

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 OR 15(d) of the
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): February 5, 2008

CB RICHARD ELLIS GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other
jurisdiction of
incorporation)

001-32205
(Commission File Number)

94-3391143
(IRS Employer
Identification No.)

11150 Santa Monica Boulevard, Suite 1600, Los Angeles, California
(Address of Principal Executive Offices)

90025
(Zip Code)

(310) 405-8900
Registrant's Telephone Number, Including Area Code

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12(b))
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

This Current Report on Form 8-K is filed by CB Richard Ellis Group, Inc., a Delaware corporation (the Company), in connection with the matters described herein.

Item 2.02 Results of Operations and Financial Condition

On February 5, 2008, the Company issued a press release reporting its financial results for the three and twelve months ended December 31, 2007. A copy of this press release is furnished as Exhibit 99.1 to this report. The information contained in this report, including the Exhibit attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On February 6, 2008, the Company will conduct a properly noticed conference call to discuss its results of operations for the fourth quarter of 2007 and to answer any questions raised by the call's audience. A copy of the presentation to be used in connection with this conference call is furnished as Exhibit 99.2 to this Current Report on Form 8-K.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The exhibits listed below are being furnished with this Form 8-K:

Exhibit No.

- 99.1 Press Release of Financial Results for the Fourth Quarter and Year Ended December 31, 2007
99.2 Conference Call Presentation for the Fourth Quarter of 2007

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: February 5, 2008

CB RICHARD ELLIS GROUP, INC.

By: /s/ KENNETH J. KAY
Kenneth J. Kay
Chief Financial Officer



PRESS RELEASE

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FOR IMMEDIATE RELEASE

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**CB RICHARD ELLIS GROUP, INC. REPORTS 43% RISE IN FULL YEAR 2007
 EARNINGS PER SHARE**

**FULL YEAR 2007 REVENUE GROWS 50% TO \$6 BILLION AND FOURTH
 QUARTER 2007 REVENUE INCREASES 30%**

Los Angeles, CA – February 5, 2008 — CB Richard Ellis Group, Inc. (NYSE:CBG) today reported full year 2007 revenue rose 49.7% to \$6.0 billion and earnings per share increased 23.0% to \$1.66 per diluted share – both record levels for the Company. Fourth quarter 2007 revenue increased 30.4% to \$1.8 billion and diluted earnings per share increased slightly to \$0.54 compared to the fourth quarter of 2006. Excluding one-time charges(1), full year diluted earnings per share was \$2.11, an increase of 42.6% from 2006 and fourth quarter 2007 diluted earnings per share was \$0.63, representing an increase of 10.5% from the fourth quarter of 2006.

The full year earnings growth was achieved despite a \$118.0 million increase in interest expense associated with the financing of the Trammell Crow Company acquisition and the exclusion of \$61.6 million of gains from Development Services activities, which cannot be recognized under purchase accounting rules. The fourth quarter impact of interest expense and development service gains exclusions were \$28.2 million and \$40.6 million, respectively.

Management's Commentary

"We're very proud of our performance in 2007. By providing exceptional service to our clients on a daily basis, we were able to deliver record results across all of our geographies and business segments. Our performance was especially strong over the first nine months of 2007 but moderated later in the year. Fourth quarter results were impacted by the softer investment sales environment brought about by the continuing difficulties in the credit markets, as well as a reduced rate of growth for leasing due to the weaker economies in the U.S. and the U.K.," said Brett White, President and Chief Executive Officer of CB Richard Ellis. "Additionally, our Global Investment Management business, which had a remarkable 2007, had a slower fourth quarter primarily due to the timing of carried interest revenue recognition. Despite

all of this, our overall fourth quarter performance was quite good. Our strategic moves to diversify our business base continued to pay dividends. Revenue from outsourcing operations – fortified by the Trammell Crow Company acquisition – increased 150% during the quarter and now represents 23% of global revenues compared with 12% in the fourth quarter of 2006. In Asia-Pacific, we continue to see strong sales and leasing growth.

"While the macro environment in which we operate has continued to weaken, underlying real estate market fundamentals remain strong and are generally characterized by low vacancies, modestly rising rents and rational levels of new construction. Traditionally, we have taken advantage of such market slowdowns to build market share and strengthen our platform and we expect to do so during these times as well."

Reflecting the growth of its outsourcing operations, CB Richard Ellis added 26 new corporate services accounts, expanded its service offering with 18 existing corporate clients, and renewed its relationship with 17 others during 2007. Recent notable account additions and expansions/renewals in our corporate outsourcing business include AT&T, Oracle Corporation, the McGraw-Hill Companies, The Nielsen Company and International Automotive Components Group.

Full Year Results

Revenue was \$6.0 billion for the twelve months ended December 31, 2007, up \$2.0 billion, or 49.7%, compared to the same period last year. The Company reported net income of \$390.5 million, or \$1.66 per diluted share, for the twelve months ended December 31, 2007 compared to net income of \$318.6 million, or \$1.35 per diluted share, in the same period last year.

Excluding one-time items, the Company would have earned net income(2) of \$496.8 million, or \$2.11 per diluted share, for the twelve months ended December 31, 2007, up 42.7% and 42.6%, respectively, over net income of \$348.0 million, or \$1.48 per diluted share, for the twelve months ended December 31, 2006.

Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA)(3) was \$834.3 million for the twelve months ended December 31, 2007, up \$180.7 million or 27.7% compared to the same period last year despite the inclusion of \$135.7 million(4) of acquisition-related expenses.

The strong earnings growth was achieved despite a \$118.0 million increase in interest expense associated with the financing of the Trammell Crow Company acquisition and the exclusion of \$61.6 million of gains from Development Services activities, which cannot be recognized under purchase accounting rules.

Fourth Quarter Highlights

For the fourth quarter of 2007, the Company generated revenue of \$1.8 billion, up 30.4% over the \$1.4 billion posted in the fourth quarter of 2006. The Company reported net income of \$122.4 million, or \$0.54 per diluted share, in the fourth quarter of 2007 compared with net income of \$125.1 million, or \$0.53 per diluted share, in the fourth quarter of 2006.

EBITDA totaled \$257.9 million for the fourth quarter of 2007, a slight decrease from the same quarter last year largely due to the inclusion of \$28.0 million(5) of acquisition-related expenses and the exclusion of \$40.6 million of gains from Development Services activities, which cannot be recognized under purchase accounting rules.

The integration of Trammell Crow Company is complete and the Company realized net expense synergy savings of \$90 million, surpassing original expectations of \$65 million. These savings will be reflected in full during the 2008 calendar year.

In the fourth quarter of 2007, the Company completed its previously announced share repurchase program by acquiring 28.8 million shares for \$635.0 million at an average price of \$22.03.

Fourth-Quarter Segment Results

Americas Region

Fourth quarter revenue for the Americas region, including the U.S., Canada and Latin America, increased 32.6% to \$1.0 billion, compared with \$791.0 million for the fourth quarter of 2006. This increase was mostly attributable to the growth of our outsourcing revenues as well as stronger leasing performance, albeit at a slower rate of growth than earlier in 2007.

Operating income for the Americas region totaled \$93.0 million for the fourth quarter of 2007, compared with \$88.4 million for the fourth quarter of 2006. Excluding the impact of one-time items, operating income for the Americas region would have been \$129.2 million for the fourth quarter of 2007, an increase of \$33.3 million, or 34.7%, as compared to \$95.9 million for the fourth quarter of last year. The Americas region's EBITDA for the fourth quarter of 2007 remained even with the prior year quarter at \$115.1 million as a result of the inclusion of \$26.8 million(6) of acquisition-related expenses in the current year quarter.

EMEA Region

Revenue for the EMEA region increased 20.7% to \$437.6 million for the fourth quarter of 2007, compared with \$362.5 million for the fourth quarter of 2006. This revenue increase reflects the continued strength of the Company's platform across most business lines and countries, including France, the Netherlands, Spain, Italy, Russia, Germany and the United Kingdom.

Operating income for the EMEA segment totaled \$87.1 million for the fourth quarter of 2007, compared with \$91.4 million for the same period last year. EBITDA for the EMEA region totaled \$88.6 million for the fourth quarter of 2007 compared to \$95.5 million for last year's fourth quarter. The current year quarter's lower operating income and EBITDA is mainly due to non-recurring payroll and payroll-related charges incurred in the United Kingdom. It should also be noted that of the revenue increase approximately \$30.0 million

was due to higher reimbursements associated with our property and facilities management contracts that are included in revenue with a corresponding increase in reimbursable expenses, which therefore does not translate into increased operating income or EBITDA.

Asia Pacific Region

In the Asia Pacific region, which includes operations in Asia, Australia and New Zealand, revenue totaled \$198.4 million for the fourth quarter of 2007, a 68.6% increase from \$117.7 million for the fourth quarter of 2006. This revenue increase was primarily driven by improved performance in Australia, China, Singapore and Japan as well as from our acquisition of a majority interest in CBRE India in 2007.

Operating income for the Asia Pacific segment increased to \$32.3 million for the fourth quarter of 2007 compared to \$22.0 million for the same period last year. EBITDA for the Asia Pacific segment totaled \$31.1 million for the fourth quarter of 2007, an increase of \$10.5 million, or 50.6%, from last year's fourth quarter.

The Asia Pacific segment did not incur any significant one-time costs in the current or prior year quarter.

Global Investment Management Business

In the Global Investment Management segment, which consists of investment management operations in the U.S., Europe and Asia, revenue totaled \$79.4 million for the fourth quarter of 2007, compared to \$129.3 million recorded in the fourth quarter of 2006. This decrease was mainly due to lower carried interest revenue earned in the current year, partially offset by higher investment management and incentive fees, sources of annuity-like revenue. Total assets under management have grown 32.2% from year-end 2006 to \$37.8 billion at the end of the fourth quarter.

This segment reported operating income of \$4.7 million for the fourth quarter of 2007, compared with \$25.1 million for the same period last year. EBITDA for this segment totaled \$9.8 million for the fourth quarter of 2007, compared with \$27.1 million in the fourth quarter of 2006. The lower results were mainly attributable to the impact of carried interest activity. As compared with the prior year fourth quarter, revenue recognized from funds liquidating (carried interest revenue) decreased by \$75.7 million. Most of the carried interest revenue for 2007 of \$88.7 million had already been recognized prior to the fourth quarter. A partial offsetting factor was that carried interest incentive compensation expense was lower than the prior year by \$52.6 million.

For the year ended December 31, 2007, the Company recorded a total of \$62.7 million of incentive compensation expense related to carried interest revenue, only \$19.8 million of which pertained to revenue recognized during 2007 with the remainder relating to future periods' revenue. Revenues associated with these expenses cannot be recognized until certain contractual hurdles are met. The Company expects that it will recognize income from funds liquidating in future quarters that will more than offset the additional \$42.9 million of incentive compensation expense recognized.

The Global Investment Management segment did not incur any one-time costs in the current or prior year quarter.

Development Services

The Development Services segment consists of real estate development and investment activities primarily in the U.S. acquired with the Trammell Crow Company in December 2006. The results for the fourth quarter of 2006 only include activity from December 20, 2006, the acquisition date, through December 31, 2006. Revenue for this segment totaled \$72.6 million for the fourth quarter of 2007.

This segment reported an operating loss of \$25.1 million for the fourth quarter of 2007. Excluding the impact of one-time items, the operating loss would have been \$23.4 million. EBITDA for this segment totaled \$13.2 million for the fourth quarter of 2007. The difference primarily reflects the impact of equity earnings as well as activity classified as "discontinued operations", which are included in the calculation of EBITDA, but not in the calculation of operating loss. Excluding the impact of purchase accounting, the Company's fourth quarter 2007 earnings would have increased by approximately \$40.6 million from net gains on real estate sold during the quarter.

Development projects in process as of December 31, 2007 totaled \$6.5 billion, a 19.9% increase from year-end 2006. The inventory of pipeline deals as of December 31, 2007 stood at \$2.7 billion.

The Company's fourth-quarter earnings conference call will be held on Wednesday, February 6, 2008 at 10:30 a.m. EST. A live webcast will be accessible through the Investor Relations section of the Company's Web site at www.cbre.com.

The direct dial-in number for the conference call is 800-401-8436 for U.S. callers and 612-332-0342 for international callers. A replay of the call will be available starting at 2:00 p.m. EST on February 6, 2008 and ending at midnight EST on February 20, 2008. The dial-in number for the replay is 800-475-6701 for U.S. callers and 320-365-3844 for international callers. The access code for the replay is 908754. A transcript of the call will be available on the Company's Investor Relations Web site.

About CB Richard Ellis

CB Richard Ellis Group, Inc. (NYSE:CBG), an S&P 500 company headquartered in Los Angeles, is the world's largest commercial real estate services firm (in terms of 2007 revenue). With over 29,000 employees, the Company serves real estate owners, investors and occupiers through more than 300 offices worldwide (excluding affiliate offices). CB Richard Ellis offers strategic advice and execution for property sales and leasing; corporate services; property, facilities and project management; mortgage banking; appraisal and valuation; development services; investment management; and research and consulting. In 2007, CB Richard Ellis was named one of the 50 "best in class" companies by *BusinessWeek*, and one of the 100 fastest growing companies by *Fortune*. Please visit our Web site at www.cbre.com.

Note: This release contains forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including statements regarding our growth momentum in 2008, future operations and future financial performance. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the Company's actual results and performance in future periods to be materially different from any future results or performance suggested in forward-looking statements in this release. Any forward-looking statements speak only as of the date of this release and, except to the extent required by applicable securities laws, the Company expressly disclaims any obligation to update or revise any of them to reflect actual results, any changes in expectations or any change

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in events. If the Company does update one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those or other forward-looking statements. Factors that could cause results to differ materially include, but are not limited to: general conditions of financial liquidity for real estate transactions; any general economic slow-down or recession in any of our principal operating regions; commercial real estate vacancy levels; employment conditions and their effect on vacancy rates; property values; rental rates; interest rates; realization of values in investment funds to offset related incentive compensation expense; our ability to leverage our platform to sustain revenue growth and capture market share; our ability to retain and incentivize producers; our levels of borrowing; and the integration of our acquisitions and the level of synergy savings achieved as a result.

Additional information concerning factors that may influence the Company's financial information is discussed under "Risk Factors", "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Quantitative and Qualitative Disclosures About Market Risk" and "Forward-Looking Statements" in our Annual Report on Form 10-K for the year ended December 31, 2006, and under "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Quantitative and Qualitative Disclosures About Market Risk" and "Forward-Looking Statements" in our Quarterly Report on Form 10-Q for the quarter ended September 30, 2007, as well as in the Company's press releases and other periodic filings with the Securities and Exchange Commission. Such filings are available publicly and may be obtained off the Company's Web site at www.cbre.com or upon request from the CB Richard Ellis Investor Relations Department at investorrelations@cbre.com.

(1) One-time charges include amortization expense related to net revenue backlog, incentive fees and customer relationships resulting from acquisitions, merger-related charges, integration costs related to acquisitions and (gain) loss on trading securities acquired in the Trammell Crow Company acquisition.

(2) A reconciliation of net income to net income, as adjusted for one-time items, is provided in the exhibits to this release.

(3) The Company's management believes that EBITDA is useful in evaluating its performance compared to that of other companies in its industry because the calculation of EBITDA generally eliminates the effects of financing and income taxes and the accounting effects of capital spending and acquisitions, which items may vary for different companies for reasons unrelated to overall operating performance. As a result, the Company's management uses EBITDA as a measure to evaluate the performance of various business lines and for other discretionary purposes, including as a significant component when measuring its performance under its employee incentive programs.

However, EBITDA is not a recognized measurement under U.S. generally accepted accounting principles (GAAP), and when analyzing the Company's operating performance, readers should use EBITDA in addition to, and not as an alternative for, net income determined in accordance with GAAP. Because not all companies use identical calculations, the Company's presentation of EBITDA may not be comparable to similarly titled measures of other companies. Furthermore, EBITDA is not intended to be a measure of free cash flow for management's discretionary use, as it does not consider certain cash requirements such as tax and debt service payments. The amounts shown for EBITDA also differ from the amounts calculated under similarly titled definitions in the Company's debt instruments, which are further adjusted to reflect certain other cash and non-cash charges and are used to determine compliance with financial covenants and the Company's ability to engage in certain activities, such as incurring additional debt and making certain restricted payments.

For a reconciliation of EBITDA with the most comparable financial measures calculated and presented in accordance with GAAP, see the section of this press release titled "Non-GAAP Financial Measures."

(4) Includes merger-related expenses of \$56.9 million, the loss on sale of trading securities acquired in the Trammell Crow Company acquisition of \$33.6 million and integration costs related to acquisitions of \$45.2 million, the majority of which related to the Trammell Crow Company acquisition.

(5) Includes merger-related expenses of \$17.1 million and integration costs related to acquisitions of \$10.9 million, the majority of which related to the Trammell Crow Company acquisition.

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(6) Includes merger-related expenses of \$16.6 million and integration costs related to acquisitions of \$10.2 million, the majority of which related to the Trammell Crow Company acquisition.

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	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2007	2006	2007	2006
Revenue	\$ 1,837,116	\$ 1,409,270	\$ 6,034,249	\$ 4,032,027
Costs and expenses:				
Cost of services	967,588	698,015	3,200,718	2,110,512
Operating, administrative and other	638,592	461,900	1,988,658	1,303,781
Depreciation and amortization	30,079	25,518	113,269	67,595
Merger-related charges	17,108	—	56,932	—
Total costs and expenses	1,653,367	1,185,433	5,359,577	3,481,888
Gain on disposition of real estate	8,224	—	24,299	—
Operating income	191,973	223,837	698,971	550,139
Equity income from unconsolidated subsidiaries	28,755	7,324	64,939	33,300
Minority interest (income) expense	(552)	4,888	11,875	6,120
Other income (loss)	—	8,610	(37,534)	8,610
Interest income	8,082	2,254	29,004	9,822
Interest expense	38,419	10,252	162,991	45,007
Loss on extinguishment of debt	—	11,592	—	33,847
Income from continuing operations before provision for income taxes	190,943	215,293	580,514	516,897
Provision for income taxes	71,131	90,195	192,643	198,326
Income from continuing operations	119,812	125,098	387,871	318,571
Income from discontinued operations net of income taxes	2,634	—	2,634	—
Net income	\$ 122,446	\$ 125,098	\$ 390,505	\$ 318,571
<i>Basic income per share</i>				
Income from continuing operations	\$ 0.54	\$ 0.55	\$ 1.70	\$ 1.41
Income from discontinued operations net of income taxes	.01	—	.01	—
Net income	\$ 0.55	\$ 0.55	\$ 1.71	\$ 1.41
Weighted average shares outstanding for basic income per share	222,750,267	228,422,382	228,476,724	226,685,122
<i>Diluted income per share</i>				
Income from continuing operations	\$ 0.53	\$ 0.53	\$ 1.65	\$ 1.35
Income from discontinued operations net of income taxes	.01	—	.01	—
Net income	\$ 0.54	\$ 0.53	\$ 1.66	\$ 1.35
Weighted average shares outstanding for Diluted income per share	228,102,903	236,932,665	234,978,464	235,118,341
EBITDA(1)	\$ 257,853	\$ 260,401	\$ 834,264	\$ 653,524

(1)Includes EBITDA related to discontinued operations of \$6.5 million for the three and twelve months ended December 31, 2007.

CB RICHARD ELLIS GROUP, INC.
SEGMENT RESULTS
FOR THE THREE AND TWELVE MONTHS ENDED DECEMBER 31, 2007 AND 2006
(Dollars in thousands)

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2007	2006	2007	2006
Americas				
Revenue	\$ 1,049,119	\$ 791,031	\$ 3,689,737	\$ 2,506,913
Costs and expenses:				
Cost of services	655,578	476,673	2,272,146	1,453,632
Operating, administrative and other	263,839	212,090	975,673	710,547
Depreciation and amortization	20,085	13,822	77,076	38,846
Merger-related charges	16,609	—	55,620	—
Operating income	\$ 93,008	\$ 88,446	\$ 309,222	\$ 303,888
EBITDA	\$ 115,115	\$ 115,096	\$ 365,004	\$ 366,103
EMEA				
Revenue	\$ 437,645	\$ 362,469	\$ 1,314,019	\$ 933,517
Costs and expenses:				
Cost of services	210,228	157,917	650,824	462,807
Operating, administrative and other	136,748	109,541	398,339	282,564
Depreciation and amortization	3,117	3,588	12,324	15,152
Merger-related charges	427	—	1,240	—
Operating income	\$ 87,125	\$ 91,423	\$ 251,292	\$ 172,994
EBITDA	\$ 88,590	\$ 95,507	\$ 261,199	\$ 189,404
Asia Pacific				
Revenue	\$ 198,428	\$ 117,708	\$ 548,650	\$ 354,756
Costs and expenses:				

Cost of services	101,782	63,425	277,748	194,073
Operating, administrative and other	62,642	30,763	179,329	115,165
Depreciation and amortization	1,720	1,523	6,489	5,499
Operating income	\$ 32,284	\$ 21,997	\$ 85,084	\$ 40,019
EBITDA	\$ 31,147	\$ 20,682	\$ 82,775	\$ 43,268
Global Investment Management				
Revenue	\$ 79,357	\$ 129,255	\$ 347,883	\$ 228,034
Costs and expenses:				
Operating, administrative and other	73,814	103,400	252,437	189,399
Depreciation and amortization	860	793	2,798	2,306
Operating income	\$ 4,683	\$ 25,062	\$ 92,648	\$ 36,329
EBITDA	\$ 9,829	\$ 27,091	\$ 113,068	\$ 52,724

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	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2007	2006	2007	2006
Development Services				
Revenue	\$ 72,567	\$ 8,807	\$ 133,960	\$ 8,807
Costs and expenses:				
Operating, administrative and other	101,549	6,106	182,880	6,106
Depreciation and amortization	4,297	5,792	14,582	5,792
Merger-related charges	72	—	72	—
Gain on disposition of real estate	8,224	—	24,299	—
Operating loss	\$ (25,127)	\$ (3,091)	\$ (39,275)	\$ (3,091)
EBITDA (1)	\$ 13,172	\$ 2,025	\$ 12,218	\$ 2,025

(1) Includes EBITDA related to discontinued operations of \$6.5 million for the three and twelve months ended December 31, 2007.

The following measures are considered “non-GAAP financial measures” under SEC guidelines:

- (i) Net income, as adjusted for one-time items
- (ii) Diluted earnings per share, as adjusted for one-time items
- (iii) EBITDA
- (iv) Operating income (loss), as adjusted for one-time items

The Company believes that these non-GAAP financial measures provide a more complete understanding of ongoing operations and enhance comparability of current results to prior periods as well as presenting the effects of one-time items in all periods presented. The Company believes that investors may find it useful to see these non-GAAP financial measures to analyze financial performance without the impact of one-time items that may obscure trends in the underlying performance of its business.

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Net income, as adjusted for one-time items and diluted earnings per share, as adjusted for one-time items are calculated as follows (dollars in thousands, except per share data):

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2007	2006	2007	2006
Net income	\$ 122,446	\$ 125,098	\$ 390,505	\$ 318,571
Amortization expense related to net revenue backlog, incentive fees and customer relationships acquired, net of tax	6,322	6,844	24,898	9,681
Integration costs related to acquisitions, net of tax	6,150	1,151	27,133	4,594
(Gain) loss on trading securities acquired in the Trammell Crow Company acquisition, net of tax	(469)	(5,192)	20,095	(5,192)
Loss on extinguishment of debt, net of tax	—	6,325	—	20,375
Merger-related charges, net of tax	9,827	—	34,159	—
Net income, as adjusted	\$ 144,276	\$ 134,226	\$ 496,790	\$ 348,029
Diluted income per share, as adjusted	\$ 0.63	\$ 0.57	\$ 2.11	\$ 1.48
Weighted average shares outstanding for diluted income per share, as adjusted	228,102,903	236,932,665	234,978,464	235,118,341

EBITDA for the Company is calculated as follows (dollars in thousands):

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2007	2006	2007	2006
Net income	\$ 122,446	\$ 125,098	\$ 390,505	\$ 318,571
Add:				
Depreciation and amortization(1)	30,504	25,518	113,694	67,595

Interest expense(2)	40,257	10,252	164,829	45,007
Loss on extinguishment of debt	—	11,592	—	33,847
Provision for income taxes(3)	72,743	90,195	194,255	198,326
Less:				
Interest income(4)	8,097	2,254	29,019	9,822
EBITDA	<u>\$ 257,853</u>	<u>\$ 260,401</u>	<u>\$ 834,264</u>	<u>\$ 653,524</u>

- (1) Includes depreciation and amortization related to discontinued operations of \$0.4 million for the three and twelve months ended December 31, 2007.
(2) Includes interest expense related to discontinued operations of \$1.8 million for the three and twelve months ended December 31, 2007.
(3) Includes provision for income taxes related to discontinued operations of \$1.6 million for the three and twelve months ended December 31, 2007.
(4) Includes interest income related to discontinued operations of \$0.01 million for the three and twelve months ended December 31, 2007.

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Operating income (loss), as adjusted for one-time items is calculated as follows (dollars in thousands):

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2007	2006	2007	2006
Americas				
Operating income	\$ 93,008	\$ 88,446	\$ 309,222	\$ 303,888
Amortization expense related to net revenue backlog and customer relationships acquired	9,427	5,975	37,709	7,294
Integration costs related to acquisitions	10,192	1,510	42,937	5,092
Merger-related charges	16,609	—	55,620	—
Operating income, as adjusted	<u>\$ 129,236</u>	<u>\$ 95,931</u>	<u>\$ 445,488</u>	<u>\$ 316,274</u>
EMEA				
Operating income	\$ 87,125	\$ 91,423	\$ 251,292	\$ 172,994
Amortization expense related to net revenue backlog acquired	—	—	—	3,174
Integration costs related to acquisitions	590	512	2,187	1,955
Merger-related charges	427	—	1,240	—
Operating income, as adjusted	<u>\$ 88,142</u>	<u>\$ 91,935</u>	<u>\$ 254,719</u>	<u>\$ 178,123</u>
Asia Pacific				
Operating income	\$ 32,284	\$ 21,997	\$ 85,084	\$ 40,019
Integration costs related to acquisitions	98	143	98	572
Operating income, as adjusted	<u>\$ 32,382</u>	<u>\$ 22,140</u>	<u>\$ 85,182</u>	<u>\$ 40,591</u>
Global Investment Management				
The Global Investment Management segment did not incur any one-time costs associated with acquisitions in the current or prior year period.				
Development Services				
Operating loss	\$ (25,127)	\$ (3,091)	\$ (39,275)	\$ (3,091)
Amortization expense related to incentive fees acquired	1,666	5,588	3,787	5,588
Merger-related charges	72	—	72	—
Operating (loss) income, as adjusted	<u>\$ (23,389)</u>	<u>\$ 2,497</u>	<u>\$ (35,416)</u>	<u>\$ 2,497</u>

12

EBITDA for segments is calculated as follows (dollars in thousands):

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2007	2006	2007	2006
Americas				
Net income	\$ 47,641	\$ 53,536	\$ 114,045	\$ 166,034
Add:				
Depreciation and amortization	20,085	13,822	77,076	38,846
Interest expense	32,335	7,880	141,070	36,753
Loss on extinguishment of debt	—	11,592	—	33,847
Royalty and management service income	(24,050)	—	(24,050)	—
Provision for income taxes	41,901	29,337	71,630	97,890
Less:				
Interest income	2,797	1,071	14,767	7,267

EBITDA	\$	115,115	\$	115,096	\$	365,004	\$	366,103
EMEA								
Net income	\$	50,967	\$	46,076	\$	180,816	\$	103,631
Add:								
Depreciation and amortization		3,117		3,588		12,324		15,152
Interest expense		122		579		835		2,200
Royalty and management service expense		17,290		—		17,290		—
Provision for income taxes		20,006		45,645		61,299		69,698
Less:								
Interest income		2,912		381		11,365		1,277
EBITDA	\$	88,590	\$	95,507	\$	261,199	\$	189,404
Asia Pacific								
Net income	\$	14,976	\$	9,228	\$	43,778	\$	18,170
Add:								
Depreciation and amortization		1,720		1,523		6,489		5,499
Interest expense		970		606		3,448		3,092
Royalty and management service expense		5,511		—		5,511		—
Provision for income taxes		8,285		9,436		24,157		16,782
Less:								
Interest income		315		111		608		275
EBITDA	\$	31,147	\$	20,682	\$	82,775	\$	43,268
Global Investment Management								
Net income	\$	7,560	\$	18,544	\$	63,357	\$	33,022
Add:								
Depreciation and amortization		860		793		2,798		2,306
Interest expense		861		867		3,600		2,642
Royalty and management service expense		1,249		—		1,249		—
(Benefit) provision for income taxes		(221)		7,256		43,400		15,435
Less:								
Interest income		480		369		1,336		681
EBITDA	\$	9,829	\$	27,091	\$	113,068	\$	52,724

13

	Three Months Ended December 31,		Twelve Months Ended December 31,					
	2007	2006	2007	2006				
Development Services								
Net income (loss)	\$	1,302	\$	(2,286)	\$	(11,491)	\$	(2,286)
Add:								
Depreciation and amortization(1)		4,722		5,792		15,007		5,792
Interest expense(2)		6,029		320		20,447		320
Provision (benefit) for income taxes(3)		2,772		(1,479)		(6,231)		(1,479)
Less:								
Interest income(4)		1,653		322		5,514		322
EBITDA	\$	13,172	\$	2,025	\$	12,218	\$	2,025

- (1) Includes depreciation and amortization related to discontinued operations of \$0.4 million for the three and twelve months ended December 31, 2007.
(2) Includes interest expense related to discontinued operations of \$1.8 million for the three and twelve months ended December 31, 2007.
(3) Includes provision for income taxes related to discontinued operations of \$1.6 million for the three and twelve months ended December 31, 2007.
(4) Includes interest income related to discontinued operations of \$0.01 million for the three and twelve months ended December 31, 2007.

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CB RICHARD ELLIS GROUP, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Dollars in thousands)

	December 31, 2007	December 31, 2006 (1)		
Assets:				
Cash and cash equivalents	\$	342,874	\$	244,476
Restricted cash		44,438		212,938
Receivables, net		1,081,653		880,809
Warehouse receivables(2)		255,777		103,992
Trading securities		3,488		355,503
Real estate assets(3)		696,319		466,496
Goodwill and other intangibles, net		2,578,814		2,629,425
Investments in and advances to unconsolidated subsidiaries		236,892		227,799
Deferred compensation assets		264,190		203,271
Other assets, net		738,128		619,922
Total assets	\$	6,242,573	\$	5,944,631
Liabilities:				
Current liabilities, excluding debt	\$	1,626,780	\$	1,588,062
Warehouse lines of credit(2)		255,777		103,992

Revolving credit facility	227,065	—
Senior secured term loans	1,787,000	2,073,000
9¾% senior notes	—	3,310
Other debt(4)	57,564	24,415
Notes payable on real estate(5)	466,032	347,033
Deferred compensation liability	278,266	225,179
Other long-term liabilities	291,933	319,863
Total liabilities	4,990,417	4,684,854
Minority interest	263,613	78,136
Stockholders' equity	988,543	1,181,641
Total liabilities and stockholders' equity	\$ 6,242,573	\$ 5,944,631

-
- (1) In accordance with Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets", certain assets and liabilities at December 31, 2006 have been reclassified to conform to the presentation at December 31, 2007.
- (2) Represents Freddie Mac loan receivables, which are offset by the related non-recourse warehouse line of credit facility.
- (3) Includes real estate and other assets held for sale, real estate under development and real estate held for investment.
- (4) Includes a non-recourse revolving credit line balance of \$42.6 million in Development Services as of December 31, 2007.
- (5) Represents notes payable on real estate in Development Services of which \$6.6 million and \$17.4 million are recourse to the Company as of December 31, 2007 and 2006, respectively.



CB Richard Ellis Group, Inc.

Fourth Quarter and Full Year 2007
Earnings Conference Call

February 6, 2008



Forward Looking Statements

This presentation contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our growth momentum in 2008, future operations, future expenses, and future financial performance. These statements should be considered as estimates only and actual results may ultimately differ from these estimates. Except to the extent required by applicable securities laws, we undertake no obligation to update or publicly revise any of the forward-looking statements that you may hear today. Please refer to our current annual report on Form 10-K (in particular, Risk Factors) and our current quarterly report on Form 10-Q, which are filed with the SEC and available at the SEC's website (<http://www.sec.gov>), for a full discussion of the risks and other factors that may impact any estimates that you may hear today. We may make certain statements during the course of this presentation which include references to "non-GAAP financial measures," as defined by SEC regulations. As required by these regulations, we have provided reconciliations of these measures to what we believe are the most directly comparable GAAP measures, which are attached hereto within the appendix.



Conference Call Participants

Brett White
Chief Executive Officer

Kenneth J. Kay
Senior Executive Vice President & Chief Financial
Officer

Vance G. Maddocks
President, CB Richard Ellis Investors

Nick Kormeluk
Senior Vice President, Investor Relations



2007 Business Overview

- Extended lead as the largest, most diversified global commercial real estate services firm
 - #1 in Outsourcing
 - #1 in Transactions (Sales & Leasing)
 - #1 in Advisory (Consulting & Valuation)
 - \$38 billion in assets under management
- Leading firm in top 25 cities globally
- Transformational and in-fill acquisitions strategy continues to fuel growth



2007 Performance Highlights

Revenue	\$6.0 billion	\$2.0 billion, or 50%, higher than prior year
Net Income	GAAP \$390.5 million	\$71.9 million, or 23% higher than prior year
	Adjusted \$496.8 million	\$148.8 million, or 43% higher than prior year
EPS ¹	GAAP \$1.66	Increased 23% as compared to \$1.35 for the prior year
	Adjusted \$2.11	Increased 43% as compared to \$1.48 for the prior year
EBITDA	\$834.3 million	\$180.7 million, or 28% higher than the prior year
Normalized EBITDA	\$970.1 million	\$317.6 million, or 49% higher than the prior year

(1) All EPS information is based upon diluted shares



Q4 2007 Financial Results

(\$ in millions)	2007 ¹	2006			
		Reported ²	% Change	Incl. TCC ³	% Change
Revenue	1,839.2	1,409.3	31	1,688.5	9
Cost of Services	967.6	698.0	39	879.0	10
Operating, Administrative & Other	639.4	461.9	38	538.0	19
Merger-Related Charges	17.1	-	n/a	-	n/a
Equity Income from Unconsolidated Subsidiaries	28.8	7.3	293	25.1	15
Minority Interest Expense	2.1	4.9	-57	17.5	-88
Other Income	-	8.6	n/a	8.6	n/a
Gain on Disposition of Real Estate Assets	16.1	-	n/a	34.4	-53
EBITDA	257.9	260.4	-1	322.1	-20
<u>One Time Items:</u>					
Integration Costs	10.8	2.2	391	2.2	391
Gain on Trading Securities acquired in the Trammell Crow Company Acquisition	-	(8.6)	n/a	(8.6)	n/a
Merger-Related Charges	17.1	-	n/a	-	n/a
Normalized EBITDA	285.8	254.0	13	315.7	-9

1. Includes activity reported as "discontinued operations" including \$2.1 million of revenue, \$0.8 million of operating expenses, \$2.7 million of minority interest expense, and \$7.9 million of gain on disposition of real estate.

2. Includes Trammell Crow Company's operations for the period from the 12/20/2006 acquisition date through 12/31/2006.

3. Includes Trammell Crow Company's operations prior to the acquisition on 12/20/2006. The financial information including Trammell Crow Company is presented for informational purposes only and does not purport to represent what CB Richard Ellis' results of operations or financial position would have been had the Trammell Crow Company acquisition, in fact, occurred prior to 12/20/2006.



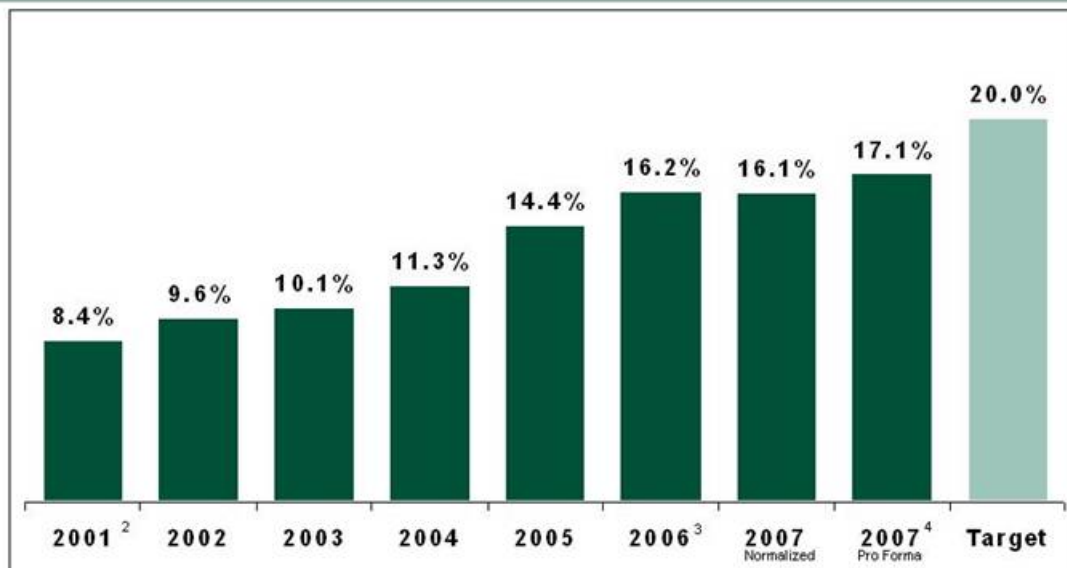
Full Year 2007 Financial Results

(\$ in millions)	2007 ¹	2006			
		Reported ²	% Change	Incl. TCC ³	% Change
Revenue	6,036.3	4,032.0	50	5,012.4	20
Cost of Services	3,200.7	2,110.5	52	2,707.7	18
Operating, Administrative & Other	1,989.5	1,303.8	53	1,652.1	20
Merger-Related Charges	56.9	-	n/a	-	n/a
Equity Income from Unconsolidated Subsidiaries	64.9	33.3	95	58.1	12
Minority Interest Expense	14.5	6.1	138	20.0	-28
Other Loss (Income)	37.5	(8.6)	n/a	(8.6)	n/a
Gain on Disposition of Real Estate	32.2	-	n/a	61.0	-47
EBITDA	834.3	653.5	28	760.3	10
<u>One Time Items:</u>					
Integration Costs	45.2	7.6	494	7.6	495
Loss (Gain) on Trading Securities Acquired in the Trammell Crow Company Acquisition	33.7	(8.6)	n/a	(8.6)	n/a
Merger-Related Charges	56.9	-	n/a	-	n/a
Normalized EBITDA	970.1	652.5	49	759.3	28
Normalized EBITDA Margin	16.1%	16.2%		15.1%	

1. Includes activity reported as "discontinued operations" including \$2.1 million of revenue, \$0.8 million of operating expenses, \$2.7 million of minority interest expense and \$7.9 million of gain on disposition of real estate.
2. Includes Trammell Crow Company operations for the period from the 12/20/2006 acquisition date through 12/31/2006.
3. Includes Trammell Crow Company's operations prior to the acquisition on 12/20/2006. The financial information including Trammell Crow Company is presented for informational purposes only and does not purport to represent what CB Richard Ellis' results of operations or financial position would have been had the Trammell Crow Company acquisition, in fact, occurred prior to 12/20/2006.



Normalized¹ EBITDA Margin



1. Normalized EBITDA margin excludes merger-related and other non-recurring costs, integration costs related to acquisitions, one-time IPO-related compensation expense and gains/losses on trading securities acquired in the TCC acquisition.
2. 2001 reimbursements are estimated.
3. Includes Trammell Crow Company activity for the period 12/20/06 through 12/31/06.
4. Pro Forma EBITDA margin adjusts for \$61.6 million of gains from Development Services activities, which cannot be recognized under purchase accounting rules.



Capitalization

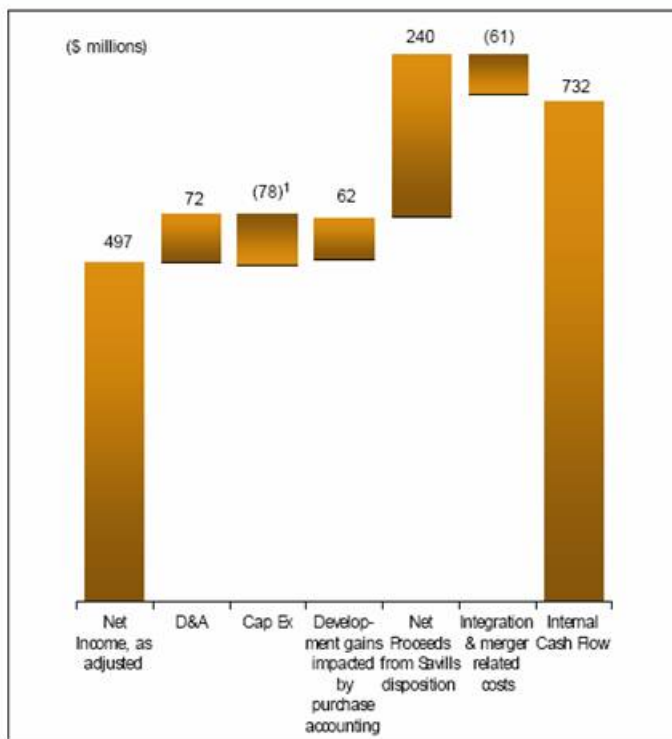
(\$ in millions)	As of		Variance
	12/31/2007	12/31/2006	
Cash	342.9	244.5	98.4
Revolving credit facility	227.1	-	227.1
Senior secured term loan Tranche A	827.0	973.0	(146.0)
Senior secured term loan Tranche B	960.0	1,100.0	(140.0)
9 3/4% senior notes	-	3.3	(3.3)
Notes payable on real estate ¹	6.6	17.4	(10.8)
Other debt ²	15.0	24.4	(9.5)
Total debt	2,035.7	2,118.1	(82.4)
Stockholders' equity	988.5	1,181.6	(193.1)
Total capitalization	3,024.2	3,299.7	(275.5)
Total net debt	1,692.8	1,873.6	(180.8)

1. Represents notes payable on real estate in Development Services that are recourse to the Company. Excludes non-recourse notes payable on real estate of \$459.4 million and \$329.6 million at December 31, 2007 and December 31, 2006, respectively.

2. Excludes \$255.8 million and \$104.0 million of non-recourse warehouse facility at December 21, 2007 and 2006, respectively, as well as \$42.6 million of non-recourse revolving credit facility in Development Services as of December 31, 2007.



2007 Normalized Internal Cash Flow



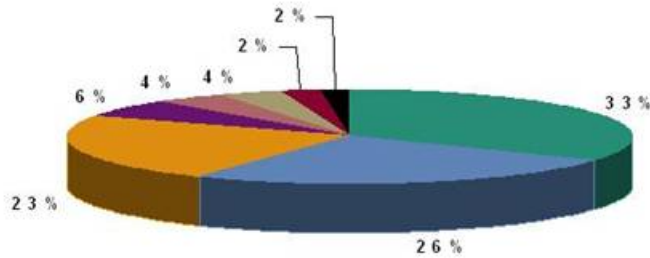
- Strong cash flow generator
- Low capital intensity
- Utilization of internal cash flow:
 - Co-investment activities
 - Development
 - In-fill acquisitions
 - Debt reduction
 - Share repurchases

1. Represents capital expenditures, net of concessions



Revenue Breakdown

Q4 2007 Revenue Breakdown



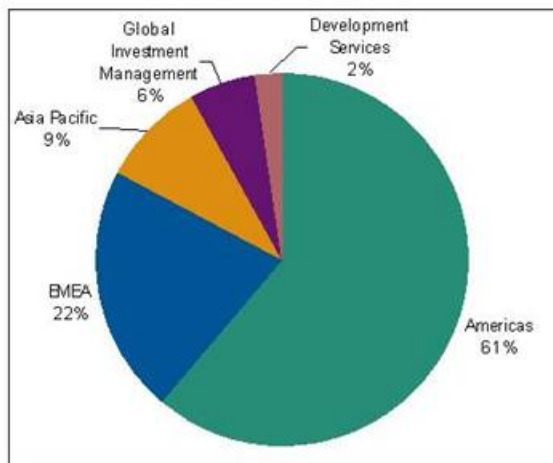
(\$ in millions)	Twelve months ended December 31, 2006					Three months ended December 31, 2006				
	2007 ¹	Reported ²	%Change	Incl TCC ³	%Change	2007 ¹	Reported ²	%Change	Incl TCC ³	%Change
Leasing	1,859.7	1,478.9	26	1,709.0	9	615.3	517.8	19	591.4	4
Sales	1,659.9	1,245.9	33	1,369.0	22	469.1	427.2	10	458.2	2
Property and Facilities Management	1,395.6	567.5	146	1,145.0	22	427.1	170.9	150	320.3	33
Appraisal and Valuation	386.3	288.2	34	288.2	34	111.6	94.5	18	94.5	18
Investment Management	352.1	232.7	51	232.7	51	78.0	130.3	-40	130.3	-40
Development Services	125.6	7.2	n/a	40.2	212	69.0	7.2	n/a	14.5	376
Commercial Mortgage Brokerage	162.9	157.5	3	157.5	3	38.7	49.0	-21	49.0	-21
Other	84.2	54.1	56	80.8	4	30.4	12.4	145	30.3	-
Total	6,036.3	4,032.0	50	5,012.4	20	1,839.2	1,409.3	31	1,688.5	9

- Includes revenue from discontinued operations, which totaled \$2.1 million for the quarter and year ended December 31, 2007.
- Includes Trammell Crow Company's operations, for the period from the 12/20/2006 acquisition date through 12/31/2006.
- Includes Trammell Crow Company's operations prior to the acquisition on December 20, 2006. The financial information including Trammell Crow Company is presented for informational purposes and does not purport to represent what CB Richard Ellis' results of operations or financial position would have been had the Trammell Crow Company acquisition, in fact, occurred prior to December 20, 2006.

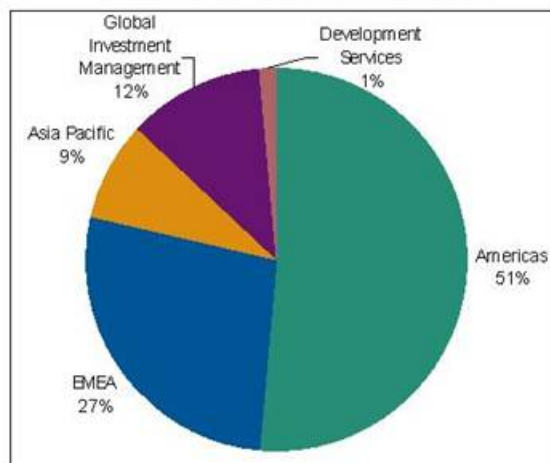


Segment Contribution

FY 2007 Revenue¹



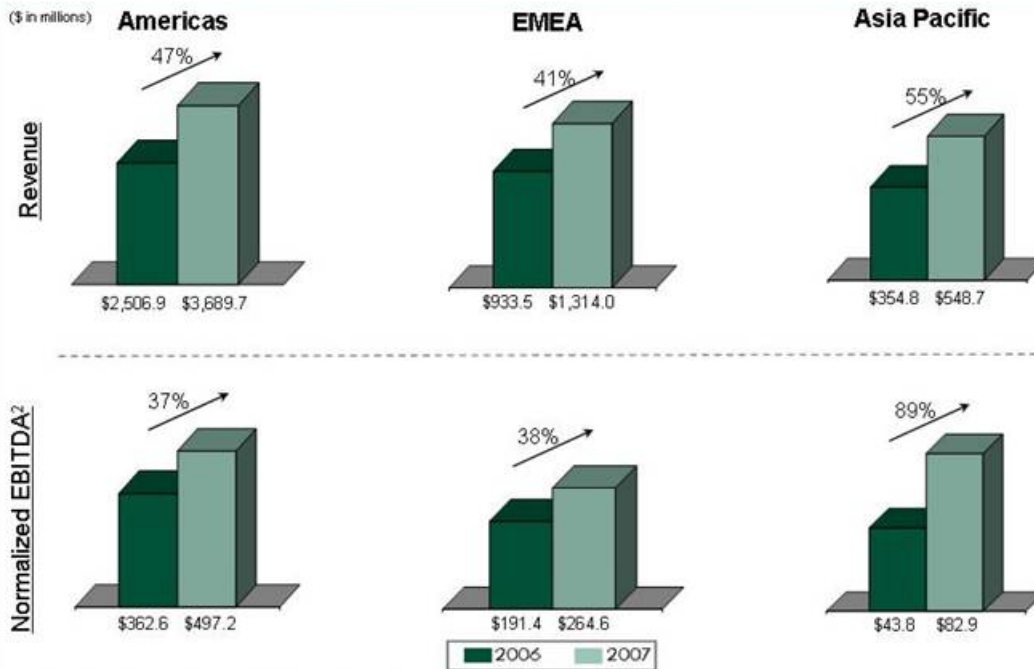
FY 2007 Normalized² EBITDA



- Includes revenue from discontinued operations, which totaled \$2.1 million for the year ended December 31, 2007.
- Normalized EBITDA excludes merger-related charges, integration costs related to acquisitions and loss on trading securities acquired in the TCC acquisition.



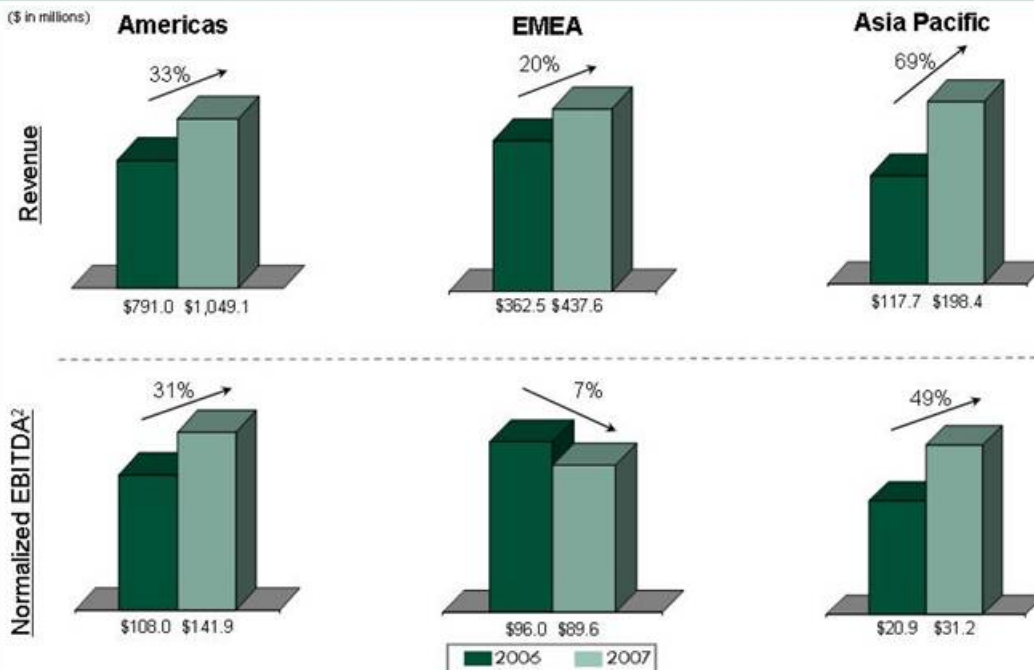
Full Year 2007 Segment¹ Performance



1. Excludes Development Services and Global Investment Management.
2. Normalized EBITDA excludes merger-related charges, integration costs related to acquisitions and gain/loss on trading securities acquired in the TCC acquisition.



Q4 2007 Segment¹ Performance



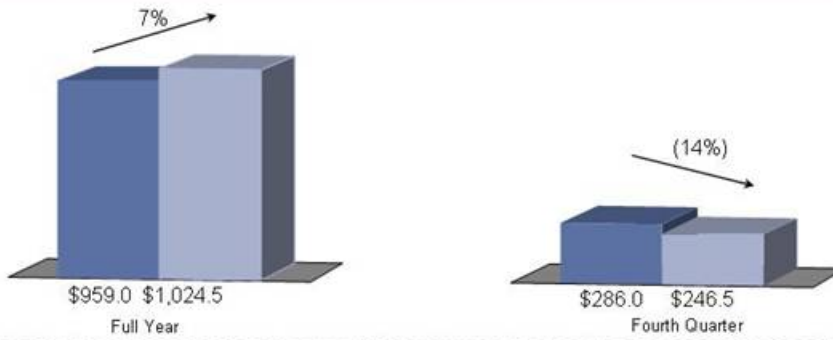
1. Excludes Development Services and Global Investment Management.
2. Normalized EBITDA excludes merger-related charges, integration costs related to acquisitions and gain on trading securities acquired in the TCC acquisition.



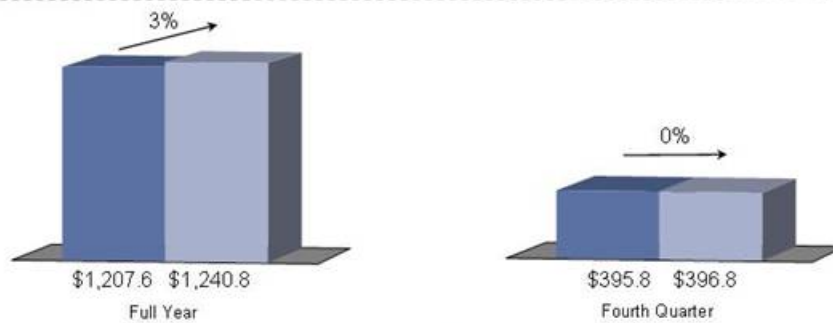
Sales and Leasing Revenue - Americas

(\$ in millions)

Sales



Leasing



■ 2006 Pro Forma¹ ■ 2007

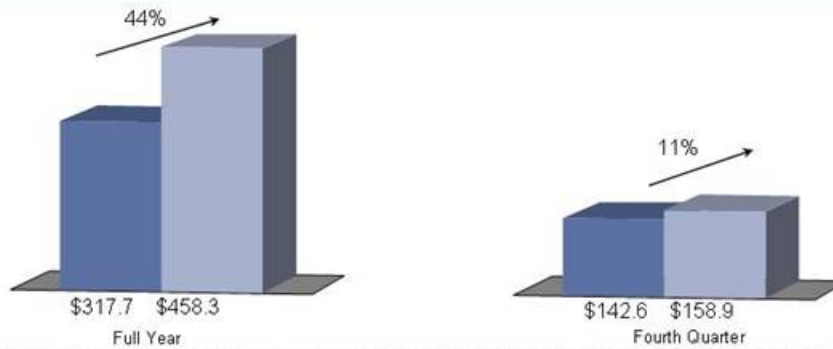
1. Includes Trammell Crow Company's operations prior to the acquisition on December 20, 2006. The financial information including Trammell Crow Company is presented for informational purposes and does not purport to represent what CB Richard Ellis' results of operations or financial position would have been had the Trammell Crow Company acquisition, in fact, occurred prior to December 20, 2006.



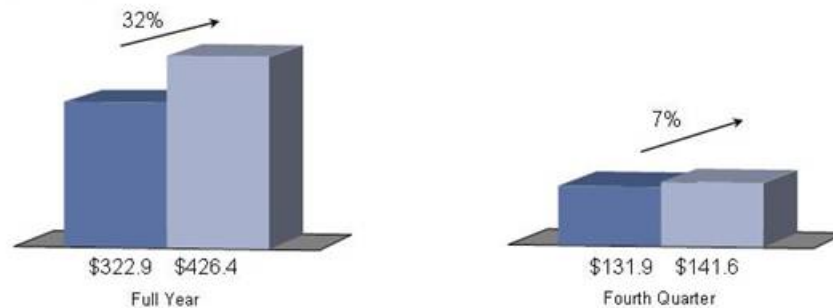
Sales and Leasing Revenue - EMEA

(\$ in millions)

Sales



Leasing



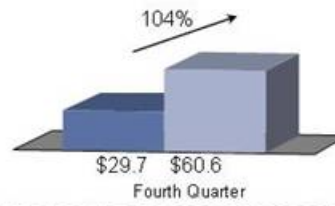
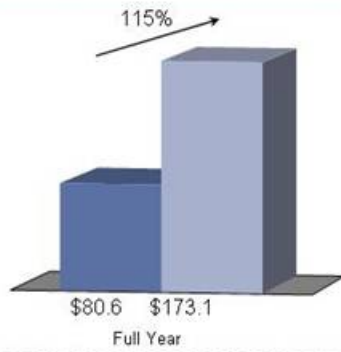
■ 2006 ■ 2007



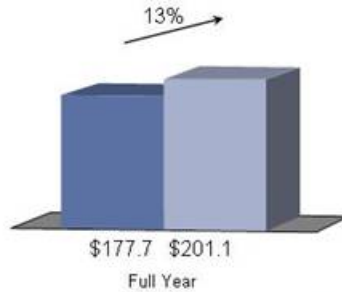
Sales and Leasing Revenue – Asia Pacific

(\$ in millions)

Sales



Leasing



■ 2006 ■ 2007



US Market Statistics

	Q4 Office Vacancy			US Absorption Trends (in millions of square feet)		
	2006	2007	2008F	2006	2007	2008F
Office	12.6%	12.5%	13.7%	79.8	53.4	13.6
Industrial	9.4%	9.4%	9.9%	208.0	122.0	94.0
Retail	8.7%	9.8%	8.7%	10.1	9.5	12.0

Source: TWR Outlooks 2008 Spring Prelim

Cap Rates Remain Steady At Lower Volumes

	4Q06	3Q07	4Q07
Office			
Volume (\$B)	45.6	47.3	26.5
Cap Rate	6.8%	6.6%	6.5%
Industrial			
Volume (\$B)	11.4	13.3	8.2
Cap Rate	7.2%	6.8%	7.4%
Retail			
Volume (\$B)	17.8	14.9	10.1
Cap Rate	6.6%	6.6%	6.7%

Source: RCA January 2008

Cap Rate Growth¹

2008 F
+ 60 to 100 bps
+ 60 to 80 bps
+ 20 to 60 bps

¹ TWR estimates



GCS Strength in 2007

Strong Account Activity

26 new accounts



18 account expansions



The **McGraw-Hill** Companies

17 account renewals



Cross Selling Examples

Nielsen: Transaction Management account added Facilities and Project Management in the U.S.

BB&T: Facilities Management client has added Transaction Management

Oracle: U.S. Transaction Management expanded to EMEA

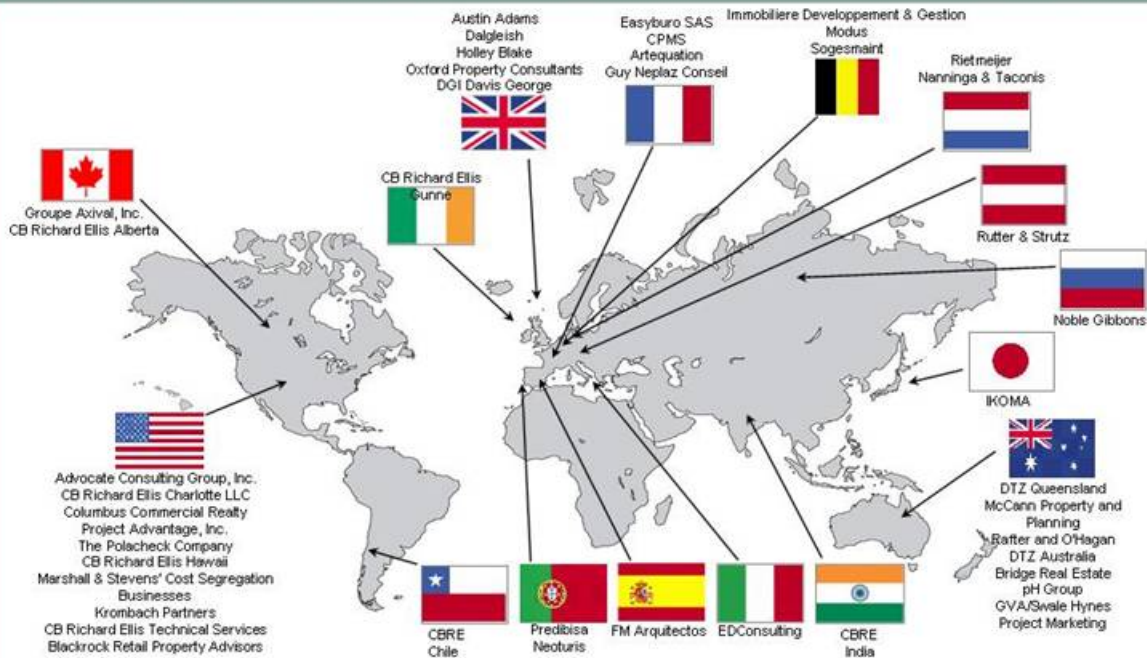


CBRE Recent Wins

	<p>AUSTRIA NAI Otto Immobilien</p> <ul style="list-style-type: none"> Partnered with CBRE to sell former Union Bank BAWAG-PSK's Austrian real estate portfolio comprising 1.5 million sq ft and 16 prime properties in Vienna and other Austrian provinces. Will be the largest Austrian commercial property portfolio ever sold, with an estimated value of US\$960 million. 		<p>SPAIN Banco Santander</p> <ul style="list-style-type: none"> Chose CBRE Capital Markets to advise in sale/leaseback of 11 million sq ft portfolio in Spain. Valued at more than US\$6.5 billion. Includes Santander's 4.6 million-sq-ft headquarters, 1,150 retail bank branches and 11 regional offices. This is the largest sale of its kind in Spain's history.
	<p>INDIA Nokia</p> <ul style="list-style-type: none"> Appointed CBRE to provide facilities management services for all its properties across India, including the corporate office in Bangalore and Gurgaon. The total portfolio is approximately 350,000 sq ft. 		<p>US AND CANADA Inland Western Retail Real Estate Trust</p> <ul style="list-style-type: none"> Selected CBRE to represent them in the \$270.8 million sale of a portfolio of assets representing 1.6 million sq ft to a German real estate investment fund. Portfolio properties located in Ontario, Canada and Minneapolis, Ft. Lauderdale and Phoenix in the U.S., are leased to American Express.
	<p>INDIANA Medco Health Solutions</p> <ul style="list-style-type: none"> Retained CBRE to assist in site selection and development of the world's largest automated pharmacy. In addition, CBRE negotiated a \$24 million incentive package with local economic development officials. The 340,000 sq ft, \$150 million facility will open in early 2009. 		<p>NEW YORK Broadway Partners</p> <ul style="list-style-type: none"> Selected CBRE as exclusive leasing agent for two trophy office towers in Midtown Manhattan for a total of 2.2 million sq ft.



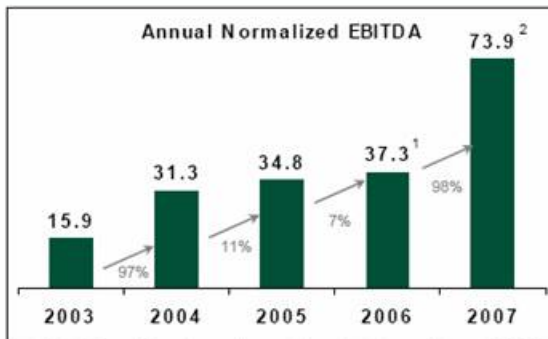
2005-2007 In-Fill Acquisitions



- 44 acquisitions completed for purchase price of approximately \$352 million.
- Estimated associated annual revenue of approximately \$547 million, which includes the consolidation of the now majority owned IKOMA and CBRE India.
- EBITDA margins expected to be consistent with CBRE margins upon full integration



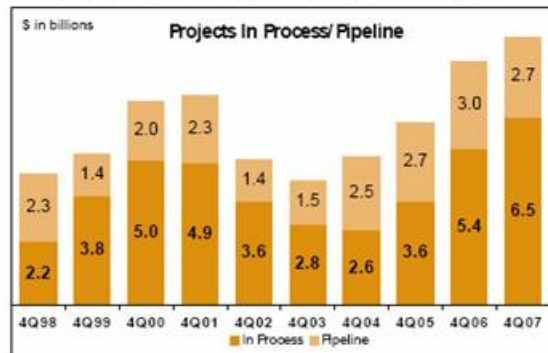
Development Services



1. Includes Trammell Crow Company's operations prior to the acquisition on 12/20/06.
2. Reflects full year pro-forma results for Development Services, including the impact of 2007 gains, which cannot be recognized under purchase accounting rules.

	Quarter Ended 12/31/2007	Year Ended 12/31/2007
(\$ in millions)		
Revenue	74.7	136.1
Normalized EBITDA	13.3	12.3
Add Back:		
Purchase accounting adjustments for the Trammell Crow Company acquisition	40.6	61.6
Pro-forma EBITDA	53.9	73.9
Pro-forma EBITDA Margin	72.2%	54.3%

1. Includes revenue from discontinued operations of \$2.1 million.



Balance Sheet Participation

- \$134 million co-invested in development services at year end 2007.
- \$7 million of recourse debt to CBRE.



- Global real estate investment manager.
- \$38 billion in assets under management.
- 120 institutional investor partners and clients.
- Diversified geographically with more than 50% of assets outside of the U.S.



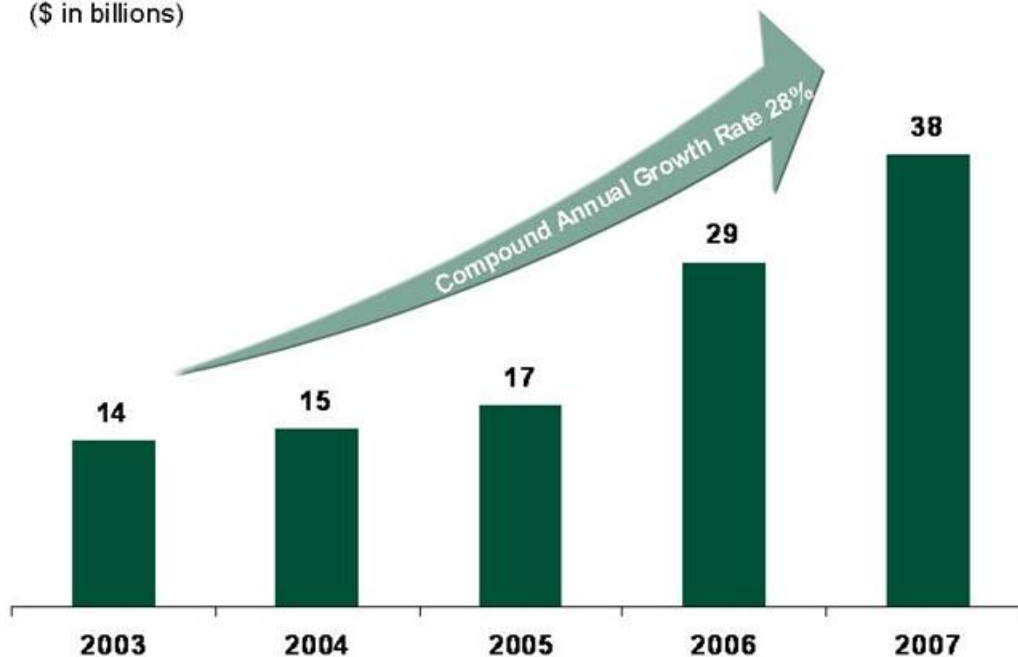
Investment Type	Program	Region	12/31/07 AUM (\$B)
Direct Investment	Separate Accounts	US, UK	20.9
	Sponsored Funds		
	▪ Strategic Partners	US, UK, Europe, Asia	8.0
	▪ Other	US, UK, Asia	4.5
Indirect Investment	Global Multi Manager	Global	2.4
	Global Real Estate Securities	Global	2.0
	Total		37.8



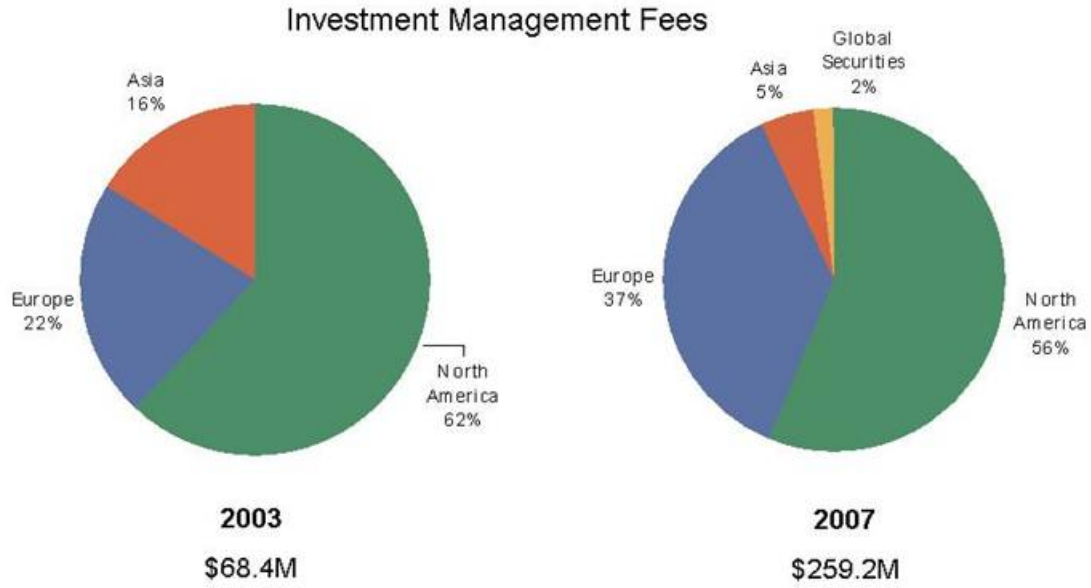
- Expand Strategic Partners value added and opportunistic fund series.
- Continue expanding global strategic relationships.
- Expand indirect investment programs including real estate securities and fund of funds.



(\$ in billions)

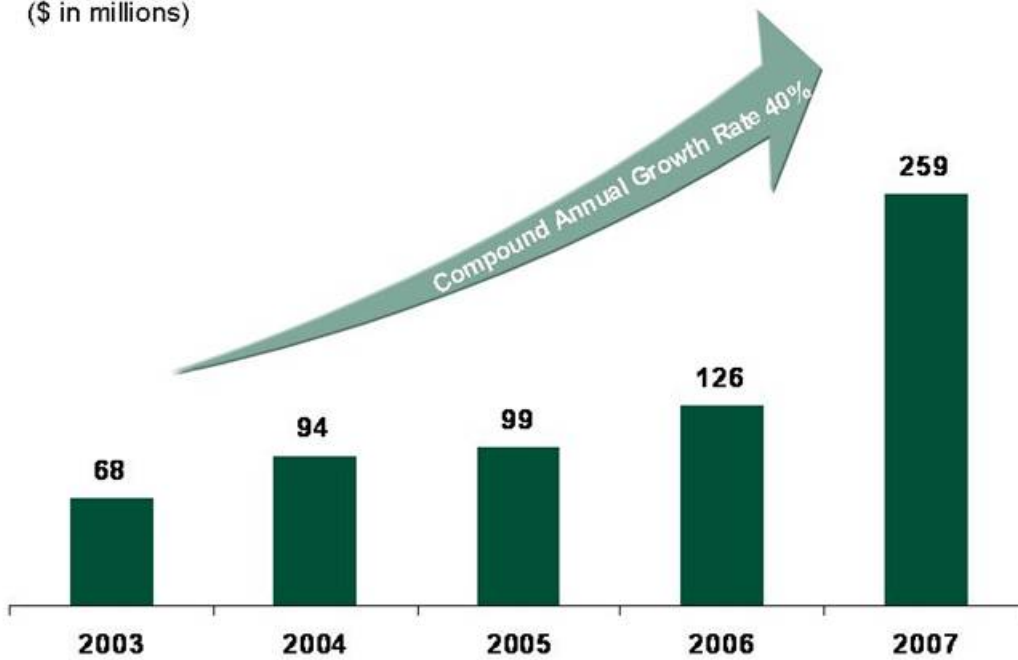


Revenue By Region

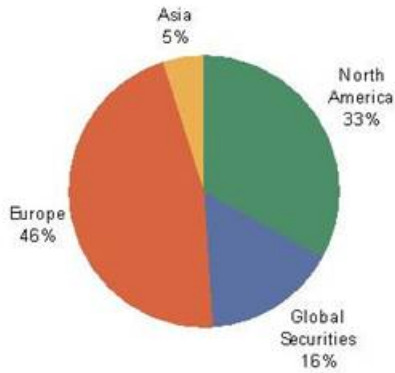


Investment Management Fee Growth

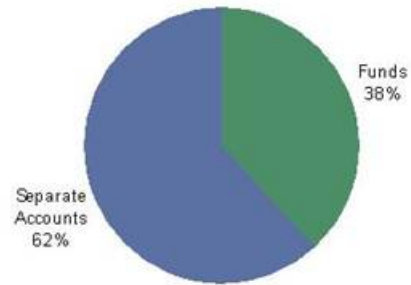
(\$ in millions)



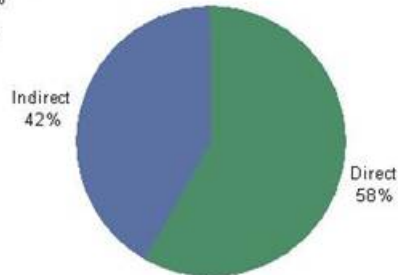
2007 Capital Raised - \$9.6 Billion Equity



By Investment Location



By Vehicle



By Investment Strategy



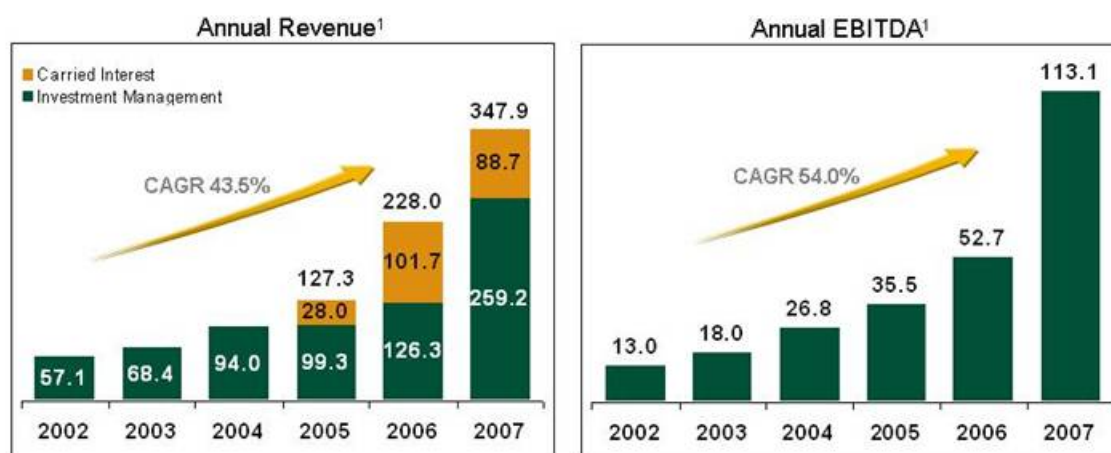
2008 Capital Availability

(\$ in billions)

	Total Capital
North America	10.3
Europe	8.4
Asia	1.3
Global Indirect	4.7
Total	24.7



Investment Management Growth



CBRE's co-investments totaled \$106 million at the end of 2007.

1. (\$ in millions)



Global Investment Management

Carried Interest

- Carried interest pertains to certain real estate investment funds from which CBRE earns an additional share of the profits, once its performance meets certain financial hurdles.
- Dedicated fund team leaders and executives in our investment management company have been granted a right to participate in the carried interest, with participation rights vesting over time.
- During the year ended December 31, 2007, the company recognized \$88.7 million of revenue (\$7.2 million for the three months ended December 31, 2007) from funds liquidating, also known as carried interest revenue.
- For the year ended December 31, 2007, the company recorded a total of \$62.7 million of carried interest incentive compensation expense (\$15.6 million for the three months ended December 31, 2007), part of which pertained to the above mentioned \$88.7 million of revenue, with the remainder relating to future periods' revenue.
- The impact on segment EBITDA of the additional incentive compensation expense related to carried interest revenue not yet recognized is reflected, as follows:

(\$ in millions)	Year Ended Dec 31,	
	2007	2006
EBITDA	113.1	52.7
Add Back:		
Accrued incentive compensation expense related to carried interest revenue not yet recognized	42.9	50.2
Pro-forma Normalized EBITDA	156.0	102.9
Pro-forma Normalized EBITDA Margin	45%	45%

- The company expects to recognize carried interest revenue from funds liquidated in 2008 and beyond that will more than offset the \$42.9 million additional compensation expense accrued in 2007. As of December 31, 2007, the company maintained a cumulative remaining accrual of such compensation expense of approximately \$57 million, which pertains to anticipated future carried interest revenue.



Market Environment

- Global liquidity and strong economic growth in first half of 2007.
- Reduced liquidity and weakening U.S. economy by the fourth quarter of 2007.
- Market conditions likely to worsen before they improve.
- Expect normalized rates of growth to return when positive economic and liquidity correction occurs.



2008 Opportunities

CBRE Growth

- Uniquely positioned to thrive in tough environment:
 - Most diversified revenue base (geography & services)
 - Variable cost structure
 - Strong balance sheet
 - Solid cash flow generation
- Opportunity to gain share through:
 - Cross selling
 - Industry consolidation
 - Acquisition opportunities
 - Attracting and retaining talent



Assumptions

- Unrealistic to provide guidance due to uncertain economic conditions
- Markets will likely worsen before they improve
- Expect that the markets will improve sometime in 2008, possibly late summer or in Q4
- Businesses most impacted will be capital markets and leasing
- Other businesses are positioned to meet their growth trends
- Earnings per share could approach a \$2.00 range, although this is variable depending upon assumptions about the economic downturn and timing of a recovery

Appendix

Consolidated Balance Sheets

(\$ in millions)	As of		Variance
	12/31/2007	12/31/2006 ¹	
Assets			
Cash and cash equivalents	342.9	244.5	98.4
Restricted cash	44.4	212.9	(168.5)
Receivables, net	1,081.7	880.8	200.9
Warehouse receivable ²	255.8	104.0	151.8
Trading securities	3.5	355.5	(352.0)
Real estate assets ³	696.3	466.5	229.8
Goodwill and other intangible assets, net	2,578.8	2,629.4	(50.6)
Investments in and advances to unconsolidated subsidiaries	236.9	227.8	9.1
Deferred compensation assets	264.2	203.3	60.9
Other assets, net	738.1	619.9	118.2
Total assets	6,242.6	5,944.6	298.0

1. In accordance with Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," certain assets and liabilities at December 31, 2006 have been reclassified to conform to the presentation at December 31, 2007.

2. Represents Freddie Mac loan receivables, which are offset by the related non-recourse warehouse line of credit facility.

3. Includes real estate and other assets held for sale, real estate under development and real estate held for investment.



Consolidated Balance Sheets (cont'd)

(\$ in millions)	As of		Variance
	12/31/2007	12/31/2006 ¹	
Liabilities			
Current liabilities, excluding debt	1,626.8	1,588.1	38.7
Warehouse line of credit ²	255.8	104.0	151.8
Revolving credit facility	227.1	-	227.1
Senior secured term loans	1,787.0	2,073.0	(286.0)
9 3/4% senior notes	-	3.3	(3.3)
Other debt ³	57.6	24.4	33.1
Notes payable on real estate ⁴	466.0	347.0	119.0
Deferred compensation liabilities	278.3	225.2	53.1
Other long-term liabilities	291.9	319.9	(27.9)
Total liabilities	4,990.5	4,684.9	305.6
Minority interest	263.6	78.1	185.5
Stockholders' equity	988.5	1,181.6	(193.1)
Total liabilities and stockholders' equity	6,242.6	5,944.6	298.0

1. In accordance with Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," certain assets and liabilities at December 31, 2006 have been reclassified to conform to the presentation at December 31, 2007.

2. Represents Freddie Mac loan receivables, which are offset by the related non-recourse warehouse line of credit facility.

3. Includes a non-recourse revolving credit line balance of \$42.6 million in Development Services as of December 31, 2007.

4. Represents notes payable on real estate in Development Services of which \$6.6 million and \$17.4 million are recourse to the Company as of December 31, 2007 and 2006, respectively.



GAAP Reconciliation Tables



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Reconciliation of Net Income to Net Income, As Adjusted

(\$ in millions)	Twelve Months Ended December 31,	
	2007	2006
Net Income	\$ 390.5	\$ 318.6
Amortization expense related to net revenue backlog, incentive fees, and customer relationships acquired, net of tax	24.9	9.7
Integration costs related to acquisitions, net of tax	27.1	4.6
(Gain) loss on trading securities in the Trammell Crow Company acquisition, net of tax	20.1	(5.2)
Loss on extinguishment of debt, net of tax	-	20.3
Merger-related charges, net of tax	34.2	-
Net income, as adjusted	\$ 496.8	\$ 348.0
Diluted income per share, as adjusted	\$ 2.11	\$ 1.48
Weighted average shares outstanding for diluted income per share, as adjusted	234,978,464	235,118,341



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Reconciliation of Normalized EBITDA to EBITDA to Net Income

(\$ in millions)	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2007	2006	2007	2006
Normalized EBITDA	\$ 285.8	\$ 254.0	\$ 970.1	\$ 652.5
Adjustments:				
Integration costs related to acquisitions	10.8	2.2	45.2	7.6
Gain on trading securities acquired in the Trammell Crow Company Acquisition	-	(8.6)	33.7	(8.6)
Merger-related charges	17.1	-	56.9	-
EBITDA	257.9	260.4	834.3	653.5
Add:				
Interest income ¹	8.1	2.3	29.0	9.8
Less:				
Depreciation and amortization ²	30.5	25.5	113.7	67.6
Interest expense ³	40.3	10.3	164.8	45.0
Loss on extinguishment of debt	-	11.6	-	33.8
Provision for income taxes ⁴	72.8	90.2	194.3	198.3
Net Income	\$ 122.4	\$ 125.1	\$ 390.5	\$ 318.6
Revenue	\$ 1,839.2	\$ 1,409.3	\$ 6,036.3	\$ 4,032.0
Normalized EBITDA Margin	15.5%	18.0%	16.1%	16.2%

Notes:

- 1 Includes interest income related to discontinued operations of \$0.01 million for the three and twelve months ended December 31, 2007.
- 2 Includes depreciation and amortization related to discontinued operations of \$0.4 million for the three and twelve months ended December 31, 2007.
- 3 Includes interest expense related to discontinued operations of \$1.8 million for the three and twelve months ended December 31, 2007.
- 4 Includes provision for income taxes related to discontinued operations of \$1.6 million for the three and twelve months ended December 31, 2007.



Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

(\$ in millions)	Year Ended December 31,			
	2005	2004	2003	2002
Normalized EBITDA	\$ 461.3	\$ 300.3	\$ 183.2	\$ 130.7
Less:				
Merger-related and other non-recurring charges	-	25.6	36.8	-
Integration costs related to acquisitions	7.1	14.4	13.6	-
One-time compensation expense related to the initial public offering	-	15.0	-	-
EBITDA	454.2	245.3	132.8	130.7
Add:				
Interest income	9.3	4.3	3.8	3.2
Less:				
Depreciation and amortization	45.5	54.9	92.8	24.6
Interest expense	54.3	65.4	71.3	60.5
Loss on extinguishment of debt	7.4	21.1	13.5	-
Provision for income taxes	138.9	43.5	(6.3)	30.1
Net Income (Loss)	\$ 217.3	\$ 64.7	\$ (34.7)	\$ 18.7
Revenue	3,194.0	2,547.1	1,810.1	1,361.8
Normalized EBITDA Margin	14.4%	11.3%	10.1%	9.6%



Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

Twelve Months Ended December 31, 2007					
(\$ in millions)	Americas	EMEA	Asia Pacific	Global Investment Management	Development Services ¹
Normalized EBITDA	\$ 497.2	\$ 264.6	\$ 82.9	\$ 113.1	\$ 12.3
Less:					
Merger-related and other non-recurring charges	55.8	1.2	-	-	0.1
Integration costs related to acquisitions	42.9	2.2	0.1	-	-
Loss on trading securities acquired in the Trammell Crow Company acquisition	33.7	-	-	-	-
EBITDA	365.0	261.2	82.8	113.1	12.2
Add:					
Interest income	14.8	11.3	0.6	1.3	5.5
Less:					
Depreciation and amortization	77.1	12.3	6.5	2.8	15.0
Interest expense	141.1	0.8	3.4	3.6	20.4
Royalty and management service (income) expense	(24.0)	17.3	5.5	1.2	-
Provision (benefit) for income taxes	71.6	61.3	24.2	43.4	(6.2)
Net Income (loss)	\$ 114.0	\$ 180.8	\$ 43.8	\$ 63.4	\$ (11.5)

Twelve Months Ended December 31, 2006					
(\$ in millions)	Americas	EMEA	Asia Pacific	Global Investment Management	Development Services ¹
Normalized EBITDA	\$ 362.6	\$ 191.4	\$ 43.8	\$ 52.7	\$ 2.0
Less:					
Integration costs related to acquisitions	5.1	2.0	0.5	-	-
Gain on trading securities acquired in the Trammell Crow Company acquisition	(8.6)	-	-	-	-
EBITDA	366.1	189.4	43.3	52.7	2.0
Add:					
Interest income	7.3	1.3	0.3	0.6	0.3
Less:					
Depreciation and amortization	38.8	15.2	5.5	2.3	5.8
Interest expense	36.8	2.2	3.1	2.6	0.3
Loss on extinguishment of debt	33.8	-	-	-	-
Provision (benefit) for income taxes	97.9	69.7	16.8	15.4	(1.6)
Net Income (loss)	\$ 166.0	\$ 103.6	\$ 18.2	\$ 33.0	\$ (2.2)

Note:

1 Includes activity related to discontinued operations of \$0.4 million of depreciation and amortization, \$1.8 million of interest expense, \$1.6 million of provision for income taxes and \$0.01 million of interest income.



Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

Three Months Ended December 31, 2007					
(\$ in millions)	Americas	EMEA	Asia Pacific	Global Investment Management	Development Services ¹
Normalized EBITDA	\$ 141.9	\$ 89.6	\$ 31.2	\$ 9.8	\$ 13.3
Less:					
Merger-related and other non-recurring charges	16.6	0.4	-	-	0.1
Integration costs related to acquisitions	10.2	0.6	-	-	-
EBITDA	115.1	88.6	31.2	9.8	13.2
Add:					
Interest income	2.8	2.9	0.3	0.5	1.6
Less:					
Depreciation and amortization	20.1	3.1	1.7	0.9	4.7
Interest expense	32.3	0.1	1.0	0.9	6.0
Royalty and management service (income) expense	(24.0)	17.3	5.5	1.2	-
Provision (benefit) for income taxes	41.9	20.0	8.3	(0.2)	2.8
Net Income	\$ 47.6	\$ 51.0	\$ 15.0	\$ 7.5	\$ 1.3

Three Months Ended December 31, 2006					
(\$ in millions)	Americas	EMEA	Asia Pacific	Global Investment Management	Development Services ¹
Normalized EBITDA	\$ 108.0	\$ 96.0	\$ 20.9	\$ 27.1	\$ 2.0
Less:					
Integration costs related to acquisitions	1.5	0.5	0.2	-	-
Gain on trading securities acquired in the Trammell Crow Company acquisition	(8.6)	-	-	-	-
EBITDA	115.1	95.5	20.7	27.1	2.0
Add:					
Interest income	1.0	0.4	0.1	0.4	0.3
Less:					
Depreciation and amortization	13.8	3.6	1.5	0.8	5.8
Interest expense	7.9	0.6	0.6	0.8	0.3
Loss on extinguishment of debt	11.6	-	-	-	-
Provision (benefit) for income taxes	29.3	45.6	9.5	7.3	(1.5)
Net Income (loss)	\$ 53.5	\$ 46.1	\$ 9.2	\$ 18.6	\$ (2.3)

Note:

1 Includes activity related to discontinued operations of \$0.4 million of depreciation and amortization, \$1.8 million of interest expense, \$1.6 million of provision for income taxes and \$0.01 million of interest income.

