

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 OR 15(d) of the  
Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): August 21, 2007**

**CB RICHARD ELLIS GROUP, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other  
jurisdiction of  
incorporation)

**001-32205**  
(Commission File Number)

**94-3391143**  
(IRS Employer  
Identification No.)

**11150 Santa Monica Boulevard, Suite 1600, Los Angeles, California**  
(Address of Principal Executive Offices)

**90025**  
(Zip Code)

**(310) 405-8900**  
Registrant's Telephone Number, Including Area Code

**Not Applicable**  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12(b))
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

This Current Report on Form 8-K is filed by CB Richard Ellis Group, Inc., a Delaware corporation (the "Company"), in connection with the matters described herein.

**Item 7.01 Regulation FD Disclosure**

The Company is scheduled to meet with investors during the month of August 2007. A copy of the presentation to be used at these meetings is furnished as Exhibit 99.1. The information contained in this Exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

**Item 9.01 Financial Statements and Exhibits**

(d) Exhibits

Exhibit No.	Description
99.1	CBRE Investor Presentation

**Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 21, 2007

CB RICHARD ELLIS GROUP, INC.

By: /s/ KENNETH J. KAY  
Kenneth J. Kay  
Chief Financial Officer

## Investor Presentation

August 2007



## Forward Looking Statements

This presentation contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our growth momentum in 2007, future operations and future financial performance. These statements should be considered as estimates only and actual results may ultimately differ from these estimates. Except to the extent required by applicable securities laws, we undertake no obligation to update or publicly revise any of the forward-looking statements that you may hear today. Please refer to our current annual report on Form 10-K (in particular, "Risk Factors") and our current quarterly report on Form 10-Q which are filed with the SEC and available at the SEC's website (<http://www.sec.gov>), for a full discussion of the risks and other factors, that may impact any estimates that you may hear today. We may make certain statements during the course of this presentation which include references to "non-GAAP financial measures," as defined by SEC regulations. As required by these regulations, we have provided reconciliations of these measures to what we believe are the most directly comparable GAAP measures, which are attached hereto within the appendix.

# Company/Market Overview

## The World Class Commercial Real Estate Services Provider

### Leading Global Brand

- ▶ 100+ years
- ▶ 50 countries
- ▶ #1 in key cities in Americas, Europe and Asia Pacific

### Broad Capabilities

- ▶ #1 commercial real estate brokerage
- ▶ #1 appraisal and valuation
- ▶ #1 property and facilities management
- ▶ #2 commercial mortgage brokerage
- ▶ \$33.2 billion in investment assets under management<sup>(1)</sup>
- ▶ \$9.6 billion of development projects in process/pipeline<sup>(1)</sup>

### Scale, Diversity and Earnings Power

- ▶ 2.5x nearest competitor
- ▶ Thousands of clients, 85% of Fortune 100
- ▶ Q2 2007 TTM combined CBRE & TCC Revenue of \$5.6 billion<sup>(2)</sup>
- ▶ Q2 2007 TTM combined CBRE & TCC EBITDA of \$937.1 million<sup>(3)</sup>
- ▶ Strong organic revenue and earnings growth

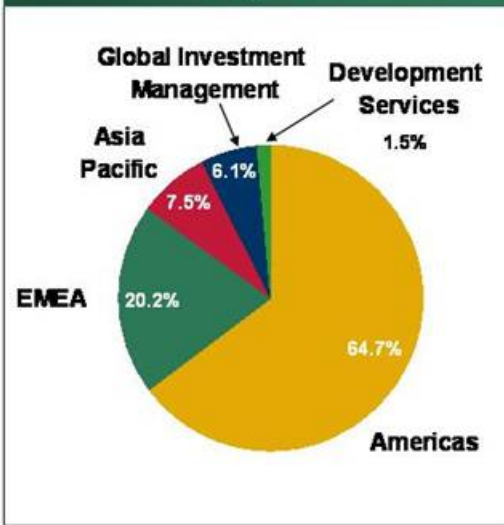
(1) As of 6/30/2007.

(2) Combined Revenue includes \$523.4 million for TCC for the period July 1, 2006 through December 20, 2006.

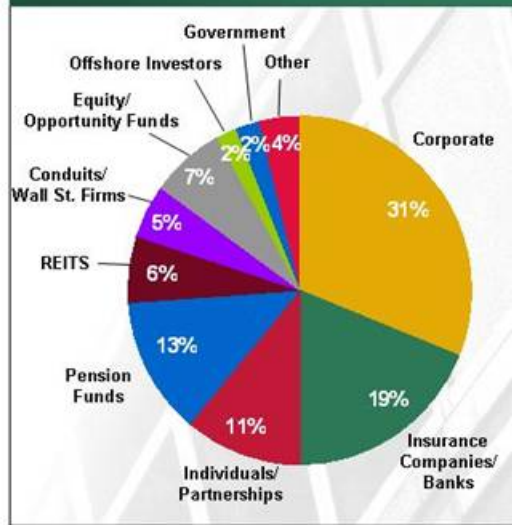
(3) EBITDA excludes one-time items, including merger-related costs, integration costs related to acquisitions, and a loss on trading securities acquired in the TCC acquisition.  
Combined normalized EBITDA includes \$68.0 million for TCC for the period July 1, 2006 through December 20, 2006.

# Global Reach & Local Leadership

**Q2 2007 TTM Combined Revenue by Region**



**2006 Revenue by Client Type <sup>(1)</sup>**

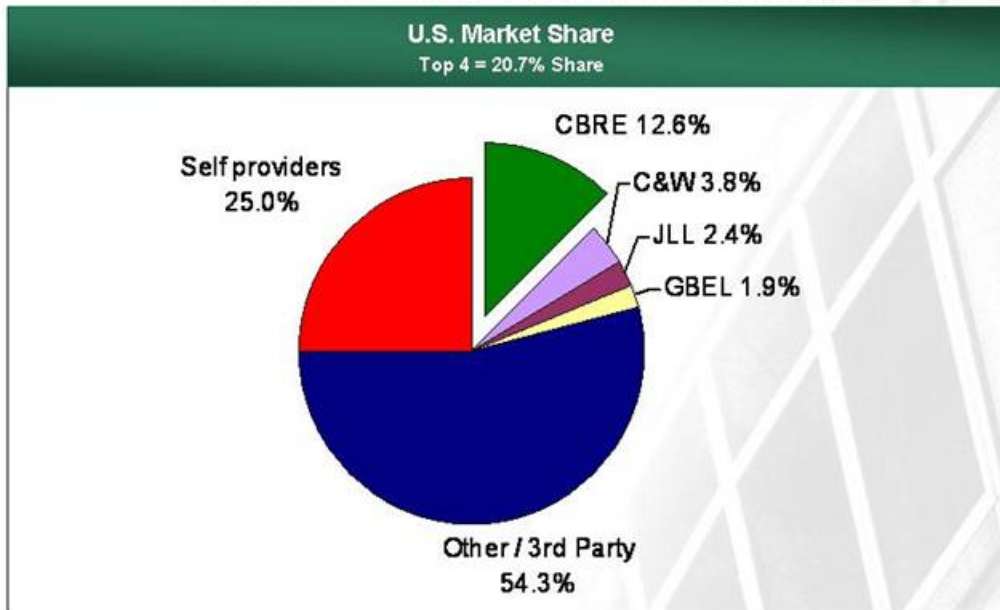


Diversified revenue spread across broad base of clients with no concentration.

(1) Does not include TCC.

# #1 Position in a Fragmented Market

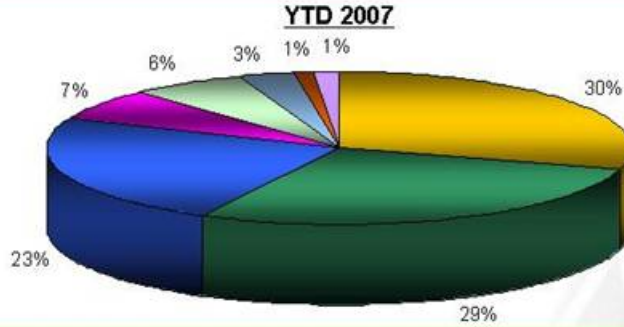
**\$26 Billion US Commercial Real Estate Services Industry <sup>(1)</sup>**



The market is large but still highly fragmented and has grown at a 4.3% CAGR from 1996 to 2006.

Source: Full year 2006 external public filings and management estimates.  
(1) Excludes investment management and development. Includes reimbursable expenses.

# 2007 Revenue Breakdown

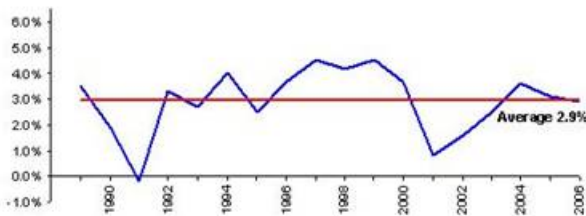


(\$ in millions)	Three months ended June 30,					Six months ended June 30,				
	2007	Reported <sup>1</sup>	% Change	Incl. TCC <sup>2</sup>	% Change	2007	Reported <sup>1</sup>	% Change	Incl. TCC <sup>2</sup>	% Change
Leasing	465.7	324.9	43	381.8	22	794.3	590.3	35	691.6	15
Sales	432.1	299.2	44	327.5	32	771.1	528.7	46	581.4	33
Property and Facilities Management	324.4	132.7	144	275.4	18	632.2	263.3	140	543.5	16
Appraisal and Valuation	101.2	66.5	52	66.5	52	181.1	121.2	49	121.2	49
Investment Management	86.3	27.4	215	27.4	215	174.2	59.1	195	59.1	195
Commercial Mortgage Brokerage	44.4	38.9	14	38.9	14	84.8	69.6	22	69.6	22
Development Services	16.4	-	NA	8.7	89	31.1	-	NA	15.4	102
Other	19.9	13.9	43	16.4	21	35.5	22.6	57	27.8	28
<b>Total</b>	<b>1,490.4</b>	<b>903.5</b>	<b>65</b>	<b>1,142.6</b>	<b>30</b>	<b>2,704.3</b>	<b>1,654.8</b>	<b>63</b>	<b>2,109.6</b>	<b>28</b>

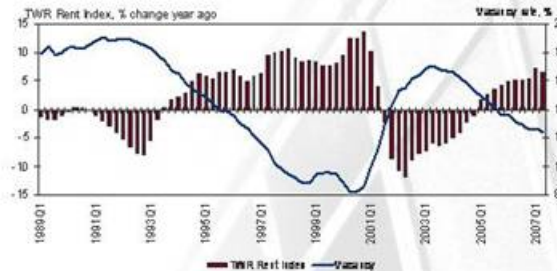
(1) Excludes Trammell Crow Company's operations, which were not purchased until 12/20/2006.  
 (2) Includes Trammell Crow Company's operations prior to the acquisition on 12/20/2006. The financial information including Trammell Crow Company is presented for informational purposes only and does not purport to represent what CB Richard Ellis' results of operations or financial position would have been had the Trammell Crow Company acquisition, in fact, occurred prior to 12/20/2006.

# US Key Market Drivers

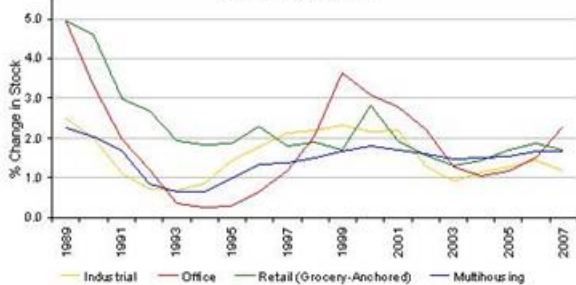
**GDP Growth<sup>(1)</sup>**



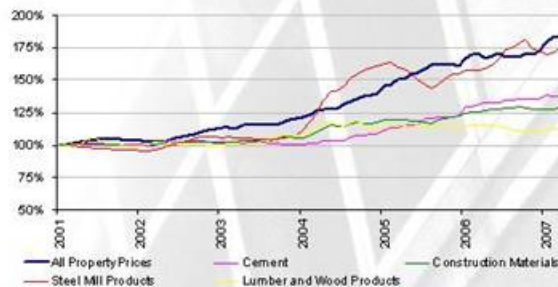
**Absorption & Rental Rates<sup>(2)</sup>**



**Construction<sup>(2)</sup>**



**Construction Costs are expensive<sup>(3)</sup>**

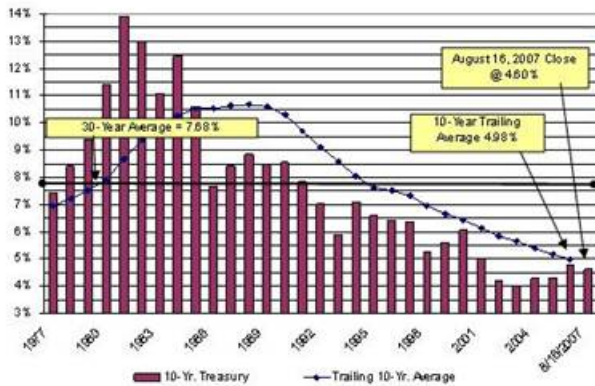


**Commercial leasing business drivers are still strong**

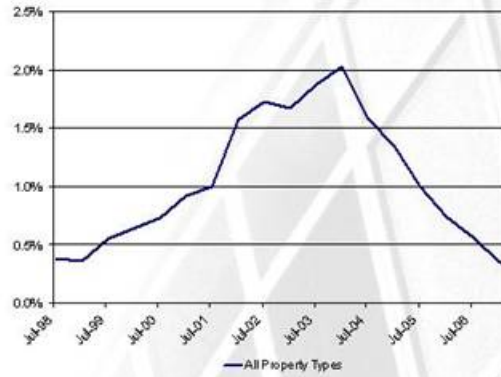
(1) Source: Bureau of Economic Analysis  
 (2) Source: Torto Wheaton Research  
 (3) Source: RCA and BLS

# Impacts on Capital Markets Transactions

**Historical 10-year Treasury Rates<sup>(1)</sup>**



**CMBS Delinquency Rates<sup>(2)</sup>**



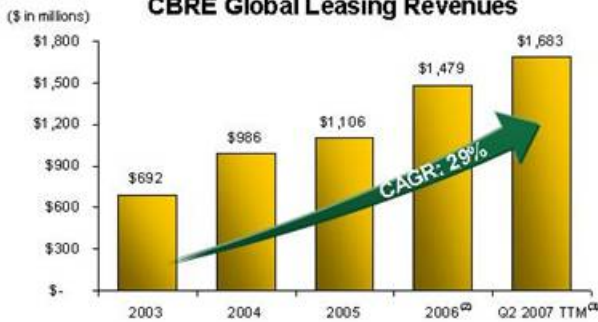
- ▶ The volatility in the credit markets has incrementally raised the cost of commercial real estate transactions
- ▶ Some marginal pricing reduction in certain products and markets to accommodate credit impacts
- ▶ The profile of buyers has shifted to lower leveraged buyers
- ▶ Active trading in the market continues
- ▶ The market is very fluid and we are watching it carefully

**Both delinquencies and interest rates are very low by historic standards**

(1) Source: Wall Street Journal  
(2) Source: TREPP LLC

# Leasing

**CBRE Global Leasing Revenues**



**Q2 2007 Business Updates**

- ▶ Global economic expansion fuels improved leasing markets and higher rents
- ▶ In U.S., office rental growth increased an average of 6.4% yoy in 2Q 07<sup>(1)</sup>
- ▶ High leasing levels in Europe produce strong rent gains in London, Paris, Madrid and a growing number of cities
- ▶ In Asia, market conditions are favorable as significant corporate expansion converges with limited class A supply

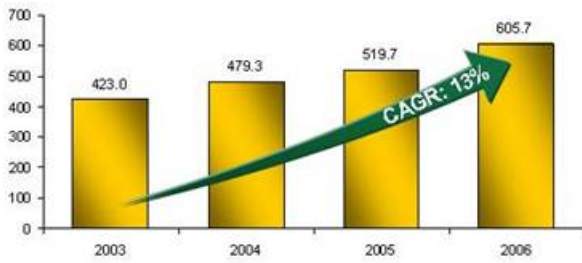
**CBRE Global Leasing Revenues as a Percent of Consolidated Revenues**



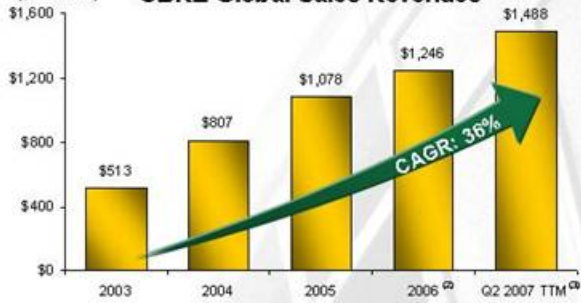
(1) Source: Torto Wheaton Research  
(2) Includes TCC revenue for the period December 20, 2006 through December 31, 2006.  
(3) Includes TCC for the period December 20, 2006 through June 30, 2007.  
(4) Derived from YTD Q2 2007 results.

# Sales

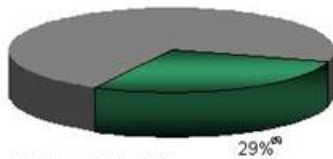
(\$ in billions) **Institutional Investment in Real Estate<sup>(1)</sup>**



(\$ in millions) **CBRE Global Sales Revenues**



**CBRE Global Sales Revenues as a Percent of Consolidated Revenues**



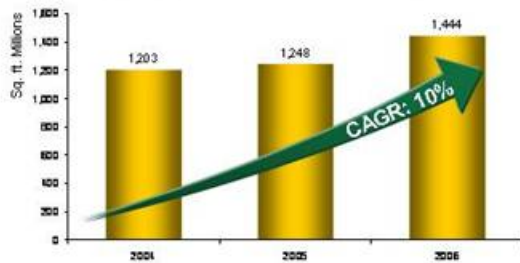
- (1) Source: IREI and ULI
- (2) Includes TCC revenue for the period December 20, 2006 through December 31, 2006.
- (3) Includes TCC revenue for the period December 20, 2006 through June 30, 2007.
- (4) Source: Real Capital Analytics
- (5) Derived from YTD Q2 2007 results.

## Q2 2007 Business Updates

- ▶ Rising rents continue to underpin the investment sales market
- ▶ High level of allocations to real estate by institutional investors
  - 46% yoy growth in the first half of 2007 to \$181.1 billion in U.S.<sup>(4)</sup>
- ▶ Europe experiencing increased capital movement across borders
  - Foreign-sourced purchases account for 46% of the total investment in European real estate in 2006
- ▶ High-growth markets in Asia remain attractive for investment capital

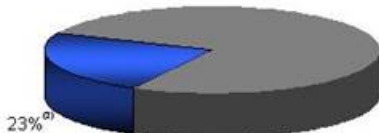
# Outsourcing Services

▶ **Global Property and Facilities Management<sup>(1)</sup>**



- ▶ Global Project Management
- ▶ Corporate Services
- ▶ Over 250 clients with 19 added through Q2 2007

**CBRE Global Management Fees<sup>(3)</sup> as a Percent of Consolidated Revenues**

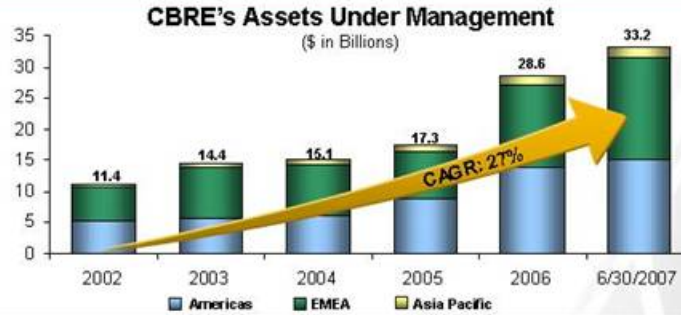


- (1) Represents combined data for CBRE and TCC. Does not include joint ventures and affiliates.
- (2) Derived from YTD Q2 2007 results.
- (3) Management fees include property management, facilities management and project management fees. Does not include transaction revenues associated with outsourcing services.

## 85 of the Fortune 100



# Investment Management



Investment Management growing faster than the 13% growth in institutional ownership of real estate<sup>(1)</sup>

(1) Source: IREI and ULI

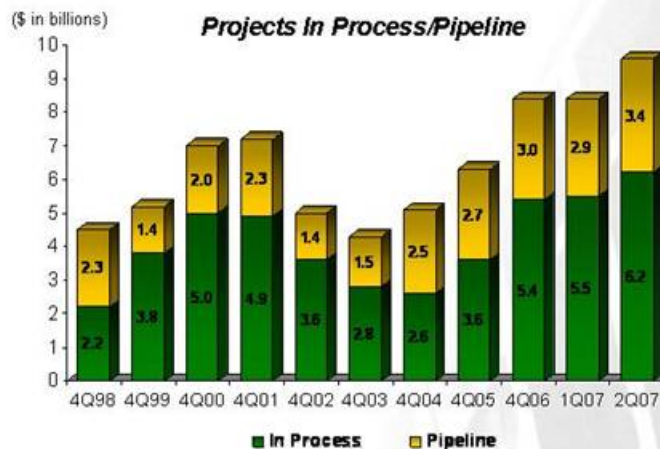
# Development Services

## Overview

- ▶ Development Services is a merchant development business
  - Co-invests alongside equity of institutional partners
  - Develops properties for user/investor clients on a fee basis without co-investing in the projects
  - Does not seek to own development projects long term

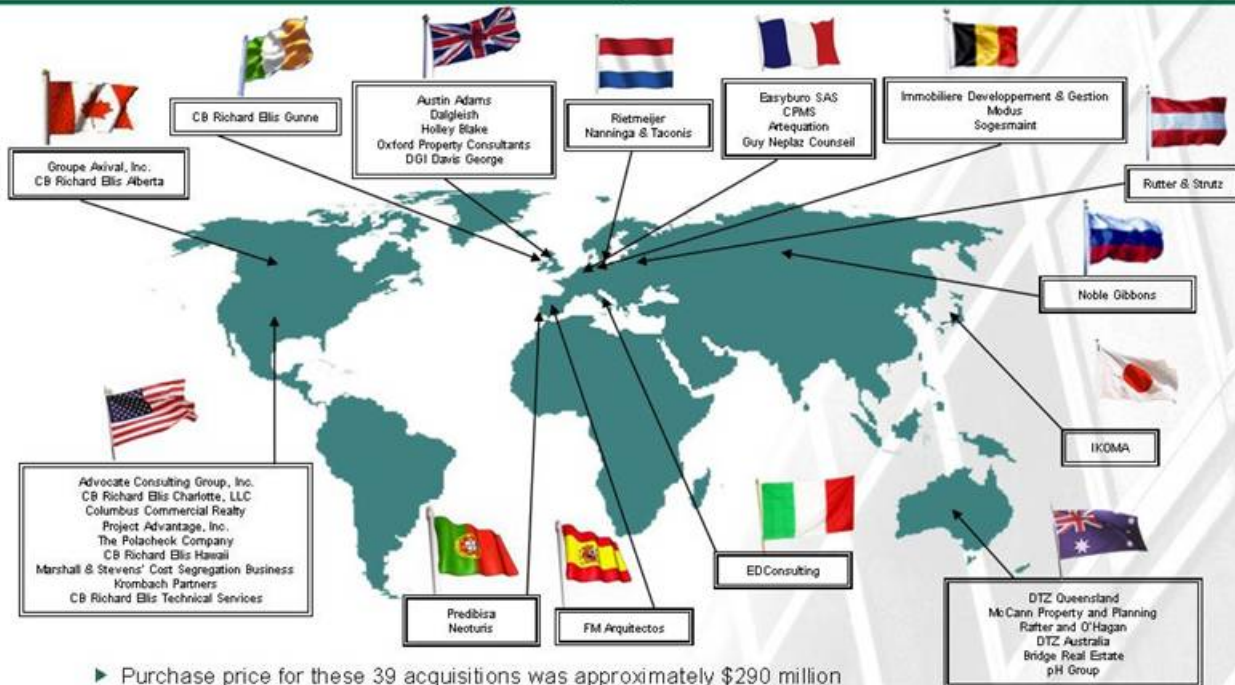
## Revenue and EBITDA Characteristics

- ▶ Fees received for its services, principally
  - Development fees
  - Construction fees
- ▶ Incentive fees and promoted interests on certain investments
- ▶ Significant income is generated from gains, which are not recognized uniformly from year-to-year or quarter-to-quarter





## 2005 – 2007 YTD In-Fill Acquisitions

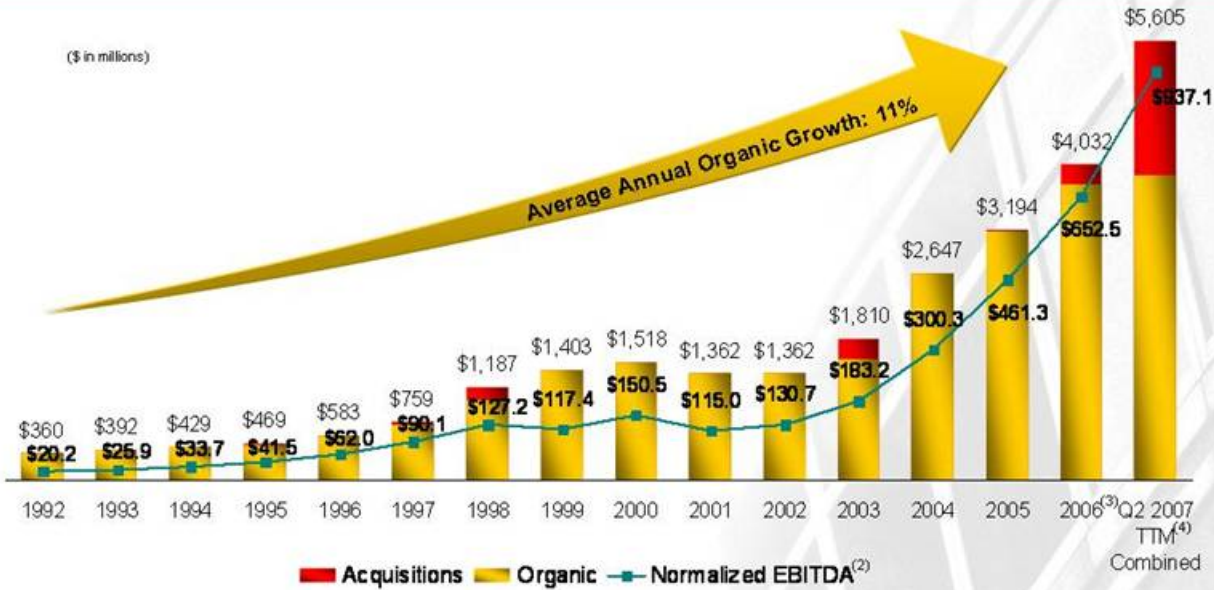


- ▶ Purchase price for these 39 acquisitions was approximately \$290 million
- ▶ Associated annual revenue estimated to be approximately \$485 million which includes the consolidation of revenue from CBRE Technical Services and the now majority owned IKOMA
- ▶ EBITDA margins expected to be consistent with CBRE margins upon full integration

## Financial Overview

# Consistent Long Term Growth<sup>(1)</sup>

(\$ in millions)

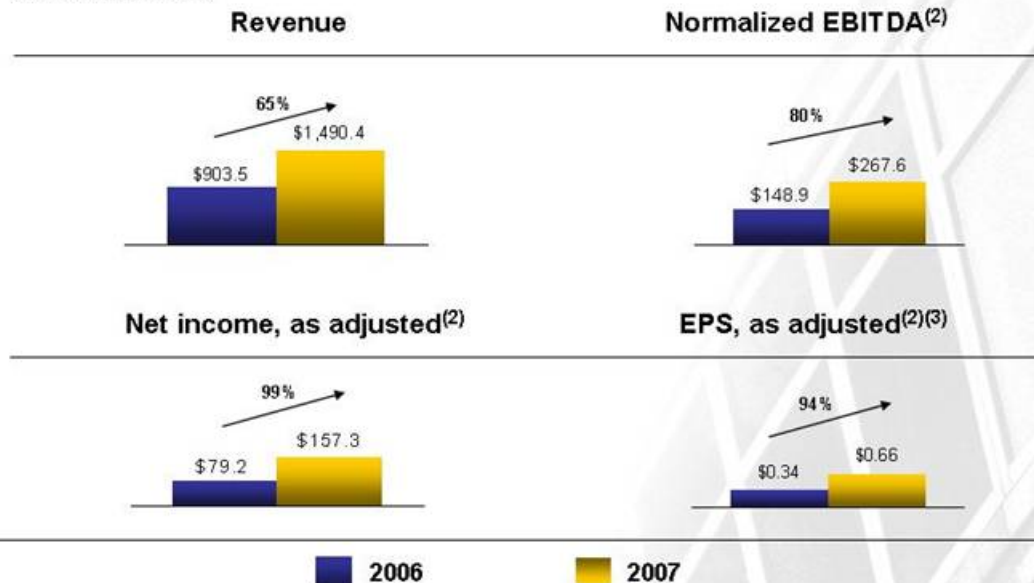


**CBRE has consistently outpaced industry growth.**

- (1) No reimbursements are included for the period 1992 through 1996 as amounts were immaterial. Reimbursements for 1997 through 2001 have been estimated. For 2002 through Q2 2007 TTM combined, reimbursements are included.
- (2) Normalized EBITDA excludes merger-related and other non-recurring costs, integration costs related to acquisitions, one-time IPO-related compensation expense and gains/losses on trading securities acquired in the TCC acquisition.
- (3) Includes TCC activity for the period December 20, 2006 through December 31, 2006.
- (4) Combined normalized EBITDA includes \$88.0 million for TCC for the period July 1, 2006 through December 20, 2006.

# Q2 2007 Record Business Performance Highlights<sup>(1)</sup>

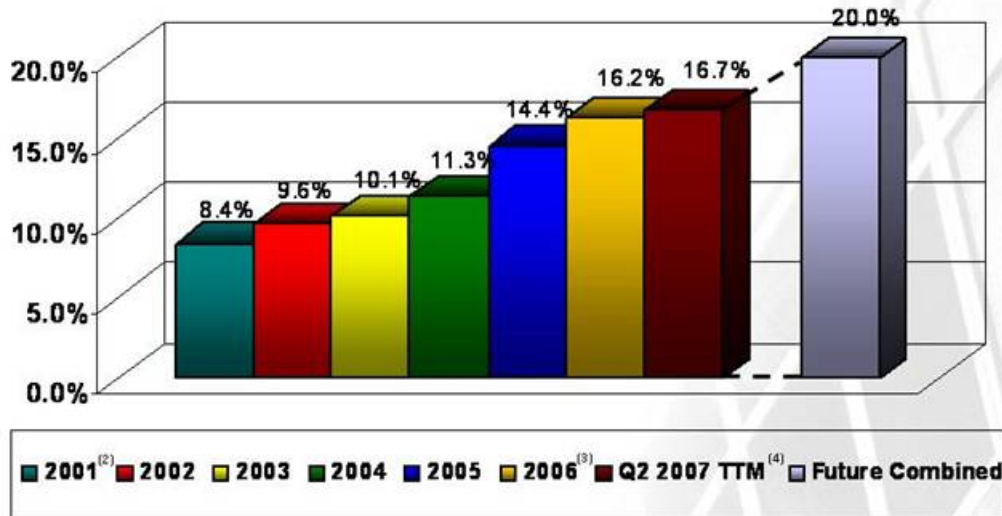
(In millions, except EPS)



**Broad based performance improvement across service lines and geographies.**

- (1) Q2 2006 does not include TCC activity.
- (2) Normalized EBITDA, net income, as adjusted and earnings per share, as adjusted exclude one-time items, including merger-related costs, integration costs related to acquisitions, and a loss on sale of trading securities acquired in the TCC acquisition.
- (3) Diluted earnings per share.

# Normalized EBITDA Margins<sup>(1)</sup>

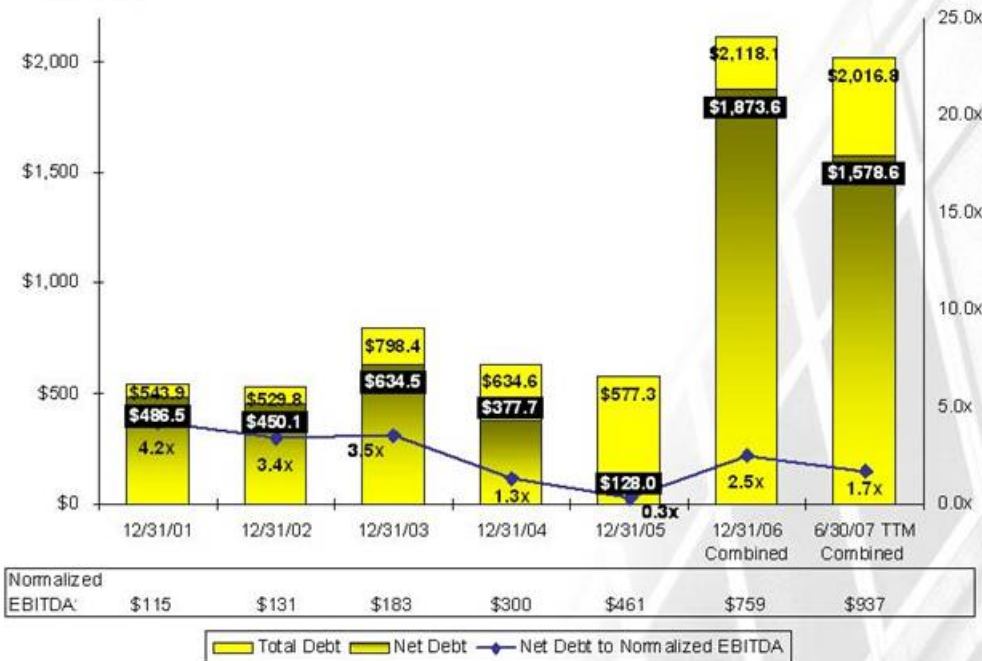


**CBRE has consistently improved its EBITDA margin.**

- (1) Normalized EBITDA margins exclude merger-related and other non-recurring costs, integration costs related to acquisitions, one-time IPO-related compensation expense and gains/losses on trading securities acquired in the TCC acquisition.
- (2) 2001 reimbursements are estimated.
- (3) Includes TCC activity for the period December 20, 2006 through December 31, 2006.
- (4) Q2 2007 TTM includes TCC for the period December 20, 2006 through June 30, 2007.

# Debt Highlights

(\$ in millions)

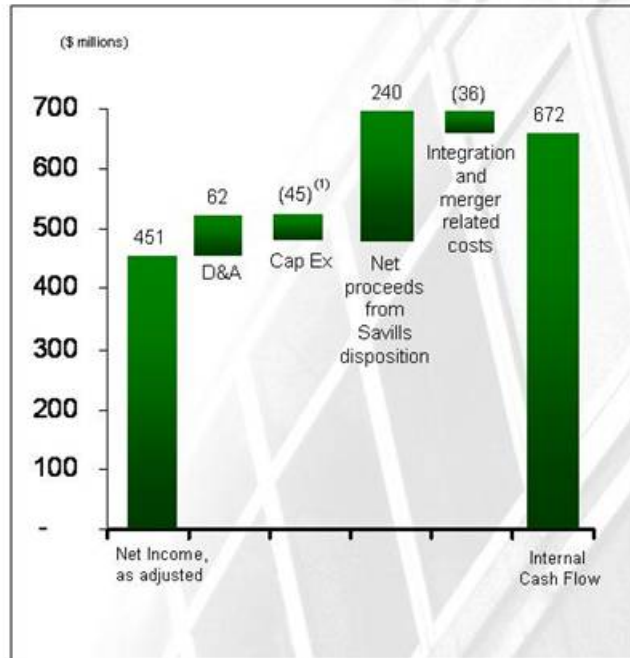


**Notes:**

- Normalized EBITDA excludes merger-related and other non-recurring costs, integration costs related to acquisitions, one-time IPO-related compensation expense and gains/losses on trading securities acquired in the TCC acquisition.
- 2006 combined normalized EBITDA includes \$106.8 million for TCC for the period January 1, 2006 through December 20, 2006.
- 6/30/07 TTM Combined Normalized EBITDA includes \$88.0 million for TCC for the period July 1, 2006 through December 20, 2006.
- Total debt excludes non-recourse debt.

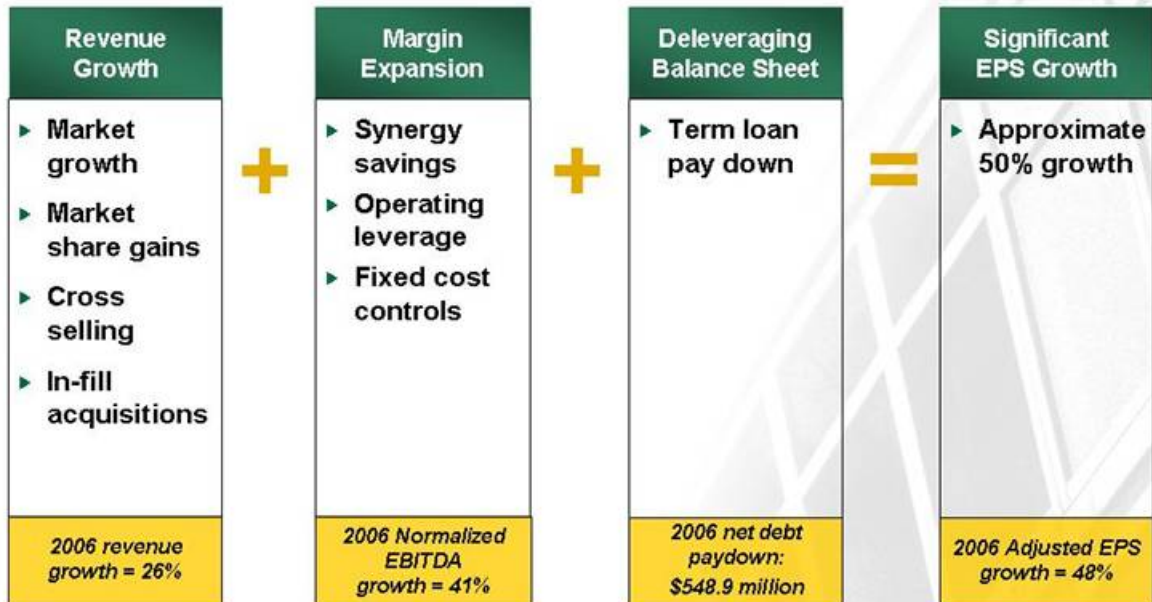
# Q2 2007 TTM Normalized Internal Cash Flow

- ▶ Strong cash flow generator
- ▶ Low capital intensity
- ▶ Utilization of internal cash flow
  - Debt reduction
  - Co-investment activities
  - Development
  - In-fill acquisitions



(1) Represents capital expenditures, net of concessions.

# 2007 Key Drivers of Earnings Growth



Revenue growth, margin expansion and deleveraging allow CBRE to achieve substantial earnings growth.

## Key Investment Points

---

- ▶ Diversified global platform with the most extensive service lines in the industry
- ▶ Strong organic revenue growth
- ▶ Operating leverage leads to margin expansion
- ▶ Trammell Crow Company integration going well, including net expense synergy savings increasing by 38% to \$90M
- ▶ Continuing debt reduction (of over \$200M year to date through July 2007) resulting in interest expense savings

## Appendix

## Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

(\$ in millions)	Year Ended December 31,					
	Q2 2007 TTM	2006	2005	2004	2003	2002
Normalized EBITDA	849.1	652.5	461.3	300.3	183.2	130.7
Less:						
Merger-related and other non-recurring charges	34.7	-	-	25.6	36.8	-
Loss (Gain) related to trading securities acquired in the Trammell Crow Company acquisition	25.1	(8.6)	-	-	-	-
Integration costs related to acquisitions	29.0	7.6	7.1	14.4	13.6	-
One-time compensation expense related to the initial public offering	-	-	-	15.0	-	-
EBITDA	760.3	653.5	454.2	245.3	132.8	130.7
Add:						
Interest income	16.2	9.8	9.3	4.3	3.6	3.2
Less:						
Depreciation and amortization	95.3	67.6	45.5	54.9	92.6	24.6
Interest expense	101.8	45.0	54.3	65.4	71.3	60.5
Loss on extinguishment of debt	11.5	33.8	7.4	21.1	13.5	-
Provision (benefit) for income taxes	197.4	198.3	138.9	43.5	(6.3)	30.1
Net income (loss)	370.5	318.6	217.3	64.7	(34.7)	18.7
Revenue	5,081.5	4,032.0	3,194.0	2,647.1	1,810.1	1,361.8
Normalized EBITDA Margin	16.7%	16.2%	14.4%	11.3%	10.1%	9.6%

24

## Reconciliation of Normalized EBITDA to EBITDA to Net Income

(\$ in millions)	Three Months Ended June 30,	
	2007	2006
Normalized EBITDA	267.6	148.9
Adjustments:		
Integration costs related to acquisitions	12.5	1.9
Merger-related charges	2.9	-
EBITDA	252.2	147.0
Add:		
Interest income	6.0	3.0
Less:		
Depreciation and amortization	27.5	12.3
Interest expense	42.2	13.3
Loss on extinguishment of debt	-	22.3
Provision for income taxes	47.4	37.8
Net income	141.1	64.3

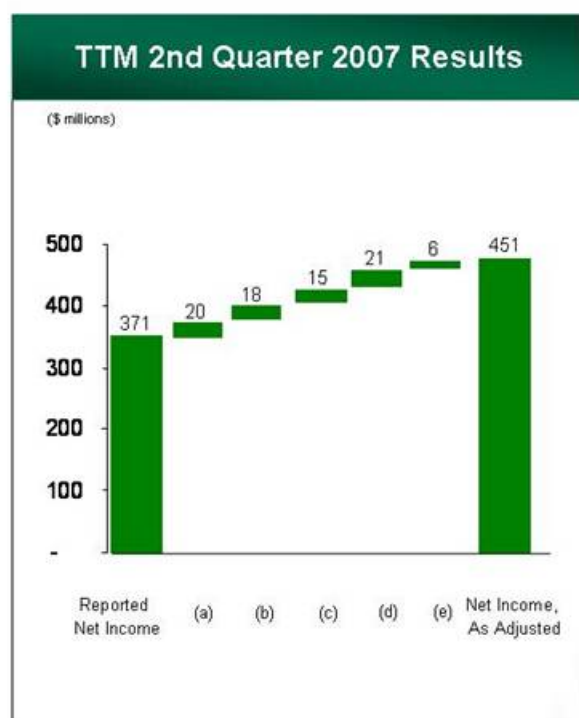
25

# Reconciliation of Net Income to Net Income, As Adjusted

(\$ in millions)	Three Months Ended June 30,	
	2007	2006
Net income	141.1	64.3
Amortization expense related to net revenue backlog, incentive fees and customer relationships acquired, net of tax	6.0	(0.2)
Integration costs related to acquisitions, net of tax	7.8	1.1
Loss on extinguishment of debt, net of tax	-	14.0
Loss on sale of trading securities acquired in the Trammell Crow Company acquisition, net of tax	0.3	-
Merger-related charges, net of tax	2.1	-
<b>Net income, as adjusted</b>	<b>157.3</b>	<b>79.2</b>
Diluted income per share, as adjusted	\$ 0.66	\$ 0.34
Weighted average shares outstanding for diluted income per share, as adjusted	237,475,584	233,655,941

26

# Reconciliation of Net Income to Net Income, As Adjusted



- (a) Amortization expense related to net revenue backlog, incentive fees and customer relationships acquired<sup>(1)</sup>
- (b) Integration costs related to acquisitions<sup>(1)</sup>
- (c) Loss on trading securities acquired in the Trammell Crow Company acquisition<sup>(1)</sup>
- (d) Merger-related costs<sup>(1)</sup>
- (e) Costs of extinguishment of debt<sup>(1)</sup>

(1) Net of tax.

27

# **CBRE**

CB RICHARD ELLIS