### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 29, 2009

### **CB RICHARD ELLIS GROUP, INC.**

(Exact name of registrant as specified in its charter)

001-32205

(Commission File Number)

94-3391143 (IRS Employer Identification No.)

11150 Santa Monica Boulevard, Suite 1600, Los Angeles, California (Address of Principal Executive Offices) **90025** (Zip Code)

(310) 405-8900

Registrant's Telephone Number, Including Area Code

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12(b))

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

This Current Report on Form 8-K is filed by CB Richard Ellis Group, Inc., a Delaware corporation (the Company), in connection with the matters described herein.

#### Item 2.02 Results of Operations and Financial Condition

Delaware (State or other

jurisdiction of

incorporation)

On July 29, 2009, the Company issued a press release reporting its financial results for the three and six months ended June 30, 2009. A copy of this release is furnished as Exhibit 99.1 to this report. The information contained in this report, including the Exhibit attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On July 30, 2009, the Company will conduct a properly noticed conference call to discuss its results of operations for the second quarter of 2009 and to answer any questions raised by the call's audience. A copy of the presentation to be used in connection with this conference call is furnished as Exhibit 99.2 to this Current Report on Form 8-K.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The exhibits listed below are being furnished with this Form 8-K:

#### Exhibit No.

- 99.1 Press Release of Financial Results for the Second Quarter of 2009
- 99.2 Conference Call Presentation for the Second Quarter of 2009

#### Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 29, 2009

CB RICHARD ELLIS GROUP, INC.

By: /s/ ROBERT E. SULENTIC

Robert E. Sulentic Chief Financial Officer

Exhibit 99.1



Corporate Headquarters 11150 Santa Monica Boulevard Suite 1600 Los Angeles, CA 90025 www.cbre.com

PRESS RELEASE

FOR IMMEDIATE RELEASE

For further information: Robert Sulentic

Group President & Chief Financial Officer 310-405-8905

Nick Kormeluk Investor Relations 949.809.4308 Steve Iaco Corporate Communications 212.984.6535

#### CB RICHARD ELLIS GROUP, INC. REPORTS SECOND QUARTER 2009 FINANCIAL RESULTS

Los Angeles, CA – July 29, 2009 — CB Richard Ellis Group, Inc. (NYSE:CBG) today reported adjusted earnings per share of \$0.04 for the second quarter of 2009 on revenue of \$955.7 million.

On a U.S. GAAP basis, the Company reported a net loss for the quarter of 6.6 million, or 0.02 per diluted share. Excluding one-time charges(1), net income(2) for the second quarter would have totaled 9.7 million, or 0.04 per diluted share. Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA) $\beta$ ) for the second quarter totaled 868.4 million, which was adversely impacted by the inclusion of 22.5 million/4 of one-time charges, mostly related to cost-containment actions.

These results compared with second-quarter 2008 revenue of \$1.3 billion; net income of \$16.6 million, or \$0.08 per diluted share, on a U.S. GAAP basis; adjusted net income (excluding one-time charges) of \$33.2 million, or \$0.16 per diluted share; and EBITDA of \$99.0 million. Second-quarter 2008 EBITDA included \$15.5 million(5) of one-time charges.

Despite continued weakness in sales and leasing markets globally, second-quarter 2009 results showed better quarter-over-quarter performance than the quarter-over-quarter performance for the first quarter of 2009. Specifically, the second-quarter 2009 EBITDA margin, excluding one-time charges, was 9.5%, versus 8.7% for the same period in the prior year, despite considerably lower revenue.

"Our second quarter results were in line with expectations," said Brett White, president and chief executive officer of CB Richard Ellis. "Despite the ongoing global economic difficulties, we produced significantly higher normalized EBITDA margins compared with the year-earlier second quarter and once again saw operating expense reductions (29.9%) outpace the decline in revenue (27.3%). This is a direct result of the aggressive actions we began taking more than 18 months ago to lower expense levels to address the current market environment.

"During the quarter we also raised \$600 million in new capital, which we are using to lower our secured bank debt, obtain loan amortization and maturity extensions and ensure our financial strength throughout this economic downturn. At the same time, we continue to capitalize on our position as the commercial real estate industry's largest, most profitable and most diversified services firm to grow our client roster and seize marketplace opportunities."

CB Richard Ellis had a strong quarter for signing up corporate and government outsourcing contracts and expanding its pipeline of distressed asset advisory work. In its outsourcing business, the Company procured seven new clients, expanded its service offering for six clients and renewed nine existing clients during the quarter. New outsourcing clients include Ontario Realty Corporation, a government agency that committed to one of the largest outsourcing contracts ever awarded in Canada. Among its existing clients, CB Richard Ellis achieved a significant renewal and expansion with Bank of America Corporation, adding responsibility for the Bank's EMEA, Asia Pacific and Latin America portfolio to its work in the U.S. Outsourcing revenue, however, declined modestly compared with a year ago due to corporate clients' on-going efforts to restrain spending. Meanwhile, in the U.S. alone, the Company's Restructuring Services professionals have been awarded more than \$2.25 billion of distressed properties to market for sale.

In a challenged market, CB Richard Ellis continued its leadership of key market segments in the first half of 2009, including:

- the New York City leasing market, where it was responsible for 22 of the 50 largest leases, more than any other firm, according to *Crain's New York Business*.
- the U.S. investment sales market, where it attained the highest market share, 18.6%, and exceeded the share attributable to the number two and three firms combined, according to Real Capital Analytics.
- the Central London leasing market, where it recorded the highest market share, 22%, according to *Estates Gazette*.

Mr. White added: "While remaining keenly focused on helping our clients to succeed in the current weak environment, we continue to position CB Richard Ellis for an inevitable rebound in the global commercial real estate market. When the recovery comes, the moves we have made to streamline our operations and improve efficiencies while preserving our essential geographic platform and broad service offering will enable us to capture disproportionate market share and provide substantial operating leverage to drive bottom line earnings."

#### Expense Reduction Target Raised

During the second quarter, management increased its cost containment target by an additional \$100 million of annual operating cost savings, as the Company continued to outperform against its previous targets. The Company has now eliminated or targeted for elimination between \$575 million and \$600 million of operating costs.

In conjunction with the implementation of cost-savings actions, the Company incurred one-time expenses consisting of severance and office consolidation costs totaling \$17 million in the second quarter of 2009.

#### Successful Capital Raising Efforts

Following the successful amendment to its Credit Agreement in the first quarter of 2009, which gave the Company increased flexibility, it raised \$150 million of equity and \$450 million of senior subordinated notes during the second quarter of 2009. In addition, the Company launched a loan modification program designed to provide additional flexibility relative to bank loan amortization and maturity schedules. All of these actions result in a more favorable overall capital structure.

#### Americas Segment Results

Revenue for the Americas region, including the U.S., Canada and Latin America, was \$601.6 million for the second quarter of 2009, compared with \$785.5 million for the second quarter of 2008. Operating income for the Americas region was \$26.5 million for the second quarter of 2009, compared with \$47.2 million for the same period of 2008. EBITDA totaled \$42.6 million for the second quarter of 2009, compared with \$64.2 million in last year's second quarter. While market conditions remained weak, operating expenses for this segment declined by 25% compared with a year ago.

#### EMEA Segment Results

Revenue for the EMEA region, which mainly consists of operations in Europe, was \$176.6 million for the second quarter of 2009, compared with \$299.7 million for the second quarter of 2008. The EMEA region reported operating income of \$3.4 million for the second quarter of 2009, compared with \$27.2 million for the same period in 2008. EMEA reported EBITDA of \$5.9 million for the second quarter of 2009, compared with \$31.4 million for last year's second quarter. Offsetting the revenue decrease was a 42% reduction in operating expenses, compared to the prior-year period.

#### Asia Pacific Segment Results

In the Asia Pacific region, which includes operations in Asia, Australia and New Zealand, revenue totaled \$122.7 million for the second quarter of 2009, compared with \$155.7 million for the second quarter of 2008. Operating income for the Asia Pacific region was \$10.9 million for the second quarter of 2009, compared with \$21.7 million for the same period of 2008. EBITDA totaled \$12.2 million for the second quarter of 2009, compared with \$21.8 million for last year's second quarter. For the quarter, operating expenses across Asia Pacific were down by 18% compared with the prior-year period.

#### Global Investment Management Segment Results

In the Global Investment Management segment, which consists of investment management operations in the U.S., Europe and Asia, revenue totaled \$32.6 million for the second quarter of 2009, compared with \$42.7 million in the second quarter of 2008. The second-quarter revenue decline was attributable to lower asset management and acquisition fees than achieved in the second quarter of 2008.

Operating income for the second quarter improved to \$4.5 million from \$0.9 million for the same period in 2008, while second-quarter EBITDA totaled \$2.2 million, a reversal from negative \$15.5 million of EBITDA in the year-earlier second quarter. EBITDA includes the net, non-cash write-downs of \$2.6 million and \$11.9 million for the second quarter of 2009 and 2008, respectively. These write-downs are not included in operating income. Global Investment Management reduced operating expenses by 34% for the second quarter compared with the prior-year period.

Assets under management totaled \$36.4 billion at the end of the second quarter, down 5% from year-end 2008, but up \$0.4 billion from the first quarter of 2009.

#### Development Services Segment Results

In the Development Services segment, which consists of real estate development and investment activities primarily in the U.S., revenue totaled \$22.2 million for the second quarter of 2008. Operating expenses for the quarter fell by 34% from a year earlier. Excluding non-controllable property-level expenses, operating expenses fell by 46% from a year earlier. Development Services posted an operating loss of \$6.4 million for the second quarter of 2009, an improvement from the \$9.1 million operating loss for the same period in 2008, Second-quarter 2009 EBITDA totaled \$5.5 million, an improvement from negative EBITDA of \$3.0 million in last year's second quarter. The operating loss for the second quarter of 2009 includes the gross, non-cash write-down of real estate assets of \$2.7 million, but not the offsetting portion attributable to non-controlling interests of \$1.5 million. EBITDA includes both items and was also positively impacted by higher equity earnings.

Development projects in process as of June 30, 2009 totaled \$5.2 billion, down slightly from year-end 2008. The inventory of pipeline deals as of June 30, 2009 stood at \$1.5 billion, down 40% from year-end 2008.

#### Six-Month Results

For the six months ended June 30, 2009, the Company reported a net loss of \$43.3 million, or \$0.16 per diluted share, on a U.S. GAAP basis, compared with net income of \$37.0 million, or \$0.18 per diluted share, in 2008. Adjusted net income(2) totaled \$2.2 million, or \$0.01 per diluted share, for the six-month period, on revenue of \$1.8 billion. For the same period in 2008, adjusted net income totaled \$64.9 million, or \$0.31 per diluted share, on \$2.5 billion of revenue. EBITDA for the current year-to-date period totaled \$106.8 million versus \$187.5 million for the same period last year. The one-time charges that negatively impacted EBITDA totaled \$38.2 million(6) in 2009 and \$31.7 million(7) in 2008.

#### Conference Call Details

The Company's second-quarter earnings conference call will be held on Thursday, July 30, 2009 at 10:30 a.m. Eastern Daylight Time (EDT). A live webcast will be accessible through the Investor Relations section of the Company's Web site at www.cbre.com.

The direct dial-in number for the conference call is 800-288-8961 for U.S. callers and 612-234-9960 for international callers. A replay of the call will be available starting at 2:00 p.m. EDT on July 30, 2009, and ending at midnight EDT on August 6, 2009. The dial-in number for the replay is 800-475-6701 for U.S. callers and 320-365-3844 for international callers.

The access code for the replay is 106777. A transcript of the call will be available on the Company's Investor Relations Web site.

#### About CB Richard Ellis

CB Richard Ellis Group, Inc. (NYSE:CBG), a *Fortune* 500 and S&P 500 company headquartered in Los Angeles, is the world's largest commercial real estate services firm (in terms of 2008 revenue). The Company has approximately 30,000 employees (excluding affiliates), and serves real estate owners, investors and occupiers through more than 300 offices (excluding affiliates) worldwide. CB Richard Ellis offers strategic advice and execution for property sales and leasing; corporate services; property, facilities and project management; mortgage banking; appraisal and valuation; development services; investment management; and research and consulting. CB Richard Ellis has been named a *BusinessWeek* 50 "best in class" company and *Fortune* 100 fastest growing company two years in a row. Please visit our Web site atwww.cbre.com.

**Note**: This release contains forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including statements regarding our growth momentum in 2009, future operations and future financial performance. These forward-looking statements involve known and unknown

risks, uncertainties and other factors that may cause the Company's actual results and performance in future periods to be materially different from any future results or performance suggested in forward-looking statements in this release. Any forward-looking statements speak only as of the date of this release and, except to the extent required by applicable securities laws, the Company expressly disclaims any obligation to update or revise any of them to reflect actual results, any changes in expectations or any change in events. If the Company does update one or more forward-looking statements, no inference should be drawn that it will makeadditional updates with respect to those or other forward-looking statements. Factors that could cause results to differ materially include, but are not limited to: general conditions of financial liquidity for real estate transactions; a protraction or worsening of the economic slow-down or recession we are currently experiencing in our principal operating regions; our leverage and our ability to perform under our credit facilities; commercial real estate vacancy levels; employment conditions and their effect on vacancy rates; property values; rental rates; interest rates; our ability to reduce expenditures to help offset lower revenues; realization of values in investment funds to offset related incentive compensation expense; our ability to leverage our platform to grow revenues and capture market share; our ability to retain and incentivize producers; the integration of our acquisitions and the level of synergy savings achieved as a result; and our ability to maintain or enhance our operating leverage.

Additional information concerning factors that may influence the Company's financial information is discussed under "Risk Factors", "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Quantitative and Qualitative Disclosures About Market Risk" and "Forward-Looking Statements" in our Annual Report on Form 10-K for the year ended December 31, 2008, and under "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Quantitative and Qualitative Disclosures About Market Risk" and "Forward-Looking Statements" in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2009, as well as in the Company's press releases and other periodic filings with the Securities and Exchange Commission. Such filings are available publicly and may be obtained on the Company's Web site at www.cbre.com or upon request from the CB Richard Ellis Investor Relations Department at *investorrelations@cbre.com*.

(1)One-time charges include a tax true-up related to the write-off of financing costs incurred in connection with the credit agreement amendment entered into on March 24, 2009, amortization expense related to customer relationships resulting from acquisitions, integration costs related to acquisitions, cost-containment expenses and the write-down of impaired assets.

(2)A reconciliation of net (loss) income attributable to CB Richard Ellis Group, Inc. to net income attributable to CB Richard Ellis Group, Inc., as adjusted for one-time items, is provided in the section of this release entitled "Non-GAAP Financial Measures."

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(3)The Company's management believes that EBITDA is useful in evaluating its operating performance compared to that of other companies in its industry because the calculation of EBITDA generally eliminates the effects of financing and income taxes and the accounting effects of capital spending and acquisitions, which items may vary for different companies for reasons unrelated to overall operating performance. As a result, the Company's management uses EBITDA as a measure to evaluate the operating performance of various business segments and for other discretionary purposes, including as a significant component when measuring its operating performance under its employee incentive programs. Additionally, we believe EBITDA is useful to investors to assist them in getting a more accurate picture of our results from operations.

However, EBITDA is not a recognized measurement under U.S. generally accepted accounting principles (GAAP), and when analyzing the Company's operating performance, readers should use EBITDA in addition to, and not as an alternative for, net income determined in accordance with GAAP. Because not all companies use identical calculations, the Company's presentation of EBITDA may not be comparable to similarly titled measures of other companies. Furthermore, EBITDA is not intended to be a measure of free cash flow for management's discretionary use, as it does not consider certain cash requirements such as tax and debt service payments. The amounts shown for EBITDA also differ from the amounts calculated under similarly titled definitions in the Company's debt instruments, which are further adjusted to reflect certain other cash and non-cash charges and are used to determine compliance with financial covenants and the Company's ability to engage in certain activities, such as incurring additional debt and making certain restricted payments.

For a reconciliation of EBITDA with the most comparable financial measures calculated and presented in accordance with GAAP, see the section of this press release titled "Non-GAAP Financial Measures."

(4)Includes cost-containment expenses of \$17.0 million, impairment of assets of \$3.7 million, net of non-controlling interests (minority interest), and integration costs related to acquisitions of \$1.8 million, the majority of which related to the Trammell Crow Company acquisition.

(5)Includes impairment of assets of \$11.9 million and integration costs related to acquisitions of \$3.6 million, the majority of which related to the Trammell Crow Company acquisition.

(6)Includes cost-containment expenses of \$24.9 million, impairment of assets of \$9.8 million, net of non-controlling interests (minority interest), and integration costs related to acquisitions of \$3.5 million, the majority of which related to the Trammell Crow Company acquisition.

(7)Includes impairment of assets of \$22.5 million and integration costs related to acquisitions of \$9.2 million, the majority of which related to the Trammell Crow Company acquisition.

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#### CB RICHARD ELLIS GROUP, INC. OPERATING RESULTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2009 AND 2008 (Dollars in thousands, except share data) (Unaudited)

		1onths Ended une 30,	Six Months Ended June 30,				
	2009	2008	2009	2008			
Revenue	\$ 955,66	7 \$ 1,314,873	\$ 1,846,116	\$ 2,545,798			
Costs and expenses:							
Cost of services	566,83	737,205	1,120,250	1,441,651			
Operating, administrative and other	328,67	468,839	634,830	901,184			
Depreciation and amortization	24,160	25,022	49,558	48,824			
Total costs and expenses	919,66	3 1,231,066	1,804,638	2,391,659			
Gain on disposition of real estate	2,92	4,042	2,925	4,042			
Operating income	38,924	87,849	44,403	158,181			

Equity loss from unconsolidated subsidiaries		1,743		11,752		11,940		22,514
Other loss				4,607		—		4,607
Interest income		1,237		4,481		3,542		9,707
Interest expense		47,418		41,560		82,216		84,565
Write-off of financing costs				—		29,255		—
							_	
(Loss) income before provision (benefit) for income taxes		(9,000)		34,411		(75,466)		56,202
Provision (benefit) for income taxes		4,706		20,330		(7,341)		26,792
							_	
Net (loss) income		(13,706)		14,081		(68,125)		29,410
Less: Net loss attributable to non-controlling interests		(7,069)		(2,482)		(24,799)		(7,607)
Net (loss) income attributable to CB Richard Ellis Group, Inc.	\$	(6,637)	\$	16,563	\$	(43,326)	\$	37,017
$(\cdot,\cdot)$				<u> </u>				
Basic (loss) income per share attributable to CB Richard Ellis Group, Inc.								
shareholders	\$	(0.02)	\$	0.08	\$	(0.16)	\$	0.18
	<u> </u>		-		<u> </u>		÷	
Weighted average shares outstanding for basic (loss) income per share		265,683,366		203,435,495		263,851,431		203,273,086
weighted average shares outstanding for basic (ross) income per share		205,005,500		203,433,475		205,051,451		203,275,000
Diluted (leas) in some numbers of the least hills to CD Dischard Ellis Corress Inc.								
Diluted (loss) income per share attributable to CB Richard Ellis Group, Inc.	¢	(0.02)	¢	0.08	¢	(0.16)	¢	0.18
shareholders	\$	(0.02)	¢	0.08	¢	(0.10)	¢	0.18
Weighted average shares outstanding for diluted (loss) income per share		265,683,366		208,388,563		263,851,431		208,059,701
EBITDA	\$	68,416	\$	98,994	\$	106,820	\$	187,491
						<u> </u>		
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#### CB RICHARD ELLIS GROUP, INC. SEGMENT RESULTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2009 AND 2008 (Dollars in thousands) (Unaudited)

			onths Ended ne 30,			Six Months Ended June 30,			
		2009	,	2008		2009	,	2008	
Americas									
Revenue	\$	601,565	\$	785,478	\$	1,178,606	\$	1,569,002	
Costs and expenses:									
Cost of services		385,402		487,655		768,494		972,023	
Operating, administrative and other		175,442		235,003		332,241		457,458	
Depreciation and amortization		14,233		15,661		28,491		29,969	
Operating income	\$	26,488	\$	47,159	\$	49,380	\$	109,552	
EBITDA	\$	42,602	\$	64,195	\$	81,243	\$	130,480	
EMEA									
Revenue	\$	176,595	\$	299,738	\$	338,756	\$	542,499	
Costs and expenses:									
Cost of services		109,345		162,968		219,362		305,005	
Operating, administrative and other		61,216		105,776		116,900		195,285	
Depreciation and amortization		2,621		3,750		5,161		6,985	
Operating income (loss)	\$	3,413	\$	27,244	\$	(2,667)	\$	35,224	
EBITDA	\$	5,928	\$	31,441	\$	2,811	\$	43,112	
Asia Pacific									
Revenue	\$	122,652	\$	155,667	\$	215,746	\$	293,099	
Costs and expenses:									
Cost of services		72,084		86,582		132,394		164,623	
Operating, administrative and other		37,569		45,550		67,518		90,871	
Depreciation and amortization		2,128		1,872		4,256		3,625	
Operating income	\$	10,871	\$	21,663	\$	11,578	\$	33,980	
EBITDA	\$	12,219	\$	21,828	\$	14,159	\$	35,510	
Global Investment Management									
Revenue	\$	32,606	\$	42,746	\$	69,902	\$	82,235	
Costs and expenses:	3	52,000	Ф	42,740	Ф	69,902	Ф	82,233	
Operating, administrative and other		26,909		40,997		56,291		81,791	
Depreciation and amortization		1,186		40,997		2,389		1,647	
	\$	4,511	\$	901	\$	11,222	\$	(1,203)	
Operating income (loss)					_		_		
EBITDA	<u>\$</u>	2,181	\$	(15,470)	\$	1,755	\$	(16,845)	
Development Services									
Revenue	\$	22,249	\$	31,244	\$	43,106	\$	58,963	
Costs and expenses:									
Operating, administrative and other		27,535		41,513		61,880		75,779	
Depreciation and amortization		3,998		2,891		9,261		6,598	
Gain on disposition of real estate		2,925		4,042		2,925		4,042	
Operating loss	\$	(6,359)	\$	(9,118)	\$	(25,110)	\$	(19,372)	

EBITDA	\$	5,486	\$ (3,000)	\$ 6,852	\$ (4,766)
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#### **Non-GAAP Financial Measures**

The following measures are considered "non-GAAP financial measures" under SEC guidelines:

- (i) Net income attributable to CB Richard Ellis Group, Inc., as adjusted for one-time items
- (ii) Diluted earnings per share attributable to CB Richard Ellis Group, Inc, as adjusted for one-time items
- (iii) EBITDA

The Company believes that these non-GAAP financial measures provide a more complete understanding of ongoing operations and enhance comparability of current results to prior periods as well as presenting the effects of one-time items in all periods presented. The Company believes that investors may find it useful to see these non-GAAP financial measures to analyze financial performance without the impact of one-time items that may obscure trends in the underlying performance of its business.

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Net income attributable to CB Richard Ellis Group, Inc., as adjusted for one-time items and diluted net income per share attributable to CB Richard Ellis Group, Inc. shareholders, as adjusted for one-time items are calculated as follows (dollars in thousands, except per share data):

	Three Months Ended June 30,					Six Months Ended June 30,			
		2009		2008		2009		2008	
Net (loss) income attributable to CB Richard Ellis Group, Inc.	\$	(6,637)	\$	16,563	\$	(43,326)	\$	37,017	
Cost containment expenses, net of tax		10,630				15,471			
Amortization expense related to customer relationships acquired, net of tax		1,871		2,515		3,679		4,264	
Integration costs related to acquisitions, net of tax		1,123		2,168		2,162		5,461	
Write-down of impaired assets, net of tax		2,369		11,957		6,061		18,167	
Write-off of financing costs, net of tax		308				18,153			
Net income, as adjusted	\$	9,664	\$	33,203	\$	2,200	\$	64,909	
Diluted income per share attributable to CB Richard Ellis Group, Inc.									
shareholders, as adjusted	\$	0.04	\$	0.16	\$	0.01	\$	0.31	
Weighted average shares outstanding for diluted income per share		268,132,723		208,388,563		265,908,443		208,059,701	

EBITDA for the Company is calculated as follows (dollars in thousands):

		Three Mon June		Six Months Ended June 30,					
		2009	2008		 2009		2008		
Net (loss) income attributable to CB Richard Ellis Group, Inc. Add:	\$	(6,637)	\$	16,563	\$ (43,326)	\$	37,017		
Depreciation and amortization		24,166		25,022	49,558		48,824		
Interest expense		47,418		41,560	82,216		84,565		
Write-off of financing costs		—		—	29,255		—		
Provision (benefit) for income taxes		4,706		20,330	(7,341)		26,792		
Less:									
Interest income		1,237		4,481	 3,542		9,707		
EBITDA	\$	68,416	\$	98,994	\$ 106,820	\$	187,491		
	1	0							

EBITDA for segments is calculated as follows (dollars in thousands):

	Three Months Ended June 30,					Six Months Ended June 30,		
		2009		2008	_	2009		2008
Americas								
Net (loss) income attributable to CB Richard Ellis Group, Inc.	\$	(13,383)	\$	11,334	\$	(30,759)	\$	26,289
Add:								
Depreciation and amortization		14,233		15,661		28,491		29,969
Interest expense		39,307		32,100		67,007		66,905
Write-off of financing costs		_				29,255		_
Royalty and management service income		(3,878)		(3,640)		(4,705)		(10,928)
Provision (benefit) for income taxes		7,163		10,254		(6,090)		21,418
Less:								
Interest income		840		1,514		1,956		3,173
EBITDA	\$	42,602	\$	64,195	\$	81,243	\$	130,480

<u>EMEA</u>						
Net income (loss) attributable to CB Richard Ellis Group, Inc.	\$	6,954	\$	16,694	\$ (1,428) \$	22,964
Add:						
Depreciation and amortization		2,621		3,750	5,161	6,985
Interest expense		481		609	483	967
Royalty and management service expense		2,456		1,612	2,612	5,888
(Benefit) provision for income taxes		(6,488)		9,480	(3,688)	8,674
Less:						
Interest income		96		704	 329	2,366
EBITDA	\$	5,928	\$	31,441	\$ 2,811 \$	43,112
			-		 	
Asia Pacific						
Net (loss) income attributable to CB Richard Ellis Group, Inc.	\$	(2,022)	\$	9,547	\$ (1,535) \$	13,378
Add:		, í í		ĺ.	× ´ ´	ĺ.
Depreciation and amortization		2,128		1,872	4,256	3,625
Interest expense		745		1,962	1,393	2,892
Royalty and management service expense		1,220		1,660	1,677	4,225
Provision for income taxes		10,293		7,103	8,619	12,089
Less:						
Interest income		145		316	 251	699
EBITDA	\$	12,219	\$	21,828	\$ 14,159 \$	35,510
Global Investment Management						
Net income (loss) attributable to CB Richard Ellis Group, Inc.	\$	4,490	\$	(14,312)	\$ (1,011) \$	(12, 109)
Add:						
Depreciation and amortization		1,186		848	2,389	1,647
Interest expense		1,041		1,027	1,589	1,367
Royalty and management service expense		202		368	416	815
Benefit for income taxes		(4,703)		(2,853)	(1,176)	(7,771)
Less:						
Interest income		35		548	452	794
EBITDA	\$	2,181	\$	(15,470)	\$ 1,755 \$	(16,845)
				<u> </u>	 <u> </u>	<u> </u>
	11					

11

		Three Mont June		Six Montl June	
		2009	2008	2009	2008
Development Services					
Net loss attributable to CB Richard Ellis Group, Inc.	\$	(2,676)	\$ (6,700)	\$ (8,593)	\$ (13,505)
Add:					
Depreciation and amortization		3,998	2,891	9,261	6,598
Interest expense		5,844	5,862	11,744	12,434
Benefit for income taxes		(1,559)	(3,654)	(5,006)	(7,618)
Less:					
Interest income		121	1,399	554	2,675
EBITDA	\$	5,486	\$ (3,000)	\$ 6,852	\$ (4,766)
	12				
EBIIDA	<u>\$</u> 12	5,480	5 (3,000)	\$ 0,832	<u></u>

#### CB RICHARD ELLIS GROUP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Dollars in thousands) (Unaudited)

	June 30, 2009	I	December 31, 2008
Assets:			
Cash and cash equivalents	\$ 309,520	\$	158,823
Restricted cash	43,176		36,322
Receivables, net	666,478		751,940
Warehouse receivables (1)	145,705		210,473
Real estate assets (2)	749,866		790,825
Goodwill and other intangibles, net	1,597,776		1,563,270
Investments in and advances to unconsolidated subsidiaries	165,476		145,726
Deferred compensation assets	4,561		229,829
Other assets, net	736,420		839,206
Total assets	\$ 4,418,978	\$	4,726,414
Liabilities:			
Current liabilities, excluding debt	\$ 735,838	\$	979,233
Warehouse lines of credit (1)	145,705		210,473
Revolving credit facility	48,794		25,765
Senior secured term loans	1,773,250		2,073,750
Senior subordinated notes, net	435,986		
Other debt (3)	9,999		13,498
Notes payable on real estate (4)	572,215		617,663
Deferred compensation liability	555		244,924
Other long-term liabilities	210,316		215,385

Total liabilities	3,932,658	4,380,691
CB Richard Ellis Group, Inc. stockholders' equity Non-controlling interests Total equity	273,466 212,854 486,320	114,686 231,037 345,723
Total liabilities and stockholders' equity	\$ 4,418,978	\$ 4,726,414

<sup>(1)</sup> Represents Freddie Mac and Fannie Mae loan receivables, which are offset by the related non-recourse warehouse line of credit facility.

<sup>(2)</sup> Includes real estate and other assets held for sale, real estate under development and real estate held for investment.

<sup>(3)</sup> Includes a non-recourse revolving credit line balance of \$8.1 million and \$8.0 million in Development Services as of June 30, 2009 and December 31, 2008, respectively.

 <sup>(4)</sup> Represents notes payable on real estate in Development Services of which \$5.1 million and \$4.1 million are recourse to the Company as of June 30, 2009 and December 31, 2008, respectively.

<sup>13</sup> 



## **CB Richard Ellis Group, Inc.**

Second Quarter 2009 Earnings Conference Call

July 30, 2009



## **Forward Looking Statements**

This presentation contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our momentum in 2009, future operations and future financial performance. These statements should be considered as estimates only and actual results may ultimately differ from these estimates. Except to the extent required by applicable securities laws, we undertake no obligation to update or publicly revise any of the forward-looking statements that you may hear today. Please refer to our current annual report on Form 10-K and our current quarterly Form 10-Q, in particular any discussion of Risk Factors, which are filed with the SEC and available at the SEC's website (http://www.sec.gov), for a full discussion of the risks and other factors that may impact any estimates that you may hear today. We may make certain statements during the course of this presentation which include references to "non-GAAP financial measures," as defined by SEC regulations. As required by these regulations, we have provided reconciliations of these measures to what we believe are the most directly comparable GAAP measures, which are attached hereto within the appendix.



### **Conference Call Participants**

Brett White President & Chief Executive Officer

Bob Sulentic Group President & Chief Financial Officer

Nick Kormeluk Investor Relations



### **Business Overview**

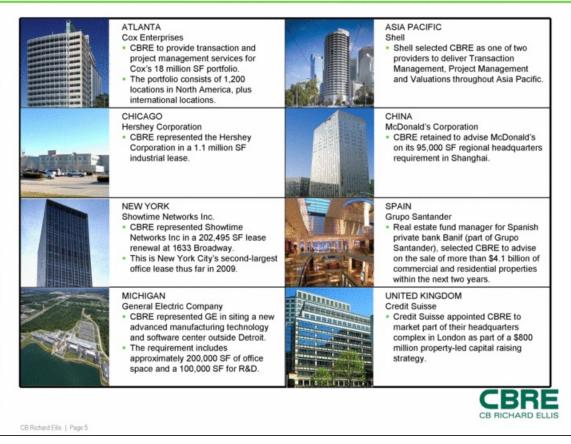
Highlights:

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- Q2 2009 year over year normalized EBITDA margin improvement
   cost cutting continued to exceed expectations
- Global lines of business and geographies continue market share leadership
- Outsourcing client and square footage growth continued
- Outsourcing revenues 42% of total in Q2 2009
- Completed \$600 million combined debt and equity raise in Q2 2009
- Meaningful extension of average debt maturity

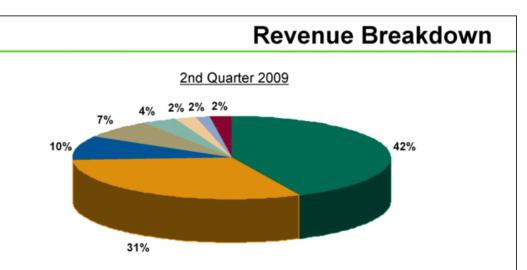


### **Q2 CBRE Wins**



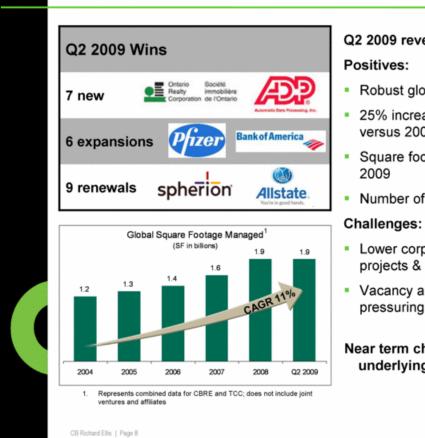
	Q2 2009 Perfo	rmance Overview
	Q2 2009	Q2 2008
Revenue	\$955.7 million	\$1,314.9 million
Not (Loss) Incomol	GAAP (\$6.6) million	GAAP \$16.6 million
Net (Loss) Income <sup>1</sup>	Adjusted \$9.7 million	Adjusted \$33.2 million
EPS <sup>1,2</sup>	GAAP (\$0.02)	GAAP \$0.08
	Adjusted \$0.04	Adjusted \$0.16
EBITDA	\$68.4 million	\$99.0 million
Normalized EBITDA <sup>3</sup>	\$90.9 million	\$114.5 million
Normalized EBITDA Margin <sup>3</sup>	9.5%	8.7%
credit agreement amendment entered in	exclude a tax true-up related to the write-off of financing to March 24, 2009, amortization expense related to cust acquisitions, cost containment expenses and the write-or	tomer relationships resulting from
2. All EPS information is based upon dilute	d shares.	CRRE

Normalized EBITDA excludes integration costs related to acquisitions, cost containment expenses and the write-down of impaired 3. assets.



	Three mo	nths ended J	une 30,	Six mon	hs ended Jur	ne 30,
(\$ in millions)	2009	2008	% Change	2009	2008	% Change
Property & Facilities Management	399.8	419.7	-5	796.2	832.9	-4
Leasing	299.0	436.2	-31	566.2	830.7	-32
Sales	98.2	250.2	-61	175.9	478.1	-63
Appraisal & Valuation	70.1	92.4	-24	132.5	179.5	-26
Investment Management	30.3	43.3	-30	65.7	84.3	-22
Development Services	21.5	30.1	-29	41.4	56.3	-26
Commercial Mortgage Brokerage	14.3	24.7	-42	29.0	46.6	-38
Other	22.5	18.3	23	39.2	37.4	5
Total	955.7	1,314.9	-27	1,846.1	2,545.8	-27

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### Outsourcing

CBRE CB RICHARD ELLIS

### Q2 2009 revenue down modestly

- Robust global RFP activity
- 25% increase in new client contracts versus 2008
- Square footage growth positive in Q2 2009
- Number of clients up in Q2 2009
- Lower corporate spending impacting projects & reimbursements
- Vacancy and consolidation also pressuring near-term results

Near term challenges offsetting strong underlying business performance.



### **US Market Statistics**

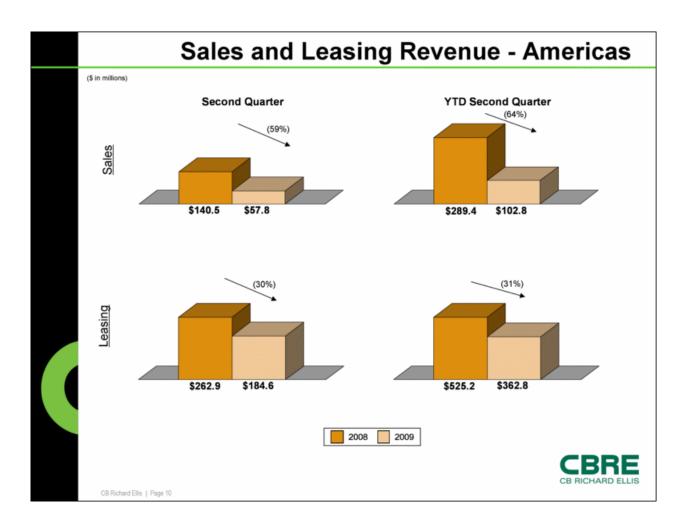
### Vacancy & Absorption Trends

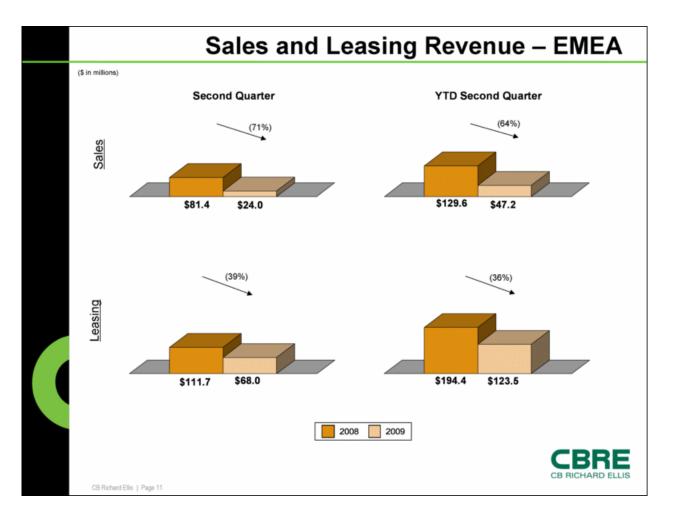
		US Vac	ancy			Absorption nillions of s		
	4Q07	4Q08	2Q09	4Q09 F	2007	2008	2Q09	2009 F
Office	12.5%	14.0%	15.5%	17.3%	59.3	19.8	-16.2	-68.2
Industrial	9.5%	11.4%	13.0%	14.3%	167.2	-86.9	-80.5	-306.1
Retail	8.7%	10.4%	11.7%	12.6%	13.9	-0.4	-11.3	-23.3

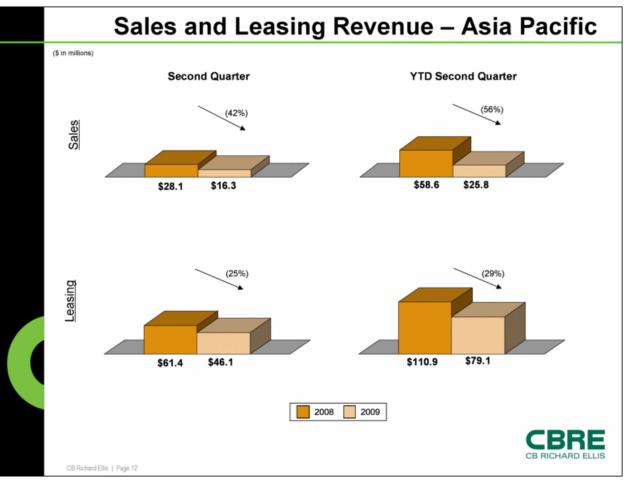
Source: CBRE Econometric Advisors (EA) Outlooks Fall 2009

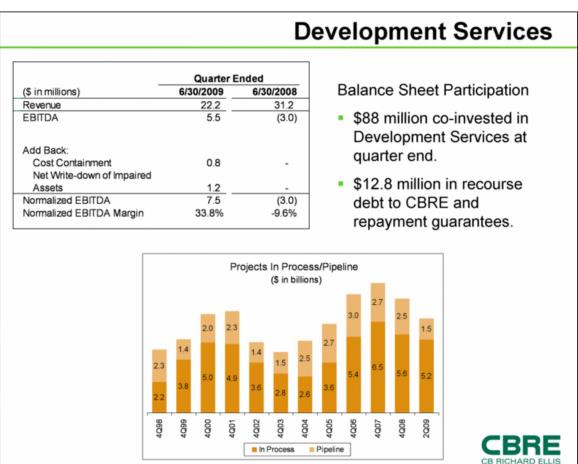


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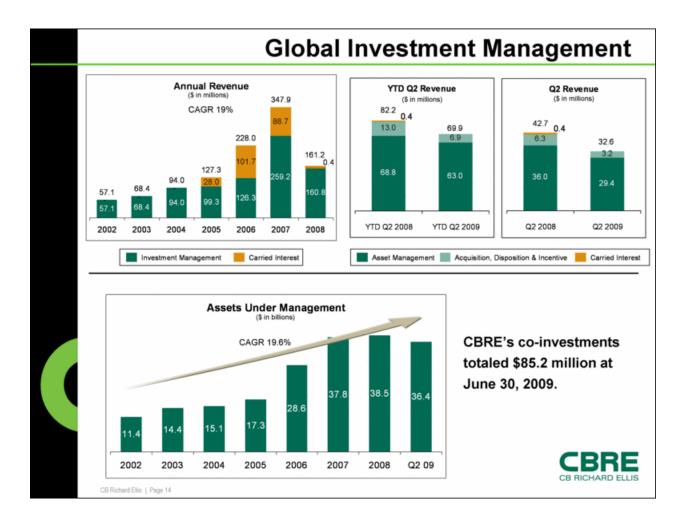












## **Global Investment Management**

**Pro-forma Normalized EBITDA** 

	Three Months Ended	June 30,	Six Months Ended J	une 30,
(\$ in millions)	2009	2008	2009	2008
EBITDA	2.2	(15.5)	1.8	(16.8)
Add Back:				
Write-down of investments	2.6	11.9	7.8	11.9
Normalized EBITDA	4.8	(3.6)	9.6	(4.9)
(Reversed) accrued incentive				
compensation expense related				
to carried interest revenue not				
yet recognized	(0.3)	2.6	(3.4)	7.9
Pro-forma Normalized EBITDA	4.5	(1.0)	6.2	3.0
Pro-forma Normalized EBITDA Margin	14%	-2%	9%	4%

 For the three months ended June 30, 2009, the Company recorded a reversal of carried interest incentive compensation expense of \$0.3 million compared to expense accruals of \$2.6 million in the same period in 2008.

- For the six months ended June 30, 2009, the Company recorded a reversal of carried interest incentive compensation expense of \$3.4 million compared to expense accruals of \$7.9 million in the six months ended June 30, 2008.
- As of June 30, 2009, the Company maintained a cumulative remaining accrual of such compensation expense of approximately \$20 million, which pertains to anticipated future carried interest revenue.

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## **Cost Cutting Initiatives**

- Previously announced \$475 \$500 million cost savings plans implemented visible in EBITDA margin recovery despite substantial revenue decline
- Raising expected savings target by \$100 million to a range of \$575 \$600 million
- Expect to realize approximately \$550 million of these savings in 2009 versus full year 2007 due to timing of implementation
- Incurred one-time cost containment expenses of \$17 million in Q2 2009 and \$25 million in the six months of 2009, with a total of \$52 million incurred in trailing 12 months
- Also expect low 2009 capital expenditures of \$30 million



### **Balance Sheet Management**

- Proactively taking a methodical approach to improve our capital structure: deleveraging, less reliance on bank market and extending maturities
- Amended credit agreement completed March 24, 2009
  - Relaxation of leverage and coverage ratios
  - Ability to buy back term loans at discount
  - Ability to make loan modification offers to individual classes of existing debt holders and extend maturities without future credit agreement amendments
- Raised \$150 million of equity capital
  - Direct placement of \$100 million with Paulson & Co. Inc. on June 10, 2009
  - Completed \$50 million ATM program on June 11, 2009
- Raised \$450 million of senior subordinated notes in private placement on June 18, 2009
  - \$100 million was sold to Paulson & Co. Inc.
- Proceeds to be used for general corporate purposes including debt repayment
- Launched loan modification offers on July 16th with \$425 million of preliminary commitments

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## Capitalization

	As o	of	
(\$ in millions)	6/30/2009	3/31/2009	Variance
Cash	309.5	423.5	(114.0)
Revolving credit facility	48.8	444.3	(395.5)
Senior secured term loan A	584.0	736.7	(152.7)
Senior secured term loan B	943.5	943.5	-
Senior secured term loan A-1	245.8	288.0	(42.2)
Senior subordinated notes <sup>1</sup>	436.0	-	436.0
Notes payable on real estate <sup>2</sup>	5.1	4.6	0.5
Other debt <sup>3</sup>	1.9	3.8	(1.9)
Total debt	2,265.1	2,420.9	(155.8)
Stockholders' equity	273.5	64.0	209.5
Total capitalization	2,538.6	2,484.9	53.7
Total net debt	1,955.6	1,997.4	(41.9)

1. Net of original issue discount of \$14 million.

 Represents notes payable on real estate in Development Services that are recourse to the company. Excludes non-recourse notes payable on real estate of \$567.1 million and \$618.0 million at June 30, 2009 and March 31, 2009, respectively.

Excludes \$145.7 million and \$276.3 million of non-recourse warehouse facility at June 30, 2009 and March 31, 2009, respectively, as well
as \$8.1 million of non-recourse revolving credit facility in Development Services at June 30, 2009 and March 31, 2009.



# **CBRE Debt Covenants & Maturity Schedule**

Covenant	Hurdle	12/31/08	3/31/09	6/30/09
Leverage Ratio	≤4.25x <sup>1</sup>	3.28	2.78	2.47
Interest Coverage Ratio	≥2.00x <sup>1</sup>	4.72	5.89	5.36
1. Effective March 24, 200	19			
Require	ed Debt M	laturity Sche	edule	
	Year	a de la calencia de la c	Amount Du	e
				and the second second second

\$254 million



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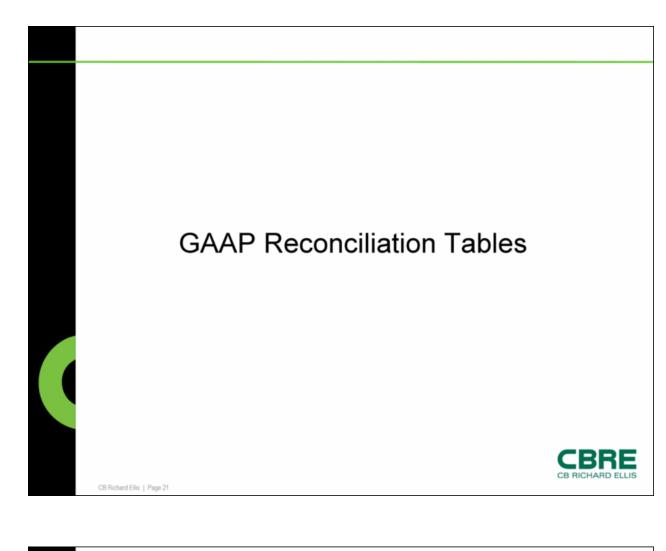
## **Business Outlook**

- Summary:
  - Significant operating leverage in business model following cost cuts
  - Overall market conditions not much different than at end of Q1

2010

- · Investment sales weak; still expect start of distressed activity this year
- · Leasing expected to remain weak until economies begin to improve
- Outsourcing results should continue to be mixed as new client growth is offset by current headwinds
- Global Investment Management and Development Services results to remain weak while asset values remain low and sales are slow
- Our strategy remains unchanged:
  - Provide great client service
  - Continue aggressive focus on cost containment
  - Focus on improving balance sheet
  - Continue to aggressively grow market share





	٦	Three Months E	Inde	d June 30,
(\$ in millions, except for share data)		2009		2008
Net (loss) income attributable to CB Richard Ellis				
Group, Inc.	\$	(6.6)	\$	16.6
Cost containment expenses, net of tax		10.6		-
Write-down of impaired assets, net of tax		2.4		12.0
Amortization expense related to customer				
relationships acquired, net of tax		1.9		2.5
Integration costs related to acquisitions, net of tax		1.1		2.1
Write-off of financing costs, net of tax		0.3		-
Net income attributable to CB Richard Ellis				
Group, Inc., as adjusted	\$	9.7	\$	33.2
Diluted income per share, as adjusted	\$	0.04	\$	0.16
Weighted average shares outstanding for				
diluted income per share		268,132,723		208,388,563



### Reconciliation of Normalized EBITDA to EBITDA to Net (Loss) Income

	ті	hree Mon June	 
(\$ in millions)		2009	2008
Normalized EBITDA	\$	90.9	\$ 114.5
Adjustments:			
Integration costs related to acquisitions		1.8	3.6
Cost containment expenses		17.0	-
Write-down of impaired assets		3.7	11.9
EBITDA		68.4	99.0
Add:			
Interest income		1.2	4.5
Less:			
Depreciation and amortization		24.1	25.0
Interest expense		47.4	41.6
Provision for income taxes		4.7	20.3
Net (loss) income attributable to CB Richard			
Ellis Group, Inc.		(6.6)	16.6
Revenue	\$	955.7	\$ 1,314.9
Normalized EBITDA Margin		9.5%	8.7%

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