

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 OR 15(d) of the  
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **May 15, 2012**

**CBRE GROUP, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other  
jurisdiction of  
incorporation)

**001-32205**  
(Commission File Number)

**94-3391143**  
(IRS Employer  
Identification No.)

**11150 Santa Monica Boulevard, Suite 1600, Los Angeles, California**  
(Address of Principal Executive Offices)

**90025**  
(Zip Code)

**(310) 405-8900**  
Registrant's Telephone Number, Including Area Code

**Not Applicable**  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12(b))
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

This Current Report on Form 8-K is filed by CBRE Group, Inc., a Delaware corporation (the "Company"), in connection with the matters described herein.

**Item 7.01 Regulation FD Disclosure.**

The Company is scheduled to meet with investors during the month of May 2012. A copy of the presentation to be used at these meetings is furnished as Exhibit 99.1. The information contained in this Exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits

<b>Exhibit No.</b>	<b>Description</b>
99.1	CBRE Investor Presentation

**Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 15, 2012

CBRE GROUP, INC.

By: /s/ GIL BOROK  
Gil Borok  
Chief Financial Officer



## CBRE Group, Inc.

### Investor Presentation

May 2012

**CBRE**

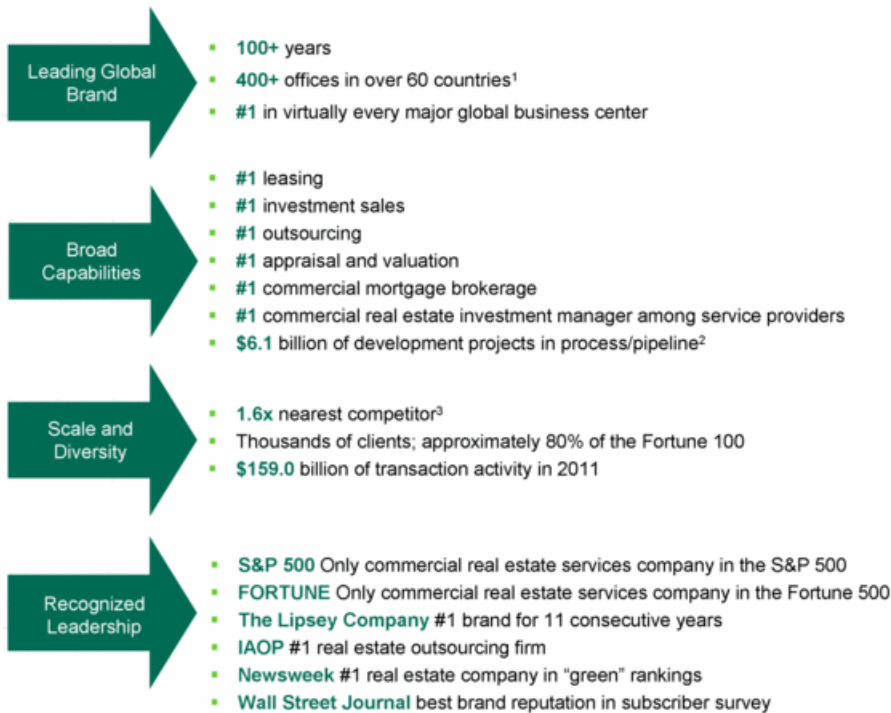
## Forward Looking Statements

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This presentation contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our future growth momentum, operations, financial performance, business outlook and our ability to integrate the ING REIM businesses. These statements should be considered as estimates only and actual results may ultimately differ from these estimates. Except to the extent required by applicable securities laws, we undertake no obligation to update or publicly revise any of the forward-looking statements that you may hear today. Please refer to our first quarter earnings report filed on Form 8-K, our current annual report filed on Form 10-K and our current quarterly report filed on form 10-Q in particular any discussion of risk factors or forward-looking statements, which are filed with the SEC and available at the SEC's website ([www.sec.gov](http://www.sec.gov)), for a full discussion of the risks and other factors that may impact any estimates that you may hear today. We may make certain statements during the course of this presentation, which include references to "non-GAAP financial measures," as defined by SEC regulations. As required by these regulations, we have provided reconciliations of these measures to what we believe are the most directly comparable GAAP measures, which are attached hereto within the appendix.

**CBRE**

# The Global Market Leader



1. Includes affiliate offices.  
 2. As of March 31, 2012.  
 3. Based on 2011 revenues versus Jones Lang LaSalle.

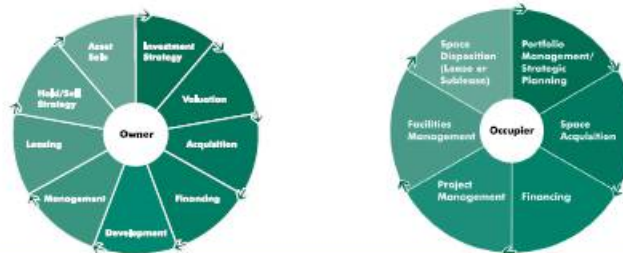


## Our Vision

Be the preeminent, vertically integrated, globally capable commercial real estate services firm

## Our Strategy

Provide a complete suite of market leading services to property owners and occupiers through a fully integrated global business platform and a managed account strategy



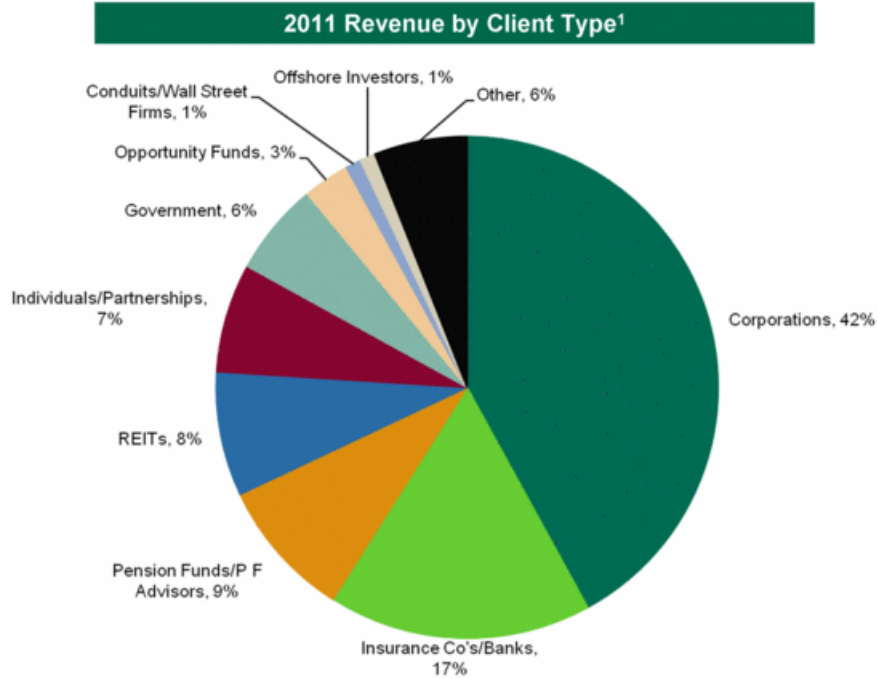
## Our Objectives

- Establish and maintain the leading position in every major world city.
- Establish and maintain the leading position in each service we provide.
- Maintain the most admired, highest quality brand.
- Recruit, hire and retain the finest people in our industry.
- Foster and maintain a culture of integrity, excellence and continuous improvement.
- Lead the industry in revenue and profit growth and retain the industry's highest operating margins.



# Diverse Client Base

Diversified revenue spread across broad base of clients



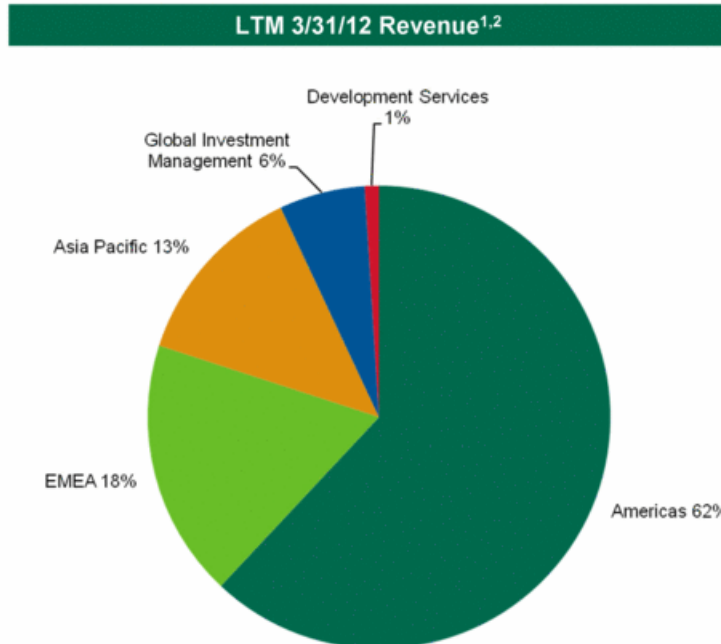
1. Includes activity from ING Clarion Real Estate Securities (CRES), ING REIM Asia and ING REIM Europe beginning July 1, October 3 and October 31, 2011, respectively.

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# Geographic Diversification

#1 commercial real estate services firm in each of the major regions of the world



1. LTM 3/31/12 revenue of \$6.1 billion includes \$5.7 million of revenue related to discontinued operations.

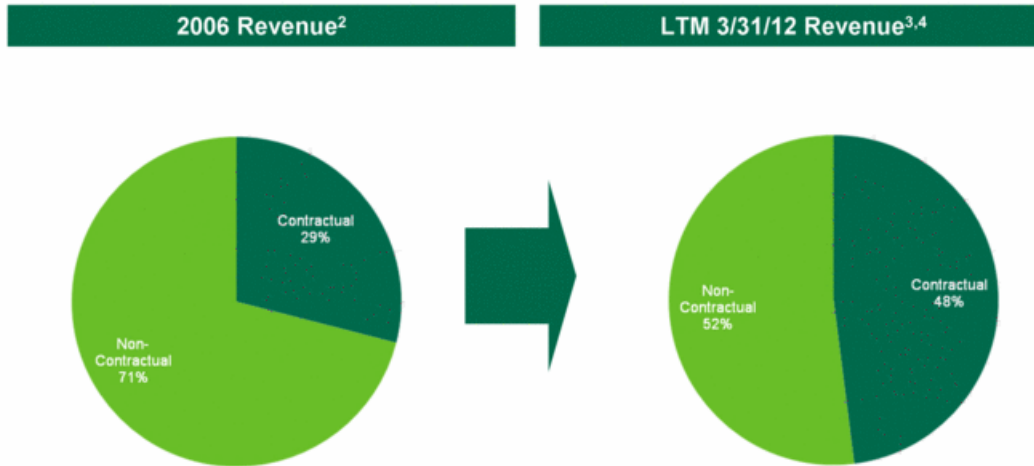
2. Includes activity from ING CRES, ING REIM Asia and ING REIM Europe beginning July 1, October 3 and October 31, 2011, respectively.

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# Revenue Diversification

Contractual revenues<sup>1</sup> represented 48% of LTM 3/31/12 revenue, up from 29% in 2006



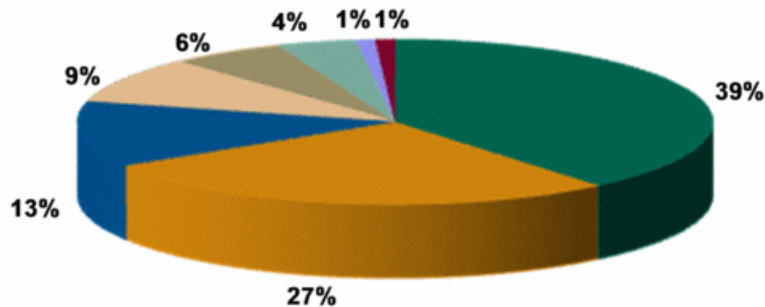
1. Contractual revenue includes: Property & Facilities Management (14% in 2006 and 34% in LTM 3/31/12), Appraisal & Valuation (7% in 2006 and 6% in LTM 3/31/12), Investment Management (6% in 2006 and 5% in LTM 3/31/12), Development Services (1% in both 2006 and LTM 3/31/12) and Other (1% in 2006 and 2% in LTM 3/31/12). Non-contractual revenue includes: Sales (31% in 2006 and 16% in LTM 3/31/12), Leasing (37% in 2006 and 32% in LTM 3/31/12) and Commercial Mortgage Brokerage (3% in 2006 and 4% in LTM 3/31/12).
2. Reflects Trammell Crow Company's revenue contributions beginning on December 20, 2006.
3. LTM 3/31/12 revenue of \$6.1 billion includes \$5.7 million of revenue related to discontinued operations.
4. Includes activity from ING CRES, ING REIM Asia and ING REIM Europe beginning July 1, October 3 and October 31, 2011, respectively.

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# Revenue Breakdown

1st Quarter 2012



(\$ in millions)	Three months ended March 31,		
	2012	2011 <sup>1</sup>	% Change
Property & Facilities Management	526.0	478.3	10
Leasing	362.5	353.5	3
Sales	173.8	157.9	10
Investment Management	118.8	39.4	202
Appraisal & Valuation	79.7	75.3	6
Commercial Mortgage Brokerage	56.9	39.0	46
Development Services	13.0	16.3	-20
Other	19.3	26.4	-27
<b>Total</b>	<b>1,350.0</b>	<b>1,186.1</b>	<b>14</b>

1. Includes revenue from discontinued operations of \$1.0 million for the three months ended March 31, 2011.

**CBRE**

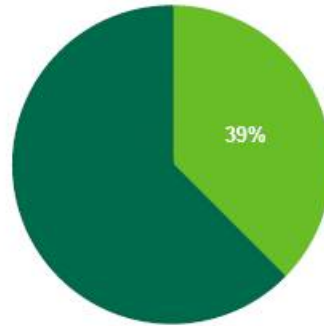
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# Outsourcing Services

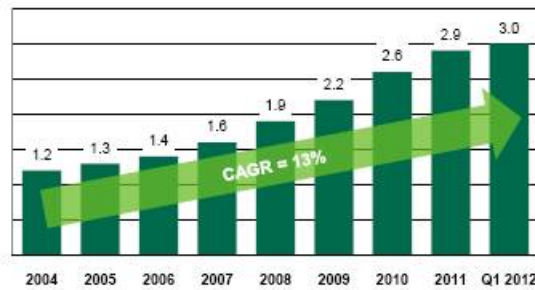
Property and Facilities Management Revenue<sup>1</sup>  
(\$ in Millions)



Percent of Q1 2012 Total Revenue<sup>1</sup>



Global Square Footage Managed<sup>3</sup>  
(SF in Billions)



1. Revenue includes property management, facilities management and project management fees. Does not include transaction revenue associated with outsourcing activities.
2. Includes Trammell Crow Company's revenue for the period from December 20, 2006 through December 31, 2006.
3. Represents combined data for CBRE and Trammell Crow Company; does not include joint ventures and affiliates.

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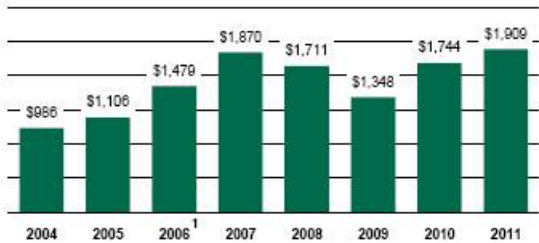
**CBRE**

## #1 Provider of Every Outsourced Real Estate Service

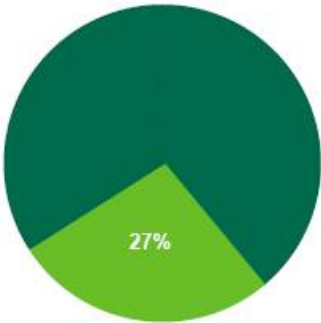
Transaction Management	Project Management	Property/Facilities Management	Consulting
<ul style="list-style-type: none"> <li>• Global execution of transactions with a portfolio-wide focus</li> <li>• Optimize portfolio</li> <li>• Lease administration services</li> <li>• Multiple-transaction focus</li> </ul>	<ul style="list-style-type: none"> <li>• Full service outsourcing</li> <li>• Program management</li> <li>• One-off integrated transaction management/project management</li> <li>• Moves, adds, changes</li> </ul>	<ul style="list-style-type: none"> <li>• Sourcing and procurement</li> <li>• Operations and maintenance</li> <li>• Energy services</li> <li>• Health, safety and security</li> <li>• Environmental sustainability</li> <li>• Client accounting</li> </ul>	<ul style="list-style-type: none"> <li>• Organizational design</li> <li>• Portfolio optimization</li> <li>• Workplace strategy</li> <li>• Land use analysis and strategy</li> <li>• Fiscal and economic impact analysis</li> </ul>
Clients			

**CBRE**

Global Leasing Revenue  
(\$ in Millions)



Percent of Q1 2012 Total Revenue



### Key Facts

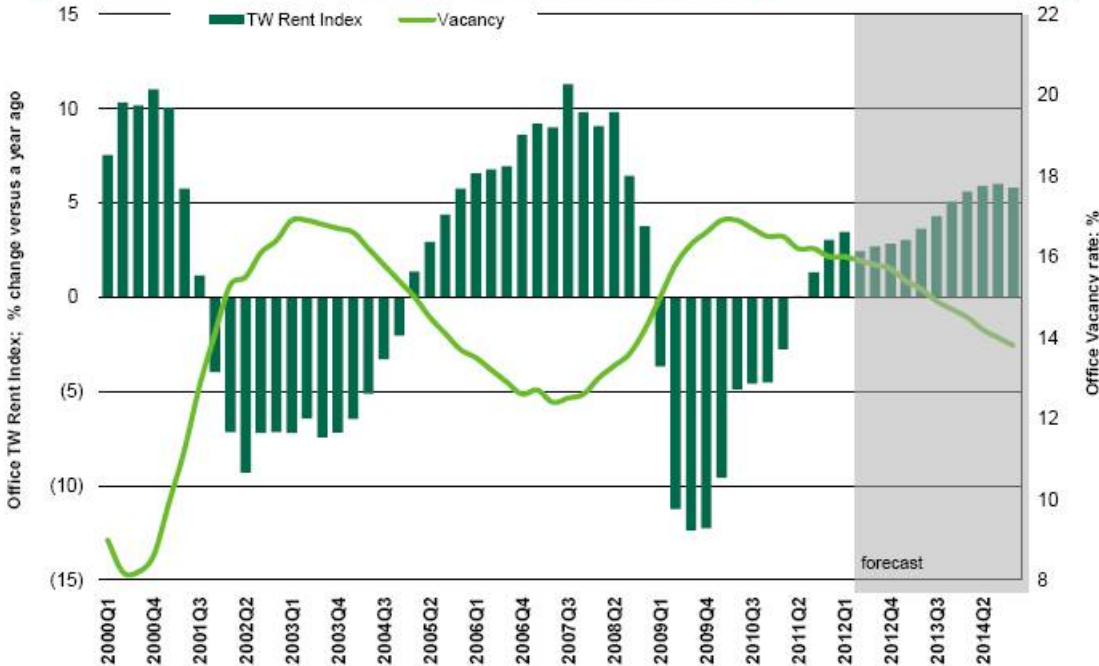
- Approximately **4,200<sup>2</sup> leasing professionals** worldwide
- Tailored service delivery by **property type** and **industry/market specialization**
- **\$66.5 billion** global lease transactions in 2011
- Despite a slow-growth global economy, leasing markets in the Americas and Asia Pacific generally continued to recover gradually and unevenly in Q1 2012, while EMEA slowed somewhat.

1. Includes Trammell Crow Company's revenue for the period from December 20, 2008 through December 31, 2008.  
2. As of December 31, 2010. Does not include affiliate offices.



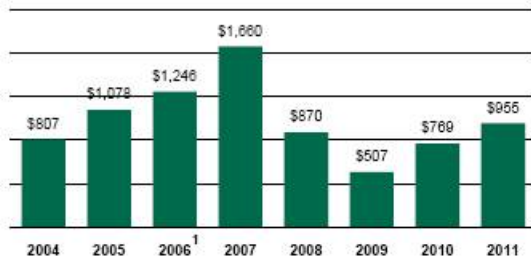
# Office Leasing Market Outlook

U.S. Office Rent Forecast and Vacancy

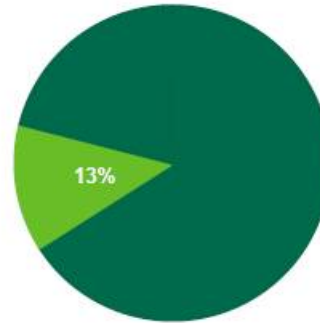


# Sales

Global Sales Revenue  
(\$ in Millions)



Percent of Q1 2012 Total Revenue



## Key Facts

- Approximately **1,500<sup>2</sup> investment sales specialists** worldwide
- Specialization across all major property types
- **\$92.5 billion** global sales in 2011
- Recovery of transaction activity continued in Q1 2012 in the Americas as low-priced capital remained available. However, investor sentiment generally cooled and market activity generally slowed in EMEA and Asia Pacific as a backdrop of economic uncertainty continued to present challenges.

1. Includes Trammell Crow Company's revenue for the period from December 20, 2006 through December 31, 2006.  
2. As of December 31, 2010. Does not include affiliate offices.



# Global Transaction Volume

Regional Volume, \$ in Billions

Global Volume, \$ in Billions

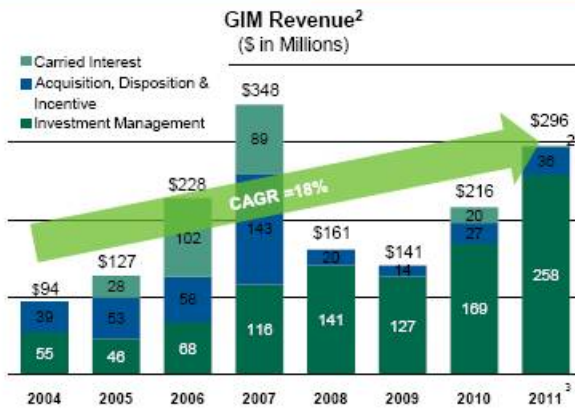


Source: CBRE Research (EMEA and Asia Pacific), RCA (Americas); Data excludes Development sites. Updated for Q1 2012.

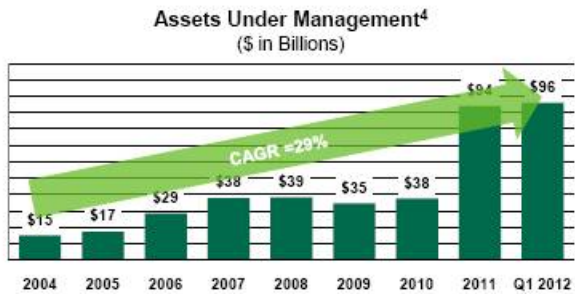
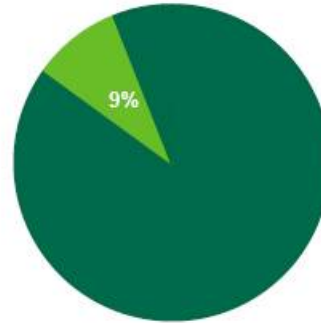




# Global Investment Management: CBRE Global Investors



Percent of Q1 2012 Total Revenue<sup>2,3</sup>



## Highlights<sup>1</sup>

- ING REIM integration proceeding on schedule
- \$95.9 billion in assets under management
- \$176.9 million of co-investments

1. As of March 31, 2012.  
 2. Includes revenues from discontinued operations.  
 3. Includes activity from ING CRES, ING REIM Asia and ING REIM Europe, beginning July 1, October 3 and October 31, 2011, respectively.  
 4. As of December 31 for each year presented except for Q1 2012 which is as of March 31, 2012.



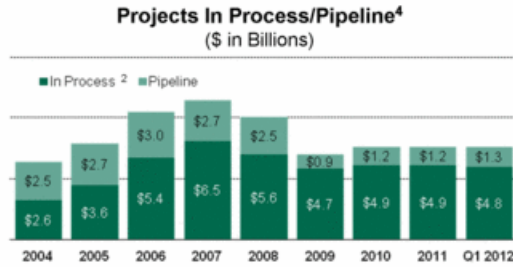
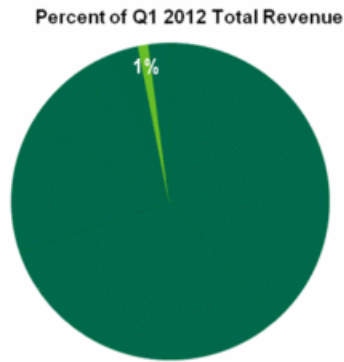
# Global Investment Programs

Description	Assets Under Management <sup>1,2</sup> (\$ in billions)	Typical Fee Structure
Separate Accounts	\$23.7	<ul style="list-style-type: none"> <li>Management fees</li> <li>Transaction fees</li> <li>Incentive fees</li> </ul>
Sponsored Funds	\$38.1	<ul style="list-style-type: none"> <li>Management fees</li> <li>Transaction fees</li> <li>LP profits</li> <li>Carried interest</li> </ul>
Unlisted Securities	\$12.4	<ul style="list-style-type: none"> <li>Management fees</li> <li>Incentive fees</li> </ul>
Listed Securities	\$21.7	<ul style="list-style-type: none"> <li>Management fees</li> <li>Incentive fees</li> </ul>

1. As of March 31, 2012.  
 2. Assets under management (AUM) generally refers to fair market value of real estate-related assets with respect to which CBRE Global Investors provides, on a global basis, oversight, investment management services and other advice, and which generally consist of properties and real estate-related loans; securities portfolios; and investments in operating companies, joint ventures and in private real estate funds under its fund of funds program. This AUM is intended principally to reflect the extent of CBRE Global Investors' presence in the global real estate market, and its calculation of AUM may differ from the calculations of other asset managers.



# Development Services: Trammell Crow Company



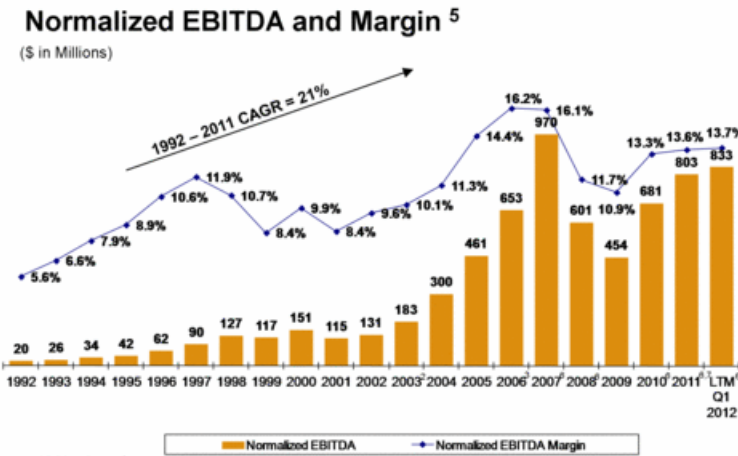
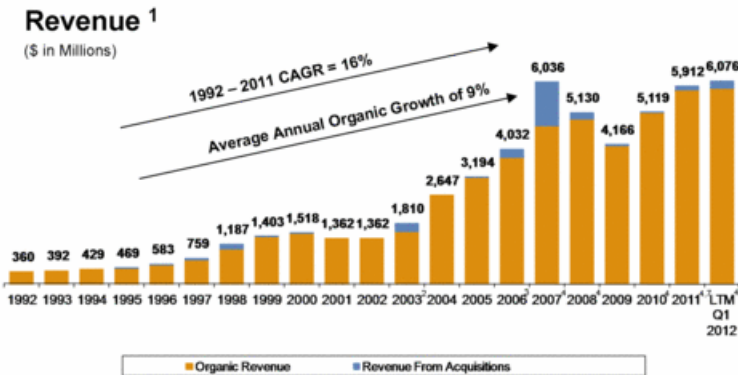
**Key Facts<sup>3</sup>**

- \$6.1 billion in process/pipeline
- \$93.6 million of co-investments
- \$15.0 million in recourse debt to CBRE and repayment guarantees

1. Includes Trammell Crow Company's operations prior to the acquisition of Trammell Crow Company on December 20, 2006. Also includes revenue from discontinued operations.
  2. In Process figures include Long-Term Operating Assets (LTOA) of \$1.5 billion for both 1Q 12 and 4Q 11, \$1.6 billion for 4Q 10, \$1.4 billion for 4Q 09 and \$0.4 billion for both 4Q 08 and 4Q 07. LTOA are projects that have achieved a stabilized level of occupancy or have been held 18-24 months following shell completion or acquisition.
  3. As of March 31, 2012.
  4. As of December 31 for each year presented except for Q1 2012, which is as of March 31, 2012.
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# Historical Performance

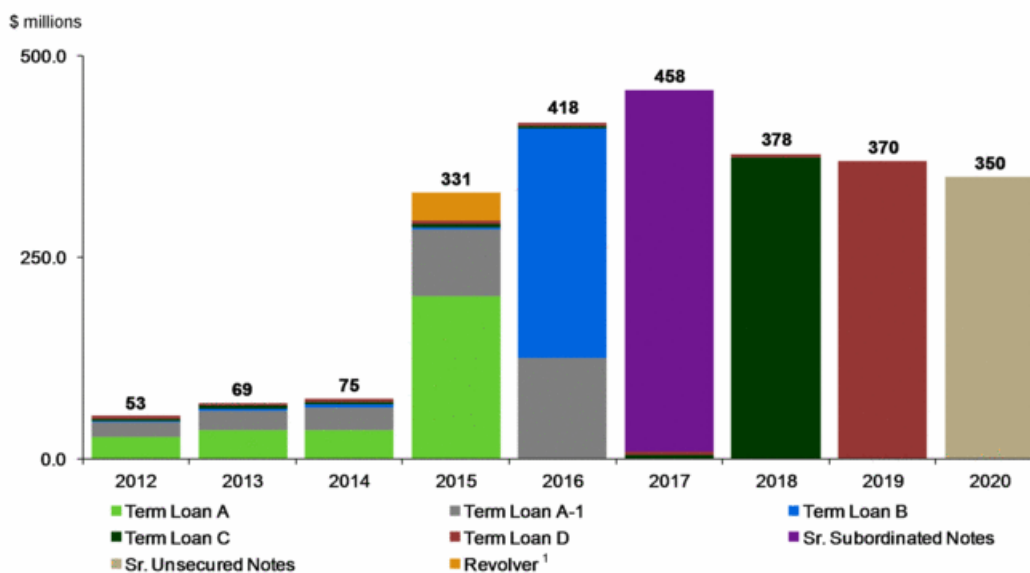


1. No reimbursements are included for the period 1992 through 1996, as amounts were immaterial. Reimbursements for 1997 through 2001 have been estimated. For 2002 and forward, reimbursements are included.
2. Includes Insignia activity for the period July 23, 2003 through December 31, 2003.
3. Includes Trammell Crow Company activity for the period December 20, 2006 through December 31, 2006.
4. Includes revenue from discontinued operations, which totaled \$2.1 million for the year ended December 31, 2007, \$1.3 million for the year ended December 31, 2008, \$3.9 million for the year ended December 31, 2010, \$6.7 million for the year ended December 31, 2011 and \$5.7 million for the twelve months ended March 31, 2012.
5. Normalized EBITDA excludes merger-related and other non-recurring costs, integration and other costs related to acquisitions, cost containment expenses, one-time IPO-related compensation expense, gains/losses on trading securities acquired in the Trammell Crow Company acquisition and the write-down of impaired assets.
6. Includes EBITDA related to discontinued operations of \$6.5 million for the year ended December 31, 2007, \$16.9 million for the year ended December 31, 2008, \$16.4 million for the year ended December 31, 2010, \$14.1 million for the year ended December 31, 2011 and \$13.1 million for the twelve months ended March 31, 2012.
7. Includes activity from ING CRES, ING REIM Asia and ING REIM Europe beginning July 1, October 3 and October 31, 2011, respectively.



# Mandatory Amortization and Maturity Schedule

As of March 31, 2012



1. \$700.0 million revolver facility matures in May 2015. As of March 31, 2012, the outstanding revolver balance was \$34.9 million.

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# Capitalization

(\$ in millions)	As of		Variance
	3/31/2012	12/31/2011	
Cash <sup>1</sup>	607.3	885.1	(277.8)
Revolving credit facility	34.9	44.8	(9.9)
Senior secured term loan A	297.5	306.2	(8.7)
Senior secured term loan A-1 <sup>2</sup>	288.3	285.1	3.2
Senior secured term loan B	295.5	296.3	(0.8)
Senior secured term loan C	397.0	398.0	(1.0)
Senior secured term loan D	397.0	398.0	(1.0)
Senior subordinated notes <sup>3</sup>	439.4	439.0	0.4
Senior unsecured notes	350.0	350.0	-
Notes payable on real estate <sup>4</sup>	13.6	13.6	-
Other debt <sup>5</sup>	0.1	0.1	-
<b>Total debt</b>	<b>2,513.3</b>	<b>2,531.1</b>	<b>(17.8)</b>
<b>Stockholders' equity</b>	<b>1,212.2</b>	<b>1,151.5</b>	<b>60.7</b>
<b>Total capitalization</b>	<b>3,725.5</b>	<b>3,682.6</b>	<b>42.9</b>
<b>Total net debt</b>	<b>1,906.0</b>	<b>1,646.0</b>	<b>260.0</b>

1. Excludes \$96.6 million and \$208.1 million of cash in consolidated funds and other entities not available for Company use at March 31, 2012 and December 31, 2011, respectively.

2. Increase was due to currency translation.

3. Net of original issue discount of \$10.6 million and \$11.0 million at March 31, 2012 and December 31, 2011, respectively.

4. Represents notes payable on real estate in Development Services that are recourse to the Company. Excludes non-recourse notes payable on real estate of \$378.0 million and \$359.3 million at March 31, 2012 and December 31, 2011, respectively.

5. Excludes \$410.3 million and \$713.4 million of aggregate non-recourse warehouse facilities at March 31, 2012 and December 31, 2011, respectively.

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## Business Outlook

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- The cyclical recovery in commercial real estate continues to be incremental and uneven
- Outsourcing is likely to continue to pace our overall growth rate
- Leasing growth rates across the globe should continue to be modest
- Global investment sales will be highly dependent on regional market conditions, acknowledging that challenges remain in EMEA and Asia Pacific activity has cooled
- Investment management will continue to benefit from ING REIM acquisition contributions
- We expect continued solid improvement in normalized EBITDA margins in 2012
- We are maintaining our full-year 2012 normalized EPS guidance range of \$1.20 to \$1.25 per diluted share

**CBRE**

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## Appendix

**CBRE**

## Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

(\$ in millions)	Year Ended December 31,					
	LTM Q1 2012	2011	2010	2009	2008	2007
Normalized EBITDA <sup>1</sup>	\$ 832.5	\$ 802.6	\$ 681.3	\$ 453.9	\$ 601.2	\$ 970.1
Less:						
Integration and other costs related to acquisitions	71.2	68.8	7.2	5.7	16.4	45.2
Cost containment expenses	31.1	31.1	15.3	43.6	27.4	-
Write-down of impaired assets	9.4	9.4	11.3	32.5	100.4	-
Merger-related charges	-	-	-	-	-	56.9
Loss on trading securities acquired in the Trammell Crow Company acquisition	-	-	-	-	-	33.7
EBITDA <sup>1</sup>	720.8	693.3	647.5	372.1	457.0	834.3
Add:						
Interest income <sup>2</sup>	9.0	9.4	8.4	6.1	17.9	29.0
Less:						
Depreciation and amortization <sup>3</sup>	139.8	116.9	109.0	99.5	102.9	113.7
Interest expense <sup>4</sup>	163.1	153.5	192.7	189.1	167.8	164.8
Write-off of financing costs	-	-	18.1	29.3	-	-
Goodwill and other non-amortizable intangible asset impairments	-	-	-	-	1,159.4	-
Provision for income taxes <sup>5</sup>	195.1	193.1	135.8	27.0	56.9	194.3
Net income (loss) attributable to CBRE Group, Inc.	\$ 231.8	\$ 239.2	\$ 200.3	\$ 33.3	\$ (1,012.1)	\$ 390.5
Revenue <sup>6</sup>	\$ 6,076.0	\$ 5,912.1	\$ 5,119.2	\$ 4,165.8	\$ 5,130.1	\$ 6,036.3
Normalized EBITDA Margin	13.7%	13.6%	13.3%	10.9%	11.7%	16.1%

Notes:

1. Includes EBITDA related to discontinued operations of \$13.1 million for the twelve months ended March 31, 2012, \$14.1 million for the year ended December 31, 2011, \$16.4 million for the year ended December 31, 2010, \$16.9 million for the year ended December 31, 2008 and \$6.5 million for the year ended December 31, 2007.
2. Includes interest income related to discontinued operations of \$0.1 million for the year ended December 31, 2008 and \$0.01 million for the year ended December 31, 2007.
3. Includes depreciation and amortization related to discontinued operations of \$0.9 million for the twelve months ended March 31, 2012, \$1.2 million for the year ended December 31, 2011, \$0.6 million for the year ended December 31, 2010, \$0.1 million for the year ended December 31, 2008 and \$0.4 million for the year ended December 31, 2007.
4. Includes interest expense related to discontinued operations of \$2.5 million for the twelve months ended March 31, 2012, \$3.2 million for the year ended December 31, 2011, \$1.6 million for the year ended December 31, 2010, \$0.5 million for the year ended December 31, 2008 and \$1.8 million for the year ended December 31, 2007.
5. Includes provision for income taxes related to discontinued operations of \$4.0 million for the year ended December 31, 2011, \$5.4 million for the year ended December 31, 2010, \$6.0 million for the year ended December 31, 2008 and \$1.6 million for the year ended December 31, 2007.
6. Includes revenue related to discontinued operations of \$5.7 million for the twelve months ended March 31, 2012, \$6.7 million for the year ended December 31, 2011, \$3.9 million for the year ended December 31, 2010, \$1.3 million for the year ended December 31, 2008 and \$2.1 million for the year ended December 31, 2007.

**CBRE**