UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 1, 2011

CBRE GROUP, INC.

(Exact name of registrant as specified in its charter)

001-32205

Delaware (State or other jurisdiction of incorporation)

(Commission File Number)

94-3391143 (IRS Employer Identification No.)

11150 Santa Monica Boulevard, Suite 1600, Los Angeles, California (Address of Principal Executive Offices) **90025** (Zip Code)

(310) 405-8900 Registrant's Telephone Number, Including Area Code

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12(b))

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

This Current Report on Form 8-K is filed by CBRE Group, Inc., a Delaware corporation (the "Company"), in connection with the matters described herein.

Item 7.01 Regulation FD Disclosure.

The Company is scheduled to meet with investors on November 1, 2011. A copy of the presentation to be used at this meeting is furnished as Exhibit 99.1. The information contained in this Exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit <u>No.</u> 99 1

ING REIM Closing Presentation

Description

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 1, 2011

CBRE GROUP, INC.

By: /s/ GIL BOROK

Gil Borok Chief Financial Officer



CBRE Group, Inc.

ING REIM Closing Presentation

November 2011

CBRE

Forward Looking Statements

This presentation contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our future growth momentum and financial performance, as well as the successful integration of the acquired ING REIM businesses, our ability to leverage the integrated platform to grow our market share, and the projected performance of and risks relating to the acquired ING REIM businesses relative to the price we paid. These statements should be considered as estimates only and actual results may ultimately differ from these estimates. Except to the extent required by applicable securities laws. we undertake no obligation to update or publicly revise any of the forwardlooking statements that you may hear today. Please refer to our third guarter earnings report, filed on Form 8-K, our current annual report on Form 10-K and our current quarterly report on Form 10-Q, in particular any discussion of risk factors or forward-looking statements, which are filed with the SEC and available at the SEC's website (www.sec.gov), for a full discussion of the risks and other factors that may impact any estimates that you may hear today. We may make certain statements during the course of this presentation, which include references to "non-GAAP financial measures," as defined by SEC regulations. As required by these regulations, we have provided reconciliations of these measures to what we believe are the most directly comparable GAAP measures, which are attached hereto within the appendix.



Brett White Chief Executive Officer

Gil Borok Chief Financial Officer

Jim Groch Chief Investment Officer

Nick Kormeluk Investor Relations

CBRE | Page 3

CBRE

Why This Deal Matters

- It fulfills our 20-year objective of being the premier, #1 firm in each of our six primary business lines.
- It accelerates our objective to further balance our earnings between transactional and contractual business.
- Like each transformative acquisition before it, our "best athlete" philosophy allows for a significant enhancement to our already best in class human capital.
- The transaction adds over \$55 billion in assets under management (AUM), which will produce significant and recurring services revenues.
- It proves our ability to out-compete some of the most formidable investment firms in the world.
- It creates the premier real estate investment management company in Europe, the U.S. and Asia Pacific.



- Combination of two very successful businesses
- Extremely low-risk, low-levered properties across the ING REIM European direct real estate platform
- Minimal overlap

CBRE | Page 5

- Highly complementary client profiles
- Highly complementary product offering

CBRE



Why the Funds Complement Our REIM Platform

ING REIM Europe

- AUM primarily consists of core assets with low or modest leverage
- Diverse platform with sector and country-specific funds, as well as Pan-European funds
- Open-ended vehicles with stable valuations create recurring fees on gross asset values
- Transaction and incentive fees provide upside for good investment performance

Nordic	Property Fund	
Vehicle	Open	
Investment Strategy	Core+	Baronen St Kalmar, Sw Mixed-Use
Target Return	8-10% net IRR	
Sectors	Retail, Office, Logistics	
Geography	Sweden, Finland, Denmark	
Properties	148; 95% occupied	
AUM (Q2'11)	€ 1.0 billion	
Leverage	Max = 65%; Current = 58%	
Fund Mgmt. Fees	Asset Mgmt = 0.75% GAV +Transaction Fees +Performance Fees	





aronen Shopping centre almar, Sweden ixed-Use

Brondankulma Helsinki, Finland Office

CBRE

CBRE | Page 7

Why the Funds Complement Our REIM Platform (Cont.)

ING REIM Asia

- AUM primarily consists of value-added and opportunistic properties
- Successfully executed large fund takeovers in the region representing \$1.8 billion in AUM
- Fees based on invested capital similar to CBRE Investors' existing funds
- Closed-end vehicles with attractive fee structures for outperformance

China Opportunity Fund I		
Vehicle	Closed (5 years + extensions)	
Investment Strategy	Opportunistic	
Target Return	24% gross IRR	
Sectors	Residential	
Geography	China	
Properties	9 / 5 remaining (in liquidation)	
AUM (Q2'11)	\$0.6 billion	
Leverage	Max = 80%	
Fund Mgmt. Fees	Asset Mgmt = 1.50% Equity Inv. +Performance Fees	







Hongkou Shanghai



CBRE | Page 8

ING Clarion Securities

- AUM primarily consists of global real estate-related securities
- Management fees based on daily market values
- Active manager with global client base
- Provides real-time asset allocation and liquidity for commercial real estate investors
- Consistently outperform industry benchmarks over multiple time periods





- \$400 million in Term D Loan due 2019 at LIBOR plus 350 (no floor)
- \$400 million in Term C Loan due 2018 at LIBOR plus 325 (no floor)
- \$400 million in cash and minimal short term revolver borrowings, of which \$150 million has been incurred to date
- Pro-forma for the transaction at September 30, 2011, on a trailing 12month basis, our estimated leverage ratio is approximately 2.5x
- No equity used

CBRE | Page 11

CBRE

What Else You Need to Know

- CBRE is now the world's largest commercial real estate investment management company with approximately \$95 billion in AUM (pro-forma as of September 30, 2011)
- ING Clarion Real Estate Securities transaction closed on July 1, 2011 for consideration of \$324 million and co-investments of \$59 million
- ING REIM Asia transaction closed on October 3, 2011 for consideration of \$45 million and coinvestments of \$17 million
- ING REIM Europe closed on October 31, 2011 for consideration of up to \$540 million (of which approximately \$440 million has been paid) and co-investments of up to approximately \$75 million to be made in the next few months
- ING REIM 2011 stand-alone results are outperforming our internal expectations
- Contribution to CBRE 2011 earnings per share will be slightly accretive and has been included in CBRE's Q3 2011 guidance



Appendix

CBRE

CBRE

Reconciliation of Normalized EBITDA to EBITDA to Net Income

(\$ in millions)		CBRE Group Inc. for the Year Ended December 31, 2010	
Normalized EBITDA ¹	\$	681.3	
Less:			
Write-down of impaired assets		11.3	
Cost containment expenses		15.3	
Integration and other costs related to acquisitions		7.2	
EBITDA ¹		647.5	
Add:			
Interest income		8.4	
Less:			
Depreciation and amortization ²		109.0	
Interest expense ³		192.7	
Write-off of financing costs		18.1	
Goodwill and other non-amortizable intangible asset impairments		-	
Provision for income taxes ⁴		135.8	
Net income (loss) attributable to CBRE Group, Inc.	s	200.3	
Revenue ⁵	Ψ	5,119.2	
Normalized EBITDA Margin		13.3%	

 Notes:
 1.
 Includes EBITDA related to discontinued operations of \$16.4 million for the year ended December 31, 2010.
 2.
 Includes depreciation and amortization related to discontinued operations of \$0.6 million for the year ended December 31, 2010.
 3.
 Includes interest expense related to discontinued operations of \$1.6 million for the year ended December 31, 2010.
 4.
 Includes provision for income taxes related to discontinued operations of \$5.4 million for the year ended December 31, 2010.
 5.
 Includes provision for income taxes related to discontinued operations of \$5.4 million for the year ended December 31, 2010.
 5.
 Includes revenue related to discontinued operations \$3.9 million for the year ended December 31, 2010.

CBRE | Page 14

Notes: