### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 8-K**

#### **CURRENT REPORT** Pursuant to Section 13 OR 15(d) of the **Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): May 25, 2010

### **CB RICHARD ELLIS GROUP, INC.**

(Exact name of registrant as specified in its charter)

(State or other jurisdiction of

Delaware

incorporation)

001-32205 (Commission File Number)

94-3391143 (IRS Employer Identification No.)

11150 Santa Monica Boulevard, Suite 1600, Los Angeles, California (Address of Principal Executive Offices)

90025 (Zip Code)

(310) 405-8900

Registrant's Telephone Number, Including Area Code

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12(b))

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) п

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

This Current Report on Form 8-K is filed by CB Richard Ellis Group, Inc., a Delaware corporation (the "Company"), in connection with the matters described herein.

#### Item 7.01 Regulation FD Disclosure.

The Company is scheduled to meet with investors during the months of May and June 2010. A copy of the presentation to be used at these meetings is furnished as Exhibit 99.1. The information contained in this Exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits	
Exhibit No.	Description
99.1	CBRE Investor Presentation
	2

#### Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 25, 2010

CB RICHARD ELLIS GROUP, INC.

By: /s/ GIL BOROK Gil Borok

Chief Financial Officer



# **CB Richard Ellis Group, Inc.**

**Investor Presentation** 

May 2010

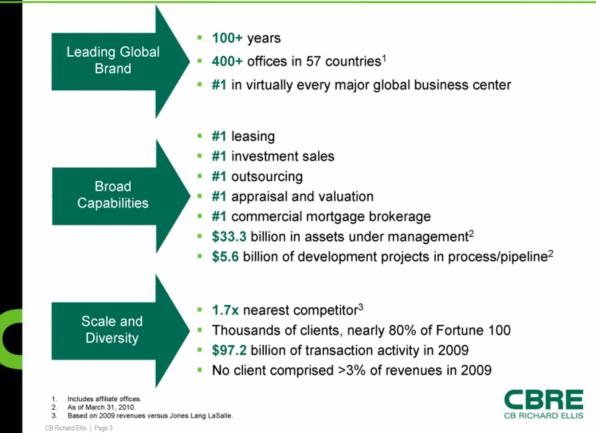


## **Forward Looking Statements**

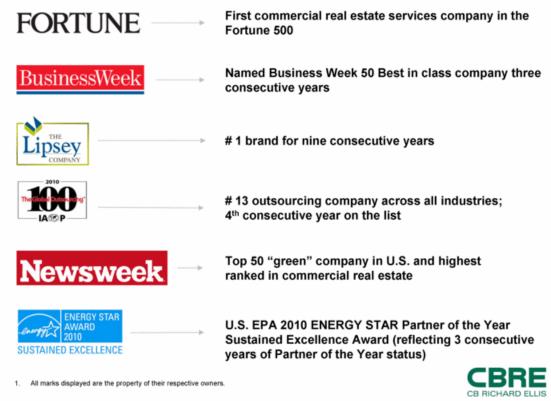
This presentation contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our future growth momentum, operations and financial performance. These statements should be considered as estimates only and actual results may ultimately differ from these estimates. Except to the extent required by applicable securities laws, we undertake no obligation to update or publicly revise any of the forward-looking statements that you may hear today. Please refer to our current annual report on Form 10-K and our current guarterly report on Form 10-Q, in particular any discussion of Risk Factors, which are filed with the SEC and available at the SEC's website (http://www.sec.gov), for a full discussion of the risks and other factors that may impact any estimates that you may hear today. We may make certain statements during the course of this presentation which include references to "non-GAAP financial measures," as defined by SEC regulations. As required by these regulations, we have provided reconciliations of these measures to what we believe are the most directly comparable GAAP measures, which are attached hereto within the appendix.



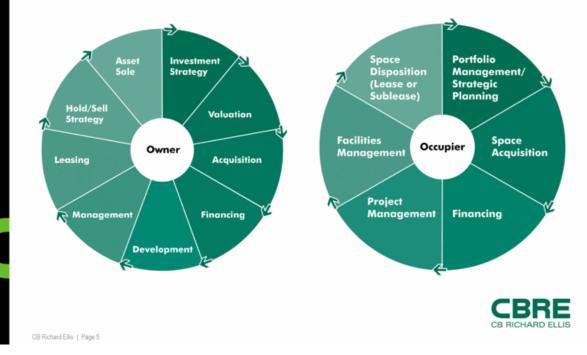
## Unmatched Strength



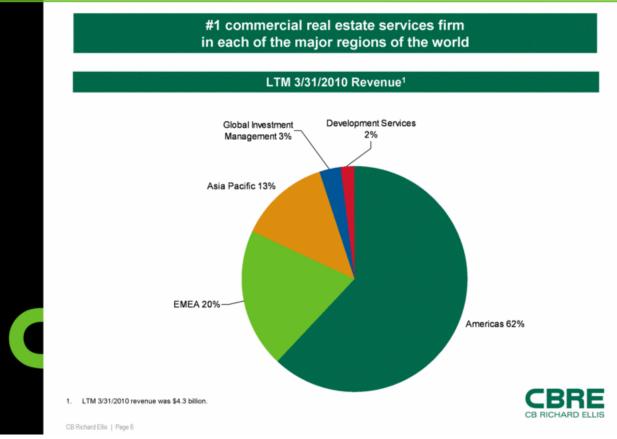
## Current Milestones<sup>1</sup>



Provide a complete suite of market leading services to property owners and occupiers through a fully integrated global business platform and a managed account strategy

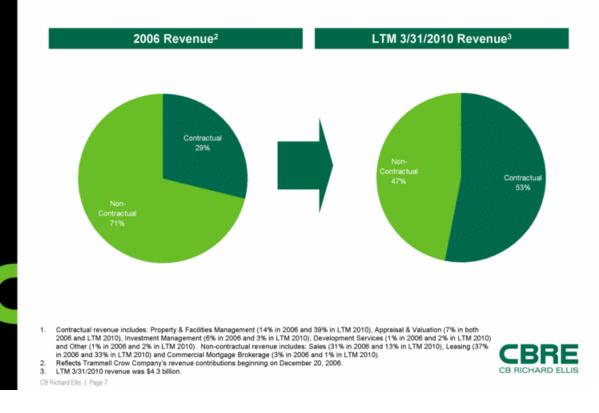


# **Geographic Diversification**



## **Revenue Diversification**

### Contractual revenues<sup>1</sup> represented 53% of LTM revenue, up from 29% in 2006



## **Global Objectives**

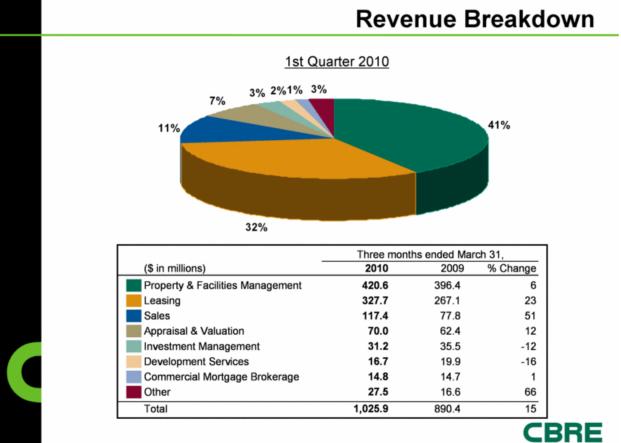
- Establish and maintain the leading position in every major world city.
- Establish and maintain the leading position in each service we provide.
- Maintain the most admired, highest quality brand.
- Recruit, hire and retain the finest people in our industry.
- Foster and maintain a culture of integrity, excellence and continuous improvement.
- Lead the industry in revenue and profit growth and retain the industry's highest operating margins.



### **Key Service Lines** & Market Environment



CB Richard Ellis | Page 9

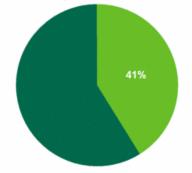


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## **Outsourcing Services**



Percent of Q1 2010 Total Revenue<sup>1</sup>



**CB RICHARD ELLIS** 

30% increase in corporate real estate centralization expected over the next 3 years—a prelude to outsourcing<sup>3</sup>

- 1. Management fees include property management, facilities management and project management fees. Does not include transaction revenue
- associated with outsourcing activities. 2. Includes Trammell Crow Company's revenue for the period from December 20, 2006 through December 31, 2006.
- Deloitte, 2008

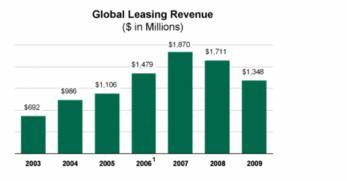
CB Richard Ellis | Page 11

### #1 Provider of Every Outsourced Real Estate Service

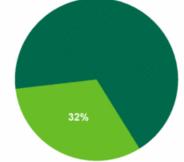
Transaction Management	Project Management	Property/Facilities Management	Consulting			
<ul> <li>Global execution of transactions with a portfolio- wide focus</li> <li>Optimize portfolio</li> <li>Lease administration services</li> <li>Multiple- transaction focus</li> </ul>	<ul> <li>Full service outsourcing</li> <li>Program management</li> <li>One-off integrated transaction management/ project management</li> <li>Moves, adds, changes</li> </ul>	<ul> <li>Sourcing and procurement</li> <li>Operations and maintenance</li> <li>Energy services</li> <li>Health, safety and security</li> <li>Environmental sustainability</li> </ul>	<ul> <li>Organizational design</li> <li>Portfolio optimization</li> <li>Workplace strategy</li> <li>Land use analysis and strategy</li> <li>Fiscal and economic impact analysis</li> </ul>			
	Clie	ents				
	COX.	<b>Pfizer</b>	MCKESSON Empowering Healthcare			
CONNECTING PEOPLE	Corporation de l'Ontario		CBF			

### Leasing

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Percent of Q1 2010 Total Revenue

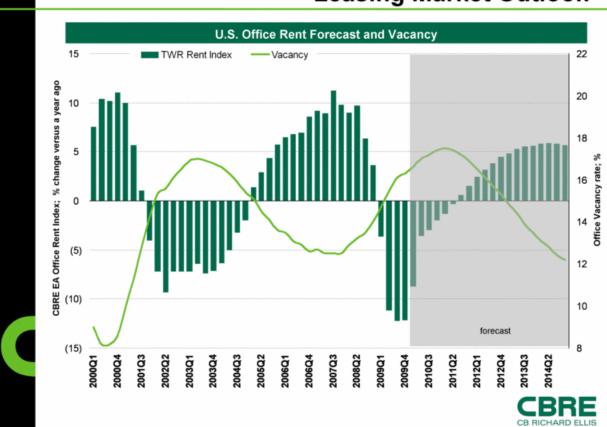


#### **Key Facts**

- More than 4,700<sup>2</sup> leasing professionals worldwide
- Tailored service delivery by property type and industry/market specialization
- \$56.7 billion global lease transactions in 2009
- With global economies improving, activity levels began to recover in Q1 2010 following a steep slump in 2008 and 2009

Includes Trammell Crow Company's revenue for the period from December 20, 2006 through December 31, 2006.
 As of December 31, 2009. Does not include affiliate offices.

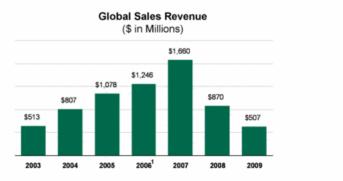
CB Richard Ellis | Page 13



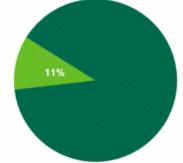
# Leasing Market Outlook

### Sales

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Percent of Q1 2010 Total Revenue



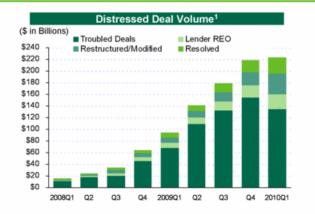
#### **Key Facts**

- More than 1,300<sup>2</sup> investment sales specialists worldwide
- Specialization across all major property types
- \$40.5 billion global sales in 2009

Includes Trammell Crow Company's revenue for the period from December 20, 2006 through December 31, 2006.
 As of December 31, 2009. Does not include affiliate offices.

CB Richard Ellis | Page 15

# **Recovery & Restructuring Services Group**





#### **Key Facts**

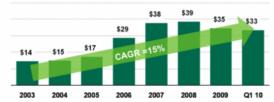
- Recapitalizations, loan sales/workouts, asset and portfolio valuations, asset management and repositioning and receivership services
- Currently marketing more than \$6.0B of distressed properties in the U.S.

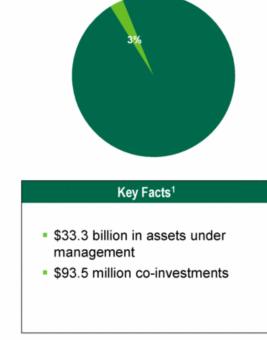
1. Source: RCA Troubled Assets Radar, April 2010



### **Global Investment Management: CBRE Investors**







Percent of Q1 2010 Total Revenue



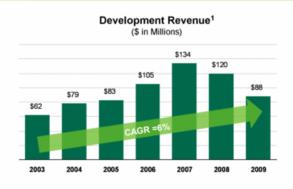
1. As of March 31, 2010 CB Richard Ellis | Page 17

# **Global Investment Programs**

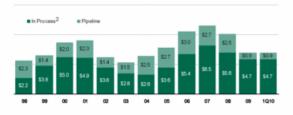
Description	Q1 2010 Statistics	Typical Fee Structure				
Separate Accounts	<ul> <li>\$15.0 billion of assets under management</li> </ul>	<ul><li>Management fees</li><li>Transaction fees</li><li>Incentive fees</li></ul>				
Sponsored Funds	<ul> <li>\$13.0 billion of assets under management</li> </ul>	<ul> <li>Management fees</li> <li>Transaction fees</li> <li>LP profits</li> <li>Carried Interest</li> </ul>				
Unlisted Securities	<ul> <li>\$3.2 billion of assets under management</li> </ul>	<ul> <li>Management fees</li> <li>Incentive fees</li> </ul>				
Listed Securities	<ul> <li>\$2.1 billion of assets under management</li> </ul>	<ul><li>Management fees</li><li>Incentive fees</li></ul>				

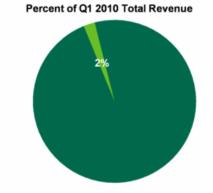


### **Development Services: Trammell Crow Company**



#### Projects In Process/Pipeline (\$ in Billions)





#### Key Facts<sup>3</sup>

- \$5.6 billion in process/pipeline
- \$65.4 million co-investments
- Only \$10.8 million of recourse debt and repayment guarantees to CBRE

1. Includes Trammell Crow Company's operations prior to the acquisition of Trammell Crow Company on December 20, 2006. Also includes

- Includes frammer City Company a period s provide a stabilized level of occupancy or becenter 20, 2000. All and the accuracy of the acquisition of the ac
- completion or acquisition. 3. As of March 31, 2010. CB Richard Ellis | Page 19



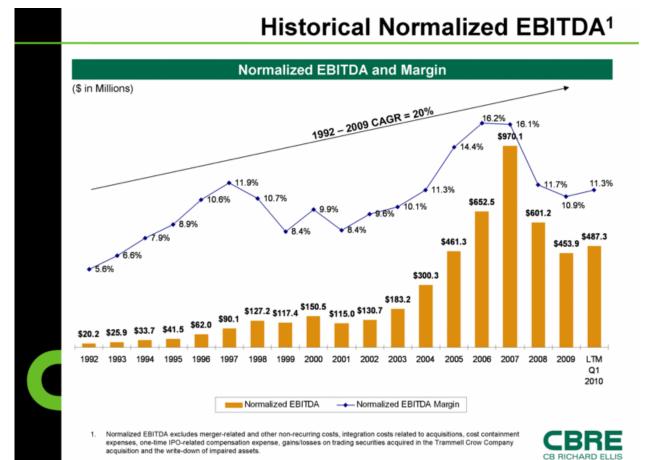
### **Financial Performance**



## Historical Revenue<sup>1</sup>

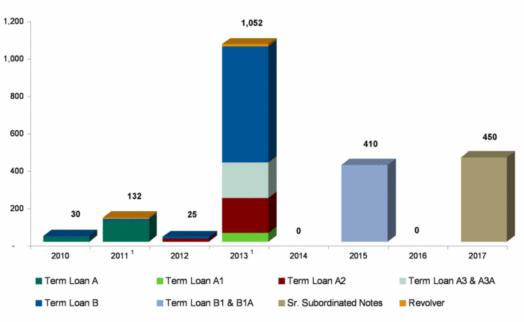
Average Annual Organic Growth of 8% (\$ in Millions) 1992 - 2009 CAGR = 15% 6,036 5,130 4,166 4,301 4,032 3,194 2,647 1,810 1,187 <sup>1,403 1,518</sup> 1,362 1,362 759 583 392 429 469 360 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006<sup>2</sup> 2007<sup>3</sup> 2008<sup>4</sup> 2009 1995 1996 LTM 1992 1993 1994 Q1 2010 Organic Revenue Revenue From Acquisitions No reimbursements are included for the period 1992 through 1996, as amounts were immaterial. Reimbursements for 1997 through 2001 1. have been estimated. For 2002 and forward, reimbursements are included. Includes Trammell Crow Company activity for the period December 20, 2006 through December 31, 2006. Includes revenue from discontinued operations, which totaled \$1.3 million for the year ended December 31, 2007. Includes revenue from discontinued operations, which totaled \$1.3 million for the year ended December 31, 2008. 2 3 4 **CB RICHARD ELLIS** 

CB Richard Ellis | Page 21



## **Mandatory Amortization and Maturity Schedule**





Approximately \$225.1 million and \$333.0 million of the revolver facilities mature in June 2011 and June 2013 respectively. As of 3/31/10 the 1. outstanding revolver balance was \$20.1 million.



CB Richard Ellis | Page 23

	As	As of				
(\$ in millions)	3/31/2010	12/31/2009	Variance			
Cash	680.3	741.6	(61.3)			
Revolving credit facility	20.1	21.1	(1.0)			
Senior secured term loan A	135.9	326.3	(190.4)			
Senior secured term loan A-1	47.4	48.6	(1.2)			
Senior secured term loan A-2	203.2	203.2	-			
Senior secured term loan A-3	167.5	167.5	-			
Senior secured term loan A-3A	24.1		24.1			
Senior secured term loan B	640.9	642.8	(1.9)			
Senior secured term loan B-1	294.7	295.2	(0.5)			
Senior secured term loan B-1A	115.0		115.0			
Senior subordinated notes1	436.8	436.5	0.3			
Notes payable on real estate <sup>2</sup>	3.5	3.5	-			
Other debt <sup>3</sup>	0.9	1.0	(0.1)			
Total debt	2,090.0	2,145.7	(55.7)			
Stockholders' equity	612.1	629.1	(17.0)			
Total capitalization	2,702.1	2,774.8	(72.7)			
Total net debt	1,409.7	1,404.1	5.6			

# Capitalization

Net of original issue discount of \$13.2 million and \$13.5 million at March 31, 2010 and December 31, 2009, respectively. 1.

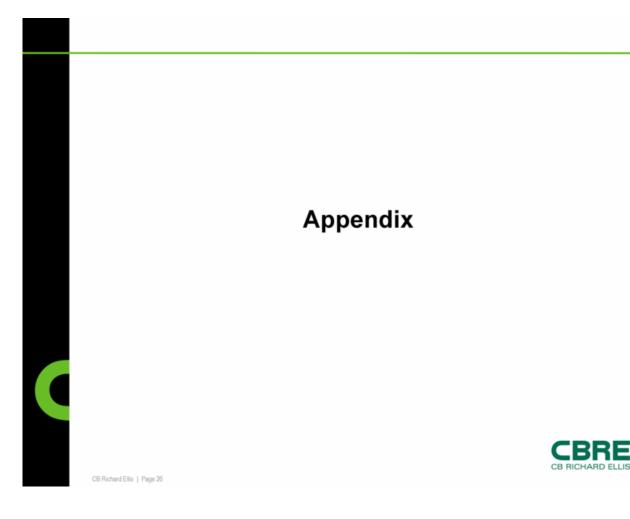
2. Represents notes payable on real estate in Development Services that are recourse to the Company. Excludes non-recourse notes payable on real estate of \$747.8 million and \$547.8 million at March 31, 2010 and December 31, 2009, respectively.

Excludes \$94.0 million and \$312.9 million of non-recourse warehouse facility at March 31, 2010 and December 31, 2009, respectively. evel as \$13.0 million and \$5.5 million of non-recourse revolving credit facility in Development Services at March 31, 2010 and December 31, 2009, respectively. 3.



### Summary:

- Investment sales expected to show year over year growth
- Leasing should show growth consistent with employment recovery
- Outsourcing seems to be past recession-induced headwinds and should show modest growth for the rest of 2010
- Global Investment Management and Development Services results to remain weak until property values show stronger recovery
- Total company performance should continue to show steady growth
- We continue to focus on supporting growth opportunities



### Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

					Ye	ear En	ded Decem	ber 3	1,		
(\$ in millions) Normalized EBITDA		Q1 2010	2009	2008		2007		2006		2005	
		487.3	\$ 453.9	\$	601.2	\$	970.1	\$	652.5	\$	461.3
Less:											
Cost containment expenses		42.7	43.6		27.4		-		-		-
Write-down of impaired assets		30.9	32.5		100.4		-		-		-
Integration costs related to acquisitions		5.0	5.7		16.4		45.2		7.6		7.1
Merger-related charges		-	-		-		56.9		-		-
Loss (gain) on trading securities acquired in the Trammell Crow Company acquisition	B	-			-		33.7		(8.6)		
EBITDA <sup>1</sup>		408.7	372.1		457.0		834.3		653.5		454.2
Add:											
Interest income <sup>2</sup>		5.6	6.1		17.9		29.0		9.8		9.3
Less:											
Depreciation and amortization <sup>3</sup>		100.5	99.5		102.9		113.7		67.6		45.5
Interest expense <sup>4</sup>		204.1	189.1		167.8		164.8		45.0		54.3
Write-off of financing costs		-	29.3		-		-		33.8		7.4
Goodwill and other non-amortizable intangible asset impairments		-			1,159.4						
Provision for income taxes <sup>5</sup>		46.3	27.0		56.9		194.3		198.3		138.9
Net income (loss) attributable to CB Richard Ellis											
Group, Inc.	\$	63.4	\$ 33.3	\$	(1,012.1)	\$	390.5	\$	318.6	\$	217.3
Revenue <sup>6</sup>		4,301.3	4,165.8		5,130.1		6,036.3		4,032.0		3,194.0
Normalized EBITDA Margin		11.3%	10.9%		11.7%		16.1%		16.2%		14.4%

Notes:

Notes:
 Includes EBITDA related to discontinued operations of \$16.9 million for the year ended December 31, 2008 and \$6.5 million for the year ended December 31, 2007.
 Includes interest income related to discontinued operations of \$0.1 million for the year ended December 31, 2008 and \$0.01 million for the year ended December 31, 2007.
 Includes interest expense related to discontinued operations of \$0.6 million for the year ended December 31, 2008 and \$1.8 million for the year ended December 31, 2007.

5.

Includes interest expense related to discontinued operations of \$0.6 million for the year ended December 31, 2008 and \$1.8 million for the year ended December 2007. Includes provision for income taxes related to discontinued operations of \$6.0 million for the year ended December 31, 2008 and \$1.6 million for the year ended December 31, 2008 and \$1.6 million for the year ended December 31, 2008 and \$1.6 million for the year ended December 31, 2008 and \$1.6 million for the year ended December 31, 2007. Includes revenue related to discontinued operations of \$1.3 million for the year ended December 31, 2008 and \$2.1 million for the year ended December 31, 2007. 6.

