

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 OR 15(d) of the
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **November 1, 2005**

CB RICHARD ELLIS GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

001-32205
(Commission File Number)

94-3391143
(IRS Employer Identification No.)

100 North Sepulveda Boulevard, Suite 1050, El Segundo, California
(Address of Principal Executive Offices)

90045
(Zip Code)

(310) 606-4700
Registrant's Telephone Number, Including Area Code

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12(b))
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

This Current Report on Form 8-K is filed by CB Richard Ellis Group, Inc., a Delaware corporation (the Company), in connection with the matters described herein.

Item 2.02 Results of Operations and Financial Condition

On November 1, 2005, the Company issued a press release reporting its financial results for the three and nine months ended September 30, 2005. A copy of this release is furnished as Exhibit 99.1 to this report. The information contained in this report, including the Exhibit attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On November 2, 2005, the Company will conduct a properly noticed conference call to discuss its results of operations for the third quarter of 2005 and to answer any questions raised by the call's audience. A copy of the presentation to be used in connection with this conference call is furnished as Exhibit 99.2 to this Form.

Item 9.01 Financial Statements and Exhibits

(c) Exhibits

The exhibits listed below are being furnished with this Form 8-K:

<u>Exhibit No.</u>	
99.1	Press Release of Financial Results for the Third Quarter of 2005
99.2	Conference Call Presentation for the Third Quarter of 2005

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 1, 2005

CB RICHARD ELLIS GROUP, INC.

By: /s/ KENNETH J. KAY
Kenneth J. Kay
Chief Financial Officer



FOR IMMEDIATE RELEASE

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CB RICHARD ELLIS GROUP, INC. REPORTS THIRD QUARTER 2005 EARNINGS PER SHARE UP 88% FROM 2004 AND PROVIDES FULL YEAR GUIDANCE FOR 2005

Los Angeles, CA — November 1, 2005 — CB Richard Ellis Group, Inc. (NYSE:CBG) today reported third quarter 2005 revenue of \$744.2 million, up 29.4% over the third quarter of 2004, and diluted earnings per share of \$0.74 for the third quarter of 2005, compared with \$0.16 in the third quarter of last year. Excluding one-time charges, third quarter 2005 diluted earnings per share was \$0.75, an increase of 88% from \$0.40 for the same quarter a year earlier.

Based on continuing favorable trends across all of the Company's business lines and geographies, CB Richard Ellis raised its full year 2005 guidance for diluted earnings per share to a range of \$2.70 to \$2.75, excluding one-time Insignia related and debt buy-back charges.

Third Quarter Highlights

For the third quarter of 2005, the Company generated revenue of \$744.2 million, a 29.4% increase over the \$575.0 million posted in the third quarter of 2004. The Company reported third quarter net income of \$56.9 million, or \$0.74 per diluted share, compared with net income of \$11.9 million, or \$0.16 per diluted share in the third quarter of 2004.

Excluding one-time items, the Company would have earned net income¹ of \$57.5 million, or \$0.75 per diluted share in the third quarter of 2005, compared with net income of \$29.7 million, or \$0.40 per diluted share in the third quarter of 2004.

Revenue

The third quarter revenue increase of 29.4% reflects improved performance across virtually all of the Company's business lines and geographies. A steady leasing market

recovery combined with increased appraisal activities and continued investment sales strength globally, fueled the double-digit growth.

EBITDA²

Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA) totaled \$111.2 million for the third quarter of 2005, an increase of \$49.3 million, or 79.8%, from the same quarter last year. The increased EBITDA reflects strength across the majority of the Company's business lines and continued cost control. Also contributing to the year-over-year increase is the significant reduction of Insignia acquisition-related costs.

Interest Expense

Interest expense totaled \$13.8 million for the third quarter of 2005, a decrease of \$1.7 million, or 10.8%, compared with the same quarter last year. The decrease was primarily driven by the interest savings realized from the repayment of higher interest rate debt throughout 2004 and 2005, predominantly the repurchase of outstanding bonds in the open market.

During the third quarter of 2005, the Company repurchased \$4.5 million in aggregate principal amount of its outstanding 11¼% senior subordinated notes in the open market at a premium of \$0.5 million. The year-to-date repurchases of \$42.7 million will reduce annualized interest expense by approximately \$4.8 million.

Management's Commentary

Compared with a year ago, the Company's third quarter investment sales revenues grew by 41% and leasing revenues advanced by 15%. "The third quarter saw a continuation of trends that have been in place all year: robust investment sales activity fueled by strong debt and equity capital flows into real estate, and leasing markets that are steadily improving in step with the economy," said Brett White, President and Chief Executive Officer of CB Richard Ellis.

"Overseas, increased cross-border investment activity has been a key factor in the continuing strength of most major investment markets. Leasing markets throughout Asia continue to exhibit strength, reflected in reduced vacancy and higher rents. In Europe, leasing demand has picked up modestly in some major business centers including London and Madrid and a broader-based recovery is expected in 2006," Mr. White said.

"In this favorable market environment, the breadth and depth of our global platform has enabled us to capture increased market share and cross-sell more services to existing clients. We are well positioned for continued growth due to the strength of our people and platform, and quality of our brand."

Americas Region

Third quarter revenue for the Americas region, including the U.S., Canada, Mexico and Latin America, increased 24.2% to \$516.7 million, compared with \$416.1 million for the

third quarter of 2004. This increase was mainly attributable to improved leasing activity, continued high volume of investment sales, increased appraisal/valuation activities, and higher property and facilities management fees.

Operating income for the Americas region totaled \$64.5 million for the third quarter of 2005, compared with \$35.2 million for the third quarter of 2004. The \$29.3 million increase was driven by double-digit revenue growth, as well as the lack of merger-related costs associated with the Insignia acquisition, which impacted the prior-year quarter. Excluding the impact of one-time items, operating income for the Americas region would have been \$65.7 million for the third quarter of 2005, an increase of \$21.8 million, or 49.8%, as compared to the third quarter of last year. The Americas region's EBITDA totaled \$75.0 million for the third quarter of 2005, an increase of \$28.2 million, or 60.2%, from last year's third quarter.

EMEA Region

Revenue for the EMEA region, mainly consisting of operations in Europe, increased 42.8% to \$149.6 million for the third quarter of 2005, compared with \$104.8 million for

the third quarter of 2004. Operating income for the EMEA segment totaled \$26.7 million for the third quarter of 2005, compared with \$4.0 million for the same period last year. Excluding one-time items related to the Insignia acquisition, operating income for this region would have been \$26.9 million, an increase of \$22.0 million, or 452.0%, as compared to the third quarter of 2004. EBITDA for the EMEA region totaled \$28.9 million for the third quarter of 2005, an increase of \$23.1 million, or 395.0%, from last year's third quarter. These improvements were primarily driven by a continued strong investment sales environment as well as improved leasing and appraisal activities.

Asia Pacific Region

In the Asia Pacific region, which includes operations in Asia, Australia and New Zealand, revenue totaled \$44.1 million for the third quarter of 2005, an 18.1% increase from \$37.3 million for the third quarter of 2004. Operating income for the Asia Pacific segment totaled \$5.9 million for the third quarter of 2005, compared with \$4.5 million for the same period last year, an increase of 29.5%. EBITDA for the Asia Pacific segment totaled \$6.4 million for the current quarter, an increase of \$1.1 million, or 19.9%, from the third quarter of 2004. The year-over-year third quarter improvement generally reflects increased business activity throughout the region. The Asia Pacific segment did not incur any one-time costs associated with the Insignia acquisition or the initial public offering in the current or prior year quarter.

Global Investment Management Business

In the Global Investment Management segment, which consists of investment management operations in the U.S., Europe and Asia, revenue totaled \$33.9 million for the third quarter of 2005, compared with \$16.7 million in the third quarter of 2004. This increase was mainly due to higher incentive fees earned in France and the U.S. Operating loss for this segment totaled \$1.2 million for the third quarter of 2005,

compared with operating income of \$1.0 million for the same period last year. EBITDA for the Global Investment Management segment totaled \$0.8 million for the third quarter of 2005, a decrease of \$3.0 million from last year's same period results. These decreases were attributable in part to higher incremental incentive compensation expense of approximately \$10.3 million accrued in the current year quarter for Global Investment Management dedicated executives and team leaders in connection with funds concluding over the next few years. Only \$0.5 million was accrued for this purpose in the third quarter of 2004. Revenues associated with these expenses cannot be recognized until certain financial hurdles are met. In the fourth quarter of 2005, the Company expects to recognize income from some of these funds, which should offset the cumulative accrued incentive compensation expense to date. The Global Investment Management segment did not incur any one-time costs associated with the Insignia acquisition in the current or prior year quarter.

Additional Business Line Highlights

The Company's mortgage brokerage subsidiary, CBRE Melody, continued to capitalize on investors' healthy appetite for debt financing. For the first nine months of 2005, mortgage originations increased 39% from a year earlier to \$12.4 billion. Reflecting a continuing outsourcing trend, the Company also expanded its relationships with several institutional accounts in its Asset Services portfolio during the third quarter, including AMB Property Corporation (with 32 million square feet now under management), Dividend Capital (7 million square feet now under management) and DBSI — Discovery Real Estate Services (4 million square feet now under management). The Company also furthered its representation of Corporate Services accounts, such as Burlington Northern Santa Fe (more than 2 million square feet) and Regus Group (more than 6 million square feet).

Nine-month Results

Nine-month revenue increased by \$387.7 million, or 24.7%, to \$2.0 billion compared to the same period last year. The Company reported net income of \$121.9 million, or \$1.59 per diluted share, for the nine months ended September 30, 2005 compared with a net loss of \$1.7 million, or a loss of \$0.03 per diluted share, for the nine months ended September 30, 2004.

Excluding one-time items, the Company would have earned net income of \$130.0 million, or \$1.70 per diluted share, for the nine months ended September 30, 2005 compared to net income of \$49.5 million, or \$0.71 per diluted share, for the same period in the prior year.

EBITDA for the nine months ended September 30, 2005 was \$267.9 million, representing an increase of \$157.0 million, or 141.6%, from \$110.9 million for the same period of 2004.

Guidance

As previously mentioned, the Company is raising its full-year guidance for 2005. CB Richard Ellis expects to generate full year revenue of approximately \$2.8 billion, net income in the range of \$207.0 million to \$210.0 million, and diluted earnings per share in the range of \$2.70 to \$2.75, excluding residual one-time Insignia related and debt buy-back charges totaling approximately \$14 million (pre-tax), as well as any additional one-time tax expense associated with the repatriation of offshore income under the American Jobs Creation Act of 2004, should the Company elect to do so.

Looking forward to 2006, consistent with its previously disclosed growth objectives, the Company estimates that it should generate revenue growth in the range of 7-9% with corresponding EBITDA growth of 12-14% and diluted earnings per share growth approximating 20%, excluding one-time items. The Company plans to issue more specific guidance on 2006 as it approaches year-end.

The Company's third-quarter earnings conference call will be held on Wednesday, November 2, 2005 at 10:30 a.m. EST. A live webcast will be accessible through the Investor Relations section of the Company's Web site at www.cbre.com.

The direct dial-in number for the conference call is 888-428-4480 (in the U.S.) and 612-288-0318 (outside the U.S.). A replay of the call will be available beginning at 2:00 p.m. EST on November 2, 2005 and ending at 2:59 a.m. EST on November 12, 2005. To access the replay, the dial-in number is 800-475-6701 (in the U.S.) and 320-365-3844 (outside the U.S.) The access code for the replay is 800534. A transcript of the call will be available on the Company's Investor Relations Web site.

About CB Richard Ellis

CB Richard Ellis Group, Inc. (NYSE:CBG), a FORTUNE 1000 company headquartered in Los Angeles, is the world's largest commercial real estate services firm (in terms of 2004 revenue). With approximately 13,500 employees, the Company serves real estate owners, investors and occupiers through more than 200 offices worldwide (excluding affiliate and partner offices). The Company's core services include property sales, leasing and management; corporate services; facilities and project management; mortgage banking; investment management; appraisal and valuation; research and consulting. Please visit our Web site at www.cbre.com.

This release contains forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including statements regarding our growth momentum in 2005 and 2006; future operations; and future financial performance. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the Company's actual results and performance in future periods to be materially different from any future results or performance suggested in forward-looking statements in this release. Any forward-looking statements speak only as of the date of

results, any changes in expectations or any change in events. If the Company does update one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those or other forward-looking statements. Factors that could cause results to differ materially include, but are not limited to: commercial real estate vacancy levels; employment conditions and their effect on vacancy rates; property values; rental rates; interest rates; realization of values in investment funds to offset incentive compensation expense related thereto; any general economic recession domestically or internationally; general conditions of financial liquidity for real estate transactions; our ability to leverage our platform to sustain revenue growth; our ability to retain and incentivize producers; and our ability to pay down debt.

Additional information concerning factors that may influence CB Richard Ellis Group, Inc.'s financial information can be found in its press releases as well as its periodic filings with the Securities and Exchange Commission. In this regard, risk factors are specifically discussed under the headings "Factors Affecting Our Future Performance" and "Forward-Looking Statements" in CB Richard Ellis Group, Inc.'s Form 10-K for the year ended December 31, 2004, filed March 15, 2005. Such filings are available publicly and may be obtained off the company's Web site at www.cbre.com or upon request from the CB Richard Ellis Investor Relations Department at investorrelations@cbre.com.

¹ A reconciliation of net income (loss) to net income, as adjusted for one-time items, is provided in the exhibits to this release.

² The Company's management believes that EBITDA is useful in evaluating its performance compared to that of other companies in its industry because the calculation of EBITDA generally eliminates the effects of financing and income taxes and the accounting effects of capital spending and acquisitions, which items may vary for different companies for reasons unrelated to overall operating performance. As a result, the Company's management uses EBITDA as a measure to evaluate the performance of various business lines and for other discretionary purposes, including as a significant component when measuring its performance under its employee incentive programs.

However, EBITDA is not a recognized measurement under U.S. generally accepted accounting principles (GAAP), and when analyzing the Company's operating performance, readers should use EBITDA in addition to, and not as an alternative for, operating income (loss) and net income (loss), each as determined in accordance with GAAP. Because not all companies use identical calculations, the Company's presentation of EBITDA may not be comparable to similarly titled measures of other companies. Furthermore, EBITDA is not intended to be a measure of free cash flow for management's discretionary use, as it does not consider certain cash requirements such as tax and debt service payments. The amounts shown for EBITDA also differ from the amounts calculated under similarly titled definitions in the Company's debt instruments, which are further adjusted to reflect certain other cash and non-cash charges and are used to determine compliance with financial covenants and the Company's ability to engage in certain activities, such as incurring additional debt and making certain restricted payments.

For a reconciliation of EBITDA with the most comparable financial measures calculated and presented in accordance with GAAP, see the section of this press release titled "Non-GAAP Financial Measures."

CB RICHARD ELLIS GROUP, INC.
OPERATING RESULTS
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2005 AND 2004
(Dollars in thousands, except share data)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Revenue	\$ 744,198	\$ 574,999	\$ 1,954,627	\$ 1,566,907
Costs and expenses:				
Cost of services	380,943	300,711	987,680	797,544
Operating, administrative and other	255,706	213,226	720,657	643,016
Depreciation and amortization	11,665	12,340	32,853	40,001
Merger-related charges	—	4,040	—	25,574
Operating income	95,884	44,682	213,437	60,772
Equity income from unconsolidated subsidiaries	3,628	4,826	21,648	10,120
Interest income	413	1,262	5,916	4,099
Interest expense	13,840	15,509	40,812	53,934
Loss on extinguishment of debt	624	17,066	7,386	21,075
Income (loss) before provision for income taxes	85,461	18,195	192,803	(18)
Provision for income taxes	28,525	6,300	70,874	1,690
Net income (loss)	\$ 56,936	\$ 11,895	\$ 121,929	\$ (1,708)
Basic income (loss) per share	\$ 0.77	\$ 0.17	\$ 1.65	\$ (0.03)
Weighted average shares outstanding for basic income (loss) per share	74,177,337	71,446,359	73,834,169	66,006,231
Diluted income (loss) per share	\$ 0.74	\$ 0.16	\$ 1.59	\$ (0.03)
Weighted average shares outstanding for diluted income (loss) per share	76,777,271	75,184,418	76,444,808	66,006,231
EBITDA	\$ 111,177	\$ 61,848	\$ 267,938	\$ 110,893

CB RICHARD ELLIS GROUP, INC.
SEGMENT RESULTS
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2005 AND 2004
(Dollars in thousands)
(Unaudited)

	Three Months Ended September 30,	Nine Months Ended September 30,
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	2005		2004	
Americas				
Revenue	\$	516,665	\$	416,149
Costs and expenses:				
Cost of services		294,693		232,746
Operating, administrative and other		149,375		135,456
Depreciation and amortization		8,088		8,706
Merger-related charges		—		4,040
Operating income	\$	64,509	\$	35,201
EBITDA	\$	75,049	\$	46,857
EMEA				
Revenue	\$	149,574	\$	104,762
Costs and expenses:				
Cost of services		64,499		49,413
Operating, administrative and other		55,861		49,464
Depreciation and amortization		2,543		1,908
Merger-related charges		—		—
Operating income (loss)	\$	26,671	\$	3,977
EBITDA	\$	28,891	\$	5,836
Asia Pacific				
Revenue	\$	44,090	\$	37,342
Costs and expenses:				
Cost of services		21,751		18,552
Operating, administrative and other		15,907		13,659
Depreciation and amortization		572		605
Operating income	\$	5,860	\$	4,526
EBITDA	\$	6,418	\$	5,354
Global Investment Management				
Revenue	\$	33,869	\$	16,746
Costs and expenses:				
Operating, administrative and other		34,563		14,647
Depreciation and amortization		462		1,121
Merger-related charges		—		—
Operating (loss) income	\$	(1,156)	\$	978
EBITDA	\$	819	\$	3,801

Non-GAAP Financial Measures

The following measures are considered “non-GAAP financial measures” under SEC guidelines:

- (i) Net income, as adjusted for one-time items
- (ii) Diluted earnings per share, as adjusted for one-time items
- (iii) EBITDA
- (iv) Operating income (loss), as adjusted for one-time items

The Company believes that these non-GAAP financial measures provide a more complete understanding of ongoing operations and enhance comparability of current results to prior periods as well as presenting the effects of one-time items in all periods presented. The Company believes that investors may find it useful to see these non-GAAP financial measures to analyze financial performance without the impact of one-time items that may obscure trends in the underlying performance of its business.

Net income, as adjusted for one-time items and diluted earnings per share, as adjusted for one-time items are calculated as follows (dollars in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Net income (loss)	\$	56,936	\$	11,895
Amortization expense related to net revenue backlog acquired in the Insignia acquisition, net of tax		—		1,731
Merger-related charges related to the Insignia acquisition, net of tax		—		2,891
Integration costs related to the Insignia acquisition, net of tax		548		2,025
One-time compensation expense related to the initial public offering, net of tax		—		204
Loss on extinguishment of debt, net of tax		(6)		10,969
Net income, as adjusted	\$	57,478	\$	29,715
Diluted income per share, as adjusted	\$	0.75	\$	0.40
Weighted average shares outstanding for diluted income per share, as adjusted		76,777,271		75,184,418
				76,444,808
				69,663,899 ⁽¹⁾

(1) With adjustments to arrive at “Net income, as adjusted,” a net loss translates into a net income position on an adjusted basis. Accordingly, the weighted average impact

of the dilutive effect of potential common shares of 3,657,688 has been considered in determining the dilutive earnings per share on an adjusted basis.

EBITDA for the Company is calculated as follows (dollars in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Net income (loss)	\$ 56,936	\$ 11,895	\$ 121,929	\$ (1,708)
Add:				
Depreciation and amortization	11,665	12,340	32,853	40,001
Interest expense	13,840	15,509	40,812	53,934
Loss on extinguishment of debt	624	17,066	7,386	21,075
Provision for income taxes	28,525	6,300	70,874	1,690
Less:				
Interest income	413	1,262	5,916	4,099
EBITDA	\$ 111,177	\$ 61,848	\$ 267,938	\$ 110,893

Operating income (loss), as adjusted for one-time items is calculated as follows (dollars in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Americas				
Operating income	\$ 64,509	\$ 35,201	\$ 167,097	\$ 48,649
Amortization expense relating to net revenue backlog acquired in the Insignia acquisition	—	2,530	—	6,923
Merger-related charges related to the Insignia acquisition	—	4,040	—	22,038
Integration costs related to the Insignia acquisition	1,180	2,073	4,751	9,575
One-time compensation expense related to the initial public offering	—	—	—	15,000
Operating income, as adjusted	\$ 65,689	\$ 43,844	\$ 171,848	\$ 102,185
EMEA				
Operating income (loss)	\$ 26,671	\$ 3,977	\$ 37,410	\$ (1,038)
Amortization expense relating to net revenue backlog acquired in the Insignia acquisition	—	—	—	3,324
Merger-related charges related to the Insignia acquisition	—	—	—	3,205
Integration costs related to the Insignia acquisition	195	890	1,432	2,183
Operating income, as adjusted	\$ 26,866	\$ 4,867	\$ 38,842	\$ 7,674
Asia Pacific				
—				
The Asia Pacific segment did not incur any one-time costs associated with the Insignia acquisition or the initial public offering.				
Global Investment Management				
Operating (loss) income	\$ (1,156)	\$ 978	\$ (4,960)	\$ 3,839
Merger-related charges related to the Insignia acquisition	—	—	—	331
Operating (loss) income, as adjusted	\$ (1,156)	\$ 978	\$ (4,960)	\$ 4,170

The Company does not allocate net interest expense, loss on extinguishment of debt or provision for income taxes among its segments. Accordingly, EBITDA for segments is calculated as follows (dollars in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Americas				
Operating income	\$ 64,509	\$ 35,201	\$ 167,097	\$ 48,649
Add:				
Depreciation and amortization	8,088	8,706	22,471	25,989
Equity income from unconsolidated subsidiaries	2,452	2,950	8,776	6,314
EBITDA	\$ 75,049	\$ 46,857	\$ 198,344	\$ 80,952
EMEA				
Operating income (loss)	\$ 26,671	\$ 3,977	\$ 37,410	\$ (1,038)
Add:				
Depreciation and amortization	2,543	1,908	7,357	9,880
Equity loss from unconsolidated subsidiaries	(323)	(49)	(628)	(538)
EBITDA	\$ 28,891	\$ 5,836	\$ 44,139	\$ 8,304
Asia Pacific				
Operating income	\$ 5,860	\$ 4,526	\$ 13,890	\$ 9,322
Add:				
Depreciation and amortization	572	605	1,720	1,855

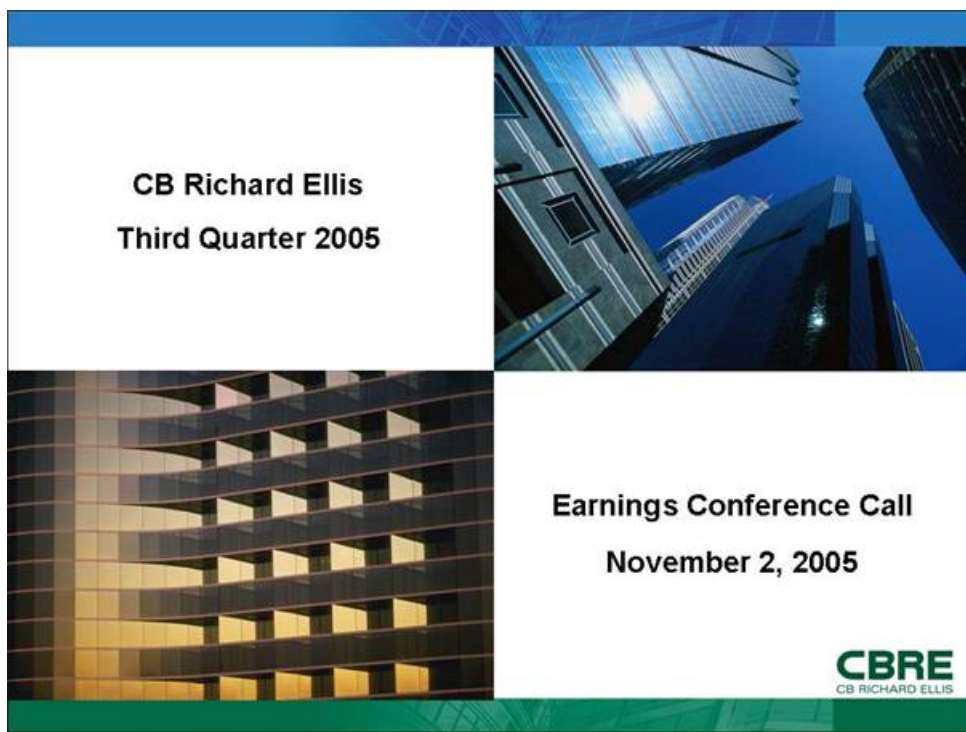
Equity (loss) income from unconsolidated subsidiaries	(14)	223	516	412
EBITDA	\$ 6,418	\$ 5,354	\$ 16,126	\$ 11,589
Global Investment Management				
Operating (loss) income	\$ (1,156)	\$ 978	\$ (4,960)	\$ 3,839
Add:				
Depreciation and amortization	462	1,121	1,305	2,277
Equity income from unconsolidated subsidiaries	1,513	1,702	12,984	3,932
EBITDA	\$ 819	\$ 3,801	\$ 9,329	\$ 10,048

CB RICHARD ELLIS GROUP, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Dollars in thousands)
(Unaudited)

	September 30, 2005	December 31, 2004
Assets:		
Cash and cash equivalents	\$ 284,571	\$ 256,896
Restricted cash	5,962	9,213
Receivables, net	355,882	394,062
Warehouse receivable ⁽¹⁾	146,480	138,233
Property and equipment, net	133,439	137,703
Goodwill and other intangibles, net	951,368	935,161
Deferred compensation assets	142,690	102,578
Other assets, net	360,309	297,790
Total assets	\$ 2,380,701	\$ 2,271,636
Liabilities:		
Current liabilities, excluding debt	\$ 622,109	\$ 637,165
Warehouse line of credit ⁽¹⁾	146,480	138,233
Senior secured term loan tranche B	268,200	277,050
11¼% senior subordinated notes	162,967	205,032
9¾% senior notes	130,000	130,000
Other debt ⁽²⁾	48,983	22,492
Deferred compensation liability	166,463	160,281
Other long-term liabilities	126,025	135,510
Total liabilities	1,671,227	1,705,763
Minority interest	6,568	5,925
Stockholders' equity	702,906	559,948
Total liabilities and stockholders' equity	\$ 2,380,701	\$ 2,271,636

(1) Includes Freddie MAC loan receivables and related non-recourse warehouse line of credit of \$146.5 million and \$138.2 million at September 30, 2005 and December 31, 2004, respectively.

(2) Includes \$29.2 million of non-recourse debt relating to an investment in Europe at September 30, 2005.



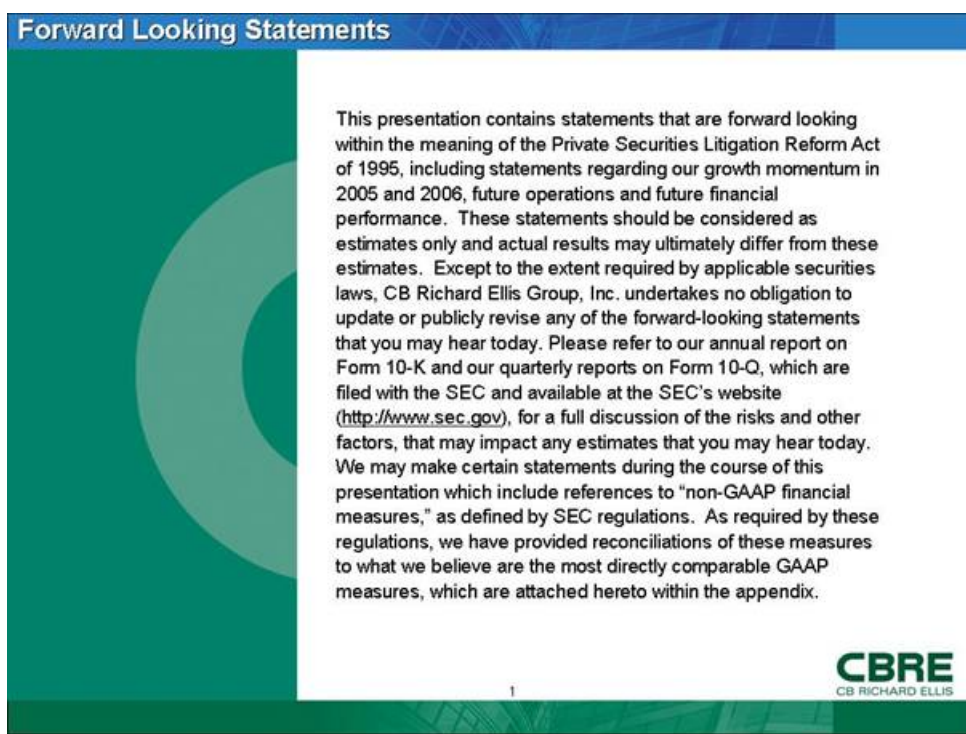
CB Richard Ellis
Third Quarter 2005

Earnings Conference Call
November 2, 2005

CBRE
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Forward Looking Statements

This presentation contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our growth momentum in 2005 and 2006, future operations and future financial performance. These statements should be considered as estimates only and actual results may ultimately differ from these estimates. Except to the extent required by applicable securities laws, CB Richard Ellis Group, Inc. undertakes no obligation to update or publicly revise any of the forward-looking statements that you may hear today. Please refer to our annual report on Form 10-K and our quarterly reports on Form 10-Q, which are filed with the SEC and available at the SEC's website (<http://www.sec.gov>), for a full discussion of the risks and other factors, that may impact any estimates that you may hear today. We may make certain statements during the course of this presentation which include references to "non-GAAP financial measures," as defined by SEC regulations. As required by these regulations, we have provided reconciliations of these measures to what we believe are the most directly comparable GAAP measures, which are attached hereto within the appendix.

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Conference Call Participants



- Brett White, President & Chief Executive Officer
- Ken Kay, Senior Executive VP & Chief Financial Officer
- Rob Blain, President, Asia Pacific
- Shelley Young, Director, Investor Relations

2

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Q3 2005 Summary



- Record Financial Performance
- Industry leader in margin expansion and market penetration
- Strength of CB Richard Ellis brand and global platform

3

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Q3 2005 Performance Highlights



- Revenue totaled \$744.2 million, 29% higher than the prior year quarter
- 12th straight quarter of double-digit year-over-year organic revenue growth
- Net income totaled \$56.9 million, as compared to \$11.9 million for the same quarter last year
 - ♦ *Excluding one-time items, net income for the quarter was \$57.5 million, as compared to \$29.7 million for the same quarter last year¹*
- Earnings Per Share²

	Q3 2005	Q3 2004	Increase
GAAP	\$0.74	\$0.16	363%
Adjusted	\$0.75	\$0.40	88%

1. Net income was adjusted for one time items of \$ 6 million (\$2.0 million before tax) and \$17.8 million (\$26.6 million before tax) for the third quarter of 2005 and 2004, respectively.

2. All EPS information is based upon diluted shares.

4

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Q3 2005 Performance Highlights (continued)



- Operating income totaled \$95.9 million, as compared to \$44.7 million for the same quarter last year, an increase of 114%
 - ♦ *Operating income, excluding one-time costs, totaled \$97.3 million for 2005 as compared to \$54.2 million in 2004, an increase of 79%*
- EBITDA totaled \$111.2 million, \$49.4 million higher than the same quarter last year, an increase of 80%
 - ♦ *EBITDA, excluding one-time costs, totaled \$112.6 million for 2005 as compared to \$68.9 million in 2004, an improvement of 63%*

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Q3 Financial Results

(\$ in millions)	2005	2004	% Change
Revenue	744.2	575.0	29
Cost of Services	380.9	300.7	27
Operating, Administrative & Other	255.7	213.2	20
Equity Income in Unconsolidated Subsidiaries	3.6	4.8	-25
Merger-Related Charges	-	4.1	N/A
EBITDA	111.2	61.8	80
<u>One Time Charges:</u>			
Merger-Related Charges	-	4.1	N/A
Integration Costs	1.4	3.0	-53
Normalized EBITDA	112.6	68.9	63

6

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YTD 2005 Financial Results

(\$ in millions)	2005	2004	% Change
Revenue	1,954.6	1,566.9	25
Cost of Services	987.7	797.5	24
Operating, Administrative & Other	720.7	643.0	12
Equity Income in Unconsolidated Subsidiaries	21.7	10.1	115
Merger-Related Charges	-	25.6	N/A
EBITDA	267.9	110.9	142
<u>One Time Charges:</u>			
Merger-Related Charges	-	25.6	N/A
Integration Costs	6.2	11.8	(47)
IPO-Related Compensation Expense	-	15.0	N/A
Normalized EBITDA	274.1	163.3	68

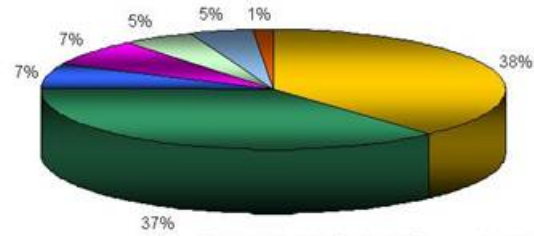
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2005 Revenue Breakdown

3rd Quarter, 2005



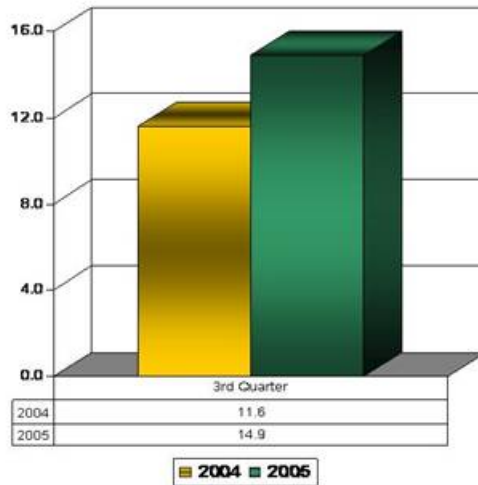
(\$ in millions)	Three months ended September 30,			Nine months ended September 30,		
	2005	2004	% Change	2005	2004	% Change
Sales	286.2	203.7	41	729.7	523.9	39
Leasing	272.3	236.0	15	733.1	658.4	11
Property and Facilities Management	49.5	45.5	9	149.9	133.2	13
Appraisal and Valuation	54.4	35.3	54	142.8	106.0	35
Commercial Mortgage Brokerage	36.0	30.0	20	97.0	72.4	34
Investment Management	34.1	15.9	114	71.1	52.4	36
Other	11.7	8.6	36	31.0	20.6	50
Total	744.2	575.0	29	1,954.6	1,566.9	25

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Trailing Twelve Months EBITDA Margins



Significant margin improvement:

- As of September 30, 2005 on a trailing twelve months basis:
 - ◆ Revenue increased by 26%
 - ◆ EBITDA increased by 62%
 - ◆ EBITDA margins improved by 28%

Notes:

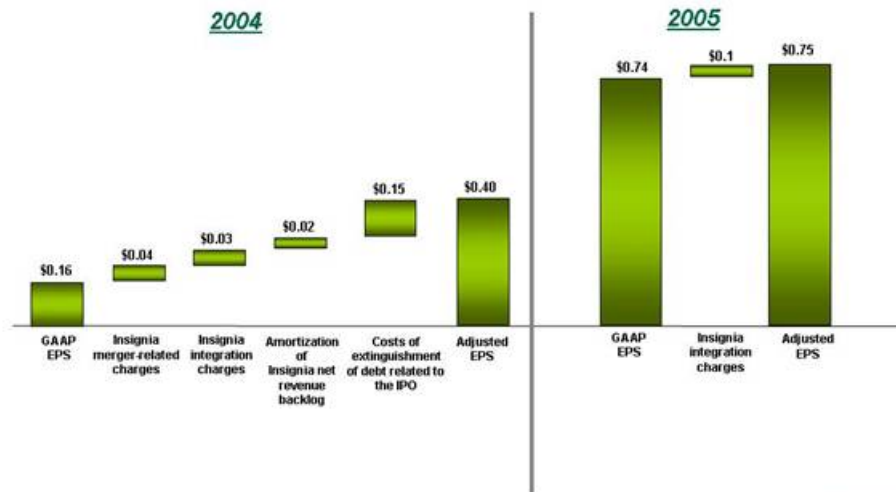
EBITDA and EBITDA margins exclude one-time merger-related charges, integration expenses and IPO-related compensation expense.

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Q3 Earnings Per Share Dynamics¹



1. All EPS information is based upon diluted shares.

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Consolidated Balance Sheets

(\$ in millions)	As of		Variance
	9/30/2005	12/31/2004	
Assets			
Cash and cash equivalents	284.6	258.9	27.7
Restricted cash	5.9	9.2	(3.3)
Receivables, net	355.9	394.1	(38.2)
Warehouse receivable ¹	146.5	138.2	8.3
Property and equipment, net	133.4	137.7	(4.3)
Goodwill and other intangible assets, net	951.4	935.1	16.3
Deferred compensation assets	142.7	102.6	40.1
Other assets, net	360.3	297.8	62.5
Total assets	2,380.7	2,271.6	109.1

1. Represents Freddie Mac loan receivables which are offset by the related non-recourse warehouse line of credit facility.

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Consolidated Balance Sheets (cont.)

(\$ in millions)	As of		Variance
	9/30/2005	12/31/2004	
Liabilities			
Current liabilities, excluding debt	622.1	637.2	(15.1)
Warehouse line of credit ¹	146.5	138.2	8.3
Senior secured term loan tranche B	268.2	277.1	(8.9)
11 ^{1/4} % senior subordinated notes	163.0	205.0	(42.0)
9 ^{3/4} % senior notes	130.0	130.0	-
Other debt ²	49.0	22.5	26.5
Deferred compensation liabilities	166.4	160.2	6.2
Other long-term liabilities	126.0	135.5	(9.5)
Total liabilities	1,671.2	1,705.7	(34.5)
Minority interest	6.6	5.9	0.7
Stockholders' equity	702.9	560.0	142.9
Total liabilities and stockholders' equity	2,380.7	2,271.6	109.1

1. Represents the non-recourse warehouse line of credit which supports the Freddie Mac loan receivables.
 2. Includes non-recourse debt relating to an investment in Europe of \$29.2 million at September 30, 2005.

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Capitalization

(\$ in millions)	As of		Variance
	9/30/2005	12/31/2004	
Cash	284.6	256.9	27.7
Senior secured term loan tranche B	268.2	277.1	(8.9)
11 ^{1/4} % senior subordinated notes	163.0	205.0	(42.0)
9 ^{3/4} % senior notes	130.0	130.0	-
Other debt ¹	19.8	22.5	(2.7)
Total debt	581.0	634.6	(53.6)
Stockholders' equity	702.9	560.0	142.9
Total capitalization	1,283.9	1,194.6	89.3
Total net debt	296.4	377.7	(81.3)

1. Excludes \$146.5 million and \$138.2 million of warehouse facility at September 30, 2005 and December 31, 2004, respectively, and \$29.2 million of non-recourse debt relating to an investment in Europe at September 30, 2005.

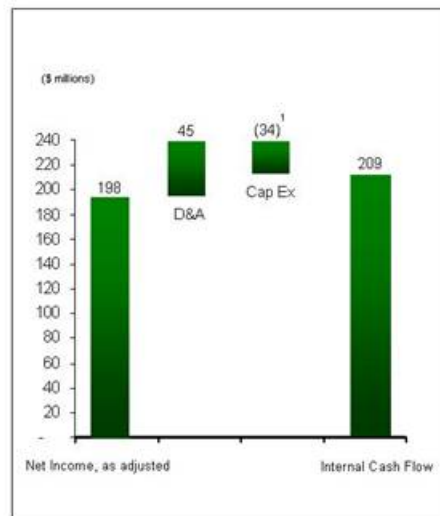
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Q3 2005 Trailing Twelve Months Normalized Internal Cash Flow

- Strong cash flow generator
- Low capital intensity
- Utilization of internal cash flow
 - ◆ Debt reduction
 - ◆ Co-investment activities
 - ◆ In-fill acquisitions



1. Represents capital expenditures, net of concessions.

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2005 In-fill Acquisitions

Name	Location	Type of Service	Transaction Closed
CB Richard Ellis Gunne	Ireland	Advisory Services	Q3 2005
Columbus Commercial Realty	Ohio	Advisory Services, Property Management	Q3 2005
CB Richard Ellis Charlotte, LLC	North Carolina	Advisory Services, Property Management	Q4 2005
Easyburo SAS	France	Corporate Fit-out and Relocation	Q2 2005
Dalgleish	United Kingdom	Retail Advisory Services	Q4 2005

- Purchase price for these acquisitions was approximately \$80 million
- Associated 2006 revenue increase estimated to be approximately \$70 million
- EBITDA margins expected to be consistent with CBRE margins upon full integration

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Earnings Guidance



2005

- Revenue of \$2.8 billion
- Net income, as adjusted, within the range of \$207 to \$210 million¹
- Diluted earnings per share, as adjusted, in the range of \$2.70 to \$2.75¹ (growth of approximately 65%)

2006

- Consistent with previously disclosed growth objectives:
 - ♦ Revenue increasing by 7-9%
 - ♦ EBITDA increasing by 12-14%²
 - ♦ EPS increasing approximately 20%²

1. Excluding residual one-time Insignia and debt buy-back charges of approximately \$14 million pre-tax as well as potential expense associated with offshore earnings repatriation.
2. Excluding one-time items.



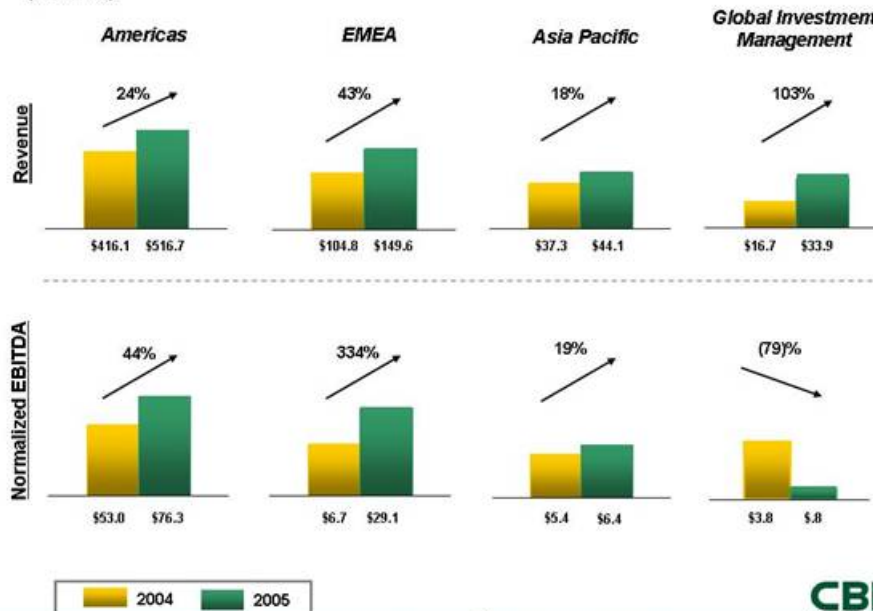
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Q3 2005 Segment Performance

(In \$ millions)



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CBRE Recent Wins



- **Duke Realty Corporation** – Represented Duke Realty Corporation in the sale of a 14.3 million sq. ft. industrial property portfolio for \$1 billion



- **IBM** – Awarded 4.5 million sq. ft. transaction management portfolio in Latin America. CBRE represents IBM for 34.5 million sq. ft. in the U.S., Latin America and Europe



- **AMB Property Corporation** – Awarded CBRE an additional 2 million sq. ft. property management industrial portfolio. CBRE now manages 32 million sq ft for AMB



- **Sterling Equities** – Represented Sterling Equities in the sale of 575 Fifth Avenue, a 530,000 sq. ft. office building, to MetLife for \$385 million.

- **London Development Agency** – Advised London Development Agency in connection with its bid for the 2012 Summer Olympics. With London selected as the host for the Games, CBRE is advising on the site for Olympic venues, land assemblage and re-development activities



- **Marriott Hotels** – Retained to sell 46 Marriott hotels located throughout the United Kingdom valued in excess of \$1.7 billion



- **Abbey National, PLC** – Advised Abbey National, PLC in the disposition of a 128-property portfolio valued at approximately \$2.2 billion, the largest property portfolio sale in U.K. history

- **Taipei 101** – Appointed the lead marketing and leasing agent for Taipei 101 in Taiwan, a 1.9 million sq. ft. development, the tallest office tower in the world

- **Deutsche Bank** – Represented Deutsche Bank in an office lease in Singapore and are now formulating a strategy for the bank's back-office facilities



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Global Investment Management Carried Interest

- Carried interest pertains to certain real estate investment funds from which CBRE earns an additional share of the profits from the fund once its performance meets certain financial hurdles
- Dedicated fund team leaders and executives have been granted a right to participate in the carried interest, with participation rights vesting over time. The associated quarterly and year-to-date expense impact is as follows:

(\$ in millions)	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2005	2004	2005	2004
Normalized EBITDA	0.8	3.8	9.3	10.4
Addback:				
Accrued compensation expense related to carried interest	10.3	0.5	20.3	1.5
Pro-forma Normalized EBITDA	11.1	4.3	29.6	11.9

- The company expects to receive carried interest revenue in the fourth quarter of 2005 that should offset the cumulative accrued incentive compensation expense to date



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Favorable Trends

Investment in commercial real estate remains strong

- ◆ High level of equity flows from both domestic and offshore sources
- ◆ Steady improvement in leasing bolsters investor confidence
- ◆ Investor demand outpacing the supply in Europe



Continued recovery in leasing markets

- ◆ 10th straight quarter of positive net absorption
- ◆ Subdued new office construction coupled with strong demand resulted in lower national vacancy rate
- ◆ Rental rate growth continues
- ◆ Improvement in industrial markets
- ◆ European leasing markets are showing early stages of recovery while Asia leasing markets are showing strong growth

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Reconciliation of Net Income to Net Income, As Adjusted

(\$ in millions, except share data)	Three Months Ended September 30,	
	2005	2004
Net income	56.9	11.9
Amortization related to net revenue backlog acquired in the Insignia acquisition, net of tax	-	1.7
Merger-related charges related to the Insignia acquisition, net of tax	-	2.9
Integration costs related to the Insignia acquisition, net of tax	0.6	2.0
One-time compensation expense related to the IPO, net of tax	-	0.2
Loss on extinguishment of debt, net of tax	-	11.0
Net income, as adjusted	57.5	29.7
Diluted income per share, as adjusted	\$ 0.75	\$ 0.40
Weighted average shares outstanding for diluted income per share, as adjusted	76,777,271	75,184,418

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Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

(\$ in millions)	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2005	2004	2005	2004
Normalized EBITDA	112.6	68.9	274.1	163.3
Less:				
Merger-related charges related to the Insignia acquisition	-	4.1	-	25.6
Integration costs related to the Insignia acquisition	1.4	3.0	6.2	11.8
IPO-related compensation expense	-	-	-	15.0
EBITDA	111.2	61.8	267.9	110.9
Add:				
Interest income	0.4	1.3	5.9	4.1
Less:				
Depreciation and amortization	11.7	12.3	32.8	40.0
Interest expense	13.8	15.5	40.8	53.9
Loss on extinguishment of debt	0.6	17.1	7.4	21.1
Provision for income taxes	26.6	6.3	70.9	1.7
Net income (loss)	56.9	11.9	121.9	(1.7)

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Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

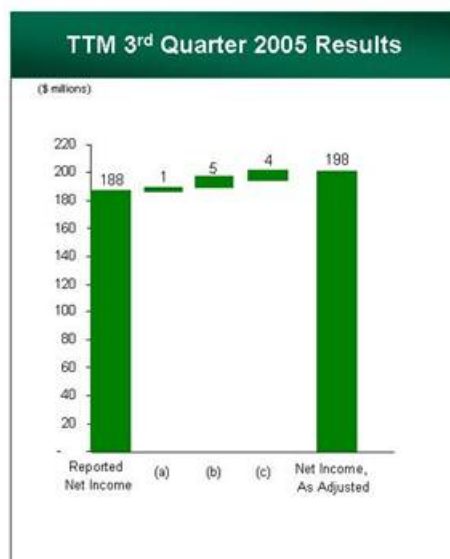
(\$ in millions)	Trailing Twelve Months	
	Q3 2005	Q3 2004
Normalized EBITDA	411.1	253.8
Less:		
Merger-related charges related to the Insignia acquisition	-	42.5
Integration costs related to the Insignia acquisition	8.8	22.0
One-time compensation expense related to the initial public offering	-	15.0
EBITDA	402.3	174.3
Add:		
Interest income	8.7	5.7
Less:		
Depreciation and amortization	47.8	79.0
Interest expense	54.9	74.1
Loss on extinguishment of debt	7.4	27.8
Provision for income taxes	112.6	10.9
Net income (loss)	188.3	(11.8)

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Reconciliation of Net Income to Net Income, As Adjusted



- (a) Amortization expense related to Insignia net revenue backlog
- (b) Insignia merger-related and integration costs
- (c) Costs of extinguishment of debt

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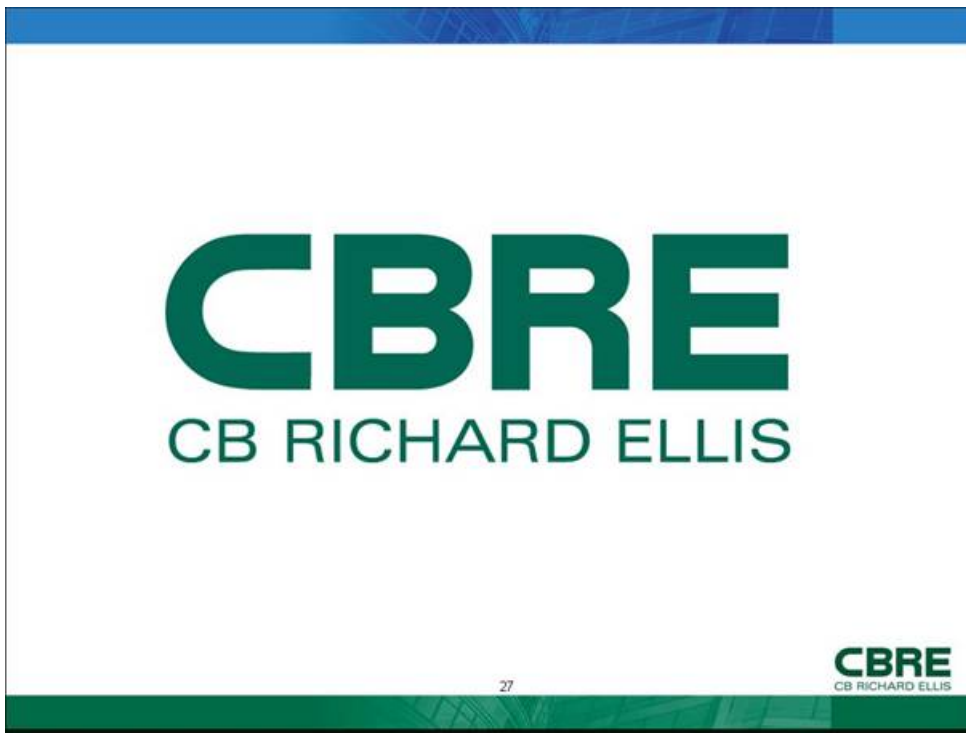
Reconciliation of Normalized EBITDA to EBITDA to Operating Income (Loss)

(\$ in millions)	Americas		EMEA		Asia Pacific		Global Investment Management	
	Three Months Ended Sept. 30,		Three Months Ended Sept. 30,		Three Months Ended Sept. 30,		Three Months Ended Sept. 30,	
	2005	2004	2005	2004	2005	2004	2005	2004
Normalized EBITDA	75.3	53.0	29.1	6.7	6.4	5.4	0.8	3.8
Less:								
Mergers-related charges related to the Insignia acquisition	-	4.1	-	-	-	-	-	-
Integration costs related to the Insignia acquisition	1.2	2.1	0.2	0.9	-	-	-	-
EBITDA	75.1	46.8	28.9	5.8	6.4	5.4	0.8	3.8
Less:								
Depreciation and amortization	8.1	8.7	2.5	1.9	0.6	0.6	0.5	1.1
Equity income (loss) from unconsolidated subsidiaries	2.4	2.9	(0.3)	(0.1)	-	0.3	1.5	1.7
Operating income (loss)	64.6	35.2	26.7	4.0	5.8	4.5	(1.2)	1.0

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Exhibit 99.2

Looking Statements Forward Looking Statements

[GRAPHIC]

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1

Conference Call Participants

[PHOTO]

- **Brett White, President & Chief Executive Officer**
- **Ken Kay, Senior Executive VP & Chief Financial**
- **Rob Blain, President, Asia Pacific**
- **Shelley Young, Director, Investor Relations**

2

Q3 2005 Summary

[PHOTO]

[PHOTO]

- **Record Financial Performance**
- **Industry leader in margin expansion and market penetration**
- **Strength of CB Richard Ellis brand and global platform**

[PHOTO]

3

Q3 2005 Performance Highlights

[PHOTO]

- Revenue totaled \$744.2 million, 29% higher than the prior year quarter
- 12th straight quarter of double-digit year-over-year organic revenue growth
- Net income totaled \$56.9 million, as compared to \$11.9 million for the same quarter last year

[PHOTO]

— *Excluding one-time items, net income for the quarter was \$57.5 million, as compared to \$29.7 million for the same quarter last year¹*

[PHOTO]

- Earnings Per Share²

	<i>Q3 2005</i>	<i>Q3 2004</i>	<i>Increase</i>
<i>GAAP</i>	<i>\$0.74</i>	<i>\$0.16</i>	<i>363%</i>
<i>Adjusted</i>	<i>\$0.75</i>	<i>\$0.40</i>	<i>88%</i>

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Q3 2005 Performance Highlights (continued)

[PHOTO]

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 - *Operating income, excluding one-time costs, totaled \$97.3 million for 2005 as compared to \$54.2 million in 2004, an increase of 79%*
- EBITDA totaled \$111.2 million, \$49.4 million higher than the same quarter last year, an increase of 80%
 - *EBITDA, excluding one-time costs, totaled \$112.6 million for 2005 as compared to \$68.9 million in 2004, an improvement of 63%*

5

Q3 Financial Results

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Merger-Related Charges	—	4.1	N/A
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One Time Charges:			
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7

2005 Revenue Breakdown

3rd Quarter, 2005

[PIE CHART]

(\$ in millions)	Three months ended September 30,			Nine months ended September 30,		
	2005	2004	Change	2005	2004	Change
Sales	286.2	203.7	41	729.7	523.9	39
Leasing	272.3	236.0	15	733.1	658.4	11
Property and Facilities Management	49.5	45.5	9	149.9	133.2	13
Appraisal and Valuation	54.4	35.3	54	142.8	106.0	35
Commercial Mortgage Brokerage	36.0	30.0	20	97.0	72.4	34
Investment Management	34.1	15.9	114	71.1	52.4	36
Other	11.7	8.6	36	31.0	20.6	50
Total	744.2	575.0	29	1,954.6	1,566.9	25

8

Trailing Twelve Months EBITDA Margins

Significant margin improvement:

- As of September 30, 2005 on a trailing twelve months basis:
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 - EBITDA margins improved by 28%

[BAR GRAPH]

Notes:
EBITDA and EBITDA margins exclude one-time merger-related charges, integration expenses and IPO-related compensation expense.

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Q3 Earnings Per Share Dynamics

2004

[BAR GRAPH]

2005

[BAR GRAPH]

1. All EPS information is based upon diluted shares.

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Consolidated Balance Sheets

(\$ in millions)	As of		Variance
	9/30/2005	12/31/2004	
Assets			
Cash and cash equivalents	284.6	256.9	27.7
Restricted cash	5.9	9.2	(3.3)
Receivables, net	355.9	394.1	(38.2)
Warehouse receivable ¹	146.5	138.2	8.3
Property and equipment, net	133.4	137.7	(4.3)
Goodwill and other intangible assets, net	951.4	935.1	16.3
Deferred compensation assets	142.7	102.6	40.1
Other assets, net	360.3	297.8	62.5
Total assets	2,380.7	2,271.6	109.1

1. Represents Freddie Mac loan receivables which are offset by the related non-recourse warehouse line of credit facility.

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Consolidated Balance Sheets (cont.)

(\$ in millions)	As of		Variance
	9/30/2005	12/31/2004	
Liabilities			
Current liabilities, excluding debt	622.1	637.2	(15.1)
Warehouse line of credit ¹	146.5	138.2	8.3
Senior secured term loan tranche B	268.2	277.1	(8.9)
11 ^{1/4} % senior subordinated notes	163.0	205.0	(42.0)
9 ^{3/4} % senior notes	130.0	130.0	-
Other debt ²	49.0	22.5	26.5
Deferred compensation liabilities	166.4	160.2	6.2
Other long-term liabilities	126.0	135.5	(9.5)
Total liabilities	1,671.2	1,705.7	(34.5)
Minority interest	6.6	5.9	0.7
Stockholders' equity	702.9	560.0	142.9
Total liabilities and stockholders' equity	2,380.7	2,271.6	109.1

1. Represents the non-recourse warehouse line of credit which supports the Freddie Mac loan receivables.

2. Includes non-recourse debt relating to an investment in Europe of \$29.2 million at September 30, 2005.

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Capitalization

(\$ in millions)	As of		Variance
	9/30/2005	12/31/2004	
Cash	284.6	256.9	27.7
Senior secured term loan tranche B	268.2	277.1	(8.9)
11 ^{1/4} % senior subordinated notes	163.0	205.0	(42.0)
9 ^{3/4} % senior notes	130.0	130.0	—
Other debt ¹	19.8	22.5	(2.7)
Total debt	581.0	634.6	(53.6)
Stockholders' equity	702.9	560.0	142.9
Total capitalization	1,283.9	1,194.6	89.3
Total net debt	296.4	377.7	(81.3)

1. Excludes \$146.5 million and \$138.2 million of warehouse facility at September 30, 2005 and December 31, 2004, respectively, and \$29.2 million of non-recourse debt relating to an investment in Europe at September 30, 2005.

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Q3 2005 Trailing Twelve Months Normalized Internal Cash Flow

- Strong cash flow generator
- Low capital intensity
- Utilization of internal cash flow
 - Debt reduction
 - Co-investment activities
 - In-fill acquisitions

[BAR GRAPH]

1. Represents capital expenditures, net of concessions.

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2005 In-fill Acquisitions

Name	Location	Type of Service	Transaction Closed
CB Richard Ellis Gunne	Ireland	Advisory Services	Q3 2005
Columbus Commercial Realty	Ohio	Advisory Services, Property Management	Q3 2005
CB Richard Ellis Charlotte, LLC	North Carolina	Advisory Services, Property Management	Q4 2005
Easyburo SAS	France	Corporate Fit-out and Relocation	Q2 2005
Dalgleish	United Kingdom	Retail Advisory Services	Q4 2005

- Purchase price for these acquisitions was approximately \$80 million
- Associated 2006 revenue increase estimated to be approximately \$70 million
- EBITDA margins expected to be consistent with CBRE margins upon full integration

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Earnings Guidance

[PHOTO]

2005

- Revenue of \$2.8 billion
- Net income, as adjusted, within the range of \$207 to \$210 million
- Diluted earnings per share, as adjusted, in the range of \$2.70 to \$2.75¹ (growth of approximately 65%)

[PHOTO]

2006

- Consistent with previously disclosed growth objectives:
 - Revenue increasing by 7-9%
 - EBITDA increasing by 12-14%
 - EPS increasing approximately 20%

1. Excluding residual one-time Insignia and debt buy-back charges of approximately \$14 million pre-tax as well as potential expense associated with offshore earnings repatriation.
2. Excluding one-time items.

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Q3 2005 Segment Performance (In \$ millions)

Americas	EMEA	Asia Pacific	Global Investment Management
[BAR GRAPH]	[BAR GRAPH]	[BAR GRAPH]	[BAR GRAPH]
[BAR GRAPH]	[BAR GRAPH]	[BAR GRAPH]	[BAR GRAPH]

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CBRE Recent Wins

- **Duke Realty Corporation** — Represented Duke Realty Corporation in the sale of a 14.3 million sq. ft. industrial property portfolio for \$1 billion

- [PHOTO] • **IBM** — Awarded 4.5 million sq. ft. transaction management portfolio in Latin America. CBRE represents IBM for 34.5 million sq. ft. in the U.S., Latin America and Europe [PHOTO]
- **AMB Property Corporation** — Awarded CBRE an additional 2 million sq. ft. property management industrial portfolio. CBRE now manages 32 million sq ft for AMB
- **Sterling Equities** — Represented Sterling Equities in the sale of 575 Fifth Avenue, a 530,000 sq. ft. office building, to MetLife for \$385 million.
- [PHOTO] • **London Development Agency** — Advised London Development Agency in connection with its bid for the 2012 Summer Olympics. With London selected as the host for the Games, CBRE is advising on the site for Olympic venues, land assemblage and re-development activities [PHOTO]
- **Marriott Hotels** — Retained to sell 46 Marriott hotels located throughout the United Kingdom valued in excess of \$1.7 billion
- **Abbey National, PLC** — Advised Abbey National, PLC in the disposition of a 128-property portfolio valued at approximately \$2.2 billion, the largest property portfolio sale in U.K. history
- [PHOTO] • **Taipei 101** — Appointed the lead marketing and leasing agent for Taipei 101 in Taiwan, a 1.9 million sq. ft. development, the tallest office tower in the world [PHOTO]
- **Deutsche Bank** — Represented Deutsche Bank in an office lease in Singapore and are now formulating a strategy for the bank's back-office facilities

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Global Investment Management Carried Interest

- Carried interest pertains to certain real estate investment funds from which CBRE earns an additional share of the profits from the fund once its performance meets certain financial hurdles
- Dedicated fund team leaders and executives have been granted a right to participate in the carried interest, with participation rights vesting over time. The associated quarterly and year-to-date expense impact is as follows:

(\$ in millions)	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2005	2004	2005	2004
Normalized EBITDA	0.8	3.8	9.3	10.4
Addback:				
Accrued compensation expense related to carried interest	10.3	0.5	20.3	1.5
Pro-forma Normalized EBITDA	11.1	4.3	29.6	11.9

- The company expects to receive carried interest revenue in the fourth quarter of 2005 that should offset the cumulative accrued incentive compensation expense to date

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Favorable Trends

- Investment in commercial real estate remains strong**
 - High level of equity flows from both domestic and offshore sources [PHOTO]
 - Steady improvement in leasing bolsters investor confidence
 - Investor demand outpacing the supply in Europe
- Continued recovery in leasing markets**
 - 10th straight quarter of positive net absorption
 - Subdued new office construction coupled with strong demand resulted in lower national vacancy rate
 - Rental rate growth continues
 - Improvement in industrial markets
 - European leasing markets are showing early stages of recovery while Asia leasing markets are showing strong growth
 - Increased cross border investment activity

[PHOTO]

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Appendix

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Reconciliation of Net Income to Net Income, As Adjusted

(\$ in millions, except share data)	Three Months Ended September 30,	
	2005	2004
Net income	56.9	11.9
Amortization related to net revenue backlog acquired in the Insignia acquisition, net of tax	—	1.7
Merger-related charges related to the Insignia acquisition, net of tax	—	2.9
Integration costs related to the Insignia acquisition, net of tax	0.6	2.0
One-time compensation expense related to the IPO, net of tax	—	0.2
Loss on extinguishment of debt, net of tax	—	11.0
Net income, as adjusted	57.5	29.7

Diluted income per share, as adjusted	\$	0.75	\$	0.40
Weighted average shares outstanding for diluted income per share, as adjusted		76,777,271		75,184,418

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Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

(\$ in millions)	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2005	2004	2005	2004
Normalized EBITDA	112.6	68.9	274.1	163.3
Less:				
Merger-related charges related to the Insignia acquisition	—	4.1	—	25.6
Integration costs related to the Insignia acquisition	1.4	3.0	6.2	11.8
IPO-related compensation expense	—	—	—	15.0
EBITDA	111.2	61.8	267.9	110.9
Add:				
Interest income	0.4	1.3	5.9	4.1
Less:				
Depreciation and amortization	11.7	12.3	32.8	40.0
Interest expense	13.8	15.5	40.8	53.9
Loss on extinguishment of debt	0.6	17.1	7.4	21.1
Provision for income taxes	28.6	6.3	70.9	1.7
Net income (loss)	56.9	11.9	121.9	(1.7)

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Reconciliation of Normalized EBITDA to EBITDA to Net Income (Loss)

(\$ in millions)	Trailing Twelve Months	
	Q3 2005	Q3 2004
Normalized EBITDA	411.1	253.8
Less:		
Merger-related charges related to the Insignia acquisition	—	42.5
Integration costs related to the Insignia acquisition	8.8	22.0
One-time compensation expense related to the initial public offering	—	15.0
EBITDA	402.3	174.3
Add:		
Interest income	8.7	5.7
Less:		
Depreciation and amortization	47.8	79.0
Interest expense	54.9	74.1
Loss on extinguishment of debt	7.4	27.8
Provision for income taxes	112.6	10.9
Net income (loss)	188.3	(11.8)

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Reconciliation of Net Income to Net Income, As Adjusted

[BAR GRAPH]

- (a) Amortization expense related to Insignia net revenue backlog
- (b) Insignia merger-related and integration costs
- (c) Costs of extinguishment of debt

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Reconciliation of Normalized EBITDA to EBITDA to Operating Income (Loss)

(\$ in millions)	Americas		EMEA		Asia Pacific		Global Investment Management	
	Three Months Ended Sept. 30,		Three Months Ended Sept. 30,		Three Months Ended Sept. 30,		Three Months Ended Sept. 30,	
	2005	2004	2005	2004	2005	2004	2005	2004
Normalized EBITDA	76.3	53.0	29.1	6.7	6.4	5.4	0.8	3.8
Less:								
Merger-related charges related to the Insignia acquisition	—	4.1	—	—	—	—	—	—
Integration costs related to the Insignia acquisition	1.2	2.1	0.2	0.9	—	—	—	—
EBITDA	75.1	46.8	28.9	5.8	6.4	5.4	0.8	3.8
Less:								
Depreciation and amortization	8.1	8.7	2.5	1.9	0.6	0.6	0.5	1.1

Equity income (loss) from unconsolidated subsidiaries	<u>2.4</u>	<u>2.9</u>	<u>(0.3)</u>	<u>(0.1)</u>	<u>—</u>	<u>0.3</u>	<u>1.5</u>	<u>1.7</u>
Operating income (loss)	<u>64.6</u>	<u>35.2</u>	<u>26.7</u>	<u>4.0</u>	<u>5.8</u>	<u>4.5</u>	<u>(1.2)</u>	<u>1.0</u>

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[LOGO]

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