending GWS acquisition as well as of other companies we may acquire, and our ability to achieve expected cost synergies relating to those acquisitions; increases in unemployment and general slowdowns in commercial activity; variations in historically customary seasonal patterns that cause our business not to perform as expected; trends in pricing and risk assumption for commercial real estate services; our ability to diversify our revenue model to offset cyclical economic trends in the commercial real estate industry; foreign currency fluctuations; our ability to attract new user and investor clients; our ability to retain major clients and renew related contracts; a reduction by companies in their reliance on outsourcing for their commercial real estate needs, which would affect our revenues and operating performance; client actions to restrain project spending and reduce outsourced staffing levels; changes in tax laws in the United States or in other jurisdictions in which our business may be concentrated that reduce or eliminate deductions or other tax benefits we receive; changes in international law (including anti-corruption, anti-money laundering and trade control law), particularly in Russia, Eastern Europe and the Middle East, due to the level of political instability in

those regions; our ability to maintain our effective tax rate at or below current levels; our ability to compete globally, or in specific geographic markets or business segments that are material to us; our ability to leverage our global services platform to maximize and sustain long-term cash flow; our ability to maintain EBITDA margins that enable us to continue investing in our platform and client service offerings; our exposure to liabilities in connection with real estate advisory and property management activities and our ability to procure sufficient insurance coverage on acceptable terms; declines in lending activity of Government Sponsored Enterprises, regulatory oversight of such activity and our mortgage servicing revenue from the U.S. commercial real estate mortgage market; our ability to manage fluctuations in net earnings and cash flow, which could result from poor performance in our investment programs, including our participation as a principal in real estate investments; the ability of our Global Investment Management business to maintain and grow assets under management and achieve desired investment returns for our investors, and any potential related litigation, liabilities or reputational harm possible if we fail to do so; our ability to comply with laws and regulations related to our global operations, including real estate licensure, labor and employment laws and regulations, as well as the anti-corruption laws and trade sanctions of the U.S. and other countries; our leverage and our ability to perform under our credit facilities, indentures and other debt instruments, including additional debt that we may incur in connection with the GWS acquisition; liabilities under guarantees, or for construction defects, that we incur in our Development Services business; the ability of CBRE Capital Markets to periodically amend, or replace, on satisfactory terms, the agreements for its warehouse lines of credit; the effect of significant movements in average cap rates across different property types; and the effect of implementation of new accounting rules and standards.

Additional information concerning factors that may influence the Company's financial information is discussed under "Risk Factors", "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Quantitative and Qualitative Disclosures About Market Risk" and "Cautionary Note on Forward-Looking Statements" in our Annual Report on Form 10-K for the year ended December 31, 2014, as well as in the Company's press releases and other periodic filings with the Securities and Exchange Commission. Such filings are available publicly and may be obtained on the Company's website at www.cbre.com or upon written request from the CBRE Investor Relations Department at investorrelations@cbre.com.

Note – CBRE has not reconciled the non-GAAP adjusted earnings per share guidance included in this release to the most directly comparable GAAP measure because this cannot be done without unreasonable effort.

¹ Fee revenue excludes both client reimbursed costs largely associated with employees that are dedicated to client facilities and subcontracted vendor work performed for clients. For the calculation of fee revenue in specific periods, see the "Non-GAAP Financial Measures" section of this press release.

² A reconciliation of net income attributable to CBRE Group, Inc. to adjusted net income attributable to CBRE Group, Inc., and to adjusted diluted income per share attributable to CBRE Group, Inc. shareholders (or "adjusted earnings per share") is provided in the section of this press release entitled "Non-GAAP Financial Measures."

³ Selected charges included the write-off of financing costs, amortization expense related to certain intangible assets attributable to acquisitions, certain carried-interest incentive compensation expense and integration and other costs related to acquisitions. For the impact of selected charges on specific periods, see the "Non-GAAP Financial Measures" section of this press release.

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⁴ EBITDA represents earnings before net interest expense, write-off of financing costs, income taxes, depreciation and amortization, while amounts shown for normalized EBITDA remove the impact of certain cash and non-cash charges related to acquisitions and certain carried-interest incentive compensation expense. Our management believes that both of these measures are useful in evaluating our operating performance compared to that of other companies in our industry because the calculations of EBITDA and normalized EBITDA, generally eliminate the effects of financing and income taxes and the accounting effects of capital spending and acquisitions, which would include impairment charges of goodwill and intangibles created from acquisitions. Such items may vary for different companies for reasons unrelated to overall operating performance. As a result, our management uses these measures to evaluate operating performance and for other discretionary purposes, including as a significant component when measuring our operating performance under our employee incentive programs. Additionally, we believe EBITDA and normalized EBITDA, are useful to investors to assist them in getting a more complete picture of our results from operations.

However, EBITDA and normalized EBITDA are not recognized measurements under U.S. generally accepted accounting principles, or GAAP, and when analyzing our operating performance, readers should use EBITDA and normalized EBITDA in addition to, and not as an alternative for, net income as determined in accordance with GAAP. Because not all companies use identical calculations, our presentation of EBITDA and normalized EBITDA may not be comparable to similarly titled measures of other companies. Furthermore, EBITDA and normalized EBITDA are not intended to be measures of free cash flow for our management's discretionary use, as they do not consider certain cash requirements such as tax and debt service payments. The amounts shown for EBITDA and normalized EBITDA also differ from the amounts calculated under similarly titled definitions in our debt instruments, which are further adjusted to reflect certain other cash and non-cash charges and are used to determine compliance with financial covenants and our ability to engage in certain activities, such as incurring additional debt and making certain restricted payments.

For a reconciliation of EBITDA and normalized EBITDA to net income attributable to CBRE Group, Inc., the most comparable financial measure calculated and presented in accordance with GAAP, see the section of this press release titled "Non-GAAP Financial Measures."

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CBRE GROUP, INC.
OPERATING RESULTS
FOR THE THREE MONTHS ENDED MARCH 31, 2015 AND 2014
(Dollars in thousands, except share data)
(Unaudited)

	Three Months Ended	
	March 31,	
	2015	2014
Revenue	\$ 2,052,503	\$ 1,860,842
Costs and expenses:		
Cost of services	1,290,777	1,161,460
Operating, administrative and other	531,775	528,395
Depreciation and amortization	69,846	65,203

Total costs and expenses	1,892,398	1,755,058
Gain on disposition of real estate	-	6,697
Operating income	160,105	112,481
Equity income from unconsolidated subsidiaries	15,451	15,000
Other income	1,087	4,801
Interest income	2,297	1,577
Interest expense	26,214	28,015
Write-off of financing costs	2,685	-
Income before provision for income taxes	150,041	105,844
Provision for income taxes	56,903	37,902
Net income	93,138	67,942
Less: Net income attributable to non-controlling interests	201	279
Net income attributable to CBRE Group, Inc.	\$ 92,937	\$ 67,663
Basic income per share attributable CBRE Group, Inc.	\$ 0.28	\$ 0.21
Weighted average shares outstanding for basic income per share	331,976,907	330,035,445
Diluted income per share attributable to CBRE Group, Inc.	\$ 0.28	\$ 0.20
Weighted average shares outstanding for diluted income per share	335,698,590	333,349,519
EBITDA	\$ 246,288	\$ 197,206

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CBRE GROUP, INC.
SEGMENT RESULTS
FOR THE THREE MONTHS ENDED MARCH 31, 2015 AND 2014
(Dollars in thousands)
(Unaudited)

	Three Months Ended	
	March 31,	
	2015	2014
<u>Americas</u>		
Revenue	\$ 1,227,616	\$ 1,021,681
Costs and expenses:		
Cost of services	787,117	660,270
Operating, administrative and other	258,162	240,667
Depreciation and amortization	42,950	34,158
Operating income	\$ 139,387	\$ 86,586
EBITDA	\$ 187,321	\$ 125,762
<u>EMEA</u>		
Revenue	\$ 494,024	\$ 518,679
Costs and expenses:		
Cost of services	362,503	371,547
Operating, administrative and other	124,895	124,533
Depreciation and amortization	14,792	17,463
Operating (loss) income	\$ (8,166)	\$ 5,136
EBITDA	\$ 7,578	\$ 23,365
<u>Asia Pacific</u>		
Revenue	\$ 208,366	\$ 195,643
Costs and expenses:		
Cost of services	141,157	129,643
Operating, administrative and other	56,659	57,749
Depreciation and amortization	3,846	3,068
Operating income	\$ 6,704	\$ 5,183
EBITDA	\$ 10,550	\$ 8,241
<u>Global Investment Management</u>		
Revenue	\$ 110,224	\$ 112,463
Costs and expenses:		
Operating, administrative and other	73,918	84,998
Depreciation and amortization	7,611	9,366
Operating income	\$ 28,695	\$ 18,099
EBITDA	\$ 34,880	\$ 28,263
<u>Development Services</u>		
Revenue	\$ 12,273	\$ 12,376
Costs and expenses:		
Operating, administrative and other	18,141	20,448
Depreciation and amortization	647	1,148
Gain on disposition of real estate	-	6,697
Operating loss	\$ (6,515)	\$ (2,523)

Non-GAAP Financial Measures

The following measures are considered “non-GAAP financial measures” under SEC guidelines:

- (i) Fee revenue
- (ii) Adjusted net income attributable to CBRE Group, Inc.
- (iii) Adjusted diluted income per share attributable to CBRE Group, Inc. (which we also refer to as “adjusted earnings per share” or “adjusted EPS”)
- (iv) EBITDA and Normalized EBITDA

The Company believes that these non-GAAP financial measures provide a more complete understanding of ongoing operations and enhance comparability of current results to prior periods as well as presenting the effects of selected charges in all periods presented. The Company believes that investors may find it useful to see these non-GAAP financial measures to analyze financial performance without the impact of selected charges that may obscure trends in the underlying performance of its business.

Fee revenue is calculated as follows (dollars in thousands):

	Three Months Ended	
	March 31,	
	2015	2014
Global Corporate Services revenue (excluding related transaction revenue)	\$ 694,863	\$ 644,935
Less:		
Client reimbursed costs largely associated with employees that are dedicated to client facilities and subcontracted vendor work performed for clients	461,535	422,840
Fee revenue, Global Corporate Services (excluding related transaction revenue)	<u>\$ 233,328</u>	<u>\$ 222,095</u>
Consolidated revenue	\$ 2,052,503	\$ 1,860,842
Less:		
Client reimbursed costs largely associated with employees that are dedicated to client facilities and subcontracted vendor work performed for clients	597,363	532,493
Fee revenue	<u>\$ 1,455,140</u>	<u>\$ 1,328,349</u>

Adjusted net income attributable to CBRE Group, Inc. and adjusted diluted net income per share attributable to CBRE Group, Inc. shareholders are calculated as follows (dollars in thousands, except per share data):

	Three Months Ended	
	March 31,	
	2015	2014
Net income attributable to CBRE Group, Inc.	\$ 92,937	\$ 67,663
Amortization expense related to certain intangible assets attributable to acquisitions, net of tax	11,109	13,759
Integration and other costs related to acquisitions, net of tax	1,960	-
Write-off of financing costs, net of tax	1,638	-
Carried interest incentive compensation to match current period revenue, net of tax	(1,691)	952
Adjusted net income attributable to CBRE Group, Inc.	<u>\$ 105,953</u>	<u>\$ 82,374</u>
Adjusted diluted income per share attributable to CBRE Group, Inc. shareholders	<u>\$ 0.32</u>	<u>\$ 0.25</u>
Weighted average shares outstanding for diluted income per share	<u>335,698,590</u>	<u>333,349,519</u>

EBITDA and Normalized EBITDA are calculated as follows (dollars in thousands):

	Three Months Ended March 31,		Twelve Months Ended March 31,	
	2015	2014	2015	2014
Net income attributable to CBRE Group, Inc.	\$ 92,937	\$ 67,663	\$ 509,777	\$ 346,655
Add:				
Depreciation and amortization ⁽¹⁾	69,846	65,203	269,744	209,936
Non-amortizable intangible asset impairment	-	-	-	98,129
Interest expense ⁽²⁾	26,214	28,015	110,234	122,218
Write-off of financing costs	2,685	-	25,772	42,715
Provision for income taxes ⁽³⁾	56,903	37,902	282,760	206,520
Less:				
Interest income	2,297	1,577	6,953	5,838
EBITDA ⁽⁴⁾	\$ 246,288	\$ 197,206	\$ 1,191,334	\$ 1,020,335
Adjustments:				
Integration and other costs related to acquisitions	3,213	-	3,213	11,066
Carried interest incentive compensation to match current period revenue	(2,772)	1,563	19,538	10,723
Cost containment expenses	-	-	-	17,621
Normalized EBITDA ⁽⁴⁾	\$ 246,729	\$ 198,769	\$ 1,214,085	\$ 1,059,745

(1) Includes depreciation and amortization expense related to discontinued operations of \$0.9 million for the twelve months ended March 31, 2014.

(2) Includes interest expense related to discontinued operations of \$3.3 million for the twelve months ended March 31, 2014.

(3) Includes provision for income taxes related to discontinued operations of \$1.4 million for the twelve months ended March 31, 2014.

(4) Includes EBITDA related to discontinued operations of \$7.9 million for the twelve months ended March 31, 2014.

EBITDA and Normalized EBITDA for segments are calculated as follows (dollars in thousands):

	Three Months Ended March 31,	
	2015	2014
Americas		
Net income attributable to CBRE Group, Inc.	\$ 95,202	\$ 70,466
Adjustments:		
Depreciation and amortization	42,950	34,158
Interest expense, net	3,546	9,186
Write-off of financing costs	2,685	-
Royalty and management service expense (income)	108	(864)
Provision for income taxes	42,830	12,816
EBITDA	\$ 187,321	\$ 125,762
Integration and other costs related to acquisitions	3,213	-
Normalized EBITDA	\$ 190,534	\$ 125,762
EMEA		
Net loss attributable to CBRE Group, Inc.	\$ (18,486)	\$ (6,990)
Adjustments:		
Depreciation and amortization	14,792	17,463
Interest expense, net	11,447	7,159
Royalty and management service income	(1,217)	(3,885)
Provision for income taxes	1,042	9,618
EBITDA	\$ 7,578	\$ 23,365
Asia Pacific		
Net income (loss) attributable to CBRE Group, Inc.	\$ 2,659	\$ (4,244)
Adjustments:		
Depreciation and amortization	3,846	3,068
Interest expense, net	898	335
Royalty and management service expense	63	3,639
Provision for income taxes	3,084	5,443
EBITDA	\$ 10,550	\$ 8,241
Global Investment Management		
Net income attributable to CBRE Group, Inc.	\$ 10,708	\$ 2,828
Adjustments:		
Depreciation and amortization	7,611	9,366

Interest expense, net	7,684	8,841
Royalty and management service expense	1,046	1,110
Provision for income taxes	7,831	6,118
EBITDA	\$ 34,880	\$ 28,263
Carried interest incentive compensation to match current period revenue	(2,772)	1,563
Normalized EBITDA	\$ 32,108	\$ 29,826
<u>Development Services</u>		
Net income attributable to CBRE Group, Inc.	\$ 2,854	\$ 5,603
Adjustments:		
Depreciation and amortization	647	1,148
Interest expense, net	342	917
Provision for income taxes	2,116	3,907
EBITDA	\$ 5,959	\$ 11,575

CBRE Press Release
April 29, 2015
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CBRE GROUP, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Dollars in thousands)
(Unaudited)

	March 31, 2015	December 31, 2014
Assets:		
Cash and cash equivalents ⁽¹⁾	\$ 379,028	\$ 740,884
Restricted cash	56,694	28,090
Receivables, net	1,537,100	1,736,229
Warehouse receivables ⁽²⁾	1,080,364	506,294
Property and equipment, net	479,751	497,926
Real estate assets ⁽³⁾	47,522	45,604
Goodwill and other intangibles, net	3,056,026	3,136,181
Investments in and advances to unconsolidated subsidiaries	209,805	218,280
Other assets, net	779,370	737,617
Total assets	<u>\$ 7,625,660</u>	<u>\$ 7,647,105</u>
Liabilities:		
Current liabilities, excluding debt	\$ 1,758,533	\$ 2,303,948
Warehouse lines of credit ⁽²⁾	1,065,891	501,185
Revolving credit facility	110,000	4,840
5.00% senior notes	800,000	800,000
Senior secured term loans	500,000	645,613
5.25% senior notes	426,819	426,813
Other debt	2,835	2,808
Notes payable on real estate ⁽⁴⁾	43,205	42,843
Other long-term liabilities	613,356	617,657
Total liabilities	<u>5,320,639</u>	<u>5,345,707</u>
CBRE Group, Inc. stockholders' equity	2,259,308	2,259,830
Non-controlling interests	45,713	41,568
Total equity	<u>2,305,021</u>	<u>2,301,398</u>
Total liabilities and equity	<u>\$ 7,625,660</u>	<u>\$ 7,647,105</u>

(1) Includes \$54.4 million and \$58.0 million of cash in consolidated funds and other entities not available for Company use as of March 31, 2015 and December 31, 2014, respectively.

(2) Represents loan receivables, the majority of which are offset by related warehouse lines of credit facilities.

(3) Includes real estate and other assets held for sale, real estate under development and real estate held for investment.

(4) Represents notes payable on real estate (none of which is recourse to the Company).



CBRE GROUP, INC.

First Quarter 2015: Earnings Conference Call
April 29, 2015



CBRE

FORWARD-LOOKING STATEMENTS

This presentation contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our future growth momentum, operations, financial performance, business outlook, our adjusted earnings per share expectations, our normalized tax rate expectations, expectations regarding our currency hedging and Government Sponsored Enterprise lending activities, and our ability to close and integrate the Global WorkPlace Solutions acquisition, including the timing of that closing. These statements should be considered as estimates only and actual results may ultimately differ from these estimates. Except to the extent required by applicable securities laws, we undertake no obligation to update or publicly revise any of the forward-looking statements that you may hear today. Please refer to our first quarter earnings report, filed on Form 8-K and our most recent annual report on Form 10-K, in particular any discussion of risk factors or forward-looking statements, which are filed with the SEC and available at the SEC's website (www.sec.gov), for a full discussion of the risks and other factors that may impact any forward-looking statements that you may hear today. We may make certain statements during the course of this presentation, which include references to "non-GAAP financial measures," as defined by SEC regulations. Where required by these regulations, we have provided reconciliations of these measures to what we believe are the most directly comparable GAAP measures, which are attached hereto within the appendix.

CONFERENCE CALL PARTICIPANTS

Bob Sulentic

PRESIDENT AND
CHIEF EXECUTIVE OFFICER

Jim Groch

CHIEF FINANCIAL OFFICER AND GLOBAL
DIRECTOR OF CORPORATE DEVELOPMENT

Gil Borok

DEPUTY CHIEF FINANCIAL OFFICER AND
CHIEF ACCOUNTING OFFICER

Steve Iaco

INVESTOR RELATIONS AND
CORPORATE COMMUNICATIONS

FIRST QUARTER 2015 GLOBAL RESULTS

- Strong momentum continued in Q1 2015
- Seeing impact of our strategy
 - Enhancing service offering
 - Strengthening operating platform
 - Augmenting talent pool
 - Balance sheet strength and flexibility
- Q1 results
 - Americas served as a growth catalyst
 - APAC performed well, while EMEA growth slowed following a very strong Q1 2014
- Completed two in-fill acquisitions year-to-date in 2015
- Announced agreement to acquire Global WorkPlace Solutions
 - Expect to close late Q3 or early Q4 2015

Q1 2015 PERFORMANCE OVERVIEW

	Revenue	Fee Revenue ¹	EBITDA	Normalized EBITDA ²	Margin on Fee Revenue ³	Net Income ⁴	EPS ^{4,5}
Q1 2015	\$ 2,053 M	\$ 1,455 M	\$ 246 M	\$ 247 M	17.0%	GAAP \$ 93 M Adjusted \$ 106 M	GAAP \$ 0.28 Adjusted \$ 0.32
Q1 2014	\$ 1,861 M	\$ 1,328 M	\$ 197 M	\$ 199 M	15.0%	GAAP \$ 68 M Adjusted \$ 82 M	GAAP \$ 0.20 Adjusted \$ 0.25
Change from Q1 2014	▲ 10%	▲ 10%	▲ 25%	▲ 24%	▲ 2.0 pts	▲ 29% ⁶	▲ 28% ⁶

See slide 15 for footnotes.

Q1 2015 BUSINESS LINE REVENUE

Contractual revenue & leasing, which is largely recurring, is 70% of fee revenue

Revenue (\$ in millions)

	Contractual Revenue Sources				Leasing	Capital Markets		Other		Total
	Global Corporate Services ¹	Asset Services ¹	Investment Management	Appraisal & Valuation	Leasing	Sales	Commercial Mortgage Services	Development Services	Other	
Gross Revenue										
Q1 2015	\$ 695	\$ 252	\$ 110	\$ 108	\$ 447	\$ 309	\$ 104	\$ 10	\$ 18	\$ 2,053
Fee Revenue²										
Q1 2015	\$ 233	\$ 116	\$ 110	\$ 108	\$ 447	\$ 309	\$ 104	\$ 10	\$ 18	\$ 1,455
<i>70% of total fee revenue</i>										
% of Q1 2015 Total Fee Revenue	16%	8%	8%	7%	31%	21%	7%	1%	1%	100%
Fee Revenue Growth Rate (Change Q1 2015-over-Q1 2014)										
USD	▲ 5%	▲ 2%	▼ -2%	▲ 13%	▲ 9%	▲ 16%	▲ 40%	◀▶ 0%	▼ -18%	▲ 10%
Local Currency	▲ 12%	▲ 8%	▲ 5%	▲ 20%	▲ 13%	▲ 21%	▲ 41%	◀▶ 0%	▼ -13%	▲ 15%

1. Global Corporate Services (GCS) and Asset Services revenue excludes associated leasing and sales revenue, most of which is contractual.

2. "Fee Revenue" comprises gross revenue less client reimbursed costs largely associated with our employees who are dedicated to client facilities and subcontracted vendor work on behalf of our clients.

AMERICAS REVENUE

Total Q1 2015 revenue up 20% in USD and 21% in local currency

(\$ in millions)	Global Corporate Services & Asset Services ¹		Leasing	Sales
	Gross	Fee ²		
Q1 2015	\$ 530	\$ 160	\$ 329	\$ 208
USD ³	▲ 14%	▲ 10%	▲ 18%	▲ 31%
Local Currency ³	▲ 15%	▲ 12%	▲ 19%	▲ 32%

1. Global Corporate Services (GCS) and Asset Services revenue excludes associated leasing and sales revenue, most of which is contractual.

2. "Fee Revenue" comprises gross revenue less client reimbursed costs largely associated with our employees who are dedicated to client facilities and subcontracted vendor work on behalf of our clients.

3. Growth rate for Q1 2015 versus Q1 2014.

EMEA REVENUE

Total Q1 2015 revenue down 5% in USD or up 6% in local currency

(\$ in millions)	Global Corporate Services & Asset Services ¹		Leasing	Sales
	Gross	Fee ²		
Q1 2015	\$ 327	\$ 156	\$ 65	\$ 60
USD ³	▼ -1%	▼ -2%	▼ -19%	▼ -6%
Local Currency ³	▲ 9%	▲ 9%	▼ -6%	▲ 6%

1. Global Corporate Services (GCS) and Asset Services revenue excludes associated leasing and sales revenue, most of which is contractual.

2. "Fee Revenue" comprises gross revenue less client reimbursed costs largely associated with our employees who are dedicated to client facilities and subcontracted vendor work on behalf of our clients.

3. Growth rate for Q1 2015 versus Q1 2014.

ASIA PACIFIC REVENUE

Total Q1 2015 revenue up 7% in USD or 15% in local currency

(\$ in millions)	Global Corporate Services & Asset Services ¹		Leasing	Sales
	Gross	Fee ²		
Q1 2015	\$ 89	\$ 31	\$ 52	\$ 41
USD ³	▲24%	▲4%	◀▶ 0%	▼-7%
Local Currency ³	▲30%	▲12%	▲ 8%	▲3%

1. Global Corporate Services (GCS) and Asset Services revenue excludes associated leasing and sales revenue, most of which is contractual.

2. "Fee Revenue" comprises gross revenue less client reimbursed costs largely associated with our employees who are dedicated to client facilities and subcontracted vendor work on behalf of our clients.

3. Growth rate for Q1 2015 versus Q1 2014.

GLOBAL CORPORATE SERVICES

Q1 2015 TOTAL CONTRACTS

New	26
Expansions	19
Renewals	13

HIGHLIGHTS

- Most new clients in any Q1 period
- Strong growth internationally
- Announced two acquisitions
 - Global WorkPlace Solutions
 - ESI (energy management on 180 million square feet)

Q1 2015 Representative Clients

Facilities Management



Transaction Services



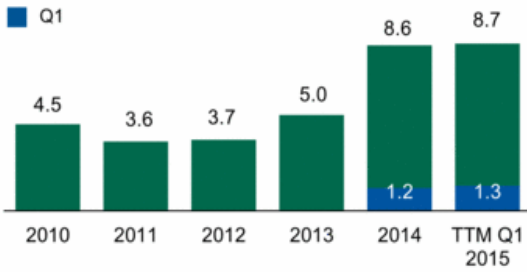
Project Management



GLOBAL INVESTMENT MANAGEMENT

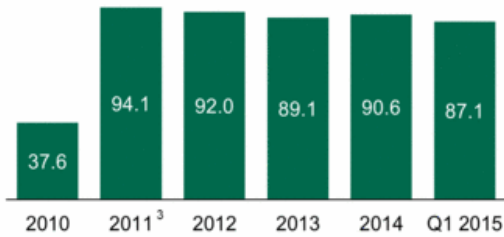
CAPITAL RAISED¹

(\$ in billions)



ASSETS UNDER MANAGEMENT (AUM)

(\$ in billions)



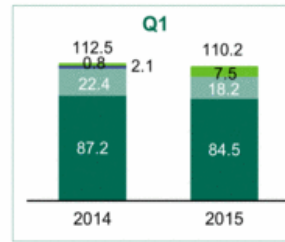
- Q1 2015 AUM flat vs Q4 2014 in local currency (USD driven by \$3.5B of exchange rate impact)
- Q1 2015 AUM up \$5B versus Q1 2014 in local currency

See slide 15 for footnotes.

FINANCIAL RESULTS

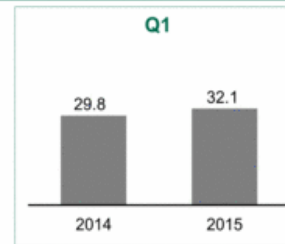
(\$ in millions)

Revenue



- Asset Management
- Acquisition, Disposition & Incentive
- Carried Interest
- Rental

Normalized EBITDA²

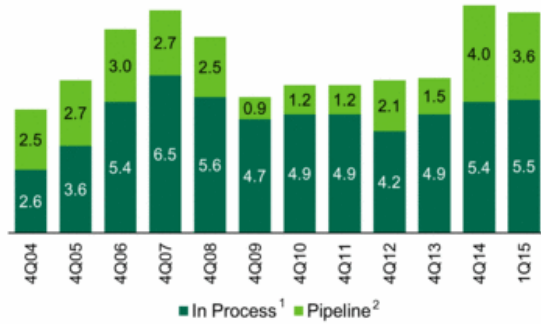


- Capital to deploy: \$5.7 billion⁴
- Co-Investment: \$141.4 million⁴

DEVELOPMENT SERVICES

PROJECTS IN PROCESS/PIPELINE

(\$ in billions)



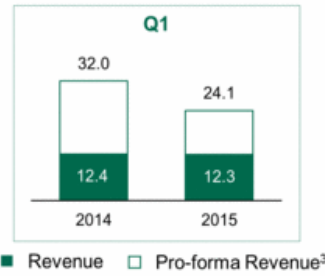
- \$121.5 million of co-investments at the end of Q1 2015
- \$11.9 million in repayment guarantees on outstanding debt balances at the end of Q1 2015

See slide 15 for footnotes.

FINANCIAL RESULTS

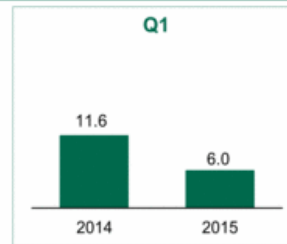
(\$ in millions)

Revenue



■ Revenue □ Pro-forma Revenue³

EBITDA



KEY TAKEAWAYS

Major accomplishments in Q1 2015:

- Announced our largest strategic acquisition in eight years to advance our occupier strategy
- Continued to enhance competitive position through people and platform investments
- Again generated outstanding financial results

Good underlying momentum in our business and CBRE's advantages as the global market leader becoming more pronounced

Strong start to the year while maintaining expectations for 2015 adjusted EPS of \$1.90 to \$1.95, which is 15% growth at the mid-point

- Q1 comprises a small portion of annual earnings
- Currency hedges are marked-to-market each quarter
- GSE lending expected to taper off later in the year

**SUPPLEMENTAL SLIDES AND GAAP
RECONCILIATION TABLES**

CBRE



FOOTNOTES

Slides 5

1. "Fee Revenue" comprises gross revenue less client reimbursed costs largely associated with our employees who are dedicated to client facilities and subcontracted vendor work on behalf of our clients.
2. Normalized EBITDA excludes certain carried interest incentive compensation expense and integration and other costs related to acquisitions.
3. Margin on fee revenue is based on Normalized EBITDA.
4. Adjusted net income and adjusted EPS exclude amortization expense related to certain intangible assets attributable to acquisitions, the write-off of financing costs, integration and other costs related to acquisitions, and adjusts the timing of certain carried interest incentive compensation expense to match the timing of such expense with related revenue.
5. All EPS information is based on diluted shares.
6. Based on adjusted results.

Slide 11

1. Excludes securities business.
2. Normalized EBITDA excludes certain carried interest compensation expense.
3. In 2011, CBRE acquired the real estate investment management operations of ING Group in Europe, Asia and its global securities business.
4. As of March 31, 2015.

Slide 12

1. In Process figures include Long-Term Operating Assets (LTOA) of \$0.2 billion for 1Q 15, \$0.3 billion for 4Q 14, \$0.9 billion for 4Q 13, \$1.2 billion for 4Q 12, \$1.5 billion for 4Q 11, \$1.6 billion for 4Q 10, and \$1.4 billion for 4Q 09. LTOA are projects that have achieved a stabilized level of occupancy or have been held 18-24 months following shell completion or acquisition.
2. Pipeline deals are those projects we are pursuing which we believe have a greater than 50% chance of closing or where land has been acquired and the projected construction start is more than 12 months out.
3. Pro-forma revenue includes equity in unconsolidated subsidiaries and gains on sales of assets net of non-controlling interest.

U.S. MARKET STATISTICS

U.S. VACANCY

	4Q14	1Q15	2Q15 F	4Q15F
Office	14.0%	13.9%	13.9%	13.7%
Industrial	10.3 %	10.1%	10.1%	10.1%
Retail	11.4%	11.2%	10.8%	9.9%

U.S. ABSORPTION TRENDS (in MSF)

	4Q14	1Q15	2013	2014	2015F
Office	13.9	15.2	36.0	52.7	32.3
Industrial	75.5	64.4	241.2	225.8	133.5
Retail	10.4	8.3	29.1	24.7	50.6

Source: CBRE Econometric Advisors (EA) Outlooks 1Q 2015 preliminary

U.S. Cap Rates

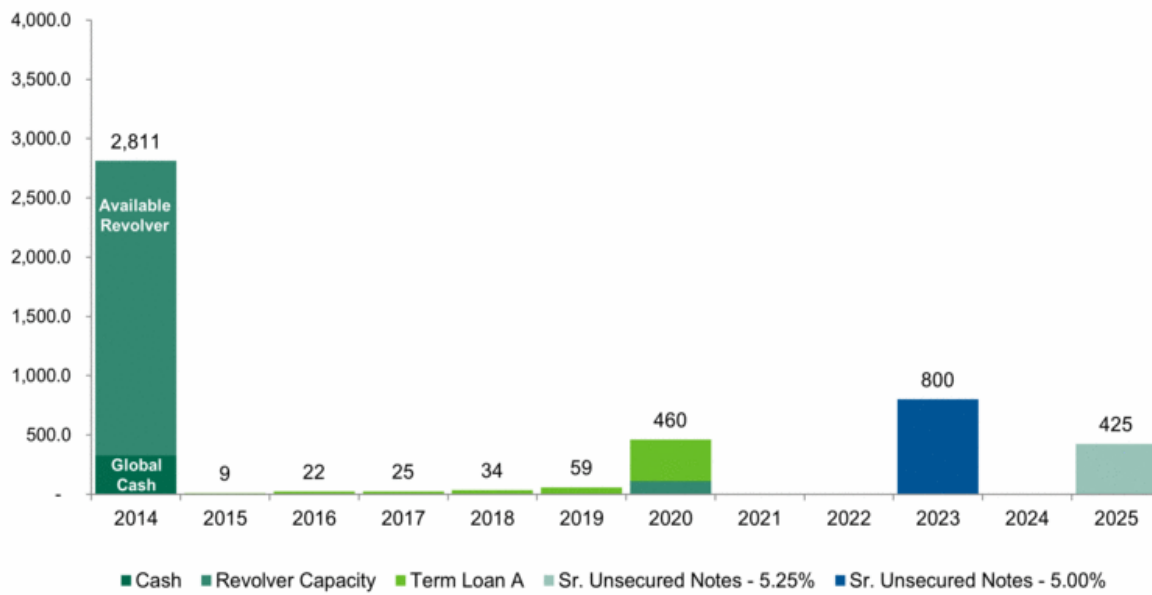
	1Q14	4Q14	1Q15
Office			
Volume (\$B)	23.4	37.1	33.3
Cap Rate	6.8%	6.8%	6.5%
Industrial			
Volume (\$B)	10.6	17.0	20.9
Cap Rate	7.3%	7.0%	6.8%
Retail			
Volume (\$B)	22.8	25.0	23.8
Cap Rate	6.8%	6.7%	6.4%

Source: CBRE EA estimates from RCA data April 2015

MANDATORY AMORTIZATION AND MATURITY SCHEDULE

(\$ in millions)

As of March 31, 2015¹



1. \$2,600.0 million revolver facility and term loan A mature in January 2020. As of March 31, 2015, the outstanding revolver balance was \$110.0 million.

CAPITALIZATION

(\$ in millions)	As of March 31, 2015
Cash ¹	\$ 324.6
Revolving credit facility	110.0
Senior secured term loan A	500.0
Senior unsecured notes – 5.00%	800.0
Senior unsecured notes – 5.25%	426.8
Other debt ^{2,3}	2.8
Total debt	\$ 1,839.6
Stockholders' equity	2,259.3
Total capitalization	4,098.9
Total net debt	\$ 1,515.0
Net debt to TTM Q1 Normalized EBITDA	1.2x

1. Excludes \$54.4 million of cash in consolidated funds and other entities not available for Company use at March 31, 2015.

2. Excludes \$1,065.9 million of aggregate warehouse facilities outstanding at March 31, 2015.

3. Excludes non-recourse notes payable on real estate of \$43.2 million at March 31, 2015.

RECONCILIATION OF GROSS REVENUE TO FEE REVENUE

(\$ in millions)	Three Months Ended March 31,	
	2015	2014
GCS revenue	\$ 694.9	\$ 644.9
Less:		
Client reimbursed costs largely associated with employees dedicated to client facilities and subcontracted vendor work performed for clients	461.5	422.8
GCS fee revenue	\$ 233.3	\$ 222.1
AS revenue	\$ 252.4	\$ 224.2
Less:		
Client reimbursed costs largely associated with employees dedicated to client facilities and subcontracted vendor work performed for clients	135.8	109.7
AS fee revenue	\$ 116.6	\$ 114.7
Consolidated revenue	\$ 2,052.5	\$ 1,860.8
Less:		
Client reimbursed costs largely associated with employees dedicated to client facilities and subcontracted vendor work performed for clients	597.4	532.5
Consolidated fee revenue	\$ 1,455.1	\$ 1,328.3

RECONCILIATION OF NORMALIZED EBITDA TO EBITDA TO NET INCOME

(\$ in millions)	Three Months Ended March 31,	
	2015	2014
Normalized EBITDA	\$ 246.7	\$ 198.8
Adjustments:		
Integration and other costs related to acquisitions	3.2	-
Carried interest incentive compensation expense to match current period revenues ¹	(2.8)	1.6
EBITDA	246.3	197.2
Add:		
Interest income	2.3	1.6
Less:		
Depreciation and amortization	69.9	65.2
Interest expense	26.2	28.0
Write-off of financing costs	2.7	-
Provision for income taxes	56.9	37.9
Net Income attributable to CBRE Group, Inc.	\$ 92.9	\$ 67.7

1. Carried interest incentive compensation expense is related to funds that began recording carried interest expense for the first time in Q2 2013 and beyond.

RECONCILIATION OF NET INCOME TO ADJUSTED NET INCOME AND ADJUSTED EARNINGS PER SHARE

(\$ in millions, except per share amounts)	Three Months Ended March 31,	
	2015	2014
Net income attributable to CBRE Group, Inc.	\$ 92.9	\$ 67.7
Amortization expense related to certain intangible assets attributable to acquisitions, net of tax	11.1	13.7
Integration and other costs related to acquisitions, net of tax	2.0	-
Write-off of financing costs, net of tax	1.6	-
Carried-interest incentive compensation expense to match current period revenues, net of tax ¹	(1.6)	1.0
Adjusted net income attributable to CBRE Group, Inc.	\$ 106.0	\$ 82.4
Adjusted diluted income per share attributable to CBRE Group, Inc.	\$ 0.32	\$ 0.25
Weighted average shares outstanding for diluted income per share	335,698,590	333,349,519

1. Carried interest incentive compensation expense is related to funds that began recording carried interest expense in Q2 2013 and beyond.