### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT** Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 5, 2010

#### CB RICHARD ELLIS GROUP, INC.

94-3391143

(IRS Employer

Identification No.)

(Exact name of registrant as specified in its charter) 001-32205

(Commission File Number)

Delaware (State or other

jurisdiction of

incorporation)								
11150 Santa Monica Boulevard, Suite 1600, Los Ang (Address of Principal Executive Offices)	*	<b>90025</b> (Zip Code)						
Registrant	(310) 405-890 t's Telephone Number,							
(Former Name	Not Applicab or Former Address, if C	le 'hanged Since Last Report)						
Check the appropriate box below if the Form 8-K filing is intended to	simultaneously satisfy	he filing obligation of the registrant under any of the following provisions:						
☐ Written communications pursuant to Rule 425 under the Securitie	es Act (17 CFR 230.425							
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange A	act (17 CFR 240.14a-12	(b))						
☐ Pre-commencement communications pursuant to Rule 14d-2(b) us	nder the Exchange Act	(17 CFR 240.14d-2(b))						
☐ Pre-commencement communications pursuant to Rule 13e-4(c) un	nder the Exchange Act	(17 CFR 240.13e-4(c))						
This Current Depart on Form 9 V is filed by CD Dishard Ellis Group.	Ina a Dalayyara aarna	ration (the "Company"), in connection with the matters described herein.						
	me., a Delaware corpor	auon (the Company ), in connection with the matters described nevent.						
Item 7.01 Regulation FD Disclosure.								
	urposes of Section 18 o	of the presentation to be used at these meetings is furnished as Exhibit 99.1. The f the Securities Exchange Act of 1934, as amended, nor shall it be deemed as shall be expressly set forth by specific reference in such filing.						
Item 9.01 Financial Statements and Exhibits.								
(d) Exhibits								
Exhibit								
99.1 CBRE Investor Presentation	De	scription						
	<b>G</b> : 4							
	Signature							
Pursuant to the requirements of the Securities Exchange Act of 1934, t authorized.	the registrant has duly c	aused this report to be signed on its behalf by the undersigned hereunto duly						
Date: August 5, 2010	CB R	CICHARD ELLIS GROUP, INC.						
	By:	/s/ GIL BOROK						
		Gil Borok						
		Chief Financial Officer						
2								



### CB Richard Ellis Group, Inc.

**Investor Presentation** 

August 2010



### Forward Looking Statements

This presentation contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our future growth momentum, operations, financial performance and, in particular, our business outlook. These statements should be considered as estimates only and actual results may ultimately differ from these estimates. Except to the extent required by applicable securities laws, we undertake no obligation to update or publicly revise any of the forward-looking statements that you may hear today. Please refer to our second quarter earnings report, filed on Form 8-K, and our current annual report on Form 10-K and current quarterly report on Form 10-Q, in particular any discussion of risk factors or forward-looking statements, which are filed with the SEC and available at the SEC's website (http://www.sec.gov), for a full discussion of the risks and other factors that may impact any estimates that you may hear today. We may make certain statements during the course of this presentation which include references to "non-GAAP financial measures," as defined by SEC regulations. As required by these regulations, we have provided reconciliations of these measures to what we believe are the most directly comparable GAAP measures, which are attached hereto within the appendix.



### **Unmatched Strength**

Leading Global Brand

- 100+ years
- 400+ offices in 57 countries<sup>1</sup>
- #1 in virtually every major global business center

Broad Capabilities

- #1 leasing
- #1 investment sales
- #1 outsourcing
- #1 appraisal and valuation
- #1 commercial mortgage brokerage
- \$33.7 billion in assets under management<sup>2</sup>
- \$5.2 billion of development projects in process/pipeline<sup>2</sup>

Scale and Diversity

- 1.7x nearest competitor<sup>3</sup>
- Thousands of clients, nearly 80% of Fortune 100
- \$97.2 billion of transaction activity in 2009
- No client comprised >3% of revenues in 2009
- Includes affiliate offices.
- As of June 30, 2010.
- Based on 2009 revenues versus Jones Lang LaSalle.

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### 2010 Milestones<sup>1</sup>

# **FORTUNE**

Only commercial real estate services company in the Fortune 500



# 1 brand for nine consecutive years



# 13 outsourcing company across all industries; 4th consecutive year on the list



Highest Ranked Commercial Real Estate Services Firm on Black Book of Outsourcing List



Global Excellence in Outsourcing Award Recognizing The World's Premier Commercial Real Estate Services Firm



Voted Best Property Investment Advisor



Top 50 "green" company in U.S. and highest ranked in commercial real estate



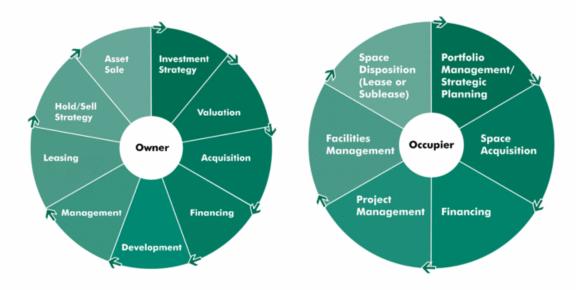
U.S. EPA 2010 ENERGY STAR Partner of the Year Sustained Excellence Award (reflecting 3 consecutive years of Partner of the Year status)

1. All marks displayed on this document are the property of their respective owners

CBRE CB RICHARD ELLIS

### **Our Strategy**

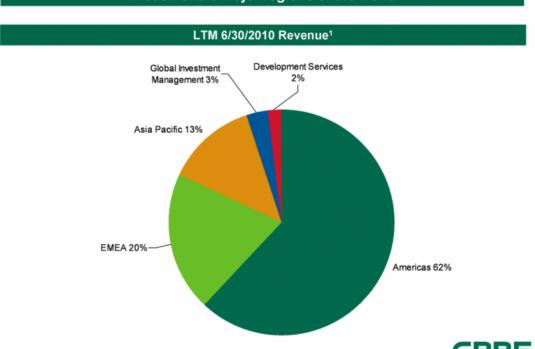
Provide a complete suite of market leading services to property owners and occupiers through a fully integrated global business platform and a managed account strategy



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### **Geographic Diversification**

#1 commercial real estate services firm in each of the major regions of the world

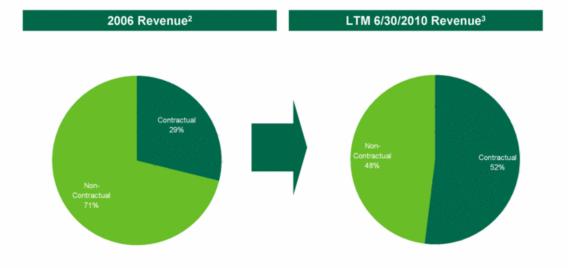


1. LTM 6/30/2010 revenue was \$4.5 billion. This includes \$1.0 million of revenue related to discontinued operations



### Revenue Diversification

Contractual revenues<sup>1</sup> represented 52% of LTM revenue, up from 29% in 2006



- Contractual revenue includes: Property & Facilities Management (14% in 2006 and 38% in LTM 2010), Appraisal & Valuation (7% in both 2006 and LTM 2010), Investment Management (6% in 2006 and 3% in LTM 2010), Development Services (1% in 2006 and 2% in LTM 2010) and Other (1% in 2006 and 2% in LTM 2010). Non-contractual revenue includes: Sales (31% in 2006 and 13% in LTM 2010), Leasing (37% in 2006 and 33% in LTM 2010) and Commercial Mortgage Brokerage (3% in 2006 and 2% in LTM 2010). Reflects Trammell Crow Company's revenue contributions beginning on December 20, 2006. LTM 6/30/2010 revenue was \$4.5 billion. This includes \$1.0 million of revenues related to discontinued operations.



### **Global Objectives**

- Establish and maintain the leading position in every major world city.
- Establish and maintain the leading position in each service we provide.
- Maintain the most admired, highest quality brand.
- Recruit, hire and retain the finest people in our industry.
- Foster and maintain a culture of integrity, excellence and continuous improvement.
- Lead the industry in revenue and profit growth and retain the industry's highest operating margins.

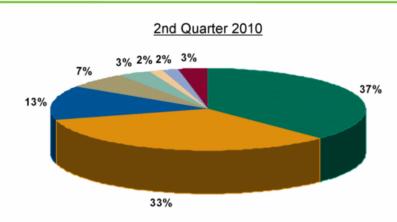


# Key Service Lines & Market Environment



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### Revenue Breakdown



_	Three months ended June 30,				Six months ended June 30,				
(\$ in millions)	2010 <sup>1</sup>	2009	% Change	2010 <sup>1</sup>	2009	% Change			
Property & Facilities Management	441.1	399.8	10	861.7	796.2	8			
Leasing	387.0	299.0	29	714.7	566.2	26			
Sales	158.3	98.2	61	275.7	175.9	57			
Appraisal & Valuation	77.2	70.1	10	147.1	132.5	11			
Investment Management	37.2	30.3	23	68.4	65.7	4			
Development Services	18.3	21.5	-15	35.0	41.4	-15			
Commercial Mortgage Brokerage	19.0	14.3	33	33.8	29.0	17			
Other	34.8	22.5	55	62.4	39.2	59			
Total	1,172.9	955.7	23	2,198.8	1,846.1	19			

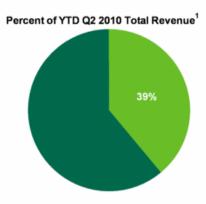
1. Includes revenue from discontinued operations, which totaled \$1.0 million for the three and six months ended June 30, 2010.



### **Outsourcing Services**







30% increase in corporate real estate centralization expected over the next 3 years—a prelude to the outsourcing trends we are currently experiencing4

Management fees include property management, facilities management and project management fees. Does not include transaction revenue associated with outsourcing activities.

Includes Trammell Crow Company's revenue for the period from December 20, 2006 through December 31, 2006.

Represents combined data for CBRE and Trammell Crow Company; does not include joint ventures and affiliates.

Q2 2010

2005

2006

2007

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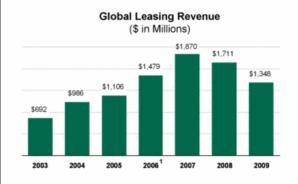


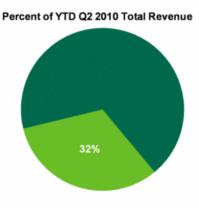
### #1 Provider of Every Outsourced Real Estate Service

#### **Transaction** Property/Facilities **Project** Consulting Management Management Management · Global execution · Full service · Sourcing and Organizational of transactions procurement design outsourcing with a portfolio-· Operations and · Portfolio Program wide focus management maintenance optimization · Optimize portfolio · One-off integrated · Energy services · Workplace strategy Lease transaction · Health, safety and Land use analysis administration management/ security and strategy services project Environmental Fiscal and management · Multiplesustainability economic impact transaction focus · Moves, adds, analysis changes Clients BOEING AMERICAN' **M**SKESSON The Oca Cola Company **Bank of America NYSE Euronext SIEMENS**



Leasing





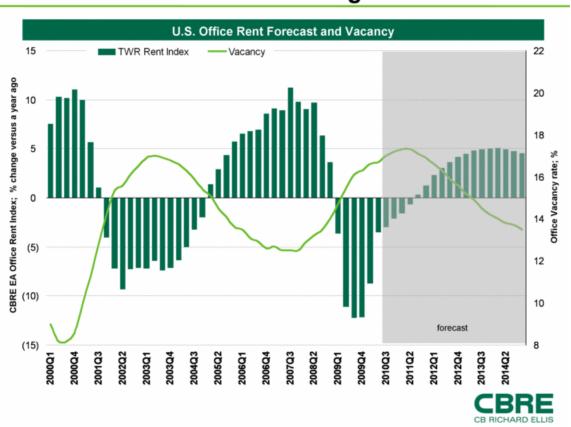
#### **Key Facts**

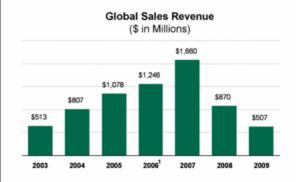
- More than 4,700² leasing professionals worldwide
- Tailored service delivery by property type and industry/market specialization
- \$56.7 billion global lease transactions in 2009
- With global economies improving in the first half of 2010, leasing activity levels have recovered from a steep slump in 2008 and 2009
- Includes Trammell Crow Company's revenue for the period from December 20, 2006 through December 31, 2006 As of December 31, 2009. Does not include affiliate offices.

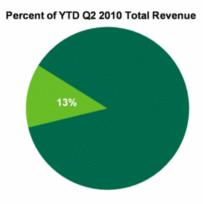
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### **Leasing Market Outlook**







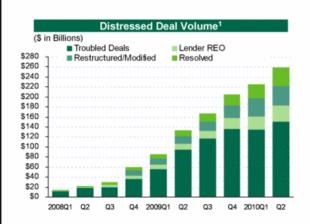
#### **Key Facts**

- More than 1,300<sup>2</sup> investment sales specialists worldwide
- Specialization across all major property types
- \$40.5 billion global sales in 2009
- Transaction activity began to revive in select markets in the first half of
- Includes Trammell Crow Company's revenue for the period from December 20, 2006 through December 31, 2006. As of December 31, 2009. Does not include affiliate offices.

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### **Recovery & Restructuring Services Group**





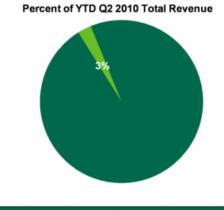
#### **Key Facts**

- Recapitalizations, loan sales/workouts, asset and portfolio valuations, asset management and repositioning and receivership services
- Currently marketing more than \$7.5B of distressed assets in the U.S.
- Sold \$1.3B of such assets in the first half of 2010 in the US



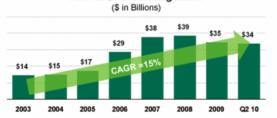
### **Global Investment Management: CBRE Investors**





Key Facts<sup>1</sup>

#### Assets Under Management



 \$33.7 billion in assets under management

\$86.8 million co-investments

As of June 30, 2010.

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# **Global Investment Programs**

Description	Q2 2010 Statistics	Typical Fee Structure
Separate Accounts	\$15.8 billion of assets under management	<ul><li>Management fees</li><li>Transaction fees</li><li>Incentive fees</li></ul>
Sponsored Funds	\$12.4 billion of assets under management	<ul> <li>Management fees</li> <li>Transaction fees</li> <li>LP profits</li> <li>Carried Interest</li> </ul>
Unlisted Securities	<ul> <li>\$3.5 billion of assets under management</li> </ul>	<ul><li>Management fees</li><li>Incentive fees</li></ul>
Listed Securities	<ul> <li>\$2.0 billion of assets under management</li> </ul>	<ul><li>Management fees</li><li>Incentive fees</li></ul>

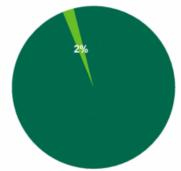
Geography/Strategy	Assets Under Management <sup>1</sup> (\$ in billions)	%		
North America	18.7	56		
Europe	9.2	27		
Asia Pacific	0.3	1		
Total Direct	28.2	84		
Total Indirect	5.5	16		
Total	33.7	100		



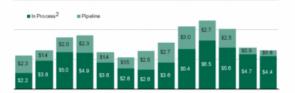
### **Development Services: Trammell Crow Company**







#### Projects In Process/Pipeline (\$ in Billions)



#### Key Facts<sup>3</sup>

- \$5.2 billion in process/pipeline
- \$57.4 million co-investments
- Only \$6.8 million in recourse debt to CBRE and repayment guarantees
- \$25.4 million gains in Q2 2010 from the sale of two buildings4
- Includes Trammell Crow Company's operations prior to the acquisition of Trammell Crow Company on December 20, 2006. Also includes revenue from discontinued operations.

  In Process figures contain Long-Term Operating Assets (LTOA), including \$1.6 billion for 2Q10, \$1.4 billion for 4Q 09 and \$0.4 billion for both 4Q 08 and 4Q 07. LTOA are projects that have achieved a stabilized level of occupancy or have been held 18-24 months following shell completion or acquisition.

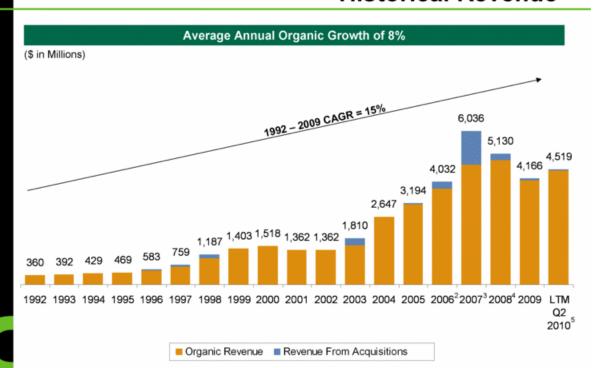
  As of June 30, 2010.
- \$11.9 million of the \$25.4 million development gains recognized in Q2 2010 from the two buildings are related to discontinued operations.



#### **Financial Performance**



### Historical Revenue<sup>1</sup>



- No reimbursements are included for the period 1992 through 1996, as amounts were immaterial. Reimbursements for 1997 through 2001 have been estimated. For 2002 and forward, reimbursements are included.

  Includes Trammell Crow Company activity for the period December 20, 2006 through December 31, 2006.

  Includes revenue from discontinued operations, which totaled \$2.1 million for the year ended December 31, 2007.

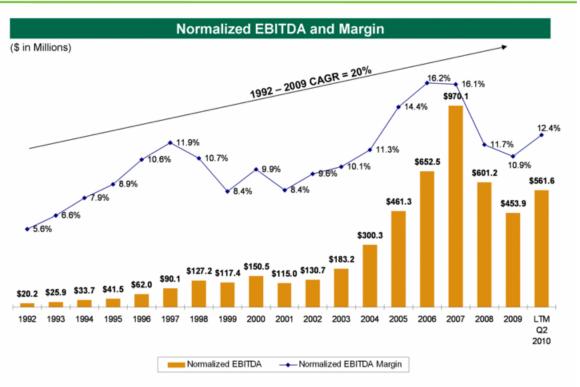
  Includes revenue from discontinued operations, which totaled \$1.3 million for the year ended December 31, 2008.

  Includes revenue from discontinued operations, which totaled \$1.0 million for the twelve months ended June 30, 2010.

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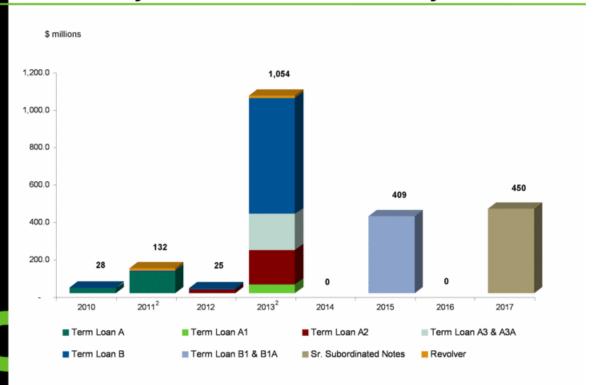
### Historical Normalized EBITDA<sup>1</sup>



Normalized EBITDA excludes merger-related and other non-recurring costs, integration costs related to acquisitions, cost containment expenses, one-time IPO-related compensation expense, gains/losses on trading securities acquired in the Trammell Crow Company acquisition and the write-down of impaired assets. Normalized EBITDA includes discontinued operations of \$12.9 million for the twelve months ended June 30, 2010, \$16.9 million for the year ended December 31, 2008 and \$6.5 million for the year ended December 31, 2007.



### Mandatory Amortization and Maturity Schedule<sup>1</sup>



- 1. As of June 30, 2010.
- Approximately \$225.1 million and \$333.0 million of the revolver facilities mature in June 2011 and June 2013 respectively. As of 6/30/10
  the outstanding revolver balance was \$25.2 million.

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# Capitalization

	As				
(\$ in millions)	6/30/2010	12/31/2009	Variance		
Cash	743.6	741.6	2.0		
Revolving credit facility	25.2	21.1	4.1		
Senior secured term loan A	135.9	326.3	(190.4)		
Senior secured term loan A-1	44.4	48.6	(4.2)		
Senior secured term loan A-2	203.2	203.2	-		
Senior secured term loan A-3	167.5	167.5	-		
Senior secured term loan A-3A	24.0	-	24.0		
Senior secured term loan B	639.0	642.8	(3.8)		
Senior secured term loan B-1	294.0	295.2	(1.2)		
Senior secured term loan B-1A	114.8	-	114.8		
Senior subordinated notes <sup>1</sup>	437.1	436.5	0.6		
Notes payable on real estate <sup>2</sup>	3.5	3.5	-		
Other debt <sup>3</sup>	0.3	1.0	(0.7)		
Total debt	2,088.9	2,145.7	(56.8)		
Stockholders' equity	641.8	629.1	12.7		
Total capitalization	2,730.7	2,774.8	(44.1)		
Total net debt	1,345.3	1,404.1	(58.8)		

- Net of original issue discount of \$12.9 million and \$13.5 million at June 30, 2010 and December 31, 2009, respectively.
- Represents notes payable on real estate in Development Services that are recourse to the Company. Excludes non-recourse notes payable on real estate of \$715.0 million and \$547.8 million at June 30, 2010 and December 31, 2009, respectively.
- Excludes \$259.0 million and \$312.9 million of non-recourse warehouse facility at June 30, 2010 and December 31, 2009, respectively, as well as \$2.0 million and \$5.5 million of non-recourse revolving credit facility in Development Services at June 30, 2010 and December 31, 2009, respectively.



### **Business Outlook**

- Remain in early days of economic and commercial real estate recovery – rental rates, absorption and yields stabilizing or improving
- \$600 million in operating expense reductions position us well for profit expansion during recovery
- Q2 2010 and YTD 2010 performance has exceeded our expectations
- Bias is to achieve high end or could materially exceed our high teens earnings per share percentage growth outlook for full year 2010
- Plenty of global uncertainty still exists which prevents us from updating our full year outlook for 2010 at this time



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### **Appendix**



#### Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

			Year Ended December 31,									
(\$ in millions)	LTM Q2 2010		2009		2008		2007		2006		2005	
Normalized EBITDA <sup>1</sup>	\$	561.6	\$ 453.9	\$	601.2	\$	970.1	s	652.5	\$	461.3	
Less:												
Cost containment expenses		28.3	43.6		27.4		-		-		-	
Write-down of impaired assets		27.2	32.5		100.4		-		-		-	
Integration costs related to acquisitions		4.2	5.7		16.4		45.2		7.6		7.1	
Merger-related charges  Loss (gain) on trading securities acquired in the		-					56.9				-	
Trammell Crow Company acquisition		-			-		33.7		(8.6)		-	
EBITDA <sup>1</sup>		501.9	372.1		457.0		834.3		653.5		454.2	
Add:												
Interest income <sup>2</sup>		7.5	6.1		17.9		29.0		9.8		9.3	
Less:												
Depreciation and amortization <sup>3</sup>		104.1	99.5		102.9		113.7		67.6		45.5	
Interest expense <sup>4</sup>		207.7	189.1		167.8		164.8		45.0		54.3	
Write-off of financing costs			29.3				-		33.8		7.4	
Goodwill and other non-amortizable intangible asset impairments					1,159.4							
Provision for income taxes <sup>5</sup>		72.8	27.0		56.9		194.3		198.3		138.9	
Net income (loss) attributable to CB Richard Ellis Group, Inc.	\$	124.8	\$ 33.3	s	(1,012.1)	s	390.5	s	318.6	s	217.3	
Revenue <sup>6</sup>		4,518.5	4,165.8		5,130.1		6,036.3		4,032.0		3,194.0	
Normalized EBITDA Margin		12.4%	10.9%		11.7%		16.1%		16.2%		14.4%	

- Includes EBITDA related to discontinued operations of \$12.9 million for the twelve months ended June 30, 2010, \$16.9 million for the year ended December 31, 2008 and \$6.5 million for the year ended December 31, 2007.

  Includes interest income related to discontinued operations of \$0.1 million for the year ended December 31, 2008 and \$0.01 million for the year ended December 31,
- 2007.
  Includes depreciation and amortization related to discontinued operations of \$0.2 million for the twelve months ended June 30, 2010, \$0.1 million for the year ended December 31, 2008 and \$0.4 million for the year ended December 31, 2007.
  Includes interest expense related to discontinued operations of \$0.7 million for the twelve months ended June 30, 2010, \$0.6 million for the year ended December 31, 2007.
  Includes provision for income taxes related to discontinued operations of \$4.5 million for the twelve months ended June 30, 2010, \$6.0 million for the year ended December 31, 2007.
  Includes provision for income taxes related to discontinued operations of \$4.5 million for the twelve months ended June 30, 2010, \$6.0 million for the year ended December 31, 2007.
  Includes revenue related to discontinued operations of \$1.0 million for the twelve months ended June 30, 2010, \$1.3 million for the year ended December 31, 2008 and \$2.1 million for the year ended December 31, 2007.

**CB RICHARD ELLIS** 

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