UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 13, 2008

CB RICHARD ELLIS GROUP, INC.

94-3391143

(IRS Employer

Identification No.)

(Exact name of registrant as specified in its charter)

001-32205

(Commission File Number)

Delaware (State or other

jurisdiction of

incorporation)

| 11150 Santa Monica Boulevard, Suite 1600, Los Angeles, Cali (Address of Principal Executive Offices) | ifornia | 90025 (Zip Code) |
|---|--------------------------------|---|
| (310) 4 Registrant's Telephone N | 405-8900 umber, Incl | uding Area Code |
| Not A _j (Former Name or Former Addre | pplicable ess, if Chan | ged Since Last Report) |
| Check the appropriate box below if the Form 8-K filing is intended to simultaneously | satisfy the f | iling obligation of the registrant under any of the following provisions: |
| ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 23 | 0.425) | |
| ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.1 | 4a-12(b)) | |
| ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange | e Act (17 C | FR 240.14d-2(b)) |
| ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange | e Act (17 C | FR 240.13e-4(c)) |
| | | |
| | | |
| | | |
| This Current Report on Form 8-K is filed by CB Richard Ellis Group, Inc., a Delaward | corporatio: | n (the "Company"), in connection with the matters described herein. |
| tem 7.01 Regulation FD Disclosure | | |
| The Company is scheduled to meet with investors during the month of August 2008. A information contained in this Exhibit shall not be deemed "filed" for purposes of Secti incorporated by reference in any filing under the Securities Act of 1933, as amended, or | ion 18 of the | e Securities Exchange Act of 1934, as amended, nor shall it be deemed |
| tem 9.01 Financial Statements and Exhibits | | |
| d) Exhibits | | |
| Exhibit No | Desc | ription |
| 99.1 CBRE Investor Presentation | | |
| Sign | nature | |
| Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has authorized. | s duly cause | ed this report to be signed on its behalf by the undersigned thereunto duly |
| Date: August 13, 2008 | CB RICH | HARD ELLIS GROUP, INC. |
| | Ву: | /s/ KENNETH J. KAY Kenneth J. Kay |
| | | Chief Financial Officer |
| | 2 | |



CB Richard Ellis Group, Inc.

Investor Presentation

August 2008



Forward Looking Statements

This presentation contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our momentum in and possible scenarios for 2008 and 2009, future operations, future expenses, and future financial performance. These statements should be considered as estimates only and actual results may ultimately differ from these estimates. Except to the extent required by applicable securities laws, we undertake no obligation to update or publicly revise any of the forward-looking statements that you may hear today. Please refer to our current annual report on Form 10-K (in particular, Risk Factors) and our current quarterly report on Form 10-Q, which are filed with the SEC and available at the SEC's website (http://www.sec.gov), for a full discussion of the risks and other factors that may impact any estimates that you may hear today. We may make certain statements during the course of this presentation which include references to "non-GAAP financial measures," as defined by SEC regulations. As required by these regulations, we have provided reconciliations of these measures to what we believe are the most directly comparable GAAP measures, which are attached hereto within the appendix.



Global Leader in Commercial Real Estate Services

Leading Global Brand

Broad Capabilities

- 100+ years
- 57 countries
- #1 in key cities in America, Europe and Asia Pacific
- #1 commercial real estate brokerage
- #1 outsourcing
- #1 appraisal and valuation
- \$43.7 billion in assets under management¹
- #2 commercial mortgage brokerage
- \$9.9 billion of development projects in process/pipeline¹

Scale, Diversity and Earnings Power

- 2.2x nearest competitor
- Thousands of clients, 88% of Fortune 100
- Q2 2008 TTM revenue of \$5.9 billion
- Q2 2008 TTM normalized EBITDA of \$816.3 million^{2,3}
- 1. As of June 30, 2008
- 2. Normalized EBITDA excludes merger-related charges, integration costs related to acquisitions, and the write down of impaired investments.
- Q2 2008 TTM normalized EBITDA includes \$56.6 million of net gains from Development services activities, which cannot be recognized under purchase accounting rules.

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2008 Milestones

FORTUNE

First commercial real estate services company in the Fortune 500; Ranked #404



Ranked #11 among 50 "Best-in-Class" companies



World's Most Powerful Brokerage Firm



World's Top Brokerage and Property Management Firm



#1 brand for seven consecutive years



Property Advisor of the Year



One of the world's leading outsourcing companies



#1 Brokerage and Capital Markets Firm



U.S. EPA 2008 ENERGY STAR Partner of the Year

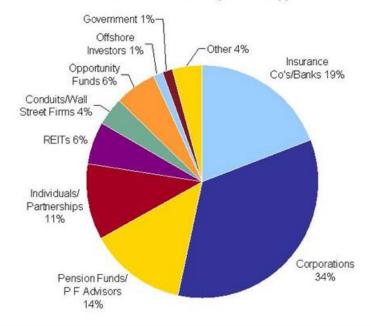


Named to "Companies that Care" 2008 Honor Roll



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2007 Revenue by Client Type



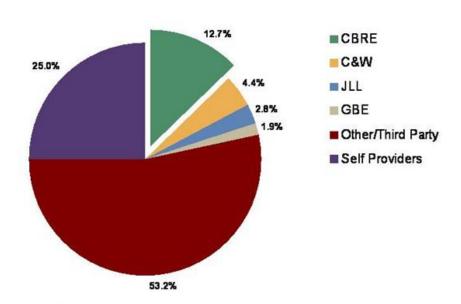
Diversified revenue spread across broad base of clients with no concentration.



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#1 Position in a Fragmented Market

\$27 Billion U.S. Commercial Real Estate Market⁽¹⁾

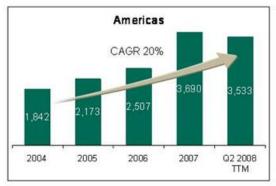


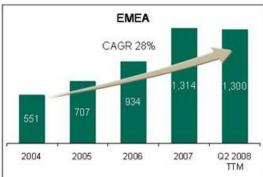
- Large and growing market—4.2% CAGR 1997-2007
- Highly fragmented—top four firms have 21.8% market share

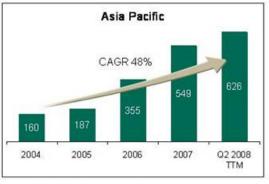
CBRE

Segment Revenue Performance¹

(\$ in millions)









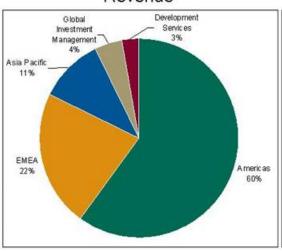
1. Excludes development services segment.

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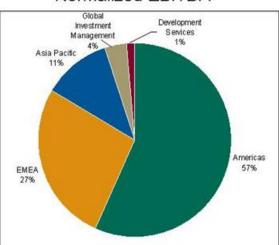
CBRE CB RICHARD ELLIS

Segment Contribution

Q2 2008 TTM Revenue



Q2 2008 TTM Normalized EBITDA¹



^{1.} Normalized EBITDA excludes merger-related charges, integration costs related to acquisitions, and the write down of impaired investments.



Revenue Breakdown

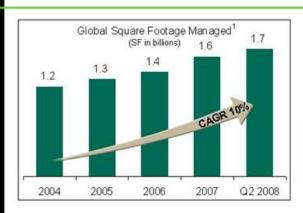
2nd Quarter 2008 3% 2% 2% 2% 19% 33%

| | Three mo | nths ended | June 30, | Six months ended June 30, | | | |
|---|----------|------------|----------|---------------------------|---------|----------|--|
| (\$ in millions) | 2008 | 2007 | % Change | 2008 | 2007 | % Change | |
| ■ Leasing | 436.2 | 465.7 | -6 | 830.7 | 794.3 | 5 | |
| Property & Facilities Management | 419.7 | 324.4 | 29 | 832.9 | 632.2 | 32 | |
| ■ Sales | 250.2 | 432.1 | -42 | 478.1 | 771.1 | -38 | |
| Appraisal & Valuation | 92.4 | 101.2 | -9 | 179.5 | 181.1 | -1 | |
| Investment Management | 43.3 | 86.3 | -50 | 84.3 | 174.2 | -52 | |
| Development Services | 30.1 | 16.4 | 84 | 56.3 | 31.1 | 81 | |
| Commercial Mortgage Brokerage | 24.7 | 44.4 | -44 | 46.6 | 84.8 | -45 | |
| ■ Other | 18.3 | 19.9 | -8 | 37.4 | 35.5 | 5 | |
| Total | 1,314.9 | 1,490.4 | -12 | 2,545.8 | 2,704.3 | -8 | |

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Outsourcing Services



- Outsourcing % of Q2 2008 Total Revenue
- 32% ²

- Global property and facilities management
- Global project management
- Global corporate services



- 1. Represents combined data for CBRE and TCC; does not include joint ventures and affiliates.
- Management fees include property management, facilities management and project management fees. Does not include transaction revenue associated with outsourcing activities.



#1 Provider Of Every Outsourced Real Estate Service

| Transaction Management | Project Management | Property and Facilities | Consulting |
|--|--|--|--|
| Global execution of transactions with a portfoliowide focus Optimize portfolio Lease administration services Multipletransaction focus | Full service outsourcing Program management One-off integrated transaction management/ project management Moves, adds, changes | Sourcing and procurement Operations and maintenance Energy services Health, safety and security Environmental sustainability | Organizational design Portfolio optimization Workplace strategy Land use analysis and strategy Fiscal and economic impact analysis |
| 5,300 brokers worldwide \$264 billion in transactions | 2,500 project managers \$3 billion capex managed | 6,000 professionals 1.9 BSF under management \$20 billion opex under management | 200+ global consultants |

* - Including affiliates Note: Statistics are as of 12/31/07

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U.S. Market Stats

| | US Vacancy | | | US Absorption Trends (in millions of square feet) | | | | | |
|------------|------------|-------|-------|--|-------|-------|-------|--------|--|
| | 4Q06 | 4Q07 | 2Q08 | 4Q08 F | 2006 | 2007 | 2Q08 | 2008 F | |
| Office | 12.6% | 12.6% | 13.2% | 14.3% | 79.8 | 56.1 | 5.0 | 0.6 | |
| Industrial | 9.4% | 9.4% | 10.3% | 10.9% | 208.0 | 160.7 | -33.0 | -31.8 | |
| Retail | 8.5% | 9.6% | 10.3% | 9.9% | 10.6 | 13.3 | 0.1 | 13.7 | |

Source: TWR Outlooks Fall 2008 - preliminary data

| Cap Rates | Remain | | | |
|-----------|--------|------|------|------|
| | | 2Q07 | 4Q07 | 2Q08 |

| 2Q07 | 4Q07 | 2Q08 |
|------------|--------------------------------------|--|
| | | |
| 90.9 | 27.7 | 30.1 |
| 6.4% | 6.5% | 6.8% |
| SANSON CO. | | |
| 24.5 | 9.8 | 12.4 |
| 6.8% | 7.4% | 7.4% |
| | | |
| 32.4 | 11.0 | 12.0 |
| 6.6% | 7.0% | 7.0% |
| | 90.9 6.4% 24.5 6.8% 32.4 | 90.9 27.7 6.4% 6.5% 24.5 9.8 6.8% 7.4% 32.4 11.0 |

Source: RCA June 2008

| Gro 2008 / | 2009 F |
|-------------------|---------|
| +60 to | 120 bps |
| +60 to | 100 bps |
| +50 to | 100 bps |

Cap Rate



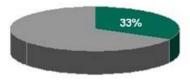
Leasing



Q2 2008 Business Update

- US and UK leasing volumes declined notably
- ▶ Overall, EMEA leasing grew 6% but the rate of growth has slowed
- ► Asia Pacific leasing growth rate was 31%
- Vacancy rates expected to increase modestly versus prior downturns

Leasing % of Q2 2008 Total Revenue

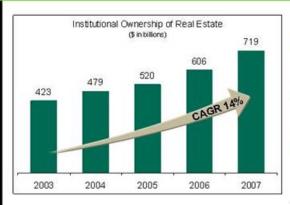


1. Includes Trammell Crow Company's revenue for the period from the 12/20/2006 acquisition date through 12/31/2006.



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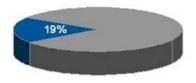
Sales

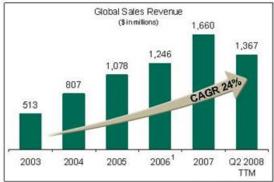


Q2 2008 Business Update

- A slowing global macro economy and unsettled international credit markets have impacted investor confidence
- Lower sales activity is reflective of limited credit availability and polarized buyer and seller expectations
- Plenty of equity capital looking to buy commercial real estate at "the right price"

Sales % of Q2 2008 Total Revenue



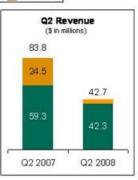


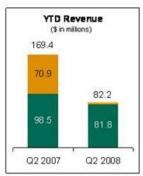
1. Includes Trammell Crow Company's revenue for the period from the 12/20/2006 acquisition date through 12/31/2006



Global Investment Management











CBRE's co-investments totaled \$105 million at the end of June 2008.

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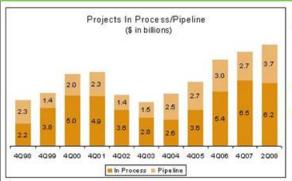
Global Investment Programs

| Description | Q2 2008 Statistics | Typical Fee Structure | Geography/Strategy | Assets Under Management (\$ in billions) | % |
|---|---|--|--------------------|--|-----|
| Separate Accounts | \$20.8 billion of assets under management | Management feesTransaction fees | North America | 21.6 | 49 |
| (2% growth over Q2 2007) Incentive fees | - Falls | 142 | 31 | | |
| Sponsored Funds * \$17.9 billion of assets under management (179% growth over Q2 2007) | Management fees Transaction fees | Europe | 14.3 | 31 | |
| | | LP profits Carried Interest | Asia Pacific | 2.8 | 7 |
| Unlisted Securities | \$3.1 billion of assets under management | Management fees Incentive fees | Total Direct | 38.7 | 87 |
| | (30% growth over Q2 2007) | | Total Indirect | 5.0 | 13 |
| Listed Securities | • \$1.9 billion of assets | Management fees | rotal munect | 5.5 | 15 |
| Listen Securines | under management (29% growth over Q2 2007) | Incentive fees | Total | 43.7 | 100 |

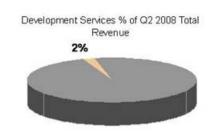
- Assets Under Management = \$43.7 billion*
- 32% Growth over Q2 2007

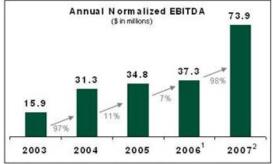


Development Services



- Develops properties for user / investor clients on a fee and / or co-investment basis
- \$147 million co-invested at quarter end
- \$2 million in recourse debt to CBRE



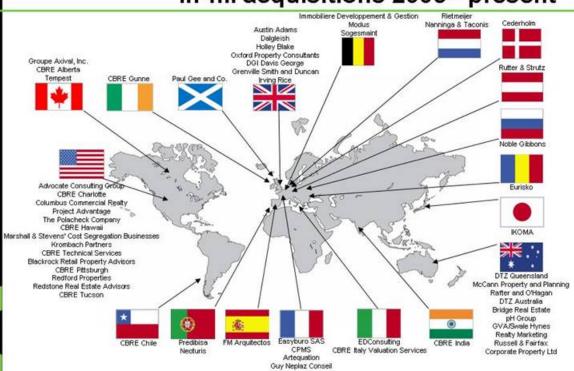


- Includes Trammell Crow Company's operations prior to the acquisition on 12/20/06.
- Reflects full year pro-forms results for Development Services, including the impact of 2007 gains (\$81.6 million), which cannot be recognized under purchase accounting rules.



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In-fill acquisitions 2005 - present



- 57 acquisitions completed for an aggregate purchase price of approximately \$486 million.
- Estimated associated annual revenue of approximately \$699 million, which includes the
 consolidation of the now majority owned IKOMA and CBRE India.
- EBITDA margins expected to be consistent with CBRE margins upon full integration



Financial Overview



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Q2 2008 Performance Highlights

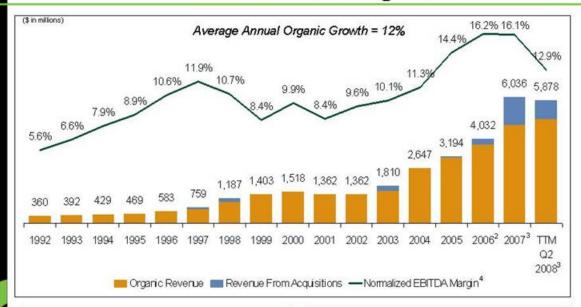
| on or 12% lower than uarter |
|---|
| on or 88% lower than uarter |
| on or 79% lower than uarter |
| 86% as compared to for prior year quarter |
| 76% as compared to for prior year quarter |
| on or 61% lower than uarter |
| on or 57% lower than |
| f T |

^{1.} All EPS information is based upon diluted shares.

^{2.} Normalized EBITDA excludes merger-related charges, integration costs related to acquisitions, and the write-down of impaired investments.



Consistent Long Term Growth¹



TTM Q2 2008 Pro Forma EBITDA Margin = 14%⁵

Target EBITDA Margin = 20%

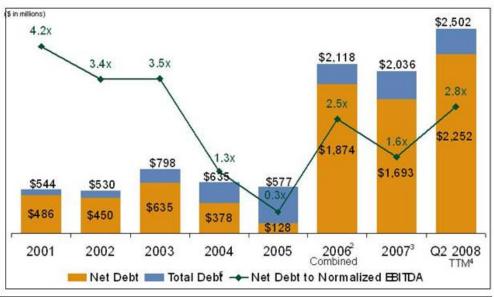
- . No reimbursements are included for the period 1992 through 1996, as amounts were immaterial. Reimbursements for 1997 through 2001 have been estimated. For 2002 and forward, reimbursements are included.
- Includes TCC activity for the period December 20, 2006 through December 31, 2006.
 Includes revenue from discontinued operations, which totaled \$2.1 million for the three and twelve months ended December 31, 2007.
 Normalized EBITDA margin excludes merger-related and other non-recurring costs, integration costs related to acquisitions, one-time IPO-related
- compensation expense, gains/losses on trading securities acquired in the TCC acquisition and the write-down of impaired investments.

 5. Pro forma EBITDA margin adjusts for \$56.6 million of net gains from Development Services activities, which cannot be recognized under purchase
- accounting rules.

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Debt Highlights



Normalized

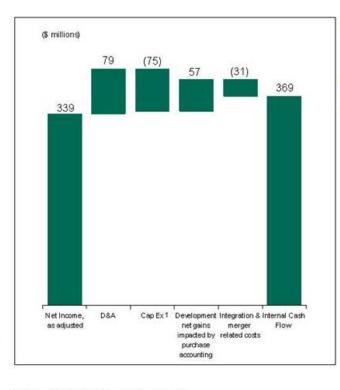
- Normalized EBITDA excludes merger-related and other non-recurring costs, integration costs related to acquisitions, one-time IPO related compensation expense, gains/losses on trading securities acquired in the TCC acquisition and the write-down of impaired investments.

- 2. 2006 combined normalized EBITDA includes \$106.8 million for TCC for the period January 1, 2006 through December 20, 2006.
 3. 2007 normalized EBITDA includes \$61.6 million of development services gains, which cannot be recognized under purchase accounting rules.
 4. Q2 2008 TTM normalized EBITDA includes \$56.8 million of net gains from Development services activities, which cannot be recognized under purchase accounting rules.

5. Total debt excludes non-recourse debt.



Q2 2008 TTM Normalized Internal Cash Flow



- Strong cash flow generator
- Low capital intensity
- Utilization of internal cash flow
 - Co-investment activities
 - Development
 - In-fill acquisitions
 - Debt reduction
 - Share repurchases

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Key Investment Points

- Uniquely positioned to succeed in tough market
 - Most diversified revenue base (geography and services)
 - -Strong balance sheet
 - Variable cost structure
 - -Strong cash flow generation
- Opportunity to gain share / grow
 - -Cross selling
 - Industry consolidation
 - -Acquisition opportunities
 - -Attracting and retaining talent



^{1.} Represents capital expenditures, net of concessions

GAAP Reconciliation Tables



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Reconciliation of Normalized EBITDA to EBITDA to Net Income (loss)

| | TTM Q2 2008 | | | | | | | | | | | |
|---|-------------|-----------------------|-----|---------|------------------|---------|----|-----------|------------------------------------|-------|-------------------------|--------|
| (\$ in millions) | | Consolidated Americas | | mericus | EMEA Asia Pacifi | | | e Pecific | Global Investment Management | | Development Services | |
| Nomalized EBITDA | \$ | 759.7 | \$ | 431.4 | \$ | 203.2 | \$ | 85.9 | \$ | 28.1 | \$ | 11.1 |
| Less: | | | | | | | | | | | | |
| Merger-related and other non-recurring charges | | 22.2 | | 20.9 | | 1.2 | | | | - | | 0.1 |
| Integration costs related to acquisitions | | 29.7 | | 28.0 | | 1.6 | | 0.1 | | | | |
| Write-down of impaired investments | 88 | 22.5 | | 10.6 | 52 | 110,7 | | | 82 | 11.9 | 424 | |
| EBITDA | | 685.3 | (8) | 371.9 | 0.7 | 200.4 | | 85.8 | | 16.2 | -53 | 11.0 |
| Add: | | | | | | | | | | | | |
| Interest income | | 25.7 | | 10.1 | | 7.2 | | 1.1 | | 1.3 | | 6.0 |
| Less: | | | | | | | | | | | | |
| Depreciation and amortization | | 107.7 | | 69.0 | | 13.3 | | 7.1 | | 3.1 | | 152 |
| Interest expense | | 165.2 | | 131.8 | | 1.3 | | 4.7 | | 3.2 | | 24.2 |
| Royalty and management service (income) expense | | | | (34.9) | | 23.2 | | 9.7 | | 2.0 | | |
| Provision (benefit) for income taxes | | 163.6 | | 100.4 | | 43.5 | | 25.7 | | 1.4 | | (7.4) |
| Net Income (loss) | \$ | 274.5 | \$ | 115.7 | \$ | 126.3 | \$ | 39.7 | \$ | 7.8 | \$ | (15.0) |
| Revenue | | 5,877.8 | | 3,532.8 | | 1,300.3 | | 626.0 | | 260.7 | | 158.0 |
| Nomalized EBITDA Margin | | 12.9% | | 12.2% | | 15.6% | | 13.7% | | 10.8% | | 7.0% |

Notes

^{1.} Includes activity related to discontinued operations for the three months ended December 31, 2007, including interest income of \$0.01 million, depreciation and amortization of \$0.4 million, interest expense of \$1.8 million and provision for income taxes of \$1.6 million.



Reconciliation of Net Income to Net Income, As Adjusted

| | Thre | e Months | End | Ended June 30, | | |
|--|------|-----------|-----|----------------|--|--|
| (\$ in millions) | 2008 | | | 2007 | | |
| Net income | \$ | 16.6 | \$ | 141.1 | | |
| Amortization expense related to net revenue backlog, incentive fees, and customer relationships acquired, net of tax | | 2.5 | | 6.1 | | |
| Integration costs related to acquisitions, net of tax | | 2.1 | | 7.8 | | |
| Write-down of impaired investments, net of tax | | 12.0 | | - | | |
| Loss on trading securities acquired in the Trammell | | | | | | |
| Crow Company acquisition, net of tax | | - | | 0.3 | | |
| Merger-related charges, net of tax | | - 12 | | 2.1 | | |
| Net income, as adjusted | \$ | 33.2 | \$ | 157.3 | | |
| Diluted income per share, as adjusted | \$ | 0.16 | \$ | 0.66 | | |
| Weighted average shares outstanding for | | | | | | |
| diluted income per share | 208 | 3,388,563 | | 237,475,584 | | |



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Reconciliation of Normalized EBITDA to EBITDA to Net Income

| | Three Months Ender June 30, | | | | | | |
|---|--------------------------------|---------|----|---------|--|--|--|
| (\$ in millions) | 200 | 2008 | | 2007 | | | |
| Normalized EBITDA | \$ | 114.5 | \$ | 267.6 | | | |
| Adjustments: | | | | | | | |
| Integration costs related to acquisitions | | 3.6 | | 12.5 | | | |
| Write down of impaired investments | | 11.9 | | | | | |
| Merger-related charges | 88 | (#) | | 29 | | | |
| EBITDA | | 99.0 | | 2522 | | | |
| Add: | | | | | | | |
| Interest income | | 4.5 | | 6.0 | | | |
| Less: | | | | | | | |
| Depreciation and amortization | | 25.0 | | 27.5 | | | |
| Interest expense | | 41.6 | | 42.2 | | | |
| Provision for income taxes | | 20.3 | | 47.4 | | | |
| NetIncome | \$ | 16.6 | \$ | 141.1 | | | |
| Revenue | \$ | 1,314.9 | \$ | 1,490.4 | | | |
| Normalized EBITDA Margin | | 8.7% | | 18.0% | | | |



Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

| (\$ in millions) Nomalized EBITDA | Year Ended December 31, | | | | | | | | | |
|--|-------------------------|------------------|------|------------------|------|------------------|------|------------------|------|------------------|
| | 2007 | | 2006 | | 2005 | | 2004 | | 2003 | |
| | \$ | 970.1 | \$ | 652.5 | \$ | 461.3 | \$ | 300.3 | \$ | 183.2 |
| Less: | | | | | | | | | | |
| Merger-related charges Integration costs related to acquisitions Loss (gain) on trading securities acquired in the | | 56.9 45.2 | | 7.6 | | 7.1 | | 25.6 14.4 | | 36.8 13.6 |
| Trammell Crow Company acquisition One-time compensation expense related to the initial public offering | | 33.7 | | (8.6) | | * | | 15.0 | | ٠ |
| EBIT DA | _ | 834.3 | 3. | 653.5 |),- | 454.2 | ž! | 245.3 | bit. | 132.8 |
| Add: | | | | | | | | | | |
| Interest income ¹ | | 29.0 | | 9.8 | | 9.3 | | 4.3 | | 3.8 |
| Less: | | | | | | | | | | |
| Depreciation and amortization ² | | 113.7 | | 67.6 | | 45.5 | | 54.9 | | 92.8 |
| Interest expense ³ | | 164.8 | | 45.0 | | 54.3 | | 65.4 | | 71.3 |
| Loss on extinguishment of debt | | | | 33.8 | | 7.4 | | 21.1 | | 13.5 |
| Provision (benefit) for income taxes | _ | 194.3 | _ | 198.3 | - | 138.9 | _ | 43.5 | _ | (6.3) |
| Net Income (Loss) | \$ | 390.5 | \$ | 318.6 | \$ | 217.3 | \$ | 64.7 | \$ | (34.7) |
| Revenue Normalized EBITDA Margin | | 6,036.3 16.1% | | 4,032.0 16.2% | | 3,194.0 14.4% | | 2,547.1 11.3% | | 1,810.1 10.1% |

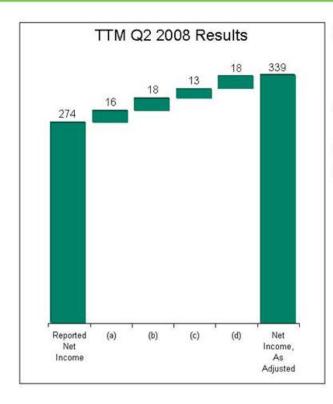
Notes

- 1. Includes interest income related to discontinued operations of \$0.01 million for the year ended December 31, 2007.
- 2. Includes depreciation and amortization related to discontinued operations of \$0.4 million for the year ended December 31, 2007.
- 3. Includes interest expense related to discontinued operations of \$1.8 million for the year ended December 31, 2007.
- 4. Includes provision for income taxes related to discontinued operations of \$1.6 million for the year ended December 31, 2007.



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Reconciliation of Net Income to Net Income, As Adjusted



- (a) Amortization expense related to net revenue backlog, incentive fees and customer relationships acquired¹
- (b) Integration costs related to acquisitions¹
- (c) Merger-related charges1
- (d) Write-down of impaired investments¹

1. Net of tax

